ramco

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Dear Sirs,

Sub: Press Release

Please find enclosed a press release, titled "Indonesia's leading integrated Logistics service provider TRUSTS Ramco" which is being released to the press from our end.

We request you to kindly take the above on record.

Thanking you,

Yours faithfully For **RAMCO SYSTEMS LIMITED**

P R KARTHIC COMPANY SECRETARY

Encl: As above

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Ramco Systems Limited

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Indonesia's leading integrated Logistics service provider TRUSTS Ramco

Chooses Ramco ERP for Logistics to integrate its nation-wide business operations on a unified platform

Chennai, INDIA – January 25, 2018 – Close after winning a multi-million dollar Logistics deal from Philippines' leading logistics and remittance brand, <u>Ramco Systems</u>, global enterprise software company, today announced that it has secured a landmark partnership with leading Indonesian logistics group to digitize its Logistics enterprise resource planning functions, opening a gateway to one of Southeast Asia's biggest economies.

The Indonesian LSP (logistics service provider) will implement <u>Ramco Logistics Software</u> including modules for <u>freight-forwarding</u>, <u>courier planning</u>, rating and billing, warehouse & fleet management, also consolidating operations for finance and end-to-end supply chain management. Ramco's mobile-friendly platform will replace ~50 disparate, obsolete systems, thereby providing real-time visibility and seamless flow of information.

"Indonesia's logistics industry is investing heavily in logistics infrastructure at a time when local e-commerce and purchasing power are on the rise. With a complete WMS, TMS, Fleet Management integrated with ERP Financials and HR, we bring a comprehensive business application for a LSP to run the entire business on a unified platform. Our transformative logistics software bundled with Bots & Blockchain technology will be a game changer, filling several gaps in the industry and enabling unprecedented mobility to help Logistics companies better meet rising consumer demand" said **Virender Aggarwal, CEO, Ramco Systems.**

"Over the last few quarters, we have seen multiple Logistics customers getting added across United States, Australia, Asia and India. With business continuously expanding, we believe the successful delivery of this project will both, strengthen our presence in Southeast Asia and enable us capture newer opportunities in the region," added **Aggarwal.**

<u>Ramco Logistics Software</u> is an integrated cloud-based platform for logistics and courier service providers seeking a high-performance logistics software. Ramco's integrated end-to-end solution links all stages of a logistics chain and bring all functionalities under a single platform. The solution is flexible, scalable and cognitive, and has attracted numerous customers worldwide.

About Ramco Systems:

Ramco is a fast-growing enterprise software player disrupting the market with its multi-tenant cloud and mobile-based enterprise software in HCM and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On Innovation front, Ramco has been focusing on moving towards Cognitive and Robotic ERP with features such as **Bot it** – which allows users to complete transaction using natural conversations; **Mail It** – transact with the application by just sending an email; **HUB It** - a one screen does it all concept built to address all activities of a user; **Thumb It** – mobility where the system presents users with option to choose rather than type values and **Prompt It** – a cognitive ability which will let the system complete the transaction and prompts the user for approval.

With 1600+ employees spread across 24 offices, globally, Ramco follows a flat and open culture where employees are encouraged to share knowledge and grow. No Hierarchies, Cabin-less Offices, Respect work and not titles, among others are what makes the team say, Thank God it's Monday!

Winner of the HR Vendors of the Year 2017 Awards for Best Payroll Software, Best HR Management System and Best Talent Management Software;

Only APAC vendor to be positioned in Gartner Magic Quadrant for Cloud Financials & Cloud HCM Suites; Enters as a Contender in The Forrester Wave™: SaaS Human Resource Management Systems, Q3 2017; Recognized as a 'Highly Recommended' Payroll Software Supplier of the Year 2017 by Global Payroll Association; Positioned as 'Achiever' in Everest Group's Multi-Country Payroll Platform Assessment



For more information, please visit <u>http://www.ramco.com/erp-suite/logistics-software/</u> Follow Ramco on Twitter <u>@ramcosystems</u> / <u>@ramcologistics</u> and stay tuned to <u>http://blogs.ramco.com</u>

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