# ramco

September 24, 2018

National Stock Exchange of India Ltd Exchange Plaza, 5th Floor Plot No:C/1, G Block Bandra Kurla Complex, Bandra (E) Mumbai – 400 051 Scrip: RAMCOSYS BSE Ltd., Corporate Relationship Department Phiroze Jeejheebhoy Towers Dalal Street, Mumbai – 400 001 Scrip: 532370

Dear Sirs,

Sub: Press Release

Please find enclosed the press release, titled "U.S. Defense Supply Chain Contractor, AGR Trusts Ramco" which is being released to the press from our end.

We request you to kindly take the above on record.

Thanking you,

Yours faithfully For **RAMCO SYSTEMS LIMITED** 

**P R KARTHIC** 

COMPANY SECRETARY

Encl: As above



### Ramco Systems Limited

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## U.S. Defense Supply Chain Contractor,

## **AGR Trusts Ramco**

For end-to-end Supply Chain operations aimed at quicker TAT and productivity gains

**Texas, USA / New Jersey, USA – September 24, 2018 –** Global enterprise software specialist <u>Ramco</u> <u>Systems</u> announced that it has won an order for <u>Ramco Aviation Suite</u> from multidisciplinary technology services provider <u>Advanced Global Resources, LLC (AGR)</u>, to track and manage inventory in real-time, ensuring auditability and accountability for their asset management responsibilities to the US Army.

Ramco beat multiple vendors to win the trust of AGR in enabling them to manage their IT and Supply Chain Support Services Contract with the Red River Army Depot. The US military base was first activated in 1941 as an ammunition storage facility and now provides maintenance and repair support for tactical wheeled vehicle fleet.

Ramco Aviation Suite 5.8 was chosen for its solution breadth, modularity, flexibility, and mobile-friendly capabilities. The software offers modules for advanced procurement, invoicing, vendor and inventory management in real time. These functions are accessible via a hub-based dashboard that will enable users to effectively plan, manage and report on all assets. A native mobile app for warehouse management is also included in the suite. Ramco Aviation Suite 5.8 replaces the entirely manual, paper-based system previously used for Red River Depot, which had limited visibility on stock demand and fulfilment. Ramco will help AGR install the new software, automating the process and tracking all data changes to ensure regulatory and audit compliance.

**Randy Muns, President, AGR, LLC**, said, "Digitizing our legacy system will help us go paperless and reduce turnaround time. Real-time data visibility and asset centralization is essential in a large military base with disparate systems distributed across a wide area. We believe Ramco's advanced maintenance and logistics toolset with built-in Mobility will enable us to significantly improve our daily processes for the benefit of our client."

Commenting on the win, **Virender Aggarwal, CEO, Ramco Systems**, said, "Ramco's deep domain expertise and past track record of implementing specialized logistics solutions for the defense sector were invaluable in securing this strategic deal. We are pleased to work with AGR and look forward to a strong partnership to deliver differentiated value to this key client. We hope that this deal will open doors to greater success in the North American defense market."

<u>Ramco Aviation Software</u> is trusted by 22,000+ users to manage 4,000+ aircraft globally. Accessible on cloud and mobile, Ramco Aviation Software continues to innovate with '<u>Anywhere Apps</u>', significantly reducing transaction time both during aircraft-on-ground (AOG) conditions and critical aircraft turnarounds. Ramco is changing the paradigm of enterprise software with ZERO UI, powered by cool new features such as voice-based transactions on Google Assistant or Alexa, chatbots, mail bots, HUBs and cognitive solutions. With 75+ Aviation leaders onboard, Ramco is the solution of choice for several large airlines and top heli-operators and multiple MROs around the world.

\*Google Assistant™, virtual personal assistant is a trademark of Google LLC | Alexa and all related logos are trademarks of Amazon.com, Inc. or its affiliates





## About Advanced Global Resources:

AGR is a mid-sized business solutions provider in Technology Services, Logistics Technology, Cyber Security, Big Data/Analytics, and Enterprise solutions for the Federal government, Highly Engineered Products, Technology Services, Advanced Sales/Distribution, and Aerospace/Defense sectors globally.

#### About Ramco Systems:

Ramco is a next-gen enterprise software player disrupting the market with its multi-tenant cloud and mobile-based enterprise software in HCM and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On Innovation front, Ramco has been focusing on moving towards Cognitive and Robotic ERP with features such as **Talk It** - which allows transactions to be carried out by simple voice commands, **Bot it** – which allows users to complete transaction using natural conversations; **Mail It** – transact with the application by just sending an email; **HUB It** - a one screen does it all concept built to address all activities of a user; **Thumb It** – mobility where the system presents users with option to choose rather than type values and **Prompt It** – a cognitive ability which will let the system complete the transaction and prompts the user for approval.

With 1700+ employees spread across 24 offices, globally, Ramco follows a flat and open culture where employees are encouraged to share knowledge and grow. No Hierarchies, Cabin-less Offices, Respect work and not titles, among others are what makes the team say, Thank God it's Monday!

Only APAC vendor to be positioned in Gartner Magic Quadrant for Cloud Financials, Cloud HCM and EAM; Enters as a Contender in The Forrester Wave(TM): SaaS Human Resource Management Systems, Q3 2017 Winner 'Payroll Innovation Award' for 2018 by Global Payroll Association; Positioned as 'Achiever' in Everest Group's Multi-Country Payroll Platform Assessment

For more information, please visit <u>http://www.ramco.com/aviation</u> Follow Ramco on Twitter <u>@ramcosystems</u> / <u>@ramcoaviation</u> and stay tuned to <u>http://blogs.ramco.com</u>

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