# ramco

#### December 18, 2017

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Dear Sirs,

#### Sub: Press Release

Please find enclosed a press release, titled "Jet East Corporate Aviation, LLC. TRUSTS Ramco" which is being released to the press from our end.

We request you to kindly take the above on record.

Thanking you,

Yours faithfully For **RAMCO SYSTEMS LIMITED** 

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#### P R KARTHIC COMPANY SECRETARY

Encl: As above



#### **Ramco Systems Limited**

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### Jet East Corporate Aviation, LLC. TRUSTS Ramco

Leading US-based AOG maintenance provider will implement complete Aviation Suite including Finance & HR from Ramco to modernize its business systems

New Jersey, USA / Chennai, INDIA – December 18, 2017 – <u>Ramco Systems</u>, the global aviation software provider on Cloud and Mobile, today announced that it has won an order from <u>Jet East Corporate Aviation</u>, <u>LLC.</u>, to implement <u>Ramco Aviation Suite V5.8</u>. In addition to the Aviation modules, Jet East will also implement Ramco's complete Finance, HR & Payroll offering to get an integrated view of its business operations.

Jet East was looking for a solution to move its paper based manual operations to a completely automated, mobile-ready platform which can capture all processes in real time. Built from the ground up for the aviation industry, Ramco Aviation Suite fit the needs perfectly by offering an integrated suite that will bring Jet East's Engineering & CAMO, Maintenance, Materials Management, Quality & Safety, and MRO Sales, including HCM, Payroll and Finance under a single platform. Bundled with innovative features like Mobility and HUBs, Ramco's offering aims at automating manual processes, thereby increasing productivity and optimizing aircraft turn-around time (TAT).

"We are taking a digital leap ahead with Ramco to address both our current and future needs", said, **Francis D John, CEO, Jet East Corporate Aviation, LLC.** "Ramco offers us a one-stop solution that can address the end-to-end needs of our organization. We are excited to be working with Ramco, which we are confident will allow Jet East to better serve our customers and more effectively manage our rapidly growing aircraft maintenance business."

Commenting on the latest win, **Virender Aggarwal**, **CEO**, **Ramco Systems**, said "The addition of Jet East to our clientele reflects the strong footprint we have in Aviation MRO. The ability to address Aviation specific business needs and also offer all ERP modules in a comprehensive package is helping us win hands down against competition. Bundled with next-gen, intuitive features like Chatbots and Mobility, Ramco Aviation Suite has been helping organizations embrace digitalization."

Ramco Aviation Software is trusted by 21000+ users to manage 4000+ aircraft, globally. Designed to be accessible on cloud and mobile, Ramco Aviation Software continues to add technological innovations with 'Anywhere Apps', redefining the power of Mobility, to significantly reduce transaction time both during AOG conditions and critical aircraft turnarounds. Ramco is changing the paradigm of enterprise software with ZERO UI powered by cool new features such as Chatbots, Mail bots, HUBs and Cognitive solutions. Furthering this, the company has also developed application compatibility on Microsoft HoloLens to bring Augmented Reality which improves efficiency in maintenance operations. With 75+ Aviation leaders onboard, Ramco is the solution of choice for several large airlines and top heli-operators and multiple MROs in the world.

#### About Jet East Corporate Aviation, LLC:

Jet East is the leader in mobile AOG maintenance in the Northeast United States, dedicated to providing operators with aircraft maintenance service that is worry-free, on time, and second to none. The company services a vast array of aircraft, providing services ranging from routine and heavy inspections performed at their facility in Trenton, NJ, to rapid response AOG maintenance across the region and mobile non-destructive testing. This suite of services provides customers with the value, convenience, and expertise which sets Jet East apart from other providers in the marketplace.





#### About Ramco Systems:

Ramco is a fast-growing enterprise software player disrupting the market with its multi-tenant cloud and mobile-based enterprise software in the area of HCM and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On Innovation front, Ramco has been focusing on moving towards Cognitive and Robotic ERP with features such as **Bot It –** which allows users to complete transaction using natural conversations; **Mail it** – transact with the application by just sending an email; **HUB It** - a one screen does it all concept built to address all activities of a user; **Thumb It** – mobility where the system presents users with option to choose rather than type values and **Prompt It** – a cognitive ability which will let the system complete the transaction and prompts the user for approval.

With 1600+ employees spread across 24 offices, globally, Ramco follows a flat and open culture where employees are encouraged to share knowledge and grow. No Hierarchies, Cabin-less Offices, Respect work and not titles, among others are what makes the team say, Thank God it's Monday!

## Winner of the HR Vendors of the Year 2017 Awards for Best Payroll Software, Best HR Management System and Best Talent Management Software;

Only APAC vendor to be positioned in <u>Gartner Magic Quadrant for Cloud Financials & Cloud HCM Suites;</u> Enters as a Contender in <u>The Forrester Wave™: SaaS Human Resource Management Systems, Q3 2017;</u> Recognized as a 'Highly Recommended' Payroll Software Supplier of the Year 2017 by Global Payroll Association; Positioned as 'Achiever' in Everest Group's Multi-Country Payroll Platform Assessment

For more information, please visit <u>http://www.ramco.com/aviation</u> Follow Ramco on Twitter <u>@ramcosystems</u> / <u>@ramcoaviation</u> Read latest updates on <u>http://blogs.ramco.com</u>

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