

December 12, 2018

National Stock Exchange of India Ltd
Exchange Plaza, 5th Floor
Plot No:C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai – 400 051
Scrip: RAMCOSYS

BSE Ltd.,
Corporate Relationship Department
Phiroze Jeejeebhoy Towers
Dalal Street, Mumbai – 400 001
Scrip: 532370

Dear Sirs,

Sub: Press Release

Please find enclosed the press release, titled “**Ramco Systems continues to strengthen foothold in the U.S. Defense space**” which is being released to the press from our end.

We request you to kindly take the above on record.

Thanking you,

Yours faithfully
For **RAMCO SYSTEMS LIMITED**


P R KARTHIC
COMPANY SECRETARY



Encl: As above

Ramco Systems Limited

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United Kingdom | Germany | Switzerland | South Africa | Sudan

www.ramco.com

Ramco Systems continues to strengthen foothold in the U.S. Defense space

Wins yet another Fighter Jet Fleet Management deal for its Aviation Suite

New Jersey, USA – December 12, 2018 – Close on the heels of bagging an order from a leading Defense Contractor, global enterprise cloud software specialist [Ramco Systems](#) today announced that it has secured yet another deal from a leading adversary air (ADAIR) services provider to the U.S. Defense Forces, to manage its fleet of fighter aircraft used for highly complex training fleet and Defense contract requirements.

Ramco will implement its full suite Ramco Aviation Suite V5.8, covering modules for Engineering and Maintenance, Supply Chain Management, Safety & Quality, Flight Operations, integrated with Finance. Bundled with the latest features for Mobility, Hubs and Dashboards, Ramco's next-gen Aviation suite will enable paperless operations across remote locations, thereby aiding clients' rapid expansion plans. Interestingly, Ramco was positioned in [2018 Gartner's Magic Quadrant for Enterprise Asset Management](#), which released recently.

Ramco's one stop solution will cover all functional areas in a single software, enabling the client adhere to defense regulatory needs. Ramco's Offline Mobile capability will help the client manage remote operations with zero connectivity, thereby ensuring quick turnaround for aircraft induction and high availability of aircraft for critical missions.

Commenting on the expansion, **Virender Aggarwal, CEO, Ramco Systems**, said, "After successfully addressing the Heli, Airline and MRO segment, we have entered the growing Defence industry with our comprehensive suite of offerings. There has been a quest for technological superiority in the Defense segment and Ramco with its Aviation and Maintenance domain expertise will aid organizations leverage disruptive technology to maintain dominance. We look forward to adding more such Defense leaders and strengthen our foothold in the segment."

[Ramco Aviation Software](#) is trusted by 22,000+ users to manage 4,000+ aircraft globally. Accessible on cloud and mobile, Ramco Aviation Software continues to innovate with '[Anywhere Apps](#)', significantly reducing transaction time both during aircraft-on-ground (AOG) conditions and critical aircraft turnarounds. Ramco is changing the paradigm of enterprise software with Artificial Intelligence and Machine Learning based solutions, powered by cool new features such as voice-based transactions on Google Assistant or Alexa, chatbots, mail bots, HUBs and cognitive solutions. With 75+ Aviation leaders onboard, Ramco is the solution of choice for several large airlines and top heli-operators and multiple MROs around the world.

*Google Assistant™, virtual personal assistant is a trademark of Google LLC | Alexa and all related logos are trademarks of Amazon.com, Inc. or its affiliates

About Ramco Systems:

Ramco is a next-gen enterprise software player disrupting the market with its multi-tenant cloud and mobile-based enterprise software in HR and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On Innovation front, Ramco has been focusing on moving towards Active ERP leveraging Artificial Intelligence and Machine Learning by building features such as **Talk It** - which allows transactions to be carried out by simple voice commands, **Bot it** – which allows users to complete transaction using natural conversations; **Mail It** – transact with the application by just sending an email; **HUB It** - a one screen does it all concept built to address all activities of a user; **Thumb It** – mobility where the system presents users with option to choose rather than type values and **Prompt It** – a cognitive ability which will let the system complete the transaction and prompts the user for approval.

With 1700+ employees spread across 24 offices, globally, Ramco follows a flat and open culture where employees are encouraged to share knowledge and grow. No Hierarchies, Cabin-less Offices, Respect work and not titles, among others are what makes the team say, Thank God it's Monday!

**Only APAC vendor to be positioned in Gartner Magic Quadrant for Cloud Financials, Cloud HCM and EAM;
Enters as a Contender in The Forrester Wave(TM): SaaS Human Resource Management Systems, Q3 2017
Winner 'Payroll Innovation Award' for 2018 by Global Payroll Association;
Positioned as 'Achiever' in Everest Group's Multi-Country Payroll Platform Assessment**

For more information, please visit <http://www.ramco.com/aviation>

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