

**February 10, 2020**

**National Stock Exchange of India Ltd**  
Exchange Plaza, 5th Floor  
Plot No:C/1, G Block  
Bandra Kurla Complex, Bandra (E)  
Mumbai – 400 051  
Scrip: RAMCOSYS

**BSE Ltd.,**  
Corporate Relationship Department  
Phiroze Jeejeebhoy Towers  
Dalal Street, Mumbai – 400 001  
Scrip: 532370

Dear Sirs,

**Sub: Press Release**

Please find enclosed the press release, titled “**West Africa’s 60-year-old Aviation Company, Aero Contractors Company of Nigeria Limited Goes Live with Ramco Aviation**” which is being released to the press from our end.

We request you to kindly take the above on record.

Thanking you,

Yours faithfully  
For **RAMCO SYSTEMS LIMITED**



**R RAVI KULA CHANDRAN**  
**CHIEF FINANCIAL OFFICER**



Encl: As above

**Ramco Systems Limited**

**Corporate Headquarters:** 64, Sardar Patel Road, Taramani, Chennai 600 113, India |  
Tel: +91 44 2235 4510 / 6653 4000, Fax: +91 44 2235 2884 | CIN : L72300TN1997PLC037550 |  
**Registered Office:** 47, P.S.K. Nagar, Rajapalayam 626 108, India

**Global Offices:** India | Singapore | Malaysia | China | Hong Kong | Philippines | Australia | Dubai | USA | Canada |  
United Kingdom | Germany | Switzerland | South Africa | Sudan

[www.ramco.com](http://www.ramco.com)

West Africa's 60-year-old Aviation Company,  
**Aero Contractors Company of Nigeria Limited Goes Live with  
Ramco Aviation**

**Lagos, NIGERIA / Chennai, INDIA – February 10, 2020** – Global aviation software provider [Ramco Systems](#) today announced the successful implementation of its [Aviation Suite V5.8](#) at [Aero Contractors Company of Nigeria Limited](#), a state-controlled Nigerian airline company, for its MRO operations, thereby automating manual work execution processes and enabling organization-wide visibility.

With modules for Planning, Work Execution, Stores, Procurement, MRO Sales and billing process, Ramco's integrated Aviation M&E MRO Solution automates and optimizes Aero Contractors' MRO Services. The solution would help the organization optimize employee utilization and improve efficiency and accuracy in billing processes.

**Captain Ado Sanusi, CEO, Aero Contractors Company of Nigeria Limited**, said, "Aero is known for its scheduled operations and reliable services. To keep up with the market demand, we needed a technological partner who would be with us in every step of our digital journey. Ramco's next-gen, integrated Aviation suite has helped streamline our maintenance processes, thereby giving us a bird's eye-view of all our operations and enabling digital transformation."

**Virender Aggarwal, CEO, Ramco Systems**, said, "The African Aviation industry has been expanding rapidly. We are thrilled to have partnered with Aero Contractors Company of Nigeria Limited and support them with a comprehensive and enhanced platform with latest tech tools. As we continue to develop more innovative solutions, this association will be a door opener to the major untapped aviation market in Africa. We look forward to our journey with Aero."

[Ramco Aviation Software](#) is trusted by 22,000+ users to manage 4,000+ aircraft globally. Accessible on cloud and mobile, Ramco Aviation Software continues to innovate with '[Anywhere Apps](#)', significantly reducing transaction time both during aircraft-on-ground (AOG) conditions and critical aircraft turnarounds. Ramco is changing the paradigm of enterprise software with Artificial Intelligence and Machine Learning based solutions, powered by cool new features such as voice-based transactions on \*Google Assistant or Alexa, chatbots, mail bots, HUBs and cognitive solutions. With 75+ Aviation leaders onboard, Ramco is the solution of choice for several large airlines and top heli-operators and multiple MROs around the world.

**About Aero Contractors Company of Nigeria Limited:**

Aero operates a combined fleet of around 20 helicopters and 12 fixed wing aircraft ranging from 50 seat Bombardier Dash 8 to 144 seat Boeing 737-400, and employing about 1,250 personnel. Aero has received multiple accolades for scheduled operations, through consistently offering the most reliable services and best value fares, whilst introducing new initiatives into the local market to empower more people to fly more often. Aero offers helicopter service solutions to the offshore oil and gas industry in the West African sub-region, providing the highest standards as required by multi-national oil companies.

**About Ramco Systems:**

Ramco is a next-gen enterprise software player disrupting the market with its multi-tenant cloud and mobile-based enterprise software in HR and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On the Innovation front, Ramco has been focusing on moving towards Active ERP leveraging Artificial Intelligence and Machine Learning by building features such as **Talk It** - which allows transactions to be carried out by simple voice commands, **Bot it** – which allows users to complete transactions using natural conversations; **Mail It** – transact with the application by just sending an email; **HUB It** - a one screen does it all concept built to address all activities of a user; **Thumb It** – mobility where the system

presents users with option to choose rather than type values and **Prompt It** – a cognitive ability which will let the system complete the transaction and prompts the user for approval.

With 1900+ employees spread across 24 offices, globally, Ramco follows a flat and open culture where employees are encouraged to share knowledge and grow. No Hierarchies, Cabin-less Offices, Respect work and not titles, among others are what makes the team say, Thank God it's Monday!

**Only APAC vendor to be positioned in Gartner Magic Quadrant for ERP, Cloud Financials, Cloud HCM and EAM;  
Leader in NelsonHall's NEAT Matrix for Next Gen Payroll Services;  
Winner Global Payroll Transformation Project of the Year – 2019 by Global Payroll Association;  
Winner of 2018 ISG Paragon Awards Australia, for 'Best Imagination' Award**

For more information, please visit <http://www.ramco.com/aviation>

Follow Ramco on Twitter [@ramcosystems](#) / [@ramcoaviation](#) and stay tuned to <http://blogs.ramco.com>

For further information, contact:

Vinitha Ramani

+91 44 6653 4204

[vinitharamani@ramco.com](mailto:vinitharamani@ramco.com)