

March 7, 2018

National Stock Exchange of India Ltd Exchange Plaza, 5th Floor Plot No:C/1, G Block Bandra Kurla Complex, Bandra (E) Mumbai – 400 051 Scrip: RAMCOSYS Corporate Relationship Department BSE Ltd., Phiroze Jeejheebhoy Towers Dalal Street, Mumbai – 400 001 Scrip: 532370

Dear Sirs,

Sub: Press Release

Please find enclosed a press release, titled "PORR Group Trusts Ramco HCM for their Middle East Operations" which is being released to the press from our end.

We request you to kindly take the above on record.

Thanking you,

Yours faithfully For RAMCO SYSTEMS LIMITED

P R KARTHIC COMPANY SECRETARY

Encl: As above

Ramco Systems Limited

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PORR Group Trusts Ramco HCM for their Middle East Operations

Qatar, Middle East / Chennai, India – March 07, 2018 – <u>Ramco Systems</u>, the global HR and Payroll software provider on Cloud and Mobile, has clinched an order from PORR Qatar Construction W.L.L, part of the European construction major, PORR Group, to implement full suite Ramco HCM Solution for PORR's GCC operations.

While PORR Group has invested significantly on its existing legacy platform; for its GCC operations they will be implementing Ramco HCM's complete suite including <u>Core HR</u>, <u>Time & Attendance</u>, Employee Benefits (including Leave), GCC <u>Payroll</u> and <u>Talent Management</u> with seamless integration to the parent system.

PORR has been present in GCC (Qatar) since 2011 and is involved in some of the most important infrastructure projects – including the construction of the Doha Metro and the Al Wakrah Stadium, one of the venues of the 2022 FIFA World Cup, currently under construction.

Marc Krouse, Financial Managing Director, PORR Qatar Construction WLL says, "We have been heavily investing into the GCC market and ramping up our workforce. To streamline and manage this growing workforce, we needed a complete HCM system which was functionally deep, encompassing global best practices while adhering to regional nuances and compliance. We evaluated both existing and multiple global HR solutions, and finalised on Ramco's comprehensive suite as it scored high on many parameters."

Tamer Amer, Regional Human Resources Manager – GCC, PORR Qatar Construction, further adds, "It was imperative that we deployed a tool that could be customised with respect to the regional practices and policies, rather than adopting the tedious task of converting international solutions. It was the solution's complete scalability, multi-control payroll compliance and simplistic UX, that helped Ramco beat the incumbent provider to win the deal."

Virender Aggarwal, CEO, Ramco Systems, states, "Winning the regional HR mandate of a European major is a testament of the strong footing we have in Middle East as a market. With Innovations as the spear, we have been winning the trust of global MNCs looking at consolidating their Middle East, Asia and Oceania operations on a unified platform."

"With Bots and Facial recognition based Time Management taking the user to an era of frictionless computing, the HR enterprise software market will see disruptive changes, in the years to come", added **Aggarwal**.

Complete with chatbots, simplified User Experience and an intelligent In-memory based engine which identifies and resolves errors, organizations can deploy Ramco HCM on-cloud, on premise or leverage as a managed service. The multi-tenant architecture with embedded intelligence and device agnostics features now serves more than 450 customers worldwide. With innovative concepts of Haptic Design, Context-sensitive Pop-ups, Facial Recognition based Attendance and Chatbots to carry out self-service, Ramco has been setting the benchmark for Innovation in this segment. With statutory compliance across 40+ countries covering ANZ, Asia (including Japan & China), Middle-East, Africa, U.K. and Ireland, Ramco's Global Payroll is available in English, Japanese, Mandarin, Bahasa, Thai, Malay, Arabic among others.

About PORR Group

Based in Vienna and established in 1869, PORR Group is a full-service provider in building construction and civil engineering, as well as in every aspect of infrastructure. With its decades of experience in tunnelling, railway construction and bridge building in particular, the company is in demand as an international specialist.

About Ramco Systems:

Ramco is a fast-growing enterprise software player disrupting the market with its multi-tenant cloud and mobile-based enterprise software in HCM and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On Innovation front, Ramco has been focusing on moving towards Cognitive and Robotic ERP with features such as **Bot it** – which allows users to complete transaction using natural conversations; **Mail It** – transact with the application by just sending an email; **HUB It** – a one screen does it all concept built to address all activities of a user; **Thumb It** – mobility where the system presents





users with option to choose rather than type values and **Prompt It** – a cognitive ability which will let the system complete the transaction and prompts the user for approval.

With 1600+ employees spread across 24 offices, globally, Ramco follows a flat and open culture where employees are encouraged to share knowledge and grow. No Hierarchies, Cabin-less Offices, Respect work and not titles, among others are what makes the team say, Thank God it's Monday!

Winner of Brandon Hall Group Excellence in Technology Awards 2017, for Best Advance in Time and Labor Management;

Winner of the HR Vendors of the Year 2017 Awards for Best Payroll Software, Best HR Management System and Best Talent Management Software;

Only APAC vendor to be positioned in Gartner Magic Quadrant for Cloud Financials & Cloud HCM Suites; Enters as a Contender in The Forrester Wave™: SaaS Human Resource Management Systems, Q3 2017; Recognized as a 'Highly Recommended' Payroll Software Supplier of the Year 2017 by Global Payroll Association; Positioned as 'Achiever' in Everest Group's Multi-Country Payroll Platform Assessment

For more information, please visit http://www.ramco.com/hcm
Follow Ramco on Twitter @ramcosystems / @ramcohcm and stay tuned to http://blogs.ramco.com

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