ramco

January 06, 2021

National Stock Exchange of India Ltd

Exchange Plaza, 5th Floor Plot No:C/1, G Block Bandra Kurla Complex, Bandra (E) Mumbai – 400 051 Scrip: RAMCOSYS

BSE Ltd.,

Corporate Relationship Department Phiroze Jeejheebhoy Towers Dalal Street, Mumbai – 400 001 Scrip: 532370

Dear Sir/Madam,

Sub: Press Release

Ref: Regulation 30 of SEBI LODR

Further to our earlier intimation dated September 21, 2020 regarding an agreement signed by Ramco Systems with CHI Aviation for delivering the full suite Ramco Aviation Software, comprising of Maintenance & Engineering, Supply Chain, MRO Sales, Flight Operations, Manufacturing and Finance, please find enclosed the press release, titled "CHI Aviation TRUSTS Ramco To embark on Group-wide Digital Transformation with Ramco Aviation M&E MRO Suite" to digitally transform its business operations on a unified platform which is being released to the press from our end.

The aforesaid intimation is also being hosted on the website of the Company www.ramco.com.

Kindly take on record the same.

Thanking You, For RAMCO S TEM VIJAYA RAGHAVA **COMPANY SECRETARY**

Encl: As above







CHI Aviation TRUSTS Ramco

To embark on Group-wide Digital Transformation with Ramco Aviation M&E MRO Suite

Howell, MI, USA/ Princeton, NJ, USA – January 6, 2021 – Global Enterprise software specialist, <u>Ramco Systems</u> announced that it will implement its <u>Aviation M&E MRO Suite v5.8</u> for America's leading Heli Operator and Maintenance, Repair and Overhaul (MRO) player, <u>Construction Helicopters Inc.</u> ("CHI Aviation"), part of Heligroup Inc. and its four operating and three asset-holding entities in the U.S. In the competitive landscape for M&E software solutions, Ramco's business partner, <u>ROTA Technology, Inc</u> ("ROTA") played a key role in this win and will be program managing the implementation activities on behalf of CHI.

With this win, combined with existing clients, Ramco will help manage the largest numbers of the civilian version of Chinooks (CH-47s), in the U.S.

Headquartered in Howell, MI and part of the Heligroup Inc., CHI Aviation and its operating companies provide services such as firefighting, heavy lifting, helicopter emergency medical services (EMS), search and rescue, Department of Defense (DoD), utility work, HVAC, construction, fire helicopter, aircraft, military, defense, ski lift and long-line. Ramco's Aviation Suite will provide in-depth process to enhance CHI Aviation's handling of complex helicopter operations for commercial and defense as well as manufacturing and MRO operations.

Ramco will implement its complete Aviation software including modules for maintenance, supply chain management, safety & quality, flight operations, MRO sales, manufacturing, and finance. In addition, CHI Aviation will benefit from unified dashboards, mobility and offline capability giving real-time updates across multiple locations to all the users while ensuring holistic view of the activities.

Ramco's modern integrated software is backed by next-gen technologies such as Artificial Intelligence and Machine Learning which will provide CHI Aviation with end-to-end visibility across entire operations while ensuring security and regulatory compliance across all organisational units. The software will also facilitate the use of electronic signatures with dual authentication to achieve paperless operations.

The software will automatically integrate with other functional areas and systems, with no manual intervention required to ensure process completion, making the process more efficient and less time-consuming.

Christopher Turner, President, Construction Helicopters Inc., said, "We are pleased to have chosen Ramco because of its exceptional track record in the heli and defense space followed by its ability to provide complete operational visibility in real-time. We are confident that this software will keep up with our rapid expansion plan and address our business challenges by significantly improving our operational efficiency."

James Cornelius, President, ROTA Technology, Inc, said, "We assessed a multitude of systems on behalf of CHI in an unprecedented time and ultimately RAMCO met all the requirements. ROTA continues to provide value to small and large operators across the world by leading and facilitating major implementations, upgrades, and support."

Virender Aggarwal, CEO, Ramco Systems, said, "We are elated to secure yet another order win in the Heli segment in the U.S., underscoring our track record in this space. Our Aviation ERP, infused







with the latest artificial intelligence and machine learning capabilities, has created great value for the leading companies in this segment. This deal has also opened yet another burgeoning segment - Drones and Unmanned Aircraft Systems (UAS) for Ramco which is gaining traction in both the commercial and defense spaces."

<u>Ramco Aviation Software</u> is trusted by 24,000+ users to manage 4,000+ aircraft globally. Accessible on cloud and mobile, Ramco Aviation Software continues to innovate with 'Anywhere Apps', significantly reducing transaction time both during aircraft-on-ground (AOG) conditions and critical aircraft turnarounds. Ramco is changing the paradigm of enterprise software with Artificial Intelligence and Machine Learning based solutions, powered by cool new features such as digital task cards, offline capability, chatbots, mail bots, HUBs and cognitive solutions. With 80+ Aviation organizations onboard, Ramco is the solution of choice for top heli-operators, leading defense and multiple MROs around the world.

About Construction Helicopters, Inc. (CHI Aviation)

Construction Helicopters, Inc. (d/b/a CHI Aviation), is proud to be a United States owned and operated company. Incorporated in 1980, we provide safe, efficient and reliable IFR and VFR services to our clients globally. We offer a wide range of vertical lift solutions, which enables us to develop a customized contract that will meet and exceed your project requirements and expectations. Our dedicated team of professionals has over 250 years of combined aviation experience, which ensures that our clients receive outstanding performance, exceptional communication, strong attention to detail, and the highest safety standards each and every time your mission is in our hands. CHI Aviation pilots complete a rigorous qualification process before their first commercial operation. Our skilled maintenance crews receive ongoing education to continuously stay abreast of the latest technology and skill training in accordance with the FAA specifications. It is our goal that our customers receive nothing but the best personnel in the field.

About ROTA Technology, Inc. (ROTA)

ROTA is a Veteran Owned Small Business (VOSB) at the crossroads of aviation and information technology. The company was formed with the passion and experience gained through the ranks of OEMs, Part 121/135/145 Operators, coupled with the discipline gained in the Marine Corps and an enthusiasm for information technology. We believe that efficient and proven business processes are the key to success. We assemble teams of experts ensuring each Client's unique needs are covered. Our services include ERP systems implementations, upgrades, training, and on-going support. We fill in any gaps with custom developed software to deliver the results with a keen focus on schedule, on-time completion, and customer satisfaction. We offer team-oriented support to ensure all systems maintain peak efficiency. We are able to provide individual support and can interface with MRO IT vendors when needed to solve any challenges and keep more money in your pocket when compared to costly and unneeded OEM Support. Whether your located down the street or in a conflict zone on the other side of the world, we travel anywhere at any time.

About Ramco Systems:

Ramco is a next-gen enterprise software player disrupting the market with its multi-tenant cloud and mobile-based enterprise software in HR and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On the Innovation front, Ramco has been focusing on moving towards Active ERP leveraging Artificial Intelligence and Machine Learning by building features such as **Talk It** - which allows transactions to be carried out by simple voice commands, **Bot it** – which allows users to complete transactions using natural conversations; **Mail It** – transact with the application by just sending an email; **HUB It** - a one screen does it all concept built to address all activities of a user; **Thumb It** – mobility where the system presents users with option to choose rather than type values and **Prompt It** – a cognitive ability which will let the system complete the transaction and prompts the user for approval.







With 1800+ employees spread across 24 offices, globally, Ramco follows a flat and open culture where employees are encouraged to share knowledge and grow. No Hierarchies, Cabin-less Offices, Respect work and not titles, among others are what makes the team say, Thank God it's Monday!

Winner of 2020 ISG Paragon Awards Asia Pacific, for 'Transformation' and 'Collaboration' Awards Leader in NelsonHall's NEAT Matrix for Next Gen Payroll Services; Winner Global Payroll Transformation Project of the Year – 2019 by Global Payroll Association; Winner of 2018 ISG Paragon Awards Australia, for 'Best Imagination' Award

For more information, please visit <u>http://www.ramco.com/aviation</u> Follow Ramco on Twitter <u>@ramcosystems</u> / <u>@ramcoaviation</u> and stay tuned to <u>http://blogs.ramco.com</u>

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