ramco

July 2, 2019

National Stock Exchange of India Ltd Exchange Plaza, 5th Floor Plot No:C/1, G Block Bandra Kurla Complex, Bandra (E) Mumbai – 400 051 Scrip: RAMCOSYS BSE Ltd., Corporate Relationship Department Phiroze Jeejheebhoy Towers Dalal Street, Mumbai – 400 001 Scrip: 532370

Dear Sirs,

Sub: Press Release

Please find enclosed the press release, titled "Erickson Incorporated selects Ramco for ERP Transformation Project" which is being released to the press from our end.

We request you to kindly take the above on record.

Thanking you,

Yours faithfully For RAMCO SYSTEMS LIMITED

P R KARTHIC

COMPANY SECRETARY

Encl: As above



Ramco Systems Limited

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Erickson Incorporated selects Ramco for ERP Transformation Project

Leading aviation services provider will modernize global air operations, manufacturing, and MRO services

Portland, U.S.A. / New Jersey, U.S.A – July 02, 2019 – <u>Erickson Incorporated</u>, has selected <u>Ramco</u> <u>Systems</u> to implement its <u>Aviation M&E MRO Solution V5.8</u>. Erickson's advanced enterprise solutions integration will link all Maintenance, Supply Chain Management, Safety & Quality, Flight Operations, MRO Sales, and Manufacturing functions into a single system. Modules will include EFB (electronic flight bag), Mobility, Optimization Solution, Hubs, Dashboards and Chatbot.

Erickson, a key American aerospace manufacturer and global aviation service provider, will utilize V5.8 to connect over 700+ users across three business units - Commercial Aviation Services, Defense and National Security as well as Manufacturing and MRO (Maintenance, Repair & Overhaul) on a global basis. Offline mobile capability will enable Erickson users to carry out operations in remote locations without internet connectivity. The system will also provide scalability as well as the flexibility to manage multiple organization units and provide visibility across business operations.

"Ramco's deep domain expertise and integrated suite of aerial operations, manufacturing, and MRO systems are a great match for our needs at Erickson," said **Doug Kitani, CEO, Erickson Incorporated**. "Ramco will provide us an automated technology environment, enabling real time visibility and management of the many complex facets of our company."

"Partnership with Erickson signals trust from yet another leader in the aviation community," said **Virender Aggarwal, CEO, Ramco Systems**. "Ramco's Aviation Suite strives to always offer innovative solutions to our clients. Our ability to address the complete breadth of Heli, MRO & Defense software needs with ERP Finance and HR on a single platform has been a key differentiator. We are looking forward to working with Erickson as they embrace digital technologies to address business challenges and increase process efficiencies."

<u>Ramco Aviation Software</u> is trusted by 22,000+ users to manage 4,000+ aircraft globally. Accessible on cloud and mobile, Ramco Aviation Software continues to innovate with '<u>Anywhere Apps</u>', significantly reducing transaction time both during aircraft-on-ground (AOG) conditions and critical aircraft turnarounds. Ramco is changing the paradigm of enterprise software with Artificial Intelligence and Machine Learning based solutions, powered by cool new features such as voice-based transactions on *Google Assistant or Alexa, chatbots, mail bots, HUBs and cognitive solutions. With 75+ Aviation leaders onboard, Ramco is the solution of choice for several large airlines and top heli-operators and multiple MROs around the world.

*Google Assistant™, virtual personal assistant is a trademark of Google LLC | Alexa is trademark of Amazon.com, Inc. or its affiliates

About Erickson Incorporated:

Serving customers all over the globe and operating a wide range of aircraft, you'll find Erickson wherever there's a need for reliable, safe, and innovative aerial services. From infrastructure projects in emerging and advanced economies, to building and maintaining aircraft, to fighting large wildland fires, to supporting military operations overseas or on the ocean, Erickson is up for the challenge. The company currently operates across six continents and on any given day operate in more than ten countries. Erickson operates a fleet of approximately 50 utility helicopters, fixed-wing aircraft, and the company's own industry-leading Air Crane helicopter, where it is the OEM and maintainer.





About Ramco Systems:

Ramco is a next-gen enterprise software player disrupting the market with its multi-tenant cloud and mobile-based enterprise software in HR and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On the Innovation front, Ramco has been focusing on moving towards Active ERP leveraging Artificial Intelligence and Machine Learning by building features such as **Talk It** - which allows transactions to be carried out by simple voice commands, **Bot it** – which allows users to complete transactions using natural conversations; **Mail It** – transact with the application by just sending an email; **HUB It** - a one screen does it all concept built to address all activities of a user; **Thumb It** – mobility where the system presents users with option to choose rather than type values and **Prompt It** – a cognitive ability which will let the system complete the transaction and prompts the user for approval.

With 1900+ employees spread across 24 offices, globally, Ramco follows a flat and open culture where employees are encouraged to share knowledge and grow. No Hierarchies, Cabin-less Offices, Respect work and not titles, among others are what makes the team say, Thank God it's Monday!

Only APAC vendor to be positioned in Gartner Magic Quadrant for ERP, Cloud Financials, Cloud HCM and EAM; Leader in NelsonHall's NEAT Matrix for Next Gen Payroll Services; Winner Global Payroll Transformation Project of the Year – 2019 by Global Payroll Association; Winner of 2018 ISG Paragon Awards Australia, for 'Best Imagination' Award

For more information, please visit <u>http://www.ramco.com/aviation</u> Follow Ramco on Twitter @ramcosystems / @ramcoaviation and stay tuned to http://blogs.ramco.com

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