ramco

January 2, 2018

National Stock Exchange of India Ltd Exchange Plaza, 5th Floor Plot No:C/1, G Block Bandra Kurla Complex, Bandra (E) Mumbai – 400 051 Fax Nos.:26598237/26598238/26598347/26598348 Email: cmlist@nse.co.in **Scrip: RAMCOSYS**	Corporate Relationship Department BSE Limited Phiroze Jeejheebhoy Towers Dalal Street, Mumbai – 400 001 Fax Nos: 022-22723121/ 22723719/ 22722039 Email: corp.relations@bseindia.com **Scrip: 532370**

Dear Sirs,

<u>**Sub: Press Release**</u>

Please find enclosed a press release, titled **"World's largest Aerial Sightseeing Company, Papillon Group Trusts Ramco"** which is being released to the press from our end.

We request you to kindly take the above on record.

Thanking you,

Yours faithfully
For **RAMCO SYSTEMS LIMITED**

P R KARTHIC
COMPANY SECRETARY

Encl: As above

World's largest Aerial Sightseeing Company,

Papillon Group Trusts Ramco

To implement Ramco Aviation Suite V5.8 to manage its multi-entity operations across Papillon Grand Canyon Helicopters and Grand Canyon Scenic Airlines

Las Vegas, Nevada / Chennai, India – January 02, 2018 – Ramco Systems, the global aviation software provider on Cloud and Mobile, today announced that it has secured an order from the world's largest and longest running aerial tour company, **Papillon Grand Canyon Helicopters**, to install Ramco Aviation Suite V5.8, for maintenance and engineering operations of its fleet.

Papillon Group's fleet of 80 rotor and fixed-wing aircraft fly an estimated 600,000 passengers each year along daily sightseeing tours of the Grand Canyon and other U.S. landmarks. Founded in 1965, it has since become the largest aerial tour operator in the world.

Ramco will service two Papillon entities – **Papillon Grand Canyon Helicopters** and **Grand Canyon Scenic Airlines** – with its state-of-the-art Aviation Suite 5.8, integrating both facilities' disparate manual systems on a single digital platform to improve company-wide productivity and process efficiency.

Both entities of Papillon Group will migrate from multiple disparate systems to unify its Engineering & Programs, Maintenance, Compliance & Quality, Flight Operations, and Crew Scheduling on a single platform from Ramco. In addition, Papillon will benefit from Electronic Flight Bag, Mobility, Role-based HUBs and advanced visualization dashboard for real-time analysis.

Geoff Edlund, President, Papillon Grand Canyon Helicopters said, "Embracing digitization with Ramco will bring a new edge to our business. We are confident that Ramco's comprehensive, one stop solution will streamline and automate all our Group-wide manual operations and ensure real-time data availability, equipping us to deal with fresh challenges and make better business decisions."

Virender Aggarwal, CEO, Ramco Systems, said, "Ramco's leadership in the rotor wing segment with 7 of the top 10 civilian heli-operators in U.S. leveraging our Aviation suite to maintain their fleet, ensured we win the trust of Papillon, too. Ramco has a strong track record of successful implementation of maintenance and engineering software for fixed, heli and MROs. We are pleased to have been chosen by an established business such as Papillon Group, and believe our next-generation technology will propel them to new heights."

Ramco Aviation Software is trusted by 21000+ users to manage 4000+ aircraft, globally. Designed to be accessible on cloud and mobile, Ramco Aviation Software continues to add technological innovations with 'Anywhere Apps', redefining the power of Mobility, to significantly reduce transaction time both during AOG conditions and critical aircraft turnarounds. Ramco is changing the paradigm of enterprise software with ZERO UI powered by cool new features such as Chatbots, Mail bots, HUBs and Cognitive solutions. Furthering this, the company has also developed application compatibility on Microsoft HoloLens to bring Augmented Reality which improves efficiency in maintenance operations. With 75+ Aviation leaders onboard, Ramco is the solution of choice for several large airlines and top heli-operators and multiple MROs in the world.

About Papillon Group:
With over 50 years of experience, Papillon Group is the largest and most experienced air tour company in the world, flying over 600,000 passengers annually. Papillon Group operates a fleet of 80 state of the art tour aircraft equipped with the very latest in quiet aircraft technology to promote a peaceful environment. Aircraft feature forward facing seats with

oversized windows, air conditioning and Bose headphones. Tour narrations are available in more than 10 languages including English, Spanish, French, German, Italian, Portuguese, Japanese, Cantonese, Korean and Russian.

Papillon Group is the only air tour company to offer daily tours covering all 277 miles of the Grand Canyon from Page, AZ to Las Vegas, NV, from 8 different locations with over 650 employees.

About Ramco Systems:
Ramco is a fast-growing enterprise software player disrupting the market with its multi-tenant cloud and mobile-based enterprise software in HCM and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On Innovation front, Ramco has been focusing on moving towards Cognitive and Robotic ERP with features such as **Bot it** – which allows users to complete transaction using natural conversations; **Mail It** – transact with the application by just sending an email; **HUB It** - a one screen does it all concept built to address all activities of a user; **Thumb It** – mobility where the system presents users with option to choose rather than type values and **Prompt It** – a cognitive ability which will let the system complete the transaction and prompts the user for approval.

With 1600+ employees spread across 24 offices, globally, Ramco follows a flat and open culture where employees are encouraged to share knowledge and grow. No Hierarchies, Cabin-less Offices, Respect work and not titles, among others are what makes the team say, Thank God it's Monday!

Winner of the HR Vendors of the Year 2017 Awards for Best Payroll Software, Best HR Management System and Best Talent Management Software; Only APAC vendor to be positioned in Gartner Magic Quadrant for Cloud Financials & Cloud HCM Suites; Enters as a Contender in The Forrester Wave™: SaaS Human Resource Management Systems, Q3 2017; Recognized as a 'Highly Recommended' Payroll Software Supplier of the Year 2017 by Global Payroll Association; Positioned as 'Achiever' in Everest Group's Multi-Country Payroll Platform Assessment

For more information, please visit http://www.ramco.com/aviation
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