

January 19, 2016

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Dear Sirs,

Sub: Press Release

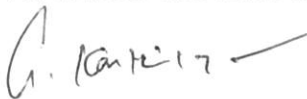
Please find enclosed a press release, titled “**Ramco Aviation sets foot into Greater China with Far Eastern Air Transport win**”, which is being released to the press from our end.

We request you to kindly take the above on record.

Thanking you,

Yours Faithfully,

For **RAMCO SYSTEMS LIMITED**



G KARTHIKEYAN
COMPANY SECRETARY

Ramco Aviation sets foot into Greater China with Far Eastern Air Transport win

Taipei, Taiwan / Chennai, India – January 19, 2016 – Ramco Systems, the global Aviation software provider on cloud, mobile & tablets, today announced that it has signed an agreement with **Far Eastern Air Transport (FAT)** to automate the Taiwanese carrier's maintenance and engineering operations.

Under the agreement, FAT will install Ramco Aviation Suite V5.7, to streamline its Maintenance and Engineering functions, enabling it to track aircraft components more effectively while minimizing paperwork and human error.

Taipei-based FAT's existing Maintenance and Engineering operations are built on legacy systems with limited functionalities and complex paper-based procedures. The software comes with advanced reporting and analytics, as well as human resource modules to facilitate employee training and certification.

Mr. Huang Sung Cheng, President, Far Eastern Air Transport, said, "Ramco's comprehensive aviation suite demonstrates exceptional usability and domain expertise. As we expand into newer markets, managing our growing fleet on a legacy application was becoming tedious and resource intensive. With Ramco, we have moved to a sophisticated end-to-end software for automation of our Maintenance and Engineering functions to streamline the various aspects of our business."

Mr. Virender Aggarwal, CEO, Ramco Systems, said, "The deal with Far Eastern Air Transport underscores our commitment to developing a holistic, user-friendly solution that will help airlines worldwide be more productive. With a presence in Taiwan, we expect to make further inroads into the promising Greater China market."

Designed to be accessible on cloud, mobile and tablets, Ramco is changing the paradigm of enterprise software with ZERO UI powered by cool new features such as Mail It – a feature which enables users to transact with the application by just sending an email; HUB It - a one screen does it all concept built to address all activities of a user; Thumb It – mobility redefined and Prompt It – a cognitive ability which will let the system auto prompt you with options for your decision. With Emirates, Malaysia Airlines, Petroleum Helicopters Inc., Cobham Aviation Services, Columbia Helicopters, Able Engineering & Aerospace, and seventy others onboard, Ramco is the solution of choice for several large airlines, MROs and five of the top heli-operators in the world.

About Far Eastern Air Transport:

Far Eastern Air Transport (FAT) is an international airline established in 1957 with domestic and international services to Cambodia, China, South Korea, Philippines, Taiwan, Vietnam, and Indonesia. With its head office in Songshan District, Taipei, Taiwan, FAT's existing fleet consists of 8 MD82-83 fleets. The company plans to acquire 20 new Boeing 737-800 jets over the next five years.

About Ramco Systems:

Ramco is a fast growing enterprise software player disrupting the market with its multi-tenanted cloud and mobile-based enterprise software in the area of HCM and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On Innovation front, Ramco has been focusing on moving towards Cognitive and Robotic ERP with features such as Mail It – a feature which enables users to transact with the application by just sending an email; HUB It - a one screen does it all concept built to address all activities of a user; Thumb It – mobility where the system presents users with option to choose rather than type values and Prompt It – a cognitive ability which will let the system complete the transaction and prompts the user for approval.

With 1600+ employees spread across 20 offices, globally, Ramco follows a flat and open culture where employees are encouraged to share knowledge and grow. No Hierarchies, Cabin-less Offices, Respect work and not titles, among others are what makes the team say, Thank God it's Monday!

Winner of ISG Award for Innovation; Chosen as Preferred Next-Gen MRO IT Vendor by ARSA; Winner of HR Vendors on the Year Award 2015; Winner of CIO Choice Honor & Recognition 2016

For more information, please visit <http://www.ramco.com/aviation-suite/>

Follow Ramco on Twitter [@ramcosystems](https://twitter.com/ramcosystems) or read latest updates on <http://blogs.ramco.com>

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