

25th July 2017

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Dear Sirs,

Sub: Press Release

Please find enclosed a press release, titled “**AAI Worldwide Logistics Goes Live on Ramco ERP across 7 operating units**” which is being released to the press from our end.

We request you to kindly take the above on record.

Thanking you,

Yours faithfully
For **RAMCO SYSTEMS LIMITED**


P R KARTHIC
COMPANY SECRETARY



Encl: As above

Ramco Systems Limited

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AAI Worldwide Logistics Goes Live on Ramco ERP across 7 operating units

Paranaque, Philippines / Chennai, India – July 25, 2017 – Philippines based logistics and freight-forwarding giant [AAI Worldwide Logistics Inc.](#) today announced that it has completed first phase of implementing [Ramco Systems](#)' ERP solution for Logistics. In Phase I of the go-live, AAI has implemented group-wide centralized systems to digitize Financial Management and Supply Chain Management functions. In addition, complete Project Cargo modules are live at **AAI +PEERS Inc.**, a member of the Project Cargo Network (PCN) organization specializing in transportation and handling of Over Dimensional Cargo (ODC) used for engineering, procurement and construction companies across the island.

Ramco ERP for logistics service providers is being implemented across all of AAI's freight-forwarding & warehousing operations, including those of its new Express Courier unit, Black Arrow Express, thereby consolidating operations for Finance, Project Cargo, and end-to-end Supply Chain Management across seven AAI operating units in the Philippines.

Rico Brizuela, Chairman, AAI Group of Companies, said, "This is a major leap in our digital journey to become The Philippines' number one logistics company. As more companies abandon disparate manually operated systems for paperless processes, Ramco's user-friendly technology will enable us to stay ahead of the curve in the fast-changing logistics industry."

Arnold Brizuela, President, AAI Worldwide Logistics Inc., said, "The implementation of Ramco's comprehensive suite has brought in complete visibility to AAI's overall business, thus allowing us to make timely and informed decisions, to support our planned business growth. Standardization of operations across organization, has built a great foundation for the subsequent phases of the implementation. We strongly believe that Ramco's innovative solution will help us sustain our Group's growth in the region and beyond."

Allan Brizuela, President, Black Arrow Express, said, "With technological growth significantly influencing the courier industry, adapting newer technology to be at the forefront of innovation is the need of the hour. With Ramco as our technology partner, we have achieved considerable visibility across processes. Thanks to Ramco for going the extra mile with hands-on workshops."

Virender Aggarwal, CEO, Ramco Systems, said, "The role of back-end technological infrastructure in businesses should not be underestimated in this increasingly 'Uberised', service-on-demand logistics industry. Our ability to address the Logistics service provider segment with a comprehensive offering coupled with Mobility, Command Centre, HUB, optimization engine and chatbots, is helping us win customer trust. The go-live at AAI marks a significant milestone in Ramco's success in the Philippines as a market."

[Ramco Logistics Software](#) is an integrated Cloud-based platform for Third Party Logistics, Freight Forwarders, and Parcel / Courier service providers seeking a high-performance logistics software. Ramco offers an Integrated end-to-end solution that can link every stage of a logistics chain and bring all the functionalities under a single technology platform. The solution is flexible, scalable, cognitive, and ready to adapt to change. These features is helping the Ramco solution attract customers, worldwide.

About AAI Worldwide Logistics Inc.

Formerly Airlift Asia Inc. established in 1981, AAI is a Filipino-owned corporation with its vision "To be the Leading Total Logistics Company in the Philippines" is now certified to ISO 9001:2015, ISO 14001:2015, and OHSAS 18001:2007. The company takes pride in being the first logistics company to be the recipient of Philippine Quality Award (PQA) "Recognition for Commitment to Quality Management".

AAI has grown from its three (3) major services, namely: (a) international and domestic freight forwarding by air and sea (b) warehousing and (c) brokerage. To date, AAI also offers Vendor Managed Inventory (VMI) through its business unit A2Z Logistics, Inc. stationed in Laguna Technopark (LTI) and has been a trusted partner of the semi-conductor and electronics industries for decades.

Through a joint venture with Peers, Now “AAI + Peers” offers highly specialized packing, crating, rigging, hauling and heavy lifting to move along the growing requirements of industry and infrastructure for Project Cargo.

The AAI Group of companies operate through a wide network of offices, warehouses, hubs, Express Centers and retail stores in almost every key city in the Philippines. In 2016 The AAI group launched Black Arrow Express (BAE) as its foray into the last-mile. Combining its two generations of knowledge and expertise in logistics, AAI through BAE has entered successfully into the dynamic and rapidly growing eCommerce segment by offering a full range of fulfillment and last-mile solutions.

About Ramco Systems

Ramco is a fast growing enterprise software player disrupting the market with its multi-tenanted cloud and mobile-based enterprise software in the area of HCM and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On Innovation front, Ramco has been focusing on moving towards Cognitive and Robotic ERP with features such as **Chatbots** – which allows users to complete transaction using natural conversations; **Mail It** – transact with the application by just sending an email; **HUB It** - a one screen does it all concept built to address all activities of a user; **Thumb It** – mobility where the system presents users with option to choose rather than type values and **Prompt It** – a cognitive ability which will let the system complete the transaction and prompts the user for approval.

With 1600+ employees spread across 22 offices, globally, Ramco follows a flat and open culture where employees are encouraged to share knowledge and grow. No Hierarchies, Cabin-less Offices, Respect work and not titles, among others are what makes the team say, Thank God it's Monday!

Positioned as Niche Vendor in Gartner Magic Quadrant for Cloud Financials; Winner of Frost & Sullivan Asia Pacific Award for Best Talent Management Solution; Recognized as a ‘Highly Recommended’ Payroll Software Supplier of the Year 2017 by Global Payroll Association; Positioned as ‘Achiever’ in Everest Group’s Multi-country Payroll Platform Assessment; Winner of ISG Award for Innovation; Winner of HR Vendors of the Year Award 2016; Chosen as Preferred Next-Gen MRO IT Vendor by ARSA

For more information, please visit <http://www.ramco.com/logistics>

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