

**CONSOLIDATED INFORMATION**

Figures in USD Million, except where stated otherwise

	Quarter Ended								Half Year Ended		Year Ended		
	Sep-17	Jun-17	Mar-17	Dec-16	Sep-16	Jun-16	Mar-16	Dec-15	Sep. 30, 2017	Sep. 30, 2016	Mar.31, 2017	Mar.31, 2016 *	Mar.31, 2015
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited \$	Audited	Audited
<b>REVENUE - STREAMWISE</b>													
Products	9.43	7.18	7.32	6.54	8.64	8.26	9.69	9.24	16.60	16.90	30.75	34.21	29.87
License	5.48	3.53	3.91	3.10	5.12	4.76	6.39	5.68	9.00	9.88	16.89	20.85	17.21
Recurring	3.94	3.66	3.41	3.44	3.52	3.50	3.30	3.56	7.60	7.02	13.86	13.36	12.66
Services	8.58	9.92	9.01	10.26	8.09	8.17	8.42	8.33	18.51	16.26	35.54	34.32	29.00
BPO	0.73	0.70	0.65	0.65	0.59	0.57	0.52	0.53	1.43	1.17	2.47	2.13	1.57
Other Services ^	7.85	9.22	8.35	9.61	7.50	7.60	7.90	7.80	17.08	15.10	33.07	32.19	27.42
Resale of Material	0.01	0.06	0.72	0.05	0.12	0.06	0.24	0.07	0.07	0.18	0.95	0.40	0.60
<b>TOTAL</b>	<b>18.02</b>	<b>17.17</b>	<b>17.05</b>	<b>16.85</b>	<b>16.84</b>	<b>16.49</b>	<b>18.36</b>	<b>17.64</b>	<b>35.18</b>	<b>33.34</b>	<b>67.24</b>	<b>68.94</b>	<b>59.47</b>
<b>REVENUE - BUSINESS UNITWISE</b>													
ERP	8.65	7.85	8.58	7.26	7.92	8.13	7.26	8.77	16.49	16.05	31.88	30.82	27.17
HCM	5.15	4.58	3.70	4.65	4.57	4.27	5.71	4.74	9.72	8.84	17.19	18.79	11.53
Aviation	4.22	4.74	4.78	4.94	4.35	4.10	5.39	4.13	8.96	8.45	18.18	19.32	20.76
<b>TOTAL</b>	<b>18.02</b>	<b>17.17</b>	<b>17.05</b>	<b>16.85</b>	<b>16.84</b>	<b>16.49</b>	<b>18.36</b>	<b>17.64</b>	<b>35.18</b>	<b>33.34</b>	<b>67.24</b>	<b>68.94</b>	<b>59.47</b>
<b>REVENUE - GEOGRAPHYWISE</b>													
Americas	2.88	3.47	3.25	3.50	3.33	2.82	3.30	3.17	6.35	6.15	12.90	12.47	10.87
Europe	0.60	0.58	0.51	0.56	0.54	0.64	1.08	0.48	1.18	1.18	2.25	3.07	4.69
APAC	7.41	4.54	5.34	5.97	4.81	4.02	6.12	5.71	11.94	8.82	20.14	19.93	12.08
India	4.27	5.48	3.82	4.47	4.66	5.19	4.77	4.31	9.75	9.86	18.15	17.70	16.59
MEA @	2.86	3.10	4.13	2.35	3.50	3.82	3.08	3.97	5.96	7.33	13.81	15.77	15.24
<b>TOTAL</b>	<b>18.02</b>	<b>17.17</b>	<b>17.05</b>	<b>16.85</b>	<b>16.84</b>	<b>16.49</b>	<b>18.36</b>	<b>17.64</b>	<b>35.18</b>	<b>33.34</b>	<b>67.24</b>	<b>68.94</b>	<b>59.47</b>
<b>BOOKING - BUSINESS UNITWISE</b>													
ERP	11.80	14.46	12.10	7.35	6.83	3.61	NA	NA	26.26	10.44	29.89	NA	NA
HCM	10.41	7.00	6.72	16.00	7.76	4.42	NA	NA	17.40	12.18	34.90	NA	NA
Aviation	3.06	3.64	5.32	4.83	7.85	3.23	NA	NA	6.70	11.08	21.23	NA	NA
<b>TOTAL</b>	<b>25.26</b>	<b>25.10</b>	<b>24.14</b>	<b>28.17</b>	<b>22.44</b>	<b>11.26</b>	<b>-</b>	<b>-</b>	<b>50.36</b>	<b>33.71</b>	<b>86.02</b>	<b>-</b>	<b>-</b>
<b>UNEXECUTED ORDER BOOK #</b>	<b>134.28</b>	<b>126.31</b>	<b>115.94</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>	<b>134.28</b>	<b>NA</b>	<b>115.94</b>	<b>NA</b>	<b>NA</b>
<b>CUSTOMER METRICS</b>													
Revenue from New Customers (%)	18%	13%	30%	31%	20%	18%	42%	41%	15%	18%	24%	35%	27%
Number of new customers added	18	15	20	34	40	26	49	43	33	66	120	157	123

\* represents the figures published for the respective period without considering the IND AS adjustments.

\$ Figures, other than revenue, are unaudited.

# Unexecuted orderbook comprises of new orders, renewals, reversals &amp; adjustments for the base foreign currency rates in the current financial year.

^ Other Services also include infrastructure and hosting services.

@ Middle East and Africa (MEA) includes South Africa.

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