

**CONSOLIDATED INFORMATION**

Figures in USD Million, except where stated otherwise

	Quarter Ended								Year Ended			
	Jun-17	Mar-17	Dec-16	Sep-16	Jun-16	Mar-16	Dec-15	Sep-15	Mar.31, 2017	Mar.31, 2016 *	Mar.31, 2015	Mar. 31, 2014
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited	Audited	Audited	Audited
<b>REVENUE - STREAMWISE</b>												
Products	7.18	7.32	6.54	8.64	8.26	9.69	9.24	6.97	30.75	34.21	29.87	18.94
License	3.53	3.91	3.70	5.12	4.76	6.39	5.68	3.66	16.89	20.85	17.21	8.61
Recurring	3.66	3.41	3.44	3.52	3.50	3.30	3.56	3.31	13.86	13.36	12.66	10.33
Services	9.92	9.01	10.26	8.09	8.17	8.42	8.33	9.51	35.54	34.32	29.00	24.51
BPO	0.70	0.65	0.65	0.59	0.57	0.52	0.53	0.55	2.47	2.13	1.57	1.37
Other Services	9.22	8.35	9.61	7.50	7.60	7.90	7.80	8.96	33.07	32.19	27.42	23.14
Resale of Material	0.06	0.72	0.05	0.12	0.06	0.24	0.07	0.04	0.95	0.40	0.60	0.40
<b>TOTAL</b>	<b>17.17</b>	<b>17.05</b>	<b>16.85</b>	<b>16.84</b>	<b>16.49</b>	<b>18.36</b>	<b>17.64</b>	<b>16.52</b>	<b>67.24</b>	<b>68.94</b>	<b>59.47</b>	<b>43.85</b>
<b>REVENUE - BUSINESS UNITWISE</b>												
ERP	7.85	8.58	7.26	7.92	8.13	7.26	8.77	7.31	31.88	30.82	27.17	23.22
HCM	4.58	3.70	4.65	4.57	4.27	5.71	4.74	4.49	17.19	18.79	11.53	5.41
Aviation	4.74	4.78	4.94	4.35	4.10	5.39	4.13	4.72	18.18	19.32	20.76	15.21
<b>TOTAL</b>	<b>17.17</b>	<b>17.05</b>	<b>16.85</b>	<b>16.84</b>	<b>16.49</b>	<b>18.36</b>	<b>17.64</b>	<b>16.52</b>	<b>67.24</b>	<b>68.94</b>	<b>59.47</b>	<b>43.85</b>
<b>REVENUE - GEOGRAPHYWISE</b>												
Americas	3.47	3.25	3.50	3.33	2.82	3.30	3.17	2.74	12.90	12.47	10.87	11.62
Europe	0.58	0.51	0.56	0.54	0.64	1.08	0.48	0.79	2.25	3.07	4.69	2.53
APAC	4.54	5.34	5.97	4.81	4.02	6.12	5.71	3.64	20.14	19.93	12.08	5.85
India	5.48	3.82	4.47	4.66	5.19	4.77	4.31	4.72	18.15	17.70	16.59	13.71
Middle East and North Africa	2.43	3.21	1.44	2.76	2.81	2.41	3.04	3.41	10.22	11.80	11.25	5.71
South Africa	0.66	0.92	0.91	0.74	1.02	0.68	0.93	1.23	3.59	3.97	3.98	4.43
<b>TOTAL</b>	<b>17.17</b>	<b>17.05</b>	<b>16.85</b>	<b>16.84</b>	<b>16.49</b>	<b>18.36</b>	<b>17.64</b>	<b>16.52</b>	<b>67.24</b>	<b>68.94</b>	<b>59.47</b>	<b>43.85</b>
<b>NUMBER OF CUSTOMERS BASED ON TRAILING TWELVE MONTHS REVENUE</b>												
> \$ 0.5 mn	28	26	31	31	33	32	25	24	26	32	21	15
< \$ 0.5 mn	720	725	796	832	822	816	777	734	725	816	685	665
<b>TOTAL</b>	<b>748</b>	<b>751</b>	<b>827</b>	<b>863</b>	<b>855</b>	<b>848</b>	<b>802</b>	<b>758</b>	<b>751</b>	<b>848</b>	<b>706</b>	<b>680</b>
<b>BOOKING - BUSINESS UNITWISE</b>												
ERP	14.46	12.10	7.35	6.83	3.61	NA	NA	NA	29.89	NA	NA	NA
HCM	7.00	6.72	16.00	7.76	4.42	NA	NA	NA	34.90	NA	NA	NA
Aviation	3.64	5.32	4.83	7.85	3.23	NA	NA	NA	21.23	NA	NA	NA
<b>TOTAL</b>	<b>25.10</b>	<b>24.14</b>	<b>28.17</b>	<b>22.44</b>	<b>11.26</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>86.02</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>UNEXECUTED ORDER BOOK</b>	<b>126.31</b>	<b>115.94</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>
<b>CUSTOMER METRICS</b>												
Revenue from New Customers (%)	13%	30%	31%	20%	18%	42%	41%	27%	24%	35%	27%	22%
Number of new customers added	15	20	34	40	26	49	43	40	120	157	123	133

\* represents the figures published for the respective period without considering the IND AS adjustments.

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