



Boost your sale with Sound Bites

At National General, we want you to have all the tools you need. Next time you're with a client, keep these sound bites in mind to help your sale.

Medicare Supplement

Unexpected medical costs can put a strain on savings. A Medicare Supplement plan from National General offers customers protection against out-of-pocket costs for expenses Medicare Parts A and B may not cover. With our innovative MultiDiscount¹ options, we're bringing even more savings to the table so members can focus on getting well.



Highlights

With National General's Medicare Supplement Insurance plans, members have access to:

- » MultiDiscount options, including:1
 - Household discount (7%) or Dual-Household discount (10%)
 - Annual-pay discount (10%)
 - Activity Tracker discount (5%)
 - And more!

- » Three different underwriting classes for even more savings.
 - For example: Preferred Select (Qualifications)
 - Eligible height and weight, no tobacco.
 - No medication for depression within the last five years.
- » InstaDecision E-App with immediate access to ID cards.
- » Touchless enrollment process for your client using our Security Question signature method.

Plan Features

Let's take a closer look at some key features:

- » Any-day effective date.
- » Access to Active&Fit Direct™. ²
- » Access to Amplifon Hearing Health Care^{® 2} with discounts on over 1,200 hearing aids and fixed member out-of-pocket costs.
- » A 30-day free look, guaranteed renewals, and coverage that increases as Medicare deductibles and coinsurances increase.
- » No waiting period and no paperwork to file. Members present their Medicare Supplement Insurance Medical ID card. Benefits are paid directly to the doctor or hospital.
- » Any doctor or any hospital that accepts Medicare patients. No network restrictions, no referrals required for specialists.
- » Clients receive unlimited lifetime benefits.

Quoting and Enrolling

Quote and enroll at EnrollNatGen.com, an all-new enrollment tool was produced just for our Senior products. It's designed to make enrolling MedSupp clients easier than ever!

- » Includes InstaDecision get a final underwriting decision for most apps in 1 minute or less.
- » Several electronic signature options, including voice signature and security questions.
- » Features a QuickQuote option so you can get rates fast.
- » Print completed applications and ID cards directly from your online portal.

Get access to EnrollNatGen.com:

- 1. Use your Agent Back Office username and password.
- 2. If you have forgotten your Agent Back Office credentials, these may be changed using the Agent Back Office login page.
- 3. If you are unable to access EnrollNatGen through Agent Back Office, please call 833-408-5392 for assistance.

Eligibility

- » Applicants must be eligible to receive Medicare.3
- » Availability varies by state.

For product brochures and availability visit:



1. Discount availability and conditions vary by state. Not all discounts are available in all states. Restrictions may apply. See your state's brochure for more details. | 2. Active&Fit Direct™ and Amplifon Hearing Health Care® are discount programs and are not insurance. | 3. NOTE TO APPLICANTS UNDER AGE 65: In AR, CO, DE, GA, LA, MS, and OK all Medicare supplement standardized plans are offered to qualified individuals under the age of 65.

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