### **RingCentral®**

### ARE YOUR COMMUNICATIONS **SLOWING YOU DOWN?**

When it comes to communications, having too many apps might be doing more harm than good. The result is lower workplace morale and productivity, which hinders your organization's ability to deliver outstanding customer experiences.

of employees say outdated technology has negatively affected their productivity and morale.1

of employees waste up to 60 minutes a day navigating between apps.<sup>2</sup>





### **Contact Center Agents** Have It Worse

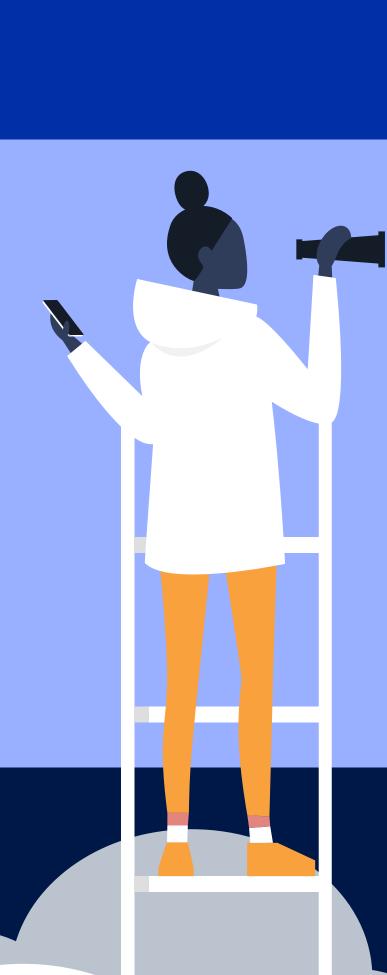
71%

communications app for another tool to reach out for help from coworkers.3

of agents report having to leave their customer

of agents say they experience job unhappiness when communications technologies fail.3





**Customers** 

### **Continue to Rise** 96% 49%

While Customer Expectations

of customers want their issues resolved quickly on the channel of

their choice.3

business in the past year as a result of poor customer service.4

of customers have switched to another

## It takes an average of 12 positive

Did You Know?

experiences to make up for 1 negative experience.<sup>5</sup>

### Employees who are set up for success are happier and more engaged at work.

Happy employees create better experiences for customers, resulting in better customer satisfaction and loyalty to your brand.



**Unified Communications** 

MESSAGE | CALL | MEET | SERVICE



Agents can organize, sort, and manage interactions with customers and colleagues without

different functions. A single provider

**Growing with your organization** 

Reduce stress for employees

losing key customer information.

One system for all communications

A single provider can provide support for every aspect of the platform, including updates, training, billing, and integrations.

One system for communications means employees don't have to juggle multiple apps for

With more collaboration across the board, every team across your organization can fine-tune their customer engagement strategies and drive customer satisfaction.

Create a cohesive growth strategy and tailor your communications to the needs of your business. A customer-centric culture

#### **ENGINEERING | SALES AGENT CUSTOMER**

Information on Each Customer's Issues Is Never Lost

Between Employees



A unified communications + contact center solution allows agents to

**ACCOUNTING | ANY DEPARTMENT** 

# The right partner can ensure that the communication needs of your entire organization are met and that your employees can deliver exceptional experiences to your customers.

<sup>1</sup>https://www.zenbusiness.com/blog/office-resource-woes/

<sup>2</sup> https://www.forbes.com/sites/larissafaw/2018/03/05/workers-waste-32-days-a-year-due-to-workplace-efficiency-apps/#523d07f81d51

<sup>3</sup> http://netstorage.ringcentral.com/infographics/cloud\_contact\_center.pdf <sup>4</sup> https://www.forbes.com/sites/shephyken/2016/08/27/bad-customer-service-costs-businesses-billions-of-dollars/#54d2b7775152

<sup>5</sup> https://www.salesforce.com/blog/2013/08/customer-service-stats.html <sup>6</sup> https://www.forbes.com/sites/blakemorgan/2018/02/23/the-un-ignorable-link-between-employee-experience-and-customer-experience/#52c4556248dc

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