

DATRIX

FLEXIBLE FINANCING DELIVERS EXTREME NETWORKS ADVANTAGE

On-premises networks with
as-a-service agility



For many organisations, the end goal of digital transformation is improved agility.

With the introduction of a network subscription model, Datrix and Extreme Networks are providing cloud-like agility for on-premises solutions.

In partnership with key vendors, Datrix have been working on a range of finance models that allow our customers to gain rapid access to transformative technologies.

For years now, we have offered a flexible approach to project funding that allows customers to accelerate the introduction of new technologies and reduce the time to value on their investment.

The background image shows a person in silhouette jumping over a series of horizontal bars, reminiscent of a high jumper. The scene is set against a bright sunset or sunrise, with the sun low on the horizon, creating a strong lens flare and illuminating the sky in shades of orange and yellow. The building structure is dark and industrial, with multiple levels and railings. The overall composition suggests themes of agility, overcoming challenges, and reaching new heights.

PROVISION THE TECHNOLOGY
YOU WANT, **WHERE** YOU
WANT, WHEN YOU WANT IT.

QUICK START

Accelerate the deployment of transformative technologies, deliver immediate benefits and meet compliance obligations, without the need to invest significant capital upfront.

OPERATIONAL EXPENDITURE

Reduce reliance on capital budgets, which often fall short of the investment required, and leverage operational expenditure by offsetting against identifiable, long-term cost savings.



DEFERRAL

Can't wait to get started?

Defer your subscription payments until the technology has been installed.



PREDICTABILITY

Bundle hardware subscription costs with any support or managed service add-ons into a single, predictable monthly payment.

FLEXIBILITY

Make changes as and when you need them. Scale up and down effortlessly, future proof your infrastructure, even take ownership of the hardware if you choose.



NO PENALTIES

Unlike other technology financing options, the subscription model doesn't include any hidden penalties for upgrades, returns or early termination. Just pay for what you need, when you need it.

In our experience, the key to securing a flexible finance option is to get early buy-in from your finance department.

Engagement with stakeholders across the organization will not only pave the way for a successful deployment, but also ensure the financial model suits the needs of the business.

If you need help building a business case for your next technology investment, or would like to discuss our range of flexible financing options, call us now on 020 7749 0800 or email enquiries@datrix.co.uk

www.datrix.co.uk



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