

CASCINATION AG is an award-winning medical technology company dedicated to the development, manufacturing, and commercialization of innovations in computer-assisted and image-guided surgery. Our trailblazing navigation systems and surgical robots are designed to improve outcomes for patients undergoing surgical or interventional procedures and offer new perspectives to patients worldwide.

To support our International Sales Team we are looking for a

Oncology Sales Lead Northern Germany

Your mission

- Sales strategy, development and execution in France
- Delivering marketing content to customers
- Identifying, developing and maintaining relationships with customers and KOLs
- Collaborating with Sales and Marketing in HQ and other countries

Your profile

- 5+ years experience in the region with strong customer relationships
- Experience in Interventional Oncology, Tumor Ablation, Interventional Radiology, Capital Equipment Sales
- Experience in different purchasing models (lease/loan, per case, purchase, tender submission)
- Business proficiency in English and fluent French
- Confident, self-motivated personality with a passion for sales

Why CASCINATION?

Because you like the challenge of a role in a multinational, innovative, fast-growing, and dynamic environment. You want to contribute to our unique company culture, shaped by our passion and values. See our [company website – working at CASCINATION](#).

Our Oncology business has developed quickly with more and more hospitals and countries adopting the technology each year. There are multiple centers of excellence in Europe ready to bring potential customers for visits, a great collaborative team, and very innovative digital marketing to help showcase the product. The clinical evidence is strong, in over 20 publications and growing fast.

With the right relationships and knowledge of the market, an individual will have a fantastic set of tools and colleagues to support them to success

Recruitment process – to find out if we match!

First send your application documents in English to jobs@cascination.com. Show us your motivation by being creative, no motivation letter required.

Second online interview **Third** in-person interview – on site, CASCINATION Office Bern

Administrative

Place of work	Northern Germany – remote position
Preferred start date	immediately or by agreement
Workload	100%
You have questions	contact Ted Farwell , Head of Marketing