# **CASCINATION**

CAScination AG is an award-winning medical technology company dedicated to the development, manufacturing and commercialization of innovations in computer-assisted and image-guided surgery. Our trailblazing navigation systems and surgical robots are designed to improve outcomes for patients undergoing surgical or interventional procedures and offer new perspectives to patients worldwide.

For our International Sales Team we are looking for a

# **Oncology Sales Leader Nordics**

#### Your mission

- Sales strategy, development and execution in the Nordic countries
- Delivering marketing content to customers
- Identifying, developing and maintaining relationships with KOLs
- Collaborating with Sales and Marketing in HQ and other countries

### Your profile

- 5+ years experience in the region with strong customer relationships
- Experience in Interventional Oncology, Interventional Radiology, Ablation, Capital Equipment Sales, Tender Management
- Business proficiency in English and multiple Nordic languages required
- Confident and self-motivated personality

## Why CAScination?

We offer a challenging role in a multinational, innovative, fast growing and dynamic environment. In our company you can create, shape and take on responsibility. Our unique company culture is shaped by our passion and values.

Our Oncology business has developed quickly with more and more hospitals and countries adopting the technology each year. There are multiple centers of excellence in Europe ready to bring potential customers for visits, a great collaborative team, and very innovative digital marketing to help showcase the product. The clinical evidence is strong, in over 20 publications and growing fast.

With the right relationships and knowledge of the Nordics market, an individual will have a fantastic set of tools and colleagues to support them to success.

Company Website

#### Contribute to our success story!

We are looking forward to receiving your application documents including CV, work references, diplomas etc. via E-Mail on <u>jobs@cascination.ch</u>. Show us your motivation by being creative, no motivation letter required.

Contact for questions: Anja Reischmann, Human Resources, +41 (0) 31 306 26 03