

DELL TECHNOLOGIES AND CDW

Empower Your Digital Future

Organisations want to embrace change and fast-track their digital futures. Dell Technologies and CDW are the experts in building the essential infrastructure you need—and it doesn't have to mean a full-scale redesign. Worthwhile change can happen at almost any pace and any budget.

Join a powerful partnership

You need more than the latest technology. That's why CDW works with partners like Dell Technologies to find the right solution to suit your organisation. CDW has been **designing, implementing and managing** technology, communication and security solutions for businesses of all sizes for nearly 30 years. Together, we help organisations to modernise, automate and **transform modern workspaces and data centres**, using cutting edge hyper-converged infrastructure, cloud-enabled storage, data protection and the latest client devices.

Strong foundations

The Dell Technologies and CDW partnership creates three strengths.

1 SCOPE

- Entire Dell Technologies portfolio delivered through its whole lifecycle.
- Sourcing, deploying and supporting Dell Technologies products made easy.
- Dell Technologies innovation joins the CDW technology ecosystem.



2 SCALE

- With locations across the world, we can deliver Dell Technologies solutions to over 80 countries in multiple currencies.
- We are experts in IT supply logistics: from our 20,000sq ft UK configuration centre, we can configure, image, asset tag, upgrade, quality control and pre-order for future rollout.



3 EXPERTISE

- Advanced demonstration capabilities: Try out a host of different Dell EMC technologies in our advanced proof of concept laboratories.
- CDW's Titanium Black status gives us privileged access to Dell Technologies' expertise and products.



Dell Technologies and CDW solutions

Datacentre and cloud—automation and flexibility



Dell Technologies is the number one provider of enterprise systems to the data centre. CDW's deep infrastructure experience and strategic partnerships offer end-to-end solutions.

Networking and security—purpose-built protection



Integrated networking and security solutions protect any workload at every point, from data-loss management to encryption. Dell Technologies is the recognised expert for data protection and with CDW specialists, we deliver purpose-built defences for modern threats.

Workspace—simple, secure collaboration



We pair users with the most reliable client devices in the world, and then design a custom experience to fit individual working styles. Dell Technologies' modern workspace devices, coupled with CDW's wide portfolio of services such as pre-configuration, reduces complexity and speeds up workforce mobilisation. CDW's award winning ServiceTrack delivers comprehensive asset management through a "single pane of glass" interface.

Internet of Things



Dell Technologies and CDW work together to simplify the management of all "things" on our customers' networks. We generate critical, real-time analytics that inform digital strategies, supported by our broad ecosystem partner relationships.

Why CDW?

- Fortune 500 company with a 36 year track record
- More than 250,000 public and private sector customers in the United States, United Kingdom, and Canada
- Access to industry experts specialising in government, education, healthcare, retail, and more
- An array of offerings ranging from hardware, software and services to integrated IT solutions encompassing security, the cloud, data centre, and networking
- Access to more than 100,000 products and services from more than 1,000 leading and emerging brands
- Certified engineers with unrivalled product expertise, delivering global support



I deal with people, not businesses, and I absolutely believe in the team at CDW."

Glyn Turner, Head of Global Technology Services at ED&F Man

Next steps

We offer comprehensive services and solutions to help reduce complexity and risk in IT projects and maximise business outcomes.

Contact our experienced specialists to help you assess, design, deploy and manage your technology environments.

Click here to see our [resources](#).

Have more questions?

Book a meeting with one of our [consultants](#).



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