



PARTNER

Aaron Bock, Opkalla

VERTICAL

Healthcare

SIZE

300 Employees

MRR

\$5,100

SERVICES

- ♦ Microsoft Collaboration setup and support of PowerBI, PowerAutomate, Sharepoint, OneDrive, and Azure.
- ♦ Center of Excellence for ongoing implementation, strategy, design, training, rollouts, and upgrades

Overall Feedback Following Recent Win

Following a recent win with Partner Opkalla, we asked Founder Aaron Bock to answer a few questions for us about his experience working with Thrive and his thoughts on our Microsoft Collaboration Offering.

“Thrive is great to work with because of their breadth of capabilities on managed services and security. In addition, they have made some key acquisitions that have been helpful for going after the Microsoft support space which has grown greatly in 2021 and 2022.”

Describe the Value you see in Thrive’s Microsoft Collaboration Offering

As a technology consultant, you have to be able to help your customers with the things that they care about and this year everyone has been trying to get a handle on Microsoft and all of the different products they have and what you can do with it. This offering from Thrive is unique and different and allows us to have more extensive conversations with our customers.

Why Should Partners Pay Closer Attention to Microsoft Collaboration within their Account Bases?

Partners should be paying closer attention to this offering in the marketplace when it comes to their account base because if they are not, someone else is.

Grow Your Business with Thrive

Thrive is a leading provider of NextGen Managed Services designed to drive business outcomes through application enablement and optimization. We take pride in working side by side with best-in-class channel partners in the US. Thrive’s Channel Partner Program offers solutions, training, tools, and support to help accelerate profitability and grow your businesses with Thrive.

For questions about the Thrive Channel Program, please contact channelquestions@thrivenetworks.com