



Glass Company Gains Financial Transparency with ExakTime and Acumatica

Manufacturing Contractor Leverages ExakTime, an Arcoro product, and Acumatica Construction Edition to Surpass their Goals

Roberts Glass, based in Indianapolis, specializes in designing, manufacturing, and installing glass curtain walls and systems for commercial construction contractors building new hospitals, hotels, retail, office and industrial spaces.

Challenge:

Due to outdated financial and time tracking processes, executives were unable to achieve necessary efficiencies and gain insight into KPIs (Key Performance Indicators) that would give them crucial business insights. Executives had no insight into project progress, costs, labor hours or gross margins since the information was stored on individual project manager's computers.

“Arcoro and Acumatica Construction Edition have helped us grow revenue because we're much more efficient at managing projects.”

– Jeff Hamilton, President

Solution:

Roberts Glass was determined to find a time tracking and project management solution that was mobile and had a robust construction and project focus as well as serving as a platform for growth. To accomplish their goals, Roberts Glass tapped ExakTime, an Arcoro product, and paired it with Acumatica Construction Edition.

Gaining Instant Insights Without the Struggle

With their legacy software, Roberts Glass executives would have to wait months for aggregate financial data. Their team manually input data which often caused costly errors. “The information was manually input and arrived six months down the road and was very inaccurate,” Jeff Hamilton, President of Roberts Glass, said. “There were a lot of manual interventions,” he added.

Once deployed, ExakTime and Acumatica Construction Edition provided accurate labor and financial information for project cost tracking. The seamless integration allows time tracking data collected through the ExakTime mobile app to be pulled into Acumatica Construction Edition, supplying real-time visibility into exact labor costs for every project. “We're now able to see where we are cost-wise with our existing construction projects; we're able to look at the profitability of each project, look at the customer base and understand where we are most successful,” Hamilton said.

Gaining Mobile Field Access

Before implementing Acumatica Construction Edition, it was difficult to communicate needs and other assignments to employees in the field. Items were incorrectly communicated, some tasks were inadvertently redone, or worse, employees arrived at a job site without knowing the status of the project.

Now, employees are armed with an iPad with field notes for specific projects. They have access to architectural drawings, any attachments, and any other information they may need. “Before, assumptions were made, mistakes were made and it was time-consuming to try to figure out what needed to be done to complete a job,” Hamilton said.

Simple Integrations. Powerful Results

“ExakTime and Acumatica Construction Edition have increased our job accuracy surfacing hours worked on a job and the location of the job giving us insight into project profitability,” said Hamilton.

Learn more about the efficiencies and insights you achieve with the powerful integrations available with ExakTime and Arcoro's other HR management products.

[Get in touch with an HR management expert at ExakTime today.](#)



Goals

- Integrate time tracking data with project and financial information
- Upgrade to cloud-based processes
- Review projects in real-time

Results

- Gained mobile access for field teams, making them more productive
- Obtained instant access to data to make faster, better-informed decisions
- Improved visibility into financial status for better decision making
- Improved insights into project labor costs with Arcoro Time and Attendance
- Saved controllers and project managers time allowing them to focus on customer and internal needs

Modules Used

- Applicant Tracking (ATS)
- Onboarding