

Provider of mission-critical power generation equipment, parts, and service for the Mid-Atlantic region.



Spring 2020

Power Generation *PULSE*

Business as Usual, in Unusual Circumstances

A story of a company and its people supporting emergency response

With the unsettling grim statistics and unprecedented changes in our lives caused by the worldwide COVID-19 crisis, it's reassuring to relate stories about some of the unsung heroes who work behind the scenes to support emergency response during the upheaval.

Curtis Engine has always been an essential business because it's our mission and commitment to be the one-stop provider of **power generation equipment and services** for our **medical, government**, and other mission-critical customers in the greater Baltimore-Washington, DC region. Our partnership with customers helps them maintain critical business continuity every day and during disasters—and most recently through the unparalleled COVID-19 crisis.

Powering temporary medical structures to fight COVID-19

Curtis Engine has recently been selected to work with the Maryland Department of General Services to provide **normal and emergency power** to temporary triage and ICU structures at six hospital locations throughout Maryland to help fight the spread of COVID-19. We will provide 17 150 kW generators, automatic transfer switches and fuel tanks along with maintenance for each unit, which will be running 24/7 for the duration of this pandemic.



Curtis Engine service technicians, including Field Service Manager Charles Alcaez, are getting the job done while protecting themselves and our customers.

Read More About Business as Usual

A Message from Curtis Engine President and CEO

Curtis Engine and COVID-19: Working Differently, But Still Working!

As many businesses in the DMV region remain shuttered amidst the COVID-19 pandemic, Curtis Engine continues our **essential function to provide mission-critical power generation equipment**, parts and service to our clients.

We are fortunate that we have been able to continue working throughout the pandemic while protecting our employees and reducing the risks they face. While everyone has been dramatically affected by this crisis, we are lucky to have great customers, suppliers and partners, and hard-working dedicated employees to help us get through it.

Ahead of the Curve

Early on, we recognized the importance of **taking precautions and assessing the risks** both in our main office and at our client locations. We had started with social distancing before it was mandated by state and local governments, and were quick to institute heightened personal hygiene procedures.

Employees Step Up

Thankfully, our employees have stepped up to help ensure our collective safety. When we were running out of disinfectant, they brought bleach from home and made their own disinfectant solution. One employee, with help from her grandmother (an experienced seamstress) and a teenage friend, made 100 protective face masks for our people to use.

Meanwhile, our sales and administrative departments are working remotely from home while supporting our technicians in the field. At client sites, our service teams are being diligent about working with clients to understand their protocols and requirements.

In the Field

As a result, Curtis Engine has been able to offer life-saving power generation support during the pandemic. In addition to supplying the generators and transfer switches needed to power the **field hospital at the Baltimore Convention Center**, we are working with the State of Maryland to provide normal and emergency power to Temporary Triage and ICU structures at multiple hospital locations to help fight the spread of the coronavirus. *(For more details, see related story "Business as Usual, in Usual Circumstances").*

The Way Forward

Without knowing how long the COVID-19 emergency will last, Curtis Engine is dedicated to ensuring that essential sites and facilities remain operational. Looking ahead, the key is staying flexible and agile. Our employees have been fantastic about working together without actually being together.

Even as the curve begins to flatten, much uncertainty remains. We can only hope that we are closer to the end than the beginning.

Partnership Spotlight: MTU Onsite Energy

Minimizing Risk to the
MTU Supply Chain



A Rolls-Royce
solution

As a global supplier of power generation solutions, **Curtis Engine's partner MTU** has taken a hyper-vigilant approach to safeguarding its employees, suppliers and

customers along with its critical business operations. Some recent steps include:

- Monitoring the supply chain to ensure stable production and delivery
- Providing employees and management with health and safety protocols
- Scheduling staff to work on-site on a rotational basis with liberal options for remote work
- Restricting travel to business-critical only
- Enacting detailed procedures for COVID-19 risk assessment and managing quarantine requirements
- Installing a committee to continually assess the pandemic situation and provide guidelines for business operations and other stakeholders

MTU America, Inc. President David W. Sears assures the public, "These are unprecedented times for all of us, and we greatly appreciate your support as we navigate this uncharted territory in our history. Working together, **we can protect our communities as well as continue our business** in the weeks and months ahead."

Curtis in the Community

The Mask Marvels

Katie Millford, accounting assistant at Curtis Engine, is working remotely from home during the COVID-19 quarantine in the busy company of her husband and two small children. Although she has her hands full, Katie was worried about the Curtis Engine service technicians who are in the field during the pandemic. While they are taking precautions to protect against transmitting or contracting the virus, the technicians are on the front lines in medical facilities and other mission-critical facilities. They were in need of protective face masks, which have been scarce.

Katie searched for groups that could make face masks, but these were all donating their masks to medical facilities. Katie is not one to give up easily, so she turned for help to her grandmother Marilyn Morgan, an experienced seamstress. Despite the challenges of social distancing, the quarantine, and working from home with a family, Katie took a crash course in sewing from her grandmother. The goal was to sew 100 masks for the service techs at Curtis Engine.

But, as that well-known legal authority Murphy so famously put it, "Anything that can go wrong will go wrong." Marilyn's sewing machine broke after 70 masks and couldn't be repaired. Enter Katie's acquaintance, 16-year-old Hannah, who helped with the last 30 masks. Goal achieved — one hundred masks!



Katie showing off one of her masks.



Katie and her grandmother Marilyn Morgan.

Read More About the Mask
Marvels



Curtis Engine & Equipment Co., Inc.

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