



## What is CPS Payment Services?

We provide corporate B2B epayment solutions to maximize efficiencies while generating revenue within the payment process.



Virtual Cards



ACH & Enhanced ACH



Customized AP Solutions

## RETAIL & QSR

### Program Highlights

- “Big 4” Approach & Methodology - Back Office Subject Matter Expert
- CPS Owns & Maintains it’s Proprietary Technology & Processes
- Allows for Real-Time Card Payment Type Determination
- Highest Vendor Enrollment in the Industry
- One-to-One Payments, Number-to-Cleared Payments Regardless of Type
- Implementation Within 2 Weeks With Minimal Client Resource Commitment
- No Cost for Implementation or Ongoing Support

### Sample Rebate Metrics\*

Client Revenue	\$100M	\$500M	\$1B	\$5B	\$10B
AP Spend <sup>1</sup>	\$30M	\$150M	\$300M	\$1.5B	\$3B
Virtual Card Volume <sup>2</sup>	\$5M	\$20M - \$25M	\$45M - \$65M	\$225M - \$250M	\$500M - \$650M
CPS Pay4You Volume	\$1.5M	\$6M - \$7.5M	\$13.5M - \$19.5M	\$67.5M - \$75M	\$150M - \$195M
<b>Estimated Rebate</b>	<b>\$90K - \$130K</b>	<b>\$450K - \$550K</b>	<b>\$900K - \$1M</b>	<b>\$4.5M - \$5.5M</b>	<b>\$9.5M - \$10.5M</b>
# of Payments	15,000	50,000	100,000	150,000	200,000
Payment Cost (Avg) <sup>3</sup>	\$5.54	\$5.54	\$5.54	\$5.54	\$5.54
Net Savings in Payment Costs	\$83.1K	\$277K	\$554K	\$831K	\$1.1M
<b>Net Annual Return</b>	<b>\$140K - \$180K</b>	<b>\$620K - \$720K</b>	<b>\$1.25M - \$1.35M</b>	<b>\$5M - \$6M</b>	<b>\$10.2M - \$11.2M</b>

\*Typical Metrics for the CPS Total Pay Program

<sup>1</sup> Estimated amount of AP spend as a percentage (30%) of revenue.

<sup>2</sup> Estimated percentage of AP spend alleviated by e-Payments Process (20%). This can be increased depending on the nature of vendor spend.

<sup>3</sup> The Accounts Payable Network. *The State of Accounts Payable - 2013.*

## Industry Leading Payment Efficiencies = Greatest Revenue Return 3x Industry Average Enrollment

“Choosing CPS was an easy decision for us. They not only turned our AP group into a revenue channel but their virtual cards are more secure and provide transparency into our spend that we didn’t get with pcards.”

- Kevin Athans, Popeyes Manager  
Financial Planning & Analysis

“CPS had us up and running 10 days after signing the contract. The first month rebate was \$28,000 and the second month was \$32,000.”

- Controller, Quick Service Restaurant

600 Galleria Pkwy., Suite 150, Atlanta, GA 30339 • 877.277.9960 • cpspaymentservices.com

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