UiPath 2021.4 FTS Release Partner Technical Mastermind India & APAC

Session 6 of 6: Cloud Automation The webinar will start soon

12th of May 2021



21.4 Partner Enablement Plan

https://www.uipath.com/21.4_technicaltraining_apac_india



Here's a quick look at our schedule



Desktop Products

Explore the latest features of the Studio family, Robots and the UiPath Assistant

Recorded April 27, 2021

Watch Now →
Download Slides →



AI/ML

Enhance your automations with Al

Recorded April 29, 2021

Watch Now →
Download Slides →



Test Suite

Find out about the latest features on RPA and Software testing

Record May 4, 2021

Watch Now →
Download Slides →



Apps, Activities, Connectors

Start deliver engaging experience using UiPath's low code-app builder

> May 6, 2021 11:30am IST / 2:00pm SGT

> > Register Now →



Process Understanding

Al-powered discovery and prioritization of the most impactful automations

May 11, 2021 11:30am IST / 2:00pm SGT

Register Now →



Cloud Services

Rapid expansion of the UiPath Automation Cloud(™) capabilities

> May 12, 2021 11:30am IST / 2:00pm SGT

> > Register Now →

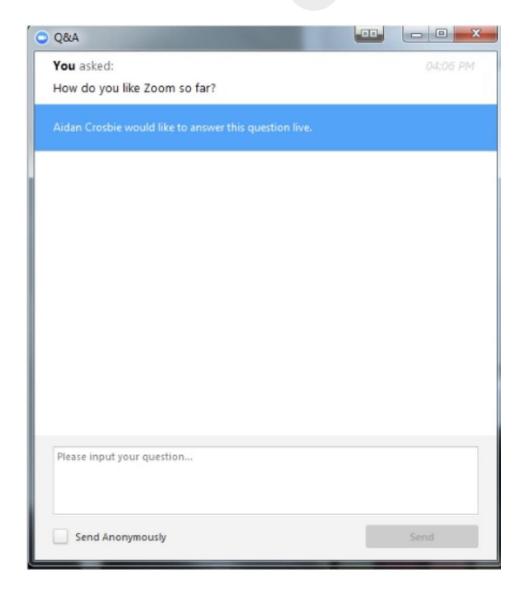


Quick Housekeeping notes

- Please enter your question in the Q&A box.
- We will address the questions along the way, at the end of the presentation or by follow up email.

FAQ: Is this webinar recorded?

Yes, this session is recorded and will be posted on the same page where you registered for attending.





Quick Housekeeping notes

https://www.uipath.com/21.4 technicaltraining apac india & https://www.partnerportal.uipath.com



Thank you to our partners for contributing to our combined success.

Read the IPO blog



Deal Registration

Protect your investment, speed the sales cycle, and coordinate resources with UiPath. View the status and manage your deal registrations, get started today.



Explore The Automation Platform

UiPath is the automation platform of choice for the enterprise to successfully scale and manage an automation program. The 21.4 release delivers a host of exciting new features and products that extend capabilities.

What's New:

- · UiPath Platform 21.4 Fast Track Release
- · UiPath Al Fabric is now UiPath Al Center Your control center of



Introducing Role-Based Training!

UiPath now offers our Partners the same training we provide to our own internal teams to sell and deliver the industry-leading UiPath platform. Explore the different roles, partner specific training and get started now!

- · Sales Training 20.10 Platform Release
- Technical Updates 20.10 Platform Release

Role Based Training:

- Sales
- Presales
- RPA Developers, Architects & Engineers



News & Announcements

Get your tech teams updated on the NEW platform.

UiPath 21.4 Fast-track Support Release Technical Training

Keeping to our commitment of making sure you are technically informed, we are providing an exclusive series of virtual sessions planned over the next few weeks - each covering a specific product of the end-to-end platform for automation.

Click the link below see details on each session and to sign

- 21.4 Technical Session Deep Dive: APAC & India Regions
- 21.4 Technical Session Deep Dive: AMER & EMEA Regions

Key Themes in the 21.4 FTS release



- 01 Enterprise-scale management and governance of your automation program
- Al-powered discovery, prioritization and integrated development of the most impactful automations
- Upgrades for all user experiences from everyday business users to professional developers
- 04 Rapid expansion of Automation Cloud capabilities





Become a fully automated enterprise™ with the UiPath Platform













Task Mining - New

 Analyze your employees' desktop activities using AI to determine best automation opportunities

Process Mining

- Discovery Accelerators for P2P and O2C
- Root cause analysis
- Automation Hub and Task Capture integration

Automation Hub

- Automation Store
- Azure AD identity support
- Multi-tenancy

Task Capture

- Interactive Sign-in
- Togglable detail capture settings

Studio

- Improvements to Recording capabilities
- Recorder integration with Object Repository
- Enhanced Table Extraction

StudioX

- Improved support for Office Productivity
- Enhanced Table Extraction

Studio Pro

- Improved Activity Coverage panel,
- Support for reusable mocks
- · Workflow Analyzer rules that enforce testing policies

Doc Understanding

- Data Manager to define custom DU ML models and continuous retraining for improvement over time
- Improved handwriting recognition
- New out-of-the-box models POs and utility bills in GA, contracts
- Automatic retraining support (coming soon)

Automation Cloud

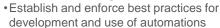
- Autoscaling Cloud Robot options
- Native Azure AD integration
- Rapidly expanding range of services
- Migration Tool from on-prem Orchestrator

Orchestrator 7



- •Resource sharing across modern folders
- Features and tools to assist modern folder Tableau migration at scale

Automation Ops



Al Center

- Automatic retraining cloud only
- ML package import/export across instances – on-prem only
- Disaster recovery on-prem only
- •New cloud instance US; auto-generated parameters; undeploy inactive ML skills

Data Service

- Field and record level permissions
- Open API

Insights

 Support for Automation Cloud with Insights Cloud

Robots

• SaaS delivery of unattended robots in the **Automation Cloud**

IT Automation

 Support for AWS WorkSpaces and Windows Virtual Desktop

Native Integrations

- Workato

Assistant

- Easier access to UiPath Apps
- Pin automations to the desktop
- Quickly create keyboard shortcuts from the process details section
- Drag-and-drop automations to personal folders
- Custom widget support with governance

Apps

- · Easy to use templates for your automationpowered apps
- Move apps between accounts more efficiently

Action Center

- Azure app service installation support
- More action specific activities, sample templates for REFramework and orchestration process
- Multi-user handling of actions or forward actions with comments
- Action history, ability to add comments, delete invalid actions

Chatbot

- New UX
- More integrations with UiPath products
- ·Live chat multi-chat, Amazon Connect integration
- FAQ builder



Cloud Services

2021.4 Release

Deep Dive Technical Webinar - Cloud Services





Agenda



- 01 Automation Cloud
- 02 Orchestrator
- 03 Licensing Automation Cloud
- 04 Automation Ops
- 05 Insights Cloud
- 06 Q&A



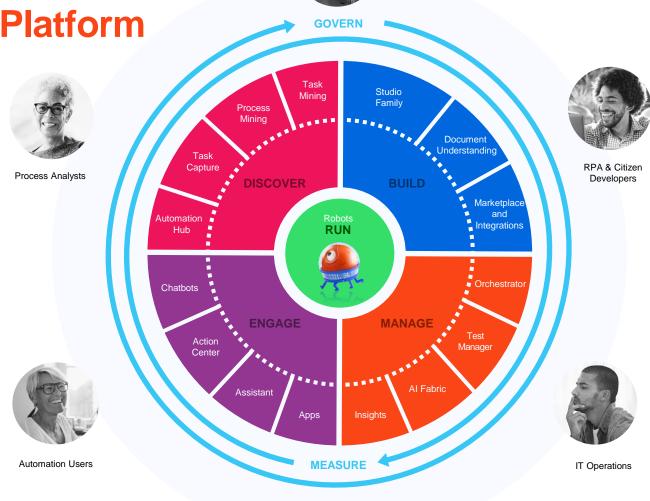
Agenda



- 01 What is Automation Cloud
- 02 UiPath Portal in Automation Cloud
- 03 Common Services in Automation Cloud
- 04 RPA Services in Automation Cloud
- New in 2021.4 Enterprise Release
- 06 Additional Resources

Become a fully automated enterprise™ with the UiPath Platform







UiPath Cloud: Get RPA your way





One platform with multiple delivery options—and options to change as your business does



Cloud-native SaaS, IaaS/PaaS, On-Premises and Hybrid Options



Support for multiple public cloud provider options



Consistent UX and APIs keep your future options open and protect your RPA investments

Common Services

in the Automation Cloud™





Manage

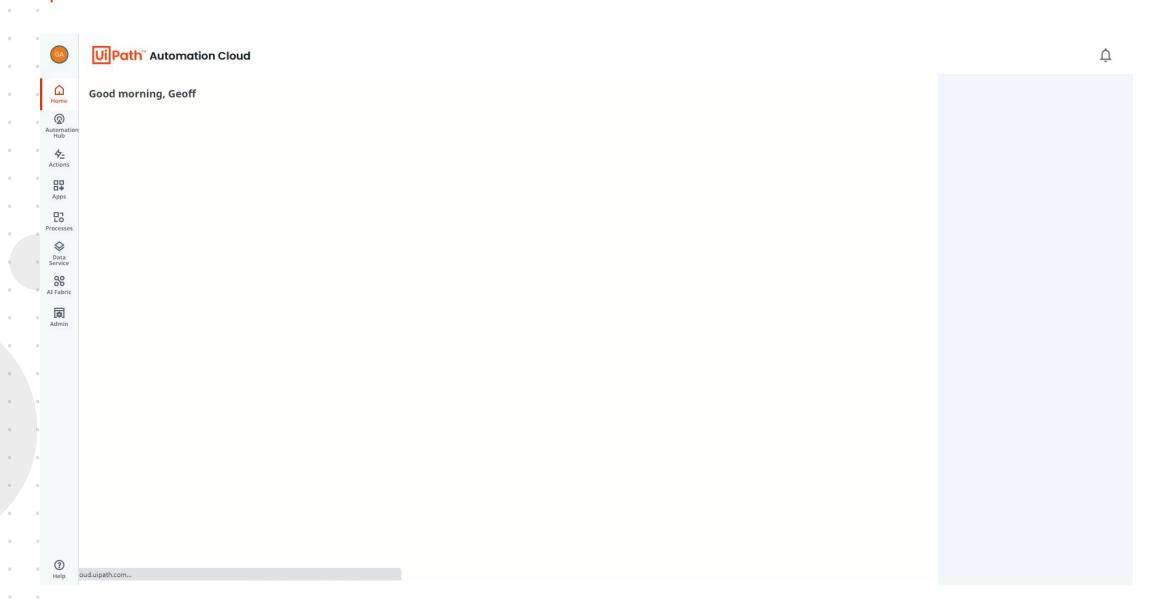
Measure & Govern



UiPath Portal in the Automation Cloud™



One place for Automation Cloud RPA services



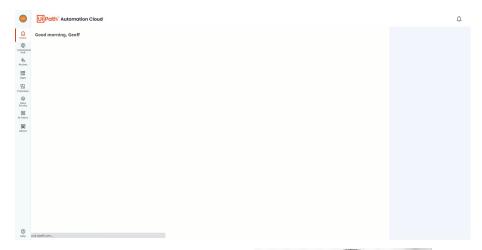
UiPath Portal in the Automation Cloud™



One place for Automation Cloud RPA services



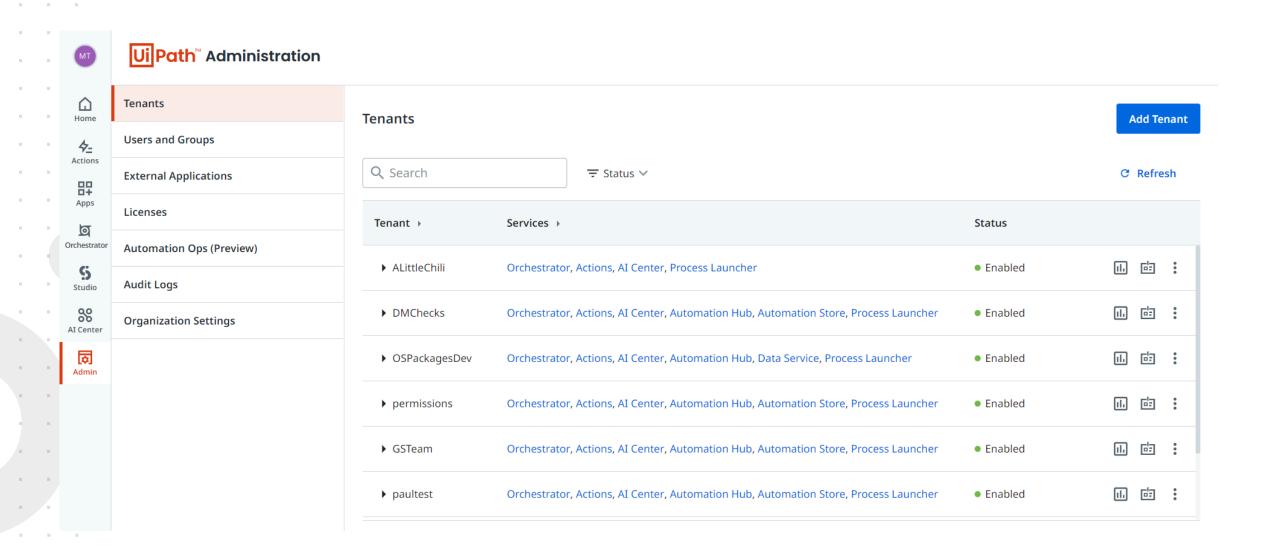
- A role-based portal where everyone can access their SaaS services in Automation Cloud
- A web-based centralized management and access portal with full access auditing
- Each user sees only the services they can access





Automation Cloud™: Tenants and Users



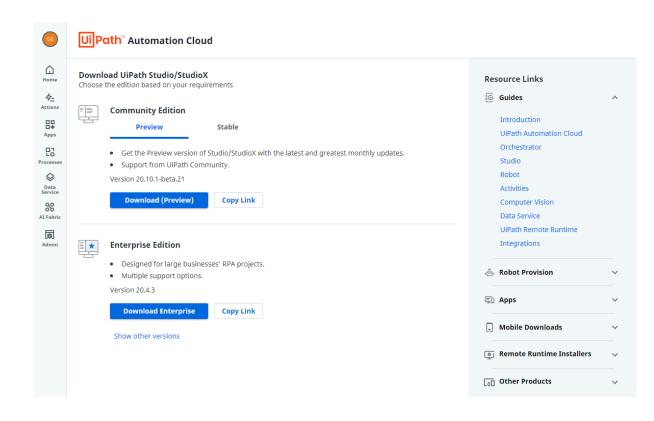


Automation Cloud™: Resource Center





- Immediate access to the installers for Studio and Robot (and more)
- Options for rapid 3rd party cloud Robot deployment
- Mobile downloads
- Resource links



Automation Cloud™



The fastest path to the fully automated enterprise



0

- Quickly deliver an increasing array of UiPath services to create your fully automated enterprise from within the Automation Cloud
- Tenant and user management, single sign-on, security, and the same UiPath Portal are common across all Automation Cloud services













Discover

Build

Manage

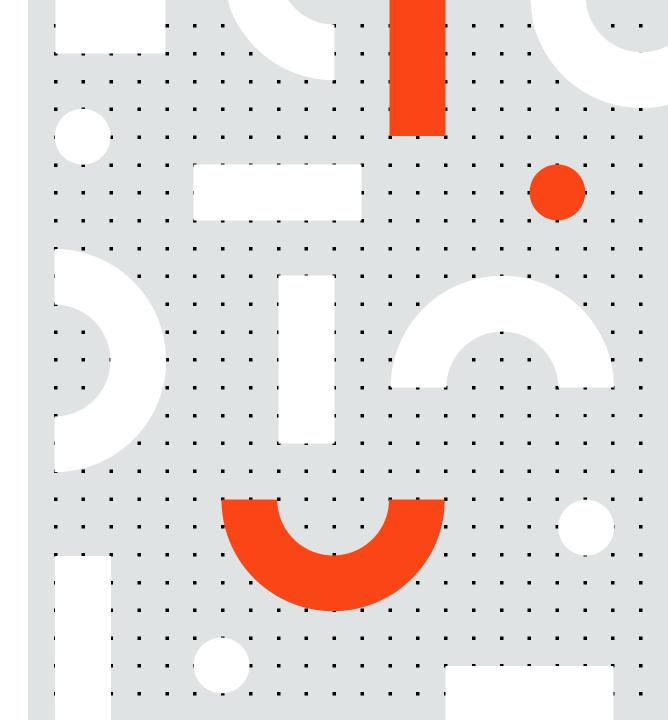
Run

Engage

Measure & Govern



New in 2021.4 Enterprise Release





What's new up to 2021.4



- Automation Cloud Migration tool
- Elastic Robotic Orchestration
- Automation Cloud Robots
- Azure AD Integration
- 3rd Party OAuth (External Applications)
- Robot Log Export
- Common Platform Services added in Automation Cloud

Automation Cloud Migration Tool



Customers migrating from On Premise to UiPath Automation Cloud need a simple way to mass-migrate their Orchestrator data (packages, processes, queues, triggers, etc.) & not start over in Cloud from scratch.

We need to provide an easy, seamless, self-service way to perform this migration.

We will provide customers with an automated tool that takes an existing On-Premise Orchestrator and replicates its data into the customer's Automation Cloud organization. This enables the customer to move their existing automations and setup to cloud without missing a beat.

What is it? What does it do?



A **self-service** .exe desktop application.

Leveraging Orchestrator APIs, the customer can:

- 1. Connect to an On -Premise Orchestrator tenant
- 2. Export a copy of Orchestrator entities
- 3. Import them into a Cloud Orchestrator tenant

No code, command line, or developer experience required to run the tool.

- No downtime or disruption to On Premise tenant
- Support for Orchestrator v19.10+ (Preview)
- Can be used against an Automation Cloud EnterpriseTrial or Enterprise account
- Migrates data for Classic & Modern Folders
- Scope does not include historic data such as job logs or processed transactions

Home Screen



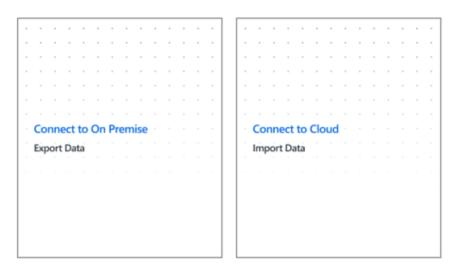
X

Automation Cloud Migration Tool



Automation Cloud Migration Tool

Choose an activation method to continue



Version 21.2.1-4

On Premise Logic



Automation Cloud Migration Tool

Connect to On Premise Orchestrator

Please fill the information below

Orchestrator URL	
Tenant Name	
Jsername	
Password	

Start	Export

Back

On Premise Export Load Screen



Automation Cloud Migration Tool

Exporting Data from On Premise Orchestrator

Exporting your entities from on premise...

On Premise Export Summary



X

Home

Open File

Automation Cloud Migration Tool



Below is the export summary, the exported data can be accessed in the tool directory.



Cloud Login



Automation Cloud Migration Tool

Connect to Automation Cloud

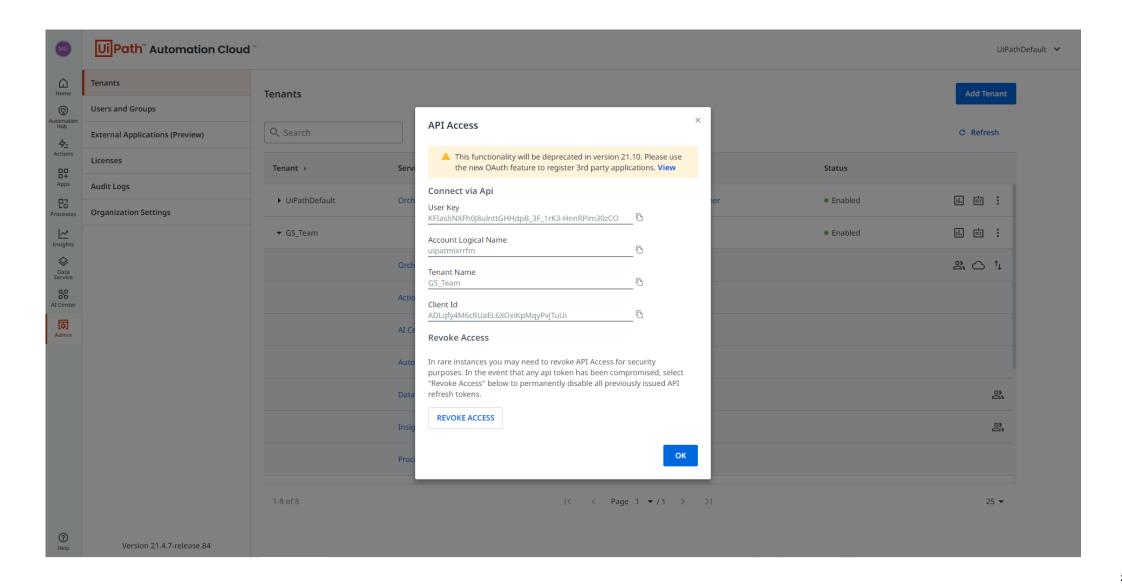
Where can I find this information?

User Key
Account Logical Name
Tenant Name
Client ID

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Stai	ι	ш	poi	ι

API Access Information





Cloud Import Load Screen



Automation Cloud Migration Tool

Importing Data to Cloud

Importing entities to cloud...

Cloud Import Summary



Automation Cloud Migration Tool

 \times

Automation Cloud Migration Tool

Import Summary

Successfully imported data to Automation Cloud. Below is the import summary.

206 Total Entities Attempted
202 Imported
4 Not Imported

202 Imported
23 Packages
37 Libraries
10 Calendars
37 Folders
21 Machines
16 Environments
21 Robots
3 Triggers
8 Assets
16 Processes

View Report

Done

Import Summary

Successfully imported data to Automation Cloud. Below is the import summary.

21 Machines
16 Environments
21 Robots
3 Triggers
8 Assets
16 Processes
10 Queues

1 Warnings
1 warning for Settings

4 Errors
2 errors for Triggers
2 errors for Assets

View Report

Done

 \times

Import Report file, detailed



```
Total Entities Attempted 206
Total Entities Imported 202
Detail
Success
                         202
Failed
                         4
23 Packages
37 Libraries
10 Calendars
37 Folders
21 Machines
16 Environments
21 Robots
3 Triggers
8 Assets
16 Processes
10 Queues
1 Warnings
1 warning for Settings
Unable to modify irreversible setting Features. Modern Folders. Enabled
4 Errors
2 errors for Triggers
[Default] {"message":"A calendar cannot be selected when trigger timezone is different
than tenant timezone.","errorCode":1603,"resourceIds":null}
[Default] {"message":"A calendar cannot be selected when trigger timezone is different
than tenant timezone.", "errorCode":1603, "resourceIds":null}
2 errors for Assets
Asset Sample1Credential is not supported and will be skipped
Asset Sample1CredentialWithRobot is not supported and will be skipped
```

Elastic Robot Orchestration



Elastic Robot Orchestration offers an easy way for Automation Cloud Orchestrator customers to provision, scale and optimize unattended robots in their own public clouds.

Why it is required

It is designed to lower your cloud costs through more efficient use of VM's by only provisioning and starting robots when there is work for them to do – and stopping them when there isn't. Elastic Robot Orchestration is also designed to automate more of the maintenance overhead associated with running robots by keeping robots in those VM's up to date.

Features in brief



- In public preview, Elastic Robot Orchestration works with Microsoft Azure and AWS. We plan to support Google Cloud soon after launch. Elastic Robot Orchestration will be delivered as a new feature (and new value!) in the Automation Cloud Orchestrator, with no additional licensing required. It will manage as many cloud-orchestrated unattended robots as you ask it to, up to the number your tenant is licensed for.
- Lastic Robot Orchestration is an additional option at no additional cost, but unless you configure and implement it, your cloud-orchestrated unattended Robots will happily continue working exactly as before.
- Supports Unattended Automation by scaling up robots

Pre-requisites



If you run Automation Cloud today, you probably already have these 2 pre-requisites:

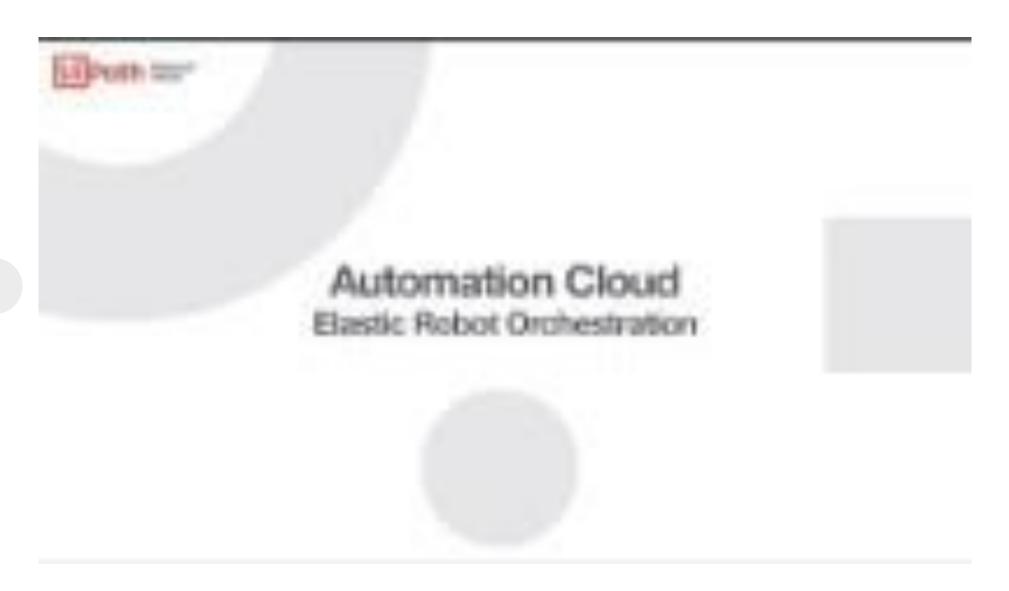
- Orchestrator in the Automation Cloud
- One or more cloud-orchestrated Unattended Robot licenses

Additionally, you will need:

- A Microsoft Azure or AWS tenant (Google Cloud options will be available later) where the Unattended Robot(s) will run
- An image that will we use to create VM's at runtime on your cloud.
- Details are in the full documentation <u>here</u>

Elastic Robot Orchestration





Automation Cloud Robots



Cloud Robots will make it possible to combine the simplicity of cloud deployment with the power of the UiPath RPA platform. With Cloud Robots, IT administrators can configure the parameters for scaling their RPA deployment without having to manage a single robot machine

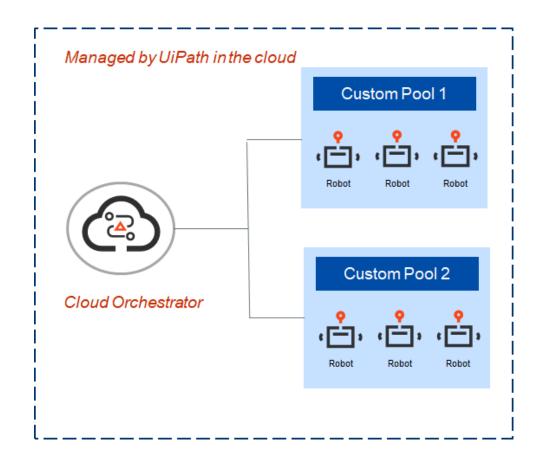
Useful Customer Scenarios:

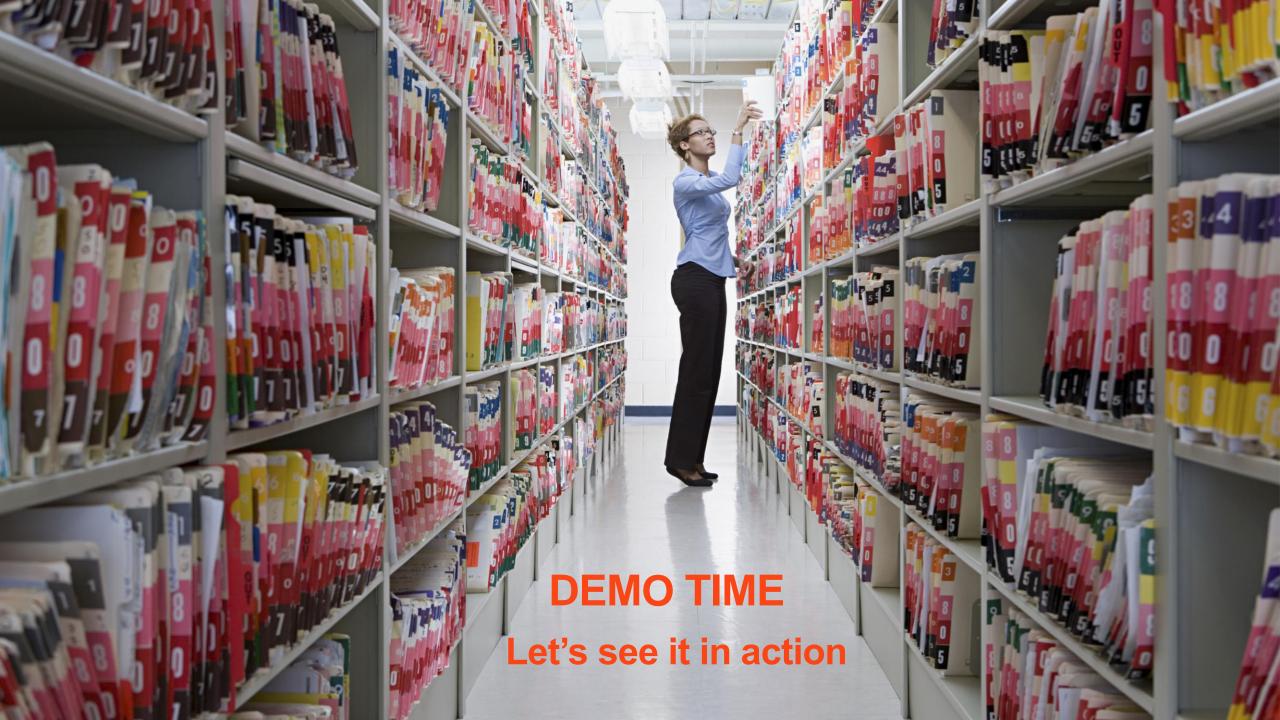
- Manage Robots in UiPath Cloud
- Scale up robots on-demand
- Schedule an Automation to run in cloud

Manage Robots in the UiPath Cloud



- Robots are hosted, managed and maintained by UiPath in the cloud
- Customer specifies type of machine required for every automation process
- Automations can use standard machine images supplied by UiPath or custom machine images defined by the customer
- Robot connects to UiPath Cloud
 Orchestrator in the same cloud

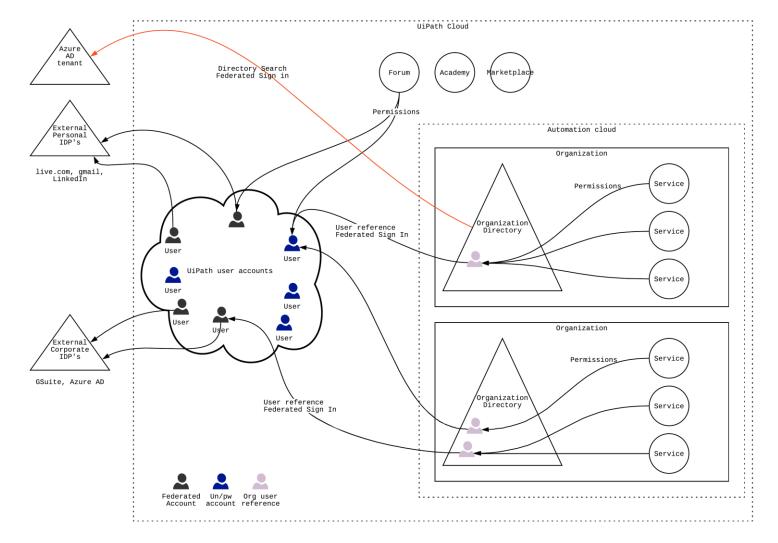




Azure AD Integration



Enables customers to connect their Automation Cloud organization to their Azure AD tenant directory.



Azure AD Connection



Users and Groups

Users Groups Authentication Settings

Allow any user to be invited to this organization.

Enforce Sign In with Google
Enforce Sign In with Microsoft
Enable enterprise SSO with Microsoft Azure Active Directory

Users	Groups	Authentication Settings
Allow any user to be	invited to this organ	ization.
Enforce Sign In with	Google	
Enforce Sign In with	Microsoft	
Enable enterprise SS	O with Microsoft Azu	re Active Directory
Tenant ID		
(
Application ID		
Application ID Application Secret		
Application Secret		Azure AD users with matching linked
Application Secret ******* I understand & accept		

Market Opportunity



Organizations using Azure AD or Office 365 and wish to scale and govern user and access management in Automation Cloud.







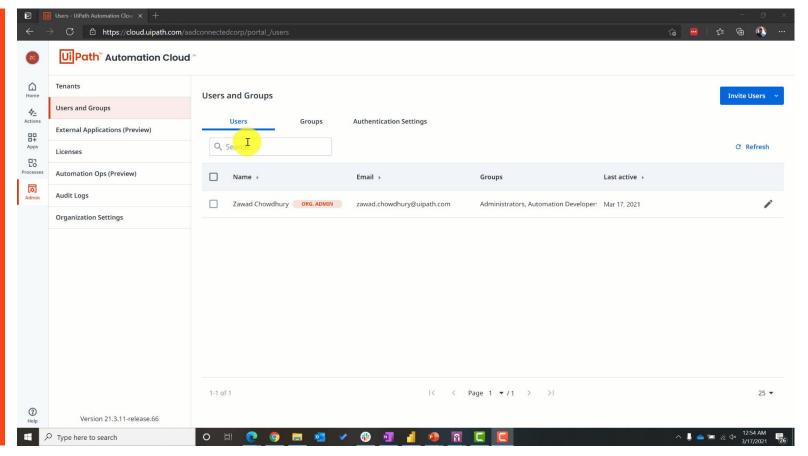
- Automatic user onboarding with seamless migration
- 2 Simplified sign-in experience
- Scale governance and access management with existing Azure AD groups



Automatic user onboarding with seamless migration

Customer Benefits

- All users and groups from Azure AD are readily available for any Automation Cloud service to assign permissions.
- Single Sign-On for users whose corporate username differs from their email address.
- All existing users with UiPath user accounts retain their permissions on their connected Azure AD account.

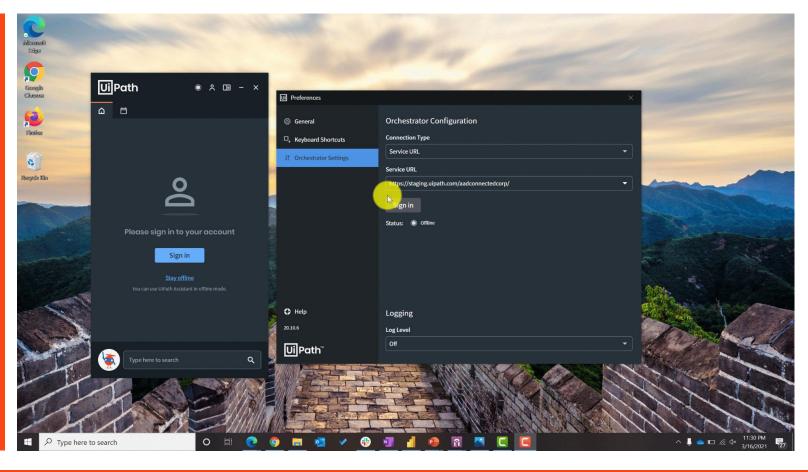




Simplified sign-in experience

Customer Benefits

- Users do not have to accept an invitation or create a UiPath user account to access Automation Cloud services.
- UiPath Assistant and Studio versions 20.10.3 and higher can be preconfigured to use a custom Orchestrator URL, which leads to the same seamless connection experience.



3rd Party OAuth – External Applications



Problem

Limited, controllable access to UiPath resources for external applications.

Solution

OAuth 2.0 – the industry standard for authorizing requests coming from 3rd party applications.

Build upon support offered by Identity Server to integrate OAuth in our offering.

New feature

Ability to register external applications to benefit from authorization via the OAuth flow.

Feature available both in the cloud and on-prem.

Key Concepts



Application Type

- Confidential Application
- Non-confidentialApplication

Scope Type

- User Scope
- Application Scope

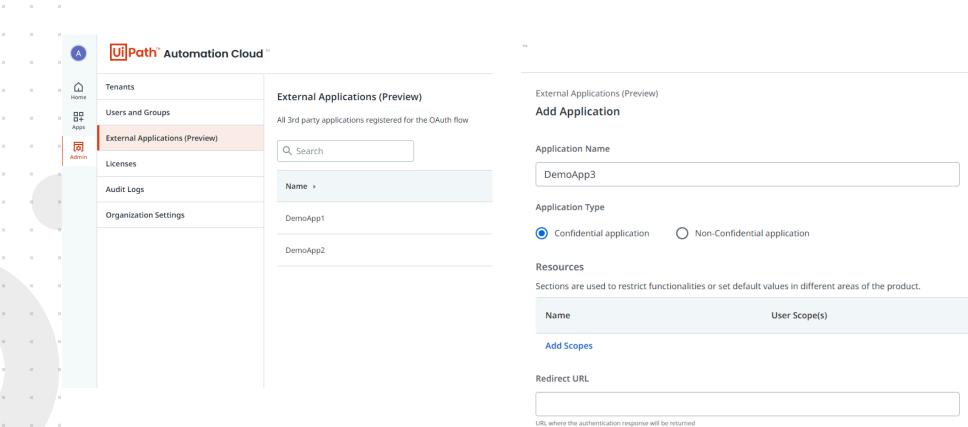
Personas

- Organization Admin
 - Manages application registrations
- Application Developer
 - Implements the appropriate grant types

Managing External Applications



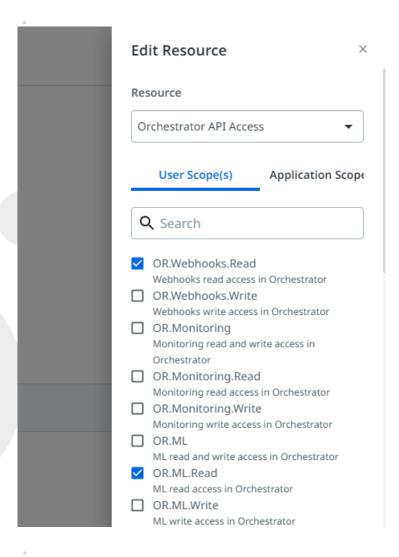
Application Scope(s)

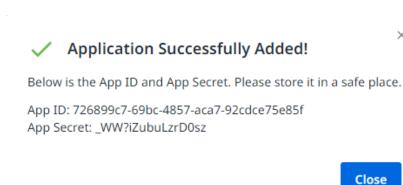


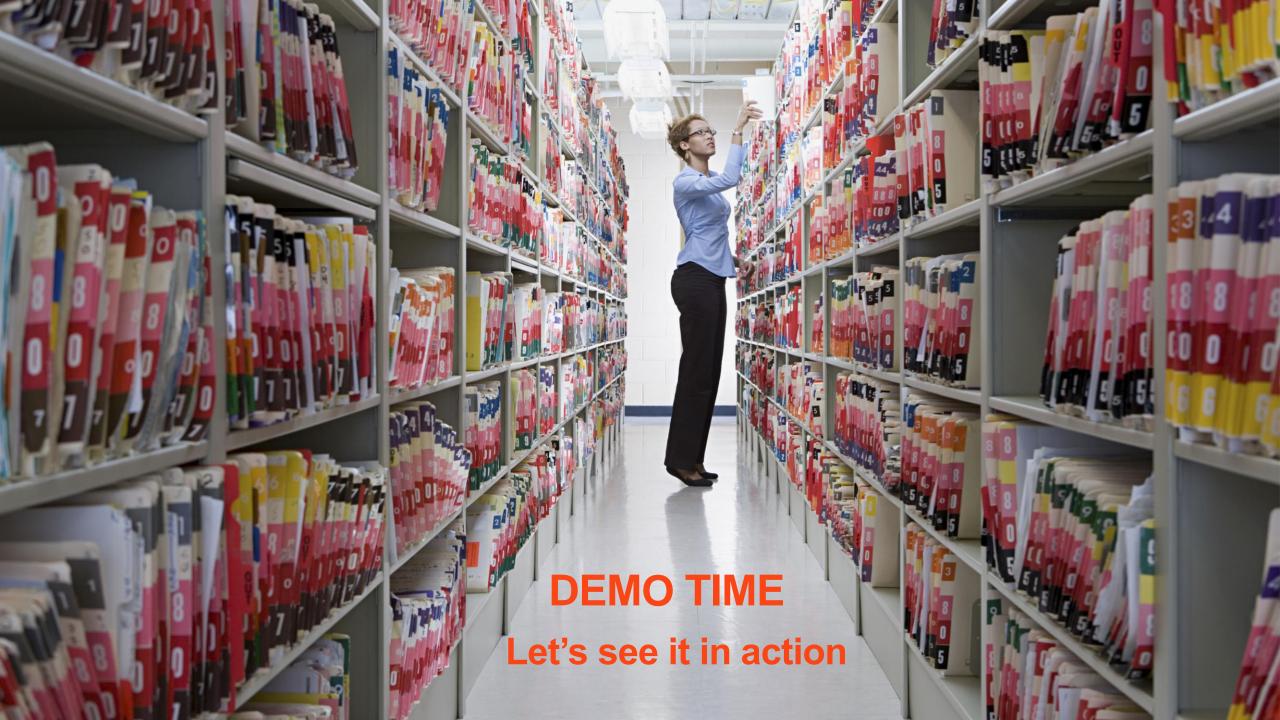
Registering a new application implicitly consents access to the selected resources on behalf of all users.

Managing External Applications







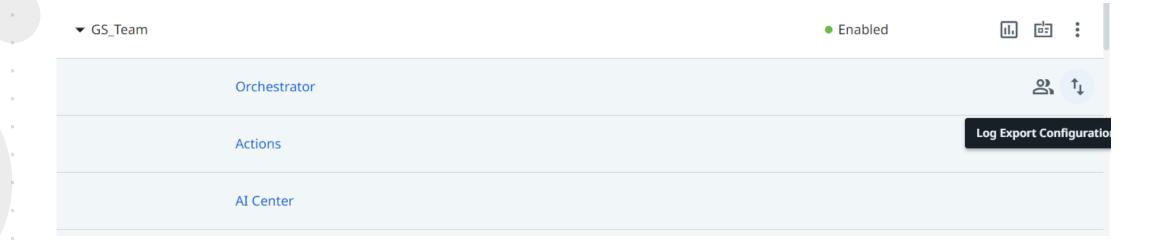


Robot Logs Export



For On-Prem Orchestrator, we allow customers to store logs per orchestrator via nlog to any target of their choice.

In Automation Cloud Robot Log Export features provides the option to export logs per tenant to Azure Cloud Storage or AWS or GCS

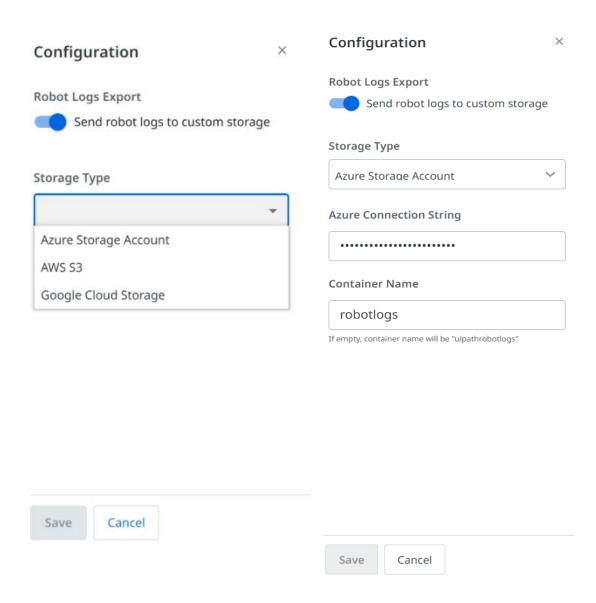


Configuring Robot Logs Export



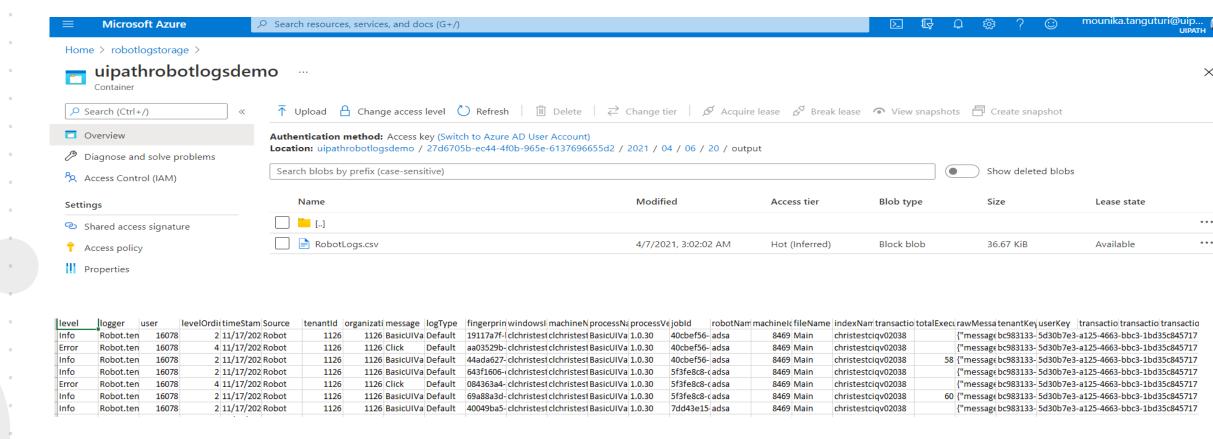
The export is done on a per-tenant basis which facilitates the following:

- Storing logs that must be retained for compliance and audit purposes.
- Analyzing and visualizing log output in your
 own reporting or BI tools.

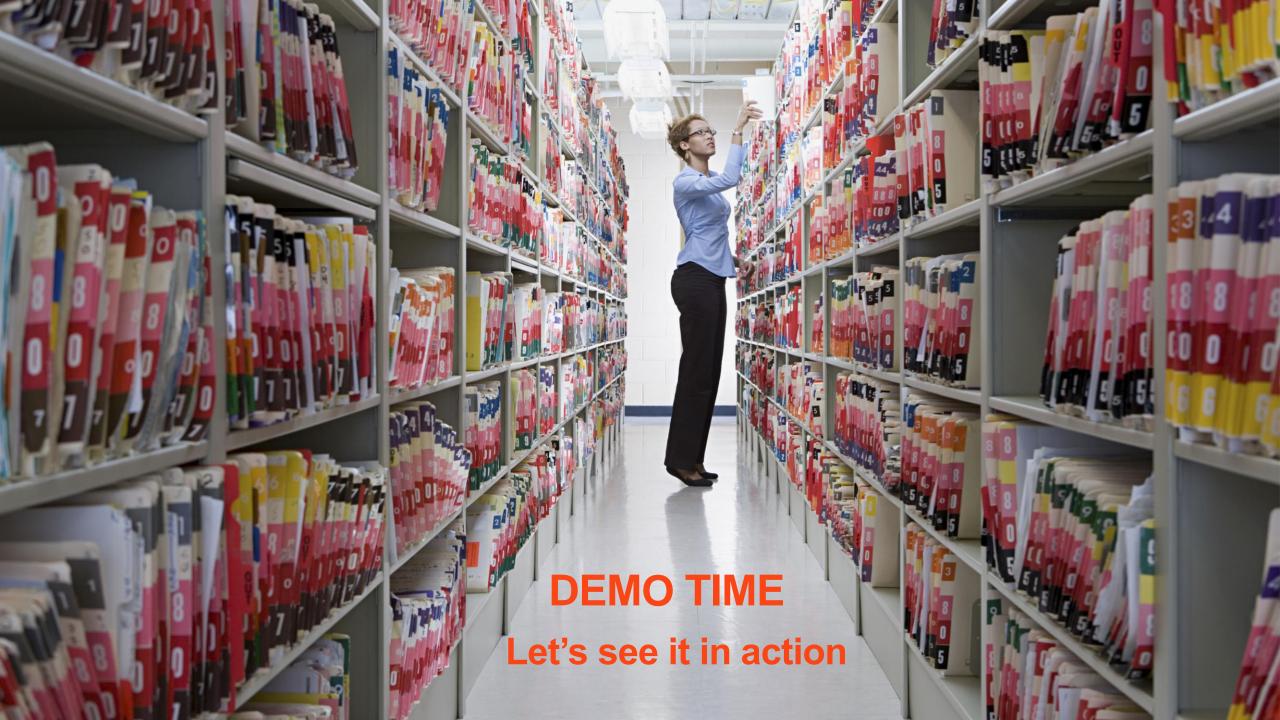


Logs Exported to Azure Storage Account





- Users with Administrator privileges can carry out the log export operation.
- The log export feature is only available for Enterprise and Trial accounts.



Common Platform Services



Common Platform Services available on UiPath Automation Cloud

- Automation Hub
- Apps
- Al Center
- Automation Ops
- Actions
- Cloud Insights ★
- Data Services
- Processes



Regional Hosting



Supported Enterprise Geographies

- Europe
- United States
- Japan
- Australia
- Canada
- Community customer data is hosted in Europe

Licesing Model





Orchestrator in the Automation Cloud is licensed through cloud-orchestrated robot and Studio licenses



Cloud-orchestrated robots and studio licenses are typically ~25% more than on-prem. Pay only as you add capacity



No minimums. Get Orchestrator in the Automation Cloud from your first cloud-orchestrated robot or Studio



Additional automation cloud services have different licensing models based on the nature of the specific service



Agenda



- 01 Orchestrator Overview
- 02 Messaging Pillars
- 03 New in 2021.4 Enterprise Release
- 04 Pricing

Why UiPath Orchestrator?

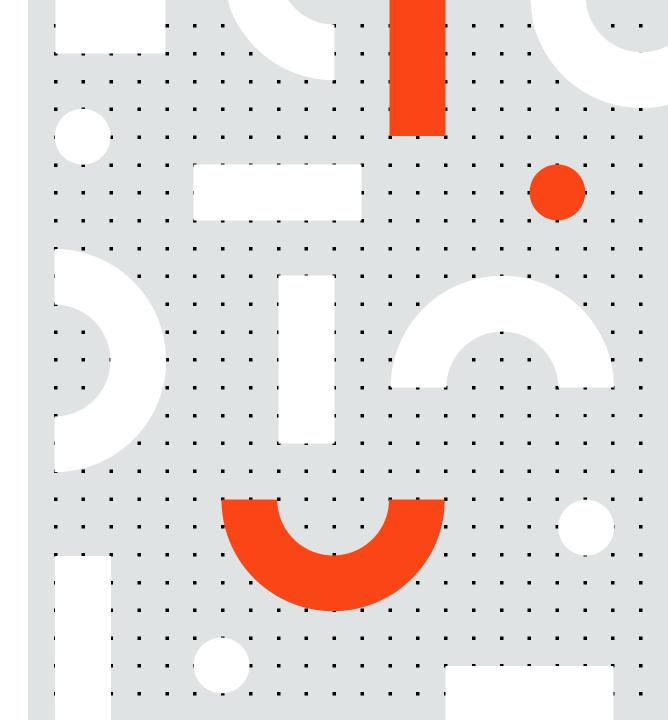


With UiPath Orchestrator you can easily deploy, manage and optimize your Robots with enterprise-scale integration and compliance – no matter what size your business is.

- Deploy anywhere
- Scale optimally
- Collaborate in privacy
- Secure digital workforce
- Audit everything



New in 2021.4 Enterprise Release





What's new up to 2021.4



- Roles and Permissions
- Sharing resources Between Folders
- OAuth Support for API
- RPA Multiple Entry Points
- User Machine Mappings
- Start Job and Triggers
- Adding Standard Machines in Folders
- Asset Per User Machine Pair

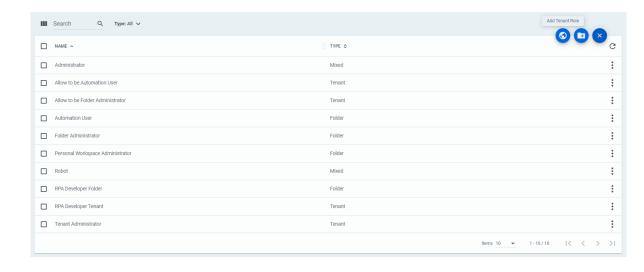
Roles & Permissions



Role management has been improved in Orchestrator to better delimit permissions that apply on the tenant level and permissions that apply on the folder level.

It also introduces a new concept of **Role Types** that aids the restriction of usage depending on context:

- Tenant Role, only assignable at the tenant level
- Folder Role, only assignable at the folder level
- **Mixed Role**, containing both tenant and folder permissions. This insures compatibility for the mixture of roles possible part of previous versions.



It is no longer possible to create roles that contain both tenant and folder permissions, namely Mixed roles. If you have users who need both, you must assign them a Tenant role and a Folder role

Sharing Resources Between Folders



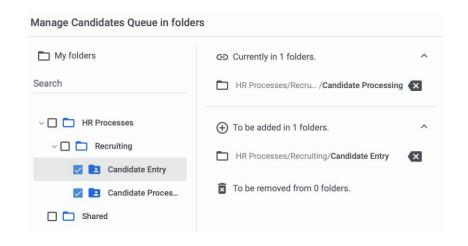
This new feature makes possible the sharing of resources between folders directly from Orchestrator.

It gives users the possibility of the following resources to be part of **more than one folder:**

- Assets
- Queues
- Storage Buckets
- Action Catalogs

Benefits:

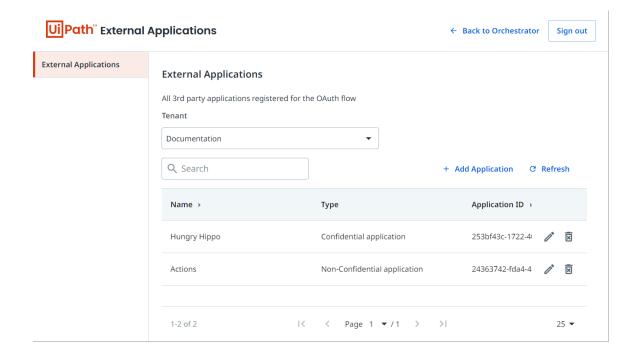
- Simplify sharing of resources across multiple folders
- Save deployment time
- Allows creation of any folder structures
- Eliminate the need to rebuild packages



OAuth2 support for API



OAuth capability for authorization of third-party apps with limited and controllable access to resources within UiPath platform without sharing any credentials.



Benefits:

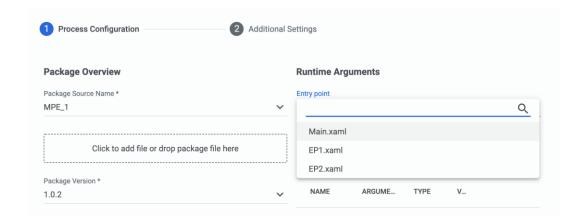
- Easy integration of third-party applications with Orchestrator
- Credentials are not stored/shared in/with UiPath Platform
- Better visibility and simplified way to authorize/register/control external applications

RPA Multiple Entry Points



Support for multiple entry points in RPA processes.

It enables users to create and configure your processes in Studio with different entry points than the usual 'Main.xaml'.



When adding a process in Orchestrator, the interface has been modified to allow for users to specify the entry point for the workflow, assuming multiple entry points have been defined in Studio.

Benefits:

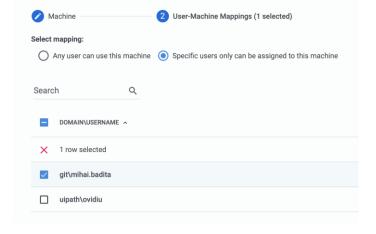
• First introduced with Test packages, RPA packages also support Multiple Entry Points

User-Machine Mappings



Enables users to tie unattended usage under users to specific machine templates.

Gives granular control over the execution target of your automations while also reflecting the same user profile-machine mappings you are used to when configuring Windows profiles.



Can be configured at the:

- Tenant level, linking users who usually log in on specific host machines
- Folder level, acting as subsets of tenant mappings, for added granularity

Benefits:

• User-machine mappings address infrastructure challenges where specific sets of users can only log in on specific machines

Enabling User-Machine Mappings

At the tenant level, navigate to Settings -> General, in the Modern Folders section, enable/disable the toggle

Start Job and Triggers



Orchestrator is built with dynamic allocation and autoscaling in mind.

Start Jobs

For debugging and testing scenarios, you can now see which machines are available when choosing to run a job using a certain machine template.

Triggers

In the Execution Target tab, you can select your jobs allocation mechanism and execution target:

Dynamic Allocation

You can now choose the machine on which jobs will get executed. Dynamic Allocation only allows specifying one user-machine pair.

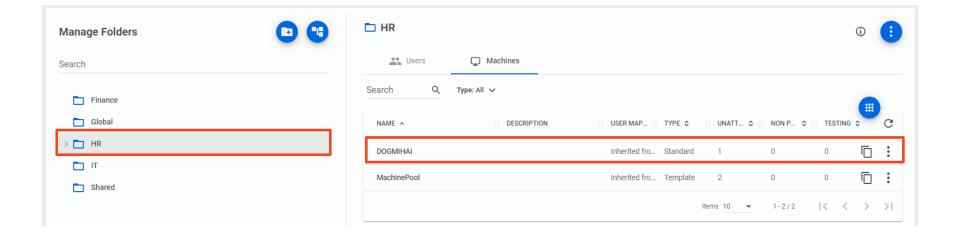
User-Machine Mappings

The process can be executed **on multiple** specific user-machine pairs

Adding Standard Machines in Folders



Other than Machine Templates, users can now add **Standard Machines** in Modern Folders, enabling them to **connect the UiPath robot on one workstation only.**



Benefits:

• When migrating from classic to modern, users don't need to create multiple templates or change the machine key.

Asset Per User-Machine Pair



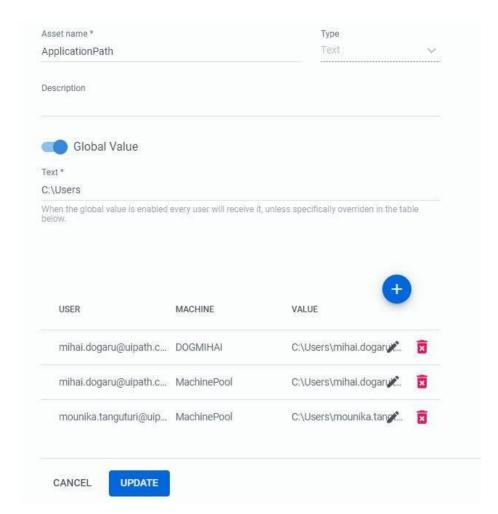
Update aimed at creating a mapping between users and machines, giving users the capability of having precise control over the asset value in the context of user, machines and credentials used during execution.

Benefits:

More control for users logging in to multiple machines

Scenarios:

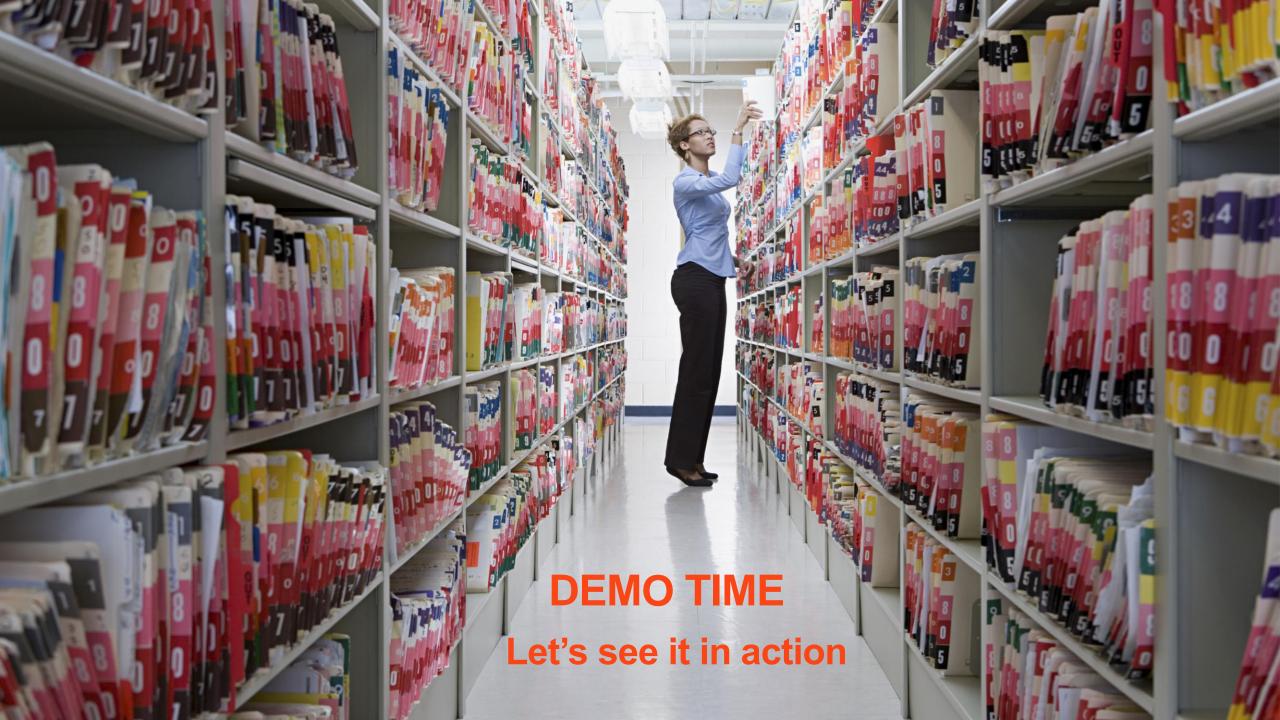
- IT departments might require a very clear mapping between the machines and some of the applications credentials used by the processes.
- The Different Application Versions
- Different App Installation Paths



Feature Availability



All the features that have been presented will be available both in the Cloud and On-Prem versions of the Orchestrator as part of the 2021.4 Release





What is the User License Management Model?



This feature offers a centralized way for managing the user licenses available to your Organization from the Automation Cloud portal. You can allocate licenses in the Organization by providing licenses to a single user or to an entire user group

User licenses are managed separately from service/unattended robot licenses and are not tied to a specific tenant; a user can use its license across multiple tenants in the organization.

Direct License Assignment vs License Allocation by Group Membership

License Allocations to Users

You can directly assign licenses to users in case you want full control over a limited set of licenses or to achieve licensing granularity while keeping access control easy using groups.

License Allocations to Groups

Group-based licensing, on the other hand, allows you to allocate one or more licenses to a user group. This way, group will acquire the corresponding license on a first-come-first-served basis, instead of having to assign the licenses one-by-one.

What problems does it solve?



- Easy and centralized management of user licenses within an organization solely from the Automation Cloud Portal
- Licenses are allocated directly to users and/or groups and are not tied anymore to a specific tenant
- As long as a user has the necessary permissions, user licenses can be used across tenants without having an admin moving licenses from a tenant to another to accomplish this.

Compatibility considerations



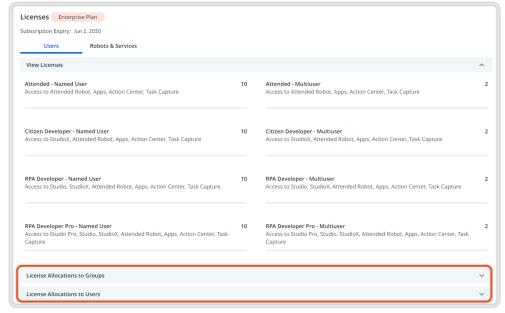
- User-based licensing is not compatible with classic folders and is only recommended for organizations using interactive authentication.
- When migrating from on-premises to Automation Cloud Orchestrator while in a classic folder setup, you need to make sure user licensing is turned off

Beginning March, 1st, newly created organizations have user licensing enabled by default. We did not remove the legacy license management model, existing organizations are not impacted in any way by this change.

Telling Licensing Models apart

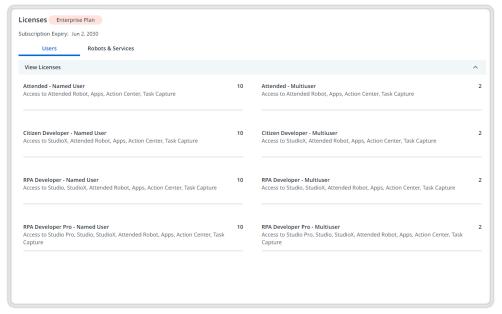


Allows you to manage all licenses in your organization in the dedicated sections on the **Licenses** Page



User License Management Model

You can only visualize your licenses with no license management options



Legacy License Management Model

License Allocation by Group Membership



- Recommended route for enterprises
- License allocation is performed automatically through group allocation rules.
- Allows you to allocate one or more product licenses to a group.
- The pool of licenses assigned to the group becomes available to all members of the group
- Group allocation does not consume licenses but makes the pool of licenses available to the group members.

License Consumption

Users consume licenses on a first come - first served principle within the limits of the group license

Named User Multiuser

Users consume licenses on a first come - first served principle within the limits of the group license:

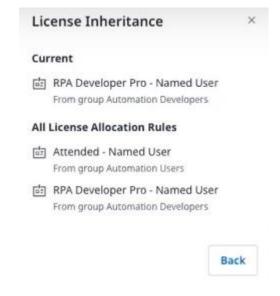
Users consume licenses on a first come - first served principle.

- A license relevant to a desktop product is consumed when the desktop application is first started. (e.g., Studio, Assistant).
- A license relevant to a web product is consumed at the first operation performed in the product that requires a license. This varies with each product.
- A license is released if the user is removed from the group or organization.
- A license is released if the user does not use any product/capability that may require a license. You must log out and close the application or browser for the license to be released and become available for the next user.

Multiple Licenses per User



- There can be scenarios in which one user inherits multiple licenses by group membership in which case the user will consume the most powerful of them.
- If that is not available, the user consumes the second most powerful.





License Allocation To Users



 Recommended in order to gain full control over a limited set of licenses or to achieve licensing granularity while keeping access control easy using groups

License Consumption

Named User

Multiuser

- A license consumed as soon as it is assigned to the user
- A license is released if the administrator unassigns it from the user or the user is removed from the organization.

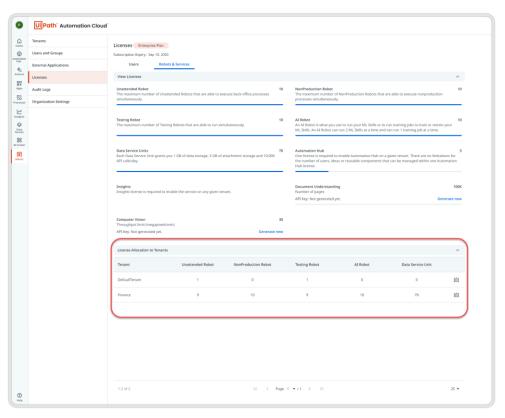
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Manage Robot/Service Licenses

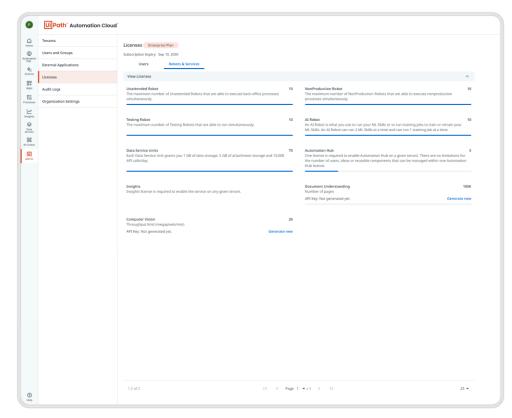


Robots & Services now includes a new section where you can distribute your licenses per tenant



User Licensing Model

Robots & Services tab can only provide an overview of your licenses

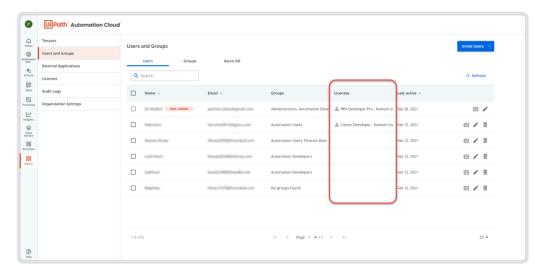


Legacy Model

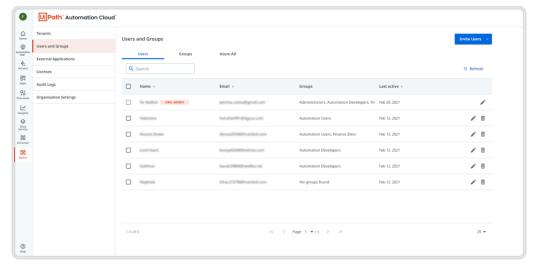
User & Groups license assignment



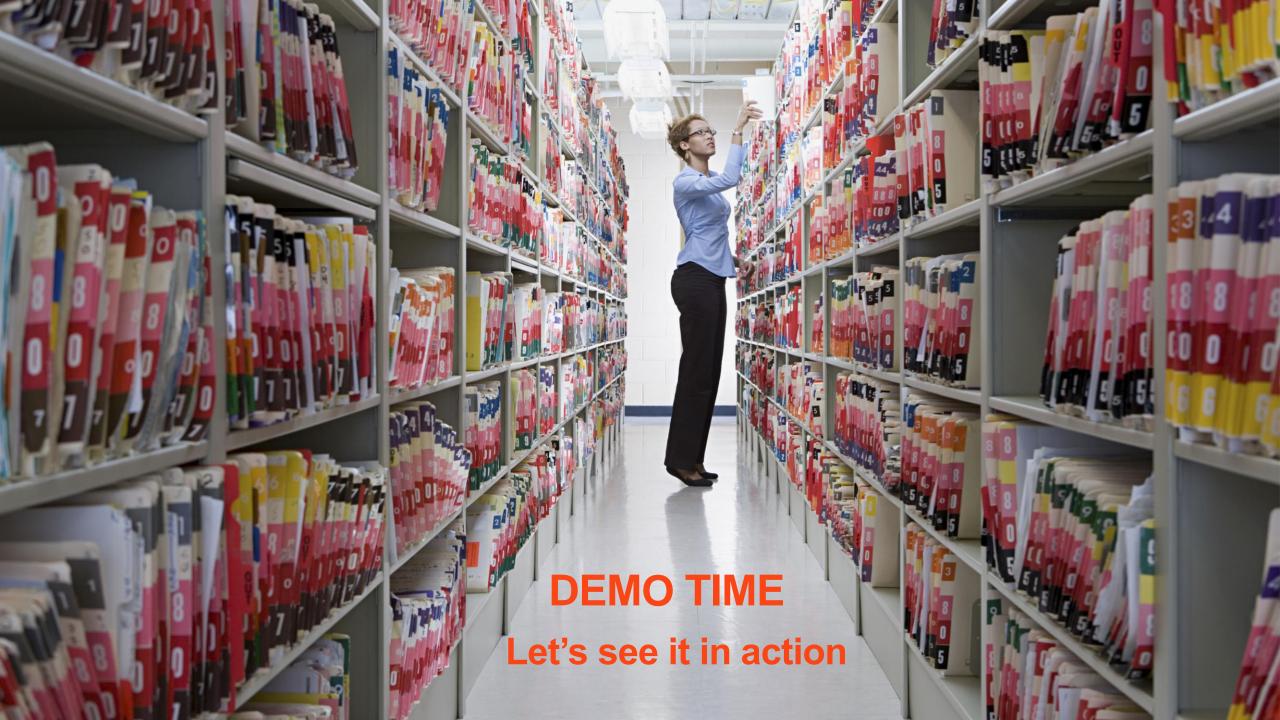
Users & Groups page comes with a new column to check license assignments at a glance.



User Management Model



Legacy Model





Agenda



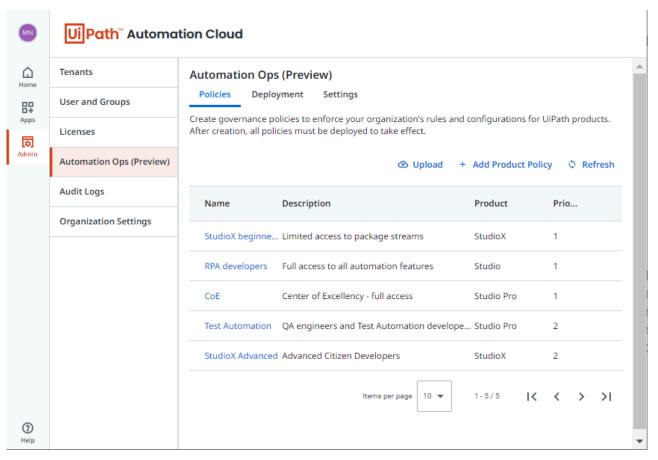
- 01 Automation Ops Overview
- 02 Main Benefits
- 03 Personas & Competition
- 04 Licensing & Pricing & Deployment



Ui Path Automation Ops

Centralized Ops management for automation projects

Automation Ops is a development operations tool with centralized governance capabilities that enables cloud administrators to define and deploy governance policies to organization employees.



Why UiPath Automation Ops?



RPA developer and center of automation excellence leads have business requirements tied into automation development that surpass our previous UiPath Platform and Cloud offering. These needs stem from the fact that automation development, no matter how simple or user-intuitive, is ultimately still development.

Studio, StudioX, Apps, Assistant as well as future authoring tools produce automation code across the organization at dazzling speed. Managing large automation development teams requires dedicated software to ensure standards, reliability and consistency across projects, departments and release versions.

Main benefits



- Integrated in your existing automation flows
- Applies to existing install base
- Deployed as part of UiPath Automation Cloud
- Tightly connected to all your Studio family products
- Policy deployment down to individual level
- Oversight and control without intrusion and undue restrictions
- Restrict applications and URLs that can be automated
- Custom policies for your organization
- Policy management
- Version management



Matches your development cycle



	Controlling the inputs	Controlling the outputs	Logging and auditing through Orchestrator
	Persona based rights management	Built in rules ensure compliant and high-quality automations	 Robot automatically logs important information Who / when Errors Application interactions Resource use (Word, Excel, Email) Created emails (to/cc/bcc, from, sent or saved as draft)
	Restrict applications and URLs that can be automate.	Require users to pass analyzer check before running or publishing	
	Prevent insecure password use		
	Configure custom policies for your organization		

Who needs it? And Who's the competition?



All organizations that want to control their development lifecycle

Major competitive advantage

Licensing. Pricing. Deployment



Included in the RPA Developer license

Free solution

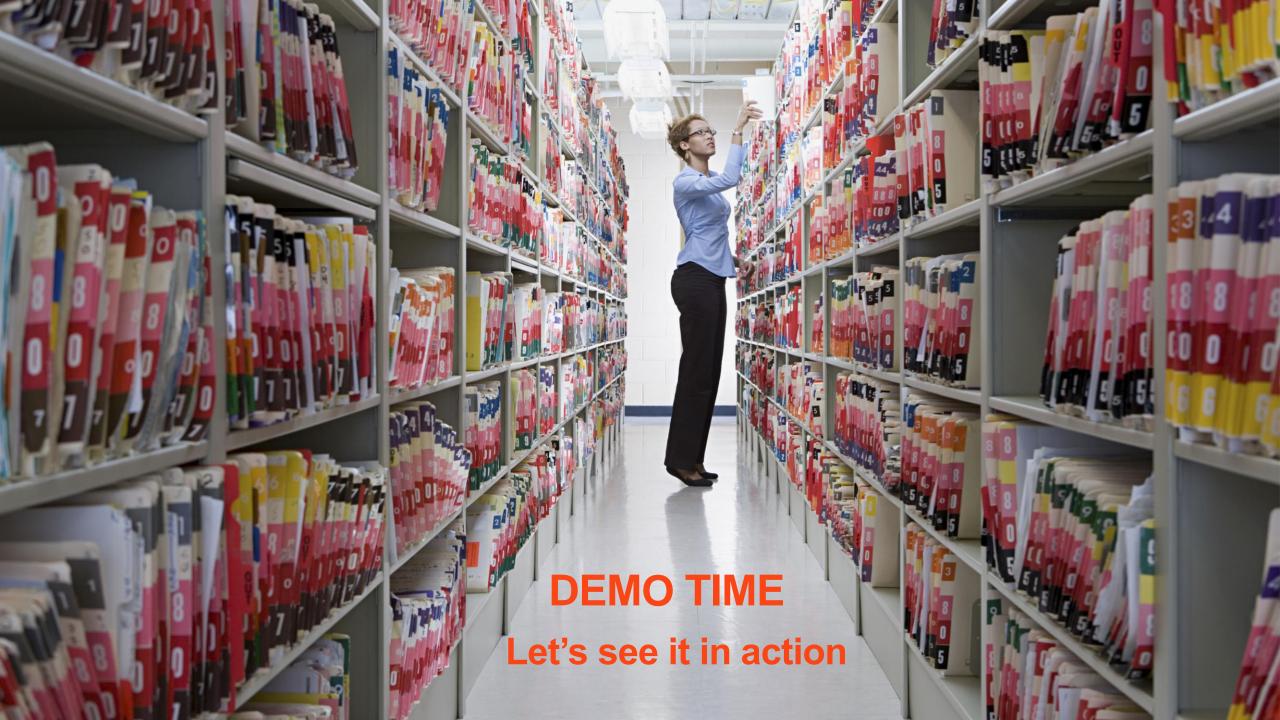
Deployed through the UiPath Automation Cloud



Cloud-first, rich web-based application, enabling users to quickly setup policies and package sources.

Easily govern large deployments of the Studio Family products, and keep your automations under control, while at the same time allowing your developers the freedom of designing their very best work.







Agenda

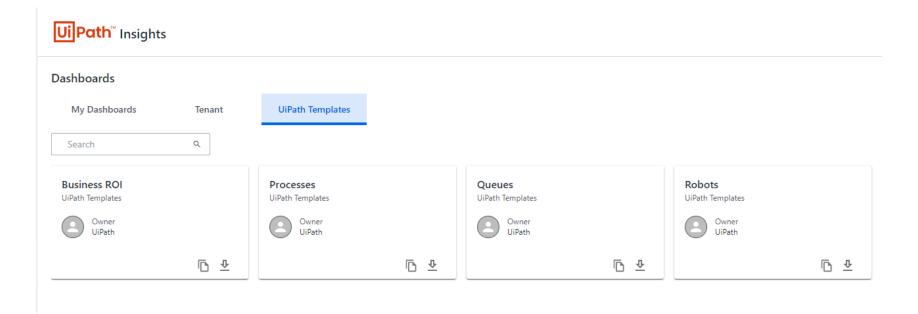


- 01 Insights Cloud Overview
- 02 Main Benefits
- 03 Features
- 04 Personas & Competition
- 05 Licensing & Deployment
- New in 2021.4 Enterprise Release



Ui Path Insights

Insights Cloud - A powerful analytics solution that helps you to measure, optimize and scale your RPA operation and its impact to your business is now available in Automation Cloud.



Why UiPath Insights Cloud?



Insights Cloud enables the ability to track and measure robot accuracy, utilization and capacity.

Support organizational-wide decision making with shareable dashboards that showcase the impact of your automation program.





Measure RPA's impact on your bottom line

Gain situational awareness of all your critical KPIs in one place

- Measure and analyze robot and process performance, queues and business metrics in a single interface.
- Visualize process and transaction-level (Queues) automation trends in pre-built dashboard templates
- Measure Robot utilization, performance & accuracy



Measure the performance of your RPA operations

Easily quantify the time and money saved by your automations

- Align RPA operations with your specific KPIs and business goals
- Track and analyze business outcomes to guide business and automation investments

Shareable Insights



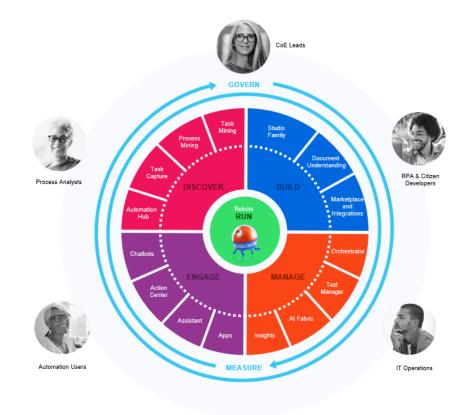
The easy-to-use interface enables users to stay informed without the need for complex training.

- Schedule and share reports with key stakeholders.
- Library of curated, pre-built dashboard templates
- Get notified about critical events and major milestones

Main benefits



- Measure the performance of your RPA operations with a library of curated dashboard templates
- Calculate the impact and ROI of your automation program including time and money saved
- Schedule or share dashboards and reports across your organization and with key stakeholders



Features



- Robots, Processes, Queues, Business ROI & Customizing and sharing dashboards
- Download & Schedule a dashboard
- Creating and managing alerts
- Custom Dataset for Business ROI
- User Management: ROI Viewer + ROI Designer

Who needs it? Who's the competition?

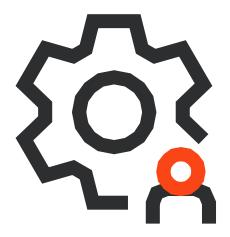


Automation Cloud customers that are seeking to utilize an analytics solution to track, measure and report on their automation program.

Target Personas: Center of Excellence Leaders (CoE), RPA Analysts, Business Leadership, Line of Business Owners, Business Process Owners

- 1. It brings us to parity with AA with regards to deployment options, as Bot Insights is available both on-prem and in the cloud.
- Microsoft only has analytics in the cloud via PowerBI, but do not have the same business metrics available for Power Automate





Q&A time

