UiPath 2021.4 FTS Release Partner Technical Mastermind AMER & EMEA

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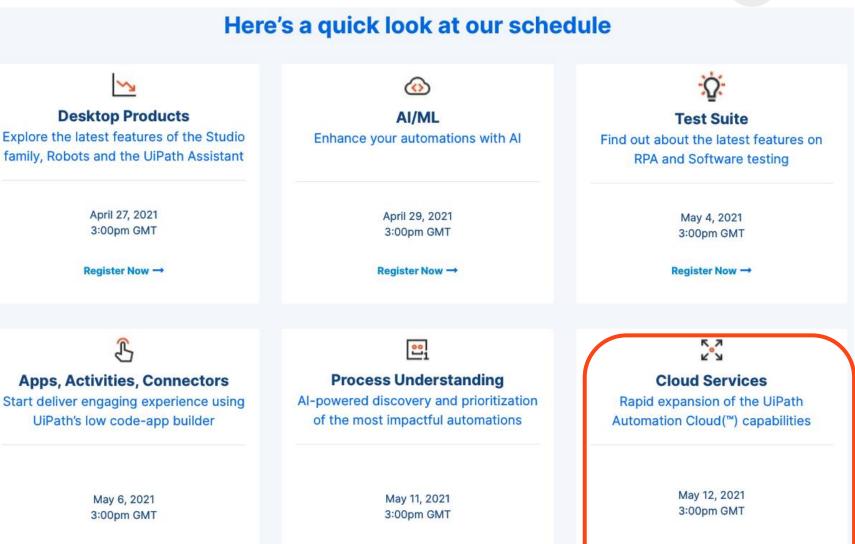
12th of May 2021



21.4 Partner Enablement Plan

https://www.uipath.com/21.4_technicaltraining_amer_emea





Register Now →

Register Now →

Quick Housekeeping notes

https://www.uipath.com/partnerportal

United by an ambitious purpose

Thank you to our partners for contributing to our combined success.

Read the IPO blog



Deal Registration

Protect your investment, speed the sales cycle, and coordinate resources with UIPath. View the status and manage your deal registrations, get started today.



Explore The Automation Platform

UiPath is the automation platform of choice for the enterprise to successfully scale and manage an automation program. The 21.4 release delivers a host of exciting new features and products that extend capabilities.

What's New:

UiPath Platform 21.4 Fast Track Release
 UiPath Al Fabric is now UiPath Al Center - Your control center of
 Al

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Introducing Role-Based Training!

UiPath now offers our Partners the same training we provide to our own internal teams to sell and deliver the industry-leading UiPath platform. Explore the different roles, partner specific training and get started now!

What's New:

Sales Training - 20.10 Platform Release
 Technical Updates - 20.10 Platform Release
 Role Based Training: Sales
 Presales
 RPA Developers, Architects & Engineers



News & Announcements

Get your tech teams updated on the NEW platform.

UiPath 21.4 Fast-track Support Release Technical Training

Keeping to our commitment of making sure you are technically informed, we are providing an exclusive series of virtual sessions planned over the next few weeks – each covering a specific product of the end-to-end platform for automation.

Click the link below see details on each session and to sign up!

21.4 Technical Session Deep Dive: APAC & India Regions 21.4 Technical Session Deep Dive: AMER & EMEA Regions



Quick Housekeeping notes

- Please enter your question in the Q&A box.
- We will address the questions along the way, at the end of the presentation or by follow up email.

FAQ: Is this webinar recorded?

Yes, this session is recorded and will be posted on the same page where you registered for attending.

•	Q&A	-00-	
	You asked: How do you like Zoom so far?		04:05 PM
	Aidan Crosbie would like to answer this question live	b.	
	Please input your question		
	Send Anonymously		Send
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Ui Path Reboot[™]

Key Themes in the 21.4 FTS release



Enterprise-scale management and governance of your automation program

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Al-powered discovery, prioritization and integrated development of the most impactful automations



Upgrades for all user experiences from everyday business users to professional developers

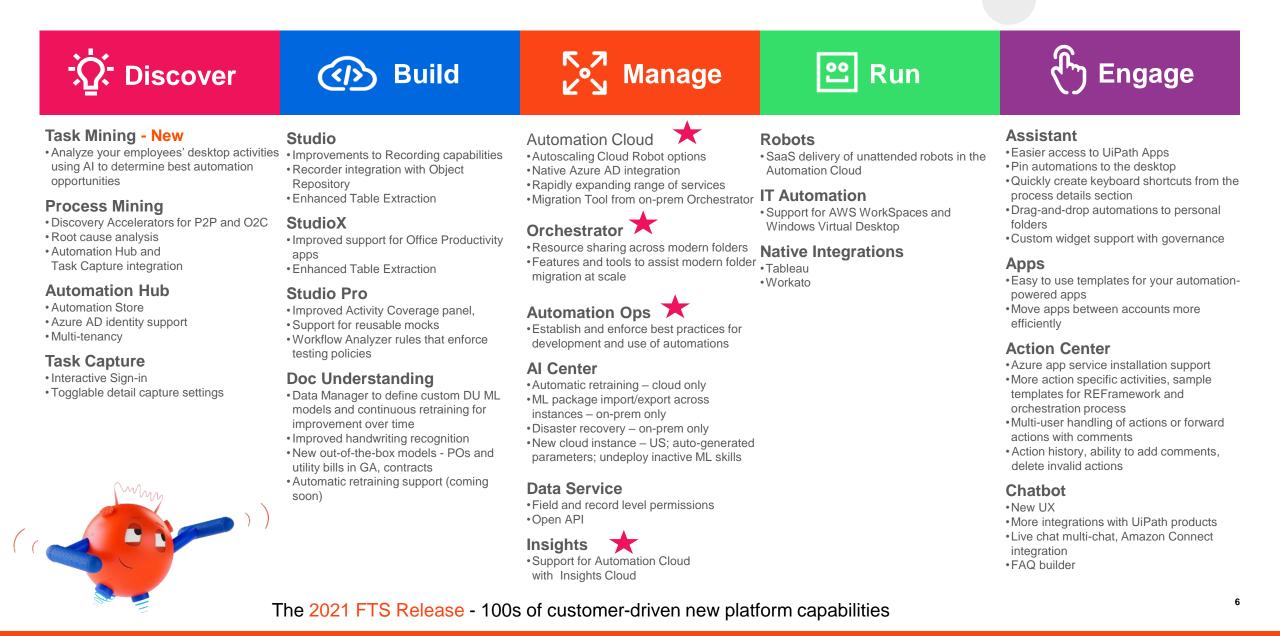


Rapid expansion of Automation Cloud capabilities



Become a fully automated enterprise[™] with the UiPath Platform





Cloud Services

2021.4 Release

Deep Dive Technical Webinar - Cloud Services







Agenda

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02 Orchestrator

- 03 Licensing Automation Cloud
- 04 Automation Ops



Insights Cloud

06 Q&A



Automation Cloud 2021.4 Updates Start instantly, scale infinitely



Agenda





- What is Automation Cloud
- UiPath Portal in Automation Cloud
- 03 Common Services in Automation Cloud
- 04 RPA Services in Automation Cloud
 - New in 2021.4 Enterprise Release
- 06

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Additional Resources

Become a fully CoE Leads automated enterprise[™] with the **UiPath Platform** GOVERN Task Studio Mining Family Process Mining and the ----Document Understanding Task Capture Process Analysts Marketplac and Robots RUN Automatior Integrations Hub Orchestrator Chatbots ENGAGE MANAGE Test Action Manager Center AI Fabric Assistant Apps Insights **MEASURE** Automation Users





ON-PREMISES

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RPA & Citizen

Developers

IT Operations

Ui Path Reboot[™]



One platform with multiple delivery options—and options to change as your business does

Cloud-native SaaS, IaaS/PaaS, On-Premises and Hybrid Options

Support for multiple public cloud provider options

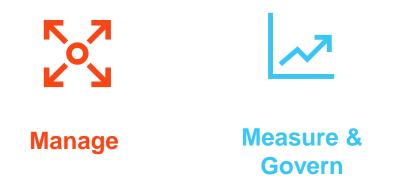
Consistent UX and APIs keep your future options open and protect

your RPA investments

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Common Services

in the Automation Cloud™



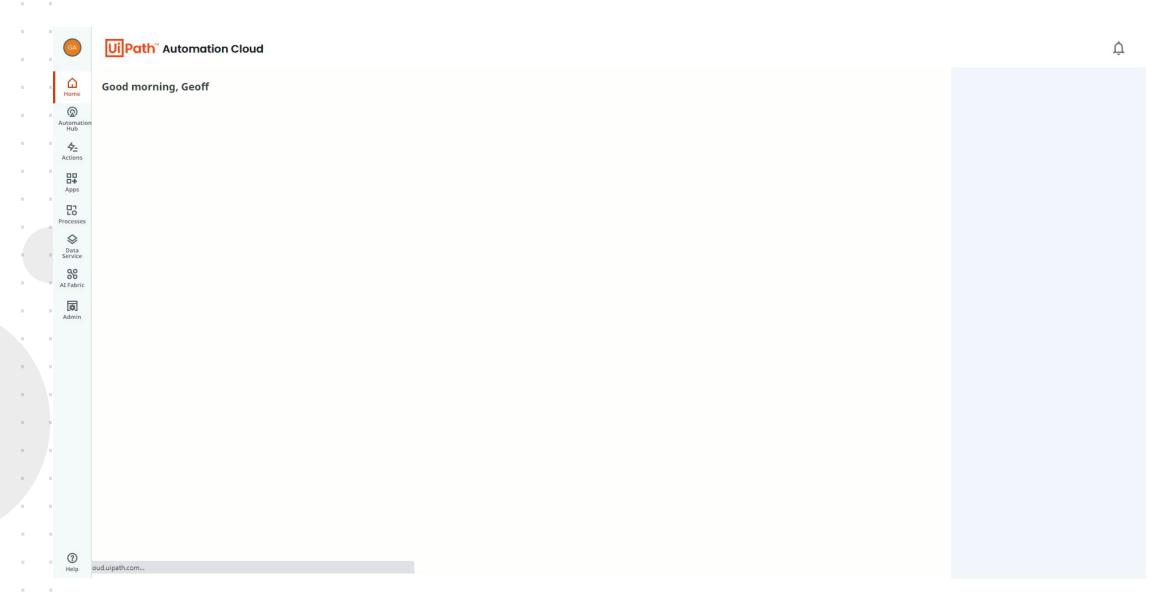




UiPath Portal in the Automation Cloud™

Ui Path Reboot[™]

One place for Automation Cloud RPA services

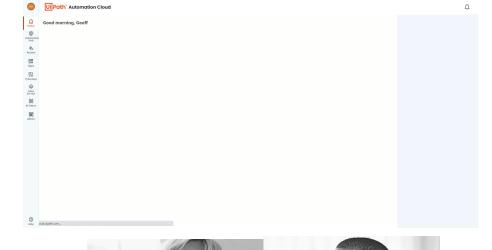


UiPath Portal in the Automation Cloud™

One place for Automation Cloud RPA services

Home ଭ Automation Hub 4-Actions 맖 Apps 망 Processes \diamond Data Service 88 AI Fabric 0 Admin

- A role-based portal where everyone can access their SaaS services in Automation Cloud
- A web-based centralized management and access portal with full access auditing
- Each user sees only the services they can access







Automation Cloud™: Tenants and Users

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Ui PathTM Administration Tenants Home Tenants **Add Tenant** Users and Groups <u>4-</u> Actions **Q** Search C Refresh **External Applications** 맘 Apps Licenses Tenant → Services > Status ত Orchestrato Automation Ops (Preview) II. 區 : ALittleChili Orchestrator, Actions, AI Center, Process Launcher Enabled 9 Audit Logs Studio 88 區 : DMChecks Orchestrator, Actions, AI Center, Automation Hub, Automation Store, Process Launcher Enabled Пı Organization Settings AI Center ٥ ıl. 回 : Orchestrator, Actions, AI Center, Automation Hub, Data Service, Process Launcher OSPackagesDev Enabled Admin II. 區 : Orchestrator, Actions, AI Center, Automation Hub, Automation Store, Process Launcher permissions Enabled 回 GSTeam Π. : Orchestrator, Actions, AI Center, Automation Hub, Automation Store, Process Launcher Enabled 훕 ıl. : paultest Orchestrator, Actions, AI Center, Automation Hub, Automation Store, Process Launcher Enabled

Automation Cloud™: Resource Center



Home ଭ Automation Hub <u>4-</u> Actions 맖 Apps 망 Processes \diamond Data Service 80 AI Fabric 0 Admin

- Immediate access to the installers for Studio and Robot (and more)
- Options for rapid 3rd party cloud Robot deployment
- Mobile downloads
- Resource links

oad UiPath Studio/StudioX the edition based on your requirements	Resource Links			
Preview Stable • Get the Preview version of Studio/StudioX with the latest and greatest monthly updates. • Support from UIPath Community. Version 20.10.1-beta.21 Download (Preview) Copy Link	(@)	Guides Introduction UiPath Automation Cloud Orchestrator Studio Robot Activities Computer Vision Data Service	,	
Enterprise Edition Designed for large businesses' RPA projects. Multiple support options. Version 20.4.3 Copy Link Show other versions		UPath Remote Runtime Integrations Robot Provision Apps Mobile Downloads Remote Runtime Installers		

Automation Cloud[™]



The fastest path to the fully automated enterprise

Home ଭ Automation Hub 4-Actions 睅 Apps 망 Processes \diamond Data Service 88 AI Fabric 0 Admin

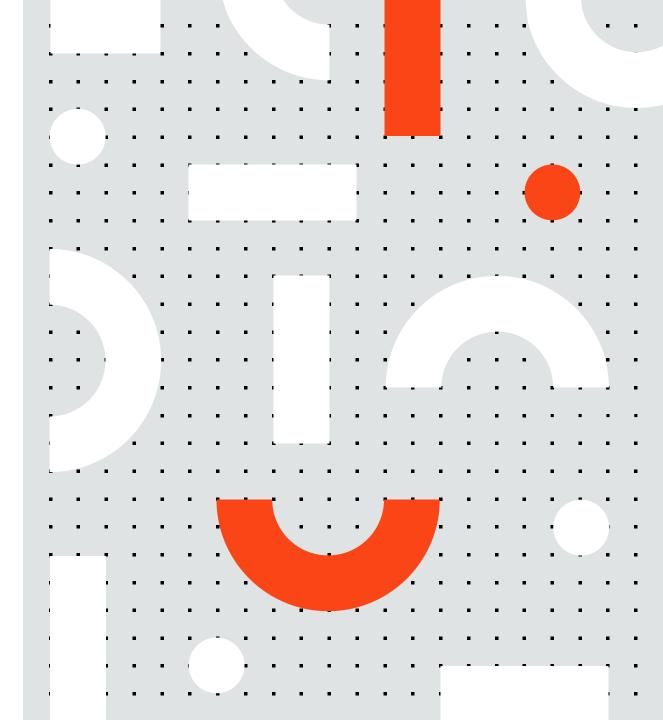
- Quickly deliver an increasing array of UiPath services to create your fully automated enterprise from within the Automation Cloud
- Tenant and user management, single sign-on, security, and the same UiPath Portal are common across all Automation Cloud services





New in 2021.4 Enterprise Release





What's new up to 2021.4



- Automation Cloud Migration tool
- Elastic Robotic Orchestration
- Automation Cloud Robots
- Azure AD Integration
- 3rd Party OAuth (External Applications)
- Robot Log Export
- Common Platform Services added in Automation Cloud

Automation Cloud Migration Tool

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Customers migrating from On Premise to UiPath Automation Cloud need a simple way to massmigrate their Orchestrator data (packages, processes, queues, triggers, etc.) & not start over in Cloud from scratch.

We need to provide an **easy, seamless, self-service** way to perform this migration.

We will provide customers with an automated tool that takes an existing On-Premise Orchestrator and replicates its data into the customer's Automation Cloud organization. This enables the customer to move their existing automations and setup to cloud without missing a beat.

What is it? What does it do?

A **self-service** .exe desktop application.

Leveraging Orchestrator APIs, the customer can:

- 1. Connect to an On -Premise Orchestrator tenant
- 2. Export a copy of Orchestrator entities
- 3. Import them into a Cloud Orchestrator tenant

No code, command line, or developer experience required to run the tool.

- No downtime or disruption to On Premise tenant
- Support for Orchestrator v19.10+ (Preview)
- Can be used against an Automation Cloud EnterpriseTrial or Enterprise account
- Migrates data for Classic & Modern Folders
- Scope does not include historic data such as job logs or processed transactions

Reboot

Home Screen

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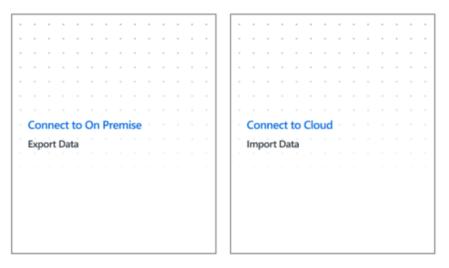
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Automation Cloud Migration Tool

Ui Path

Automation Cloud Migration Tool

Choose an activation method to continue



Version 21.2.1-4

Ui Path Reboot[™] Work.

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On Premise Logic



Automation Cloud Migration Tool

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Connect to On Premise Orchestrator

Please fill the information below

Orchestrator URL

Tenant Name

Username

Password



Back

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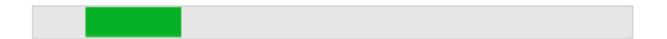
On Premise Export Load Screen



Automation Cloud Migration Tool

Exporting Data from On Premise Orchestrator

Exporting your entities from on premise...



On Premise Export Summary

Automation Cloud Migration Tool

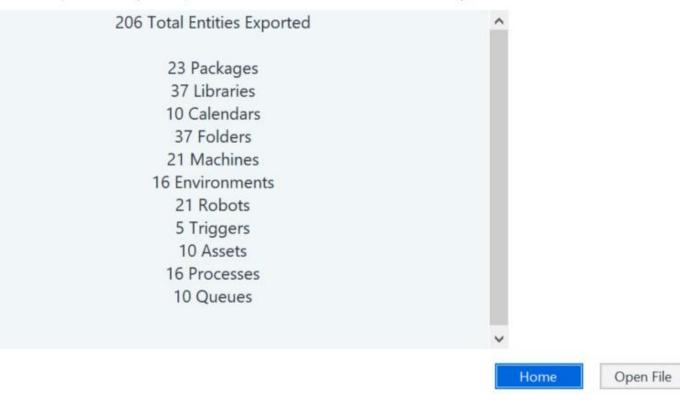
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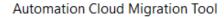
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Successfully Exported On Premise Data

Below is the export summary, the exported data can be accessed in the tool directory.



Cloud Login



10.

Connect to Automation Cloud

Where can I find this information?

User Key

Account Logical Name

Tenant Name

Client ID





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API Access Information



MD	UiPath [®] Automation Clou	d ~				UiPathDefault 💙
Home	Tenants	Tenants				Add Tenant
Q	Users and Groups					
Automation Hub	External Applications (Preview)	Q Search	API Access	×		C Refresh
Actions	Licenses	Tenant → Ser	A This functionality will be deprecated in version 2 the new OAuth feature to register 3rd party app		Status	
Apps	Audit Logs		Connect via Api			
Processes	Organization Settings	UiPathDefault Orce	User Key KFIashNXFh0J8ulnttGHHdpB_3F_1rK3-HnnRPim30zCO	ler	Enabled	
Insights		▼ GS_Team	Account Logical Name		Enabled	1. ēt :
Data Service		Orc				≗ ⊂ †
AI Center		Acti	Client Id ADLqfy4M6cRUaEL6XOxiKpMqyPvjTuUi			
Admin		AI C				
		Auto	In rare instances you may need to revoke API Access for security purposes. In the event that any api token has been compromised, select			
		Dat	"Revoke Access" below to permanently disable all previously issued API Data refresh tokens.		2	
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Automation Cloud Migration Tool

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Importing Data to Cloud

Importing entities to cloud...



Cloud Import Summary



Automation Cloud Migration Tool

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Done

Automation Cloud Migration Tool

Import Summary

Successfully imported data to Automation Cloud. Below is the import summary.

206 Total Entities Attempted 202 Imported 4 Not Imported	Â
202 Imported 23 Packages 37 Libraries 10 Calendars 37 Folders 21 Machines 16 Environments 21 Robots 3 Triggers	
8 Assets 16 Processes	~
	View Report

Import Summary

Successfully imported data to Automation Cloud. Below is the import summary.



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Import Report file, detailed



Total Entities Attempted 206 Total Entities Imported 202

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Detail	
Success	202
Failed	4
23 Packages	
37 Libraries	
10 Calendars	
37 Folders	
21 Machines	
16 Environments	
21 Robots	
3 Triggers	
8 Assets	
16 Processes	
10 Queues	
1 Warnings	
1 warning for Settings	

1 warning for Settings Unable to modify irreversible setting Features.ModernFolders.Enabled

4 Errors

2 errors for Triggers [Default] {"message":"A calendar cannot be selected when trigger timezone is different than tenant timezone.","errorCode":1603,"resourceIds":null} [Default] {"message":"A calendar cannot be selected when trigger timezone is different than tenant timezone.","errorCode":1603,"resourceIds":null} 2 errors for Assets Asset Sample1Credential is not supported and will be skipped Asset Sample1CredentialWithRobot is not supported and will be skipped

Elastic Robot Orchestration



Elastic Robot Orchestration offers an easy way for Automation Cloud Orchestrator customers to provision, scale and optimize unattended robots in their own public clouds.

Why it is required

It is designed to lower your cloud costs through more efficient use of VM's by only provisioning and starting robots when there is work for them to do – and stopping them when there isn't. Elastic Robot Orchestration is also designed to automate more of the maintenance overhead associated with running robots by keeping robots in those VM's up to date.



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- In public preview, Elastic Robot Orchestration works with Microsoft Azure and AWS. We plan to support Google Cloud soon after launch. Elastic Robot Orchestration will be delivered as a new feature (and new value!) in the Automation Cloud Orchestrator, with no additional licensing required. It will manage as many cloud-orchestrated unattended robots as you ask it to, up to the number your tenant is licensed for.
- Elastic Robot Orchestration is an additional option at no additional cost, but unless you configure and implement it, your cloud-orchestrated unattended Robots will happily continue working exactly as before.
- Supports Unattended Automation by scaling up robots



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If you run Automation Cloud today, you probably already have these 2 pre-requisites:

- Orchestrator in the Automation Cloud
- One or more cloud-orchestrated Unattended Robot licenses

Additionally, you will need:

- A Microsoft Azure or AWS tenant (Google Cloud options will be available later) where the Unattended Robot(s) will run
- An image that will we use to create VM's at runtime on your cloud.
- Details are in the full documentation <u>here</u>

Elastic Robot Orchestration









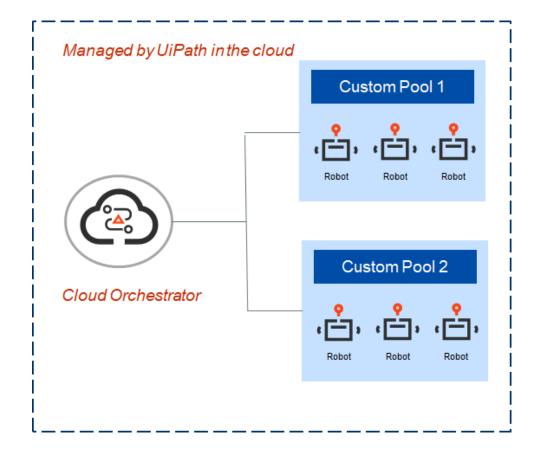
Cloud Robots will make it possible to combine the simplicity of cloud deployment with the power of the UiPath RPA platform. With Cloud Robots, IT administrators can configure the parameters for scaling their RPA deployment without having to manage a single robot machine

Useful Customer Scenarios:

- Manage Robots in UiPath Cloud
- Scale up robots on-demand
- Schedule an Automation to run in cloud

Manage Robots in the UiPath Cloud

- Robots are hosted, managed and maintained by UiPath in the cloud
- Customer specifies type of machine required for every automation process
- Automations can use standard machine images supplied by UiPath or custom machine images defined by the customer
- Robot connects to UiPath Cloud
 Orchestrator in the same cloud



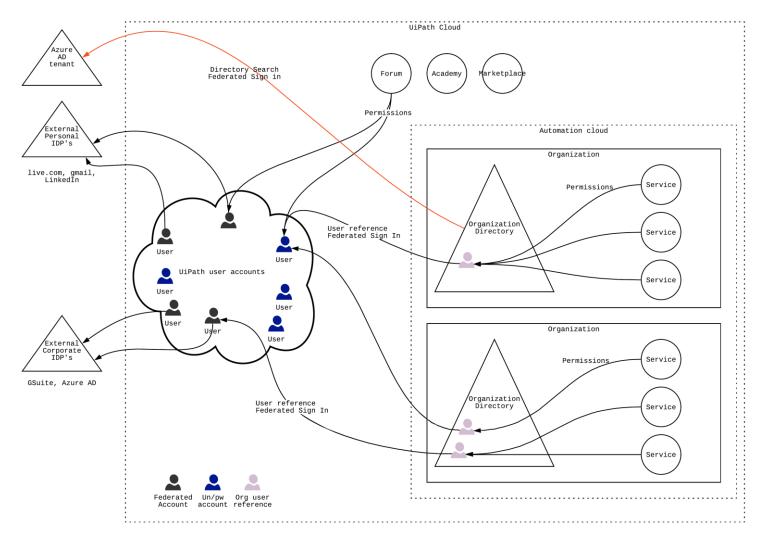


DEMO TIME Let's see it in action



Azure AD Integration

Enables customers to connect their Automation Cloud organization to their Azure AD tenant directory.



Azure AD Connection

Users and Groups

Users

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Users and Groups Azure Connected Users Groups Authentication Settings Authentication Settings Groups Allow any user to be invited to this organization. Allow any user to be invited to this organization. C Enforce Sign In with Google O Enforce Sign In with Microsoft Enforce Sign In with Google Enable enterprise SSO with Microsoft Azure Active Directory Enforce Sign In with Microsoft Tenant ID Enable enterprise SSO with Microsoft Azure Active Directory **Application ID** Application Secret ******* I understand & accept invited users and Azure AD users with matching email addresses will have their accounts linked \checkmark

Test Connection

Save

Market Opportunity



Organizations using Azure AD or Office 365 and wish to scale and govern user and access management in Automation Cloud.





Key customer benefits



Automatic user onboarding with seamless migration



Simplified sign-in experience

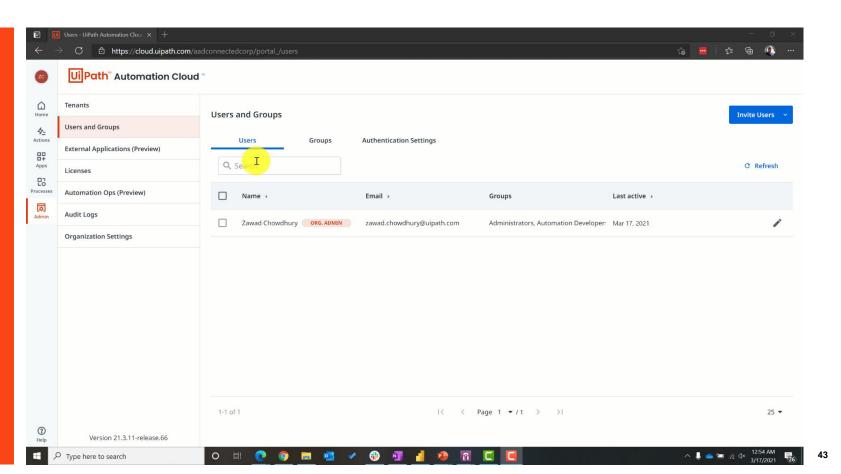


Scale governance and access management with existing Azure AD groups

Automatic user onboarding with seamless migration

Customer Benefits

- All users and groups from Azure AD are readily available for any Automation Cloud service to assign permissions.
- Single Sign-On for users whose corporate username differs from their email address.
- All existing users with UiPath user accounts retain their permissions on their connected Azure AD account.

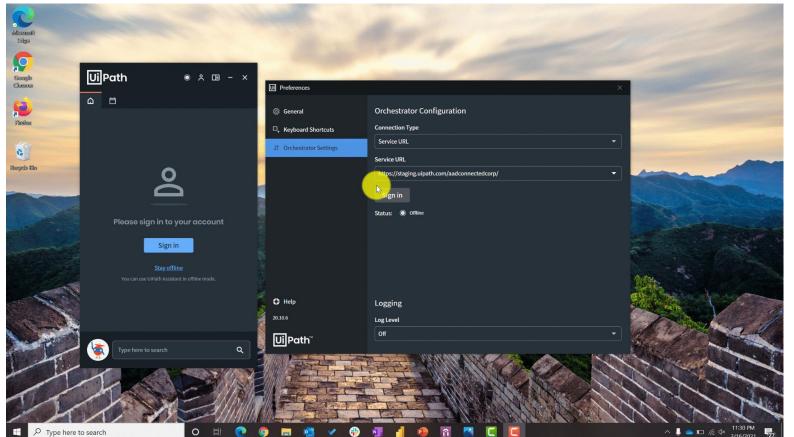




Simplified sign-in experience

Customer Benefits

- Users do not have to accept an invitation or create a UiPath user account to access Automation Cloud services.
- UiPath Assistant and Studio versions 20.10.3 and higher can be preconfigured to use a custom Orchestrator URL, which leads to the same seamless connection experience.



3rd Party OAuth – External Applications

Ui Path Reboot

Problem

Limited, controllable access to UiPath resources for external applications.

Solution

OAuth 2.0 – the industry standard for authorizing requests coming from 3rd party applications.

Build upon support offered by Identity Server to integrate OAuth in our offering.

New feature

Ability to register external applications to benefit from authorization via the OAuth flow.

Feature available both in the cloud and on-prem.





Application Type

- Confidential Application
- Non-confidential Application

Scope Type

- User Scope
- Application Scope

Personas

- Organization Admin
 - Manages application registrations
- Application Developer
 - Implements the appropriate grant types

Managing External Applications



Ui Path[®] Automation Cloud



Admin

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Users and Groups Apps

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Tenants

Audit Logs

External Applications (Preview) Licenses

Organization Settings

All 3rd party applications registered for the OAuth flow Q Search Name →

External Applications (Preview)

DemoApp2

DemoApp1

External Applications (Preview) Add Application **Application Name** DemoApp3 Application Type O Confidential application O Non-Confidential application Resources

Sections are used to restrict functionalities or set default values in different areas of the product.

Name	User Scope(s)	Application Scope(s)
Add Scopes		

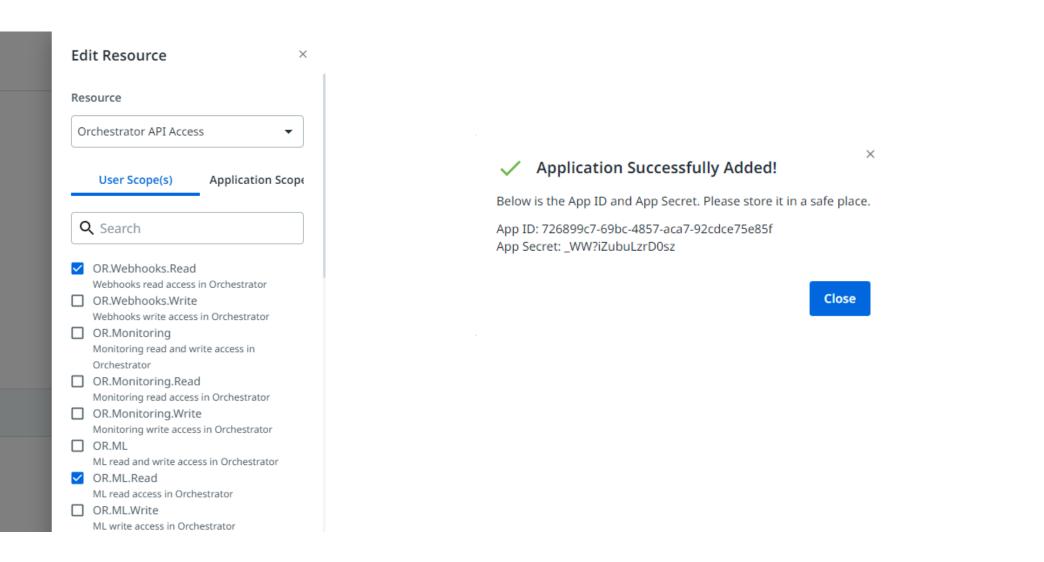
Redirect URL

URL where the authentication response will be returned

Registering a new application implicitly consents access to the selected resources on behalf of all users.

Managing External Applications

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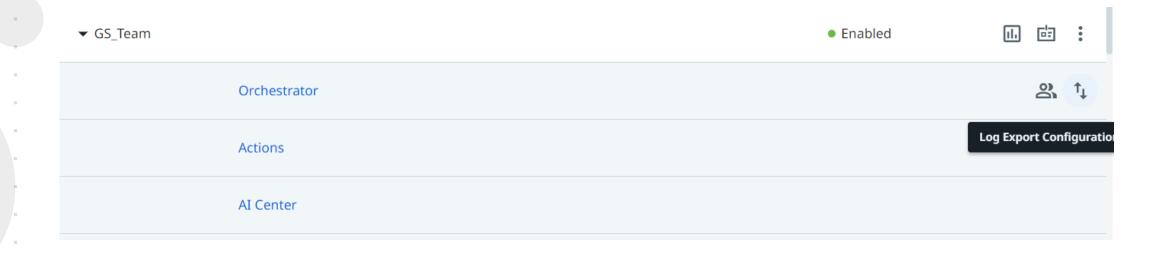
DEMO TIME Let's see it in action

Robot Logs Export

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For On-Prem Orchestrator, we allow customers to store logs per orchestrator via nlog to any target of their choice.

In Automation Cloud Robot Log Export features provides the option to export logs per tenant to Azure Cloud Storage or AWS or GCS



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Configuring Robot Logs Export



- The export is done on a per-tenant basis which facilitates the following:
- Storing logs that must be retained for
 - compliance and audit purposes.
- Analyzing and visualizing log output in your
 own reporting or BI tools.

Configuration	×	Configuration	×
Robot Logs Export Send robot logs to custom stora	age	Robot Logs Export Send robot logs to custom storage	
		Storage Type	
Storage Type		Azure Storage Account	*
	-	Azure Connection String	
Azure Storage Account		•••••	
AWS S3 Google Cloud Storage		Container Name	
		robotlogs	

If empty, container name will be "uipathrobotlogs"

ave Cancel				
	Save	Cancel		
Save C			601/0	Cancel

Logs Exported to Azure Storage Account



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Info	Robot.ten	16078	2 11/17/202 Robot	1126	1126 BasicUIVa	Default	643f1606-	clchristest clchristest	BasicUIVa	1.0.30	5f3fe8c8-cadsa	8469	Main	christestciqv02038		{"messagebc98313	3- 5d30b7e3-a125-4663-bbc3-1bd35c845717
Error	Robot.ten	16078	4 11/17/202 Robot	1126	1126 Click	Default	084363a4-	clchristest clchristest	BasicUIVa	1.0.30	5f3fe8c8-cadsa	8469	Main	christestciqv02038		{"messagebc98313	3- 5d30b7e3-a125-4663-bbc3-1bd35c845717
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- Users with Administrator privileges can carry out the log export operation.
- The log export feature is only available for Enterprise and Trial accounts.

DEMO TIME Let's see it in action

Common Platform Services



Common Platform Services available on UiPath Automation Cloud

- Automation Hub
- Apps
- AI Center •
- Automation Ops •
- Actions •
- Cloud Insights * •
- **Data Services** •
- Processes



Regional Hosting



Supported Enterprise Geographies

• Europe

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- United States
- Japan
- Australia
- Canada
- Community customer data is hosted in Europe





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Orchestrator in the Automation Cloud is licensed through cloud-orchestrated robot and Studio licenses \bigcirc

Cloud-orchestrated robots and studio licenses are typically ~25% more than on-prem. Pay only as you add capacity



No minimums. Get Orchestrator in the Automation Cloud from your first cloudorchestrated robot or Studio

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Additional automation cloud services have different licensing models based on the nature of the specific service

Ui Path [™]		
		× ×
Orchestrator	2021.4	
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Updates		* *
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Agenda

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01 02

Orchestrator Overview

- Messaging Pillars
- 03 New in 2021.4 Enterprise Release

04 Pricing

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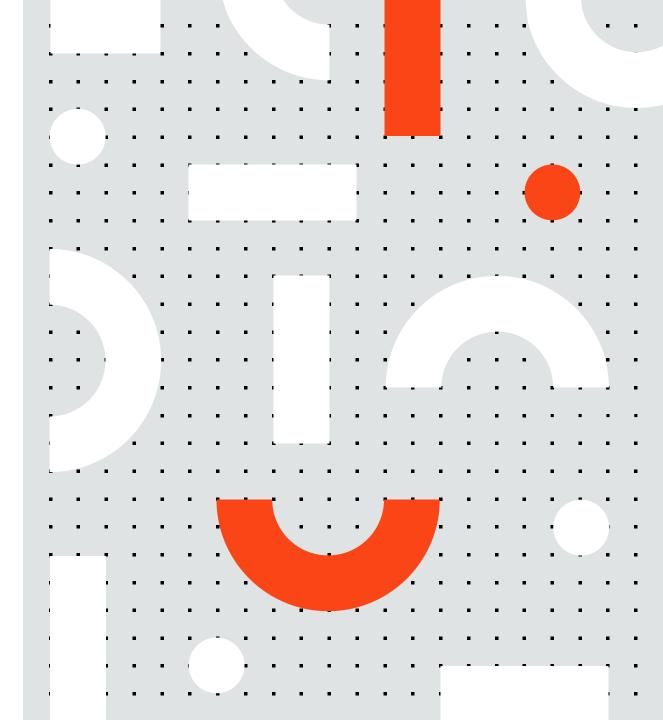
With UiPath Orchestrator you can easily deploy, manage and optimize your Robots with enterprise-scale integration and compliance – no matter what size your business is.

- Deploy anywhere
- Scale optimally
- Collaborate in privacy
- Secure digital workforce
- Audit everything



New in 2021.4 Enterprise Release





What's new up to 2021.4



- Roles and Permissions
- Sharing resources Between Folders
- OAuth Support for API
- RPA Multiple Entry Points
- User Machine Mappings
- Start Job and Triggers
- Adding Standard Machines in Folders
- Asset Per User Machine Pair

Ui Path Reboot[™]

Roles & Permissions

Role management has been improved in Orchestrator to better delimit permissions that apply on the tenant level and permissions that apply on the folder level.

It also introduces a new concept of **Role Types** that aids the restriction of usage depending on context:

Tenant Role, only assignable at the tenant level
Folder Role, only assignable at the folder level
Mixed Role, containing both tenant and folder permissions. This insures compatibility for the mixture of roles possible part of previous versions.

Search Q Type: All 🗸		Add Tenant Role
NAME ^	Туре о	C
Administrator	Mixed	:
Allow to be Automation User	Tenant	:
Allow to be Folder Administrator	Tenant	:
Automation User	Folder	:
Folder Administrator	Folder	÷
Personal Workspace Administrator	Folder	:
Robot	Mixed	:
RPA Developer Folder	Folder	:
RPA Developer Tenant	Tenant	:
Tenant Administrator	Tenant	:
		Items 10 ▼ 1-10/10 < < >>

It is no longer possible to create roles that contain both tenant and folder permissions, namely Mixed roles. If you have users who need both, you must assign them a Tenant role and a Folder role

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Reboot

Sharing Resources Between Folders

This new feature makes possible the sharing of resources between folders directly from Orchestrator.

It gives users the possibility of the following resources to be part of **more than one folder**:

- Assets
- Queues
- Storage Buckets
- Action Catalogs

Benefits:

- Simplify sharing of resources across multiple folders
- Save deployment time
- Allows creation of any folder structures
- Eliminate the need to rebuild packages

Manage Candidates Queue in folde	rs
My folders	Currently in 1 folders.
Search	HR Processes/Recru /Candidate Processing
V HR Processes	To be added in 1 folders.
	HR Processes/Recruiting/Candidate Entry
Z Candidate Proces	To be removed from 0 folders.
🗋 🛅 Shared	

OAuth2 support for API

OAuth capability for authorization of third-party apps with limited and controllable access to resources within UiPath platform without sharing any credentials.

Ui Path [™] External A	pplications	<	Back to Orchestrator	Sign out
External Applications	External Applications			
	All 3rd party applications registered for the	e OAuth flow		
	Tenant			
	Documentation	•		
	Q Search	+ A(dd Application C Rei	fresh
	Name >	Туре	Application ID →	
	Hungry Hippo	Confidential application	253bf43c-1722-4	× ×
	Actions	Non-Confidential application	24363742-fda4-4	X
	1-2 of 2	< Page 1 - /1 > >		25 💌

Benefits:

- Easy integration of third-party applications with Orchestrator
- Credentials are not stored/shared in/with UiPath Platform
- Better visibility and simplified way to authorize/register/control external applications

Reboot" Work

RPA Multiple Entry Points

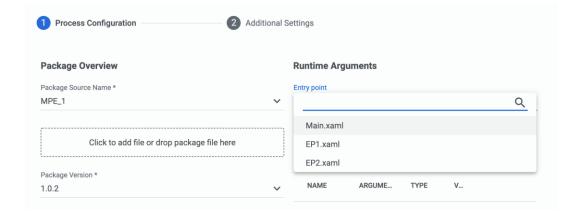
Support for multiple entry points in RPA processes.

It enables users to create and configure your processes in Studio with different entry points than the usual 'Main.xaml'.

When adding a process in Orchestrator, the interface has been modified to allow for users to specify the entry point for the workflow, assuming multiple entry points have been defined in Studio.

Benefits:

• First introduced with Test packages, RPA packages also support Multiple Entry Points





User-Machine Mappings

Enables users to tie unattended usage under users to specific machine templates.

Gives granular control over the execution target of your automations while also reflecting the same user profile-machine mappings you are used to when configuring Windows profiles.

Can be configured at the:

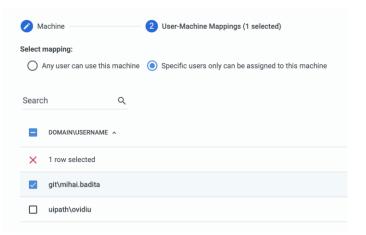
- Tenant level, linking users who usually log in on specific host machines
- Folder level, acting as subsets of tenant mappings, for added granularity

Benefits:

• User-machine mappings address infrastructure challenges where specific sets of users can only log in on specific machines

Enabling User-Machine Mappings

At the tenant level, navigate to Settings -> General, in the Modern Folders section, enable/disable the toggle



Start Job and Triggers



Orchestrator is built with dynamic allocation and autoscaling in mind.

Start Jobs

For debugging and testing scenarios, you can now see which machines are available when choosing to run a job using a certain machine template.

Triggers

In the Execution Target tab, you can select your jobs allocation mechanism and execution target:

Dynamic Allocation

You can now choose the machine on which jobs will get executed. Dynamic Allocation only allows specifying one user-machine pair.

User-Machine Mappings

The process can be executed **on multiple** specific user-machine pairs

Adding Standard Machines in Folders

Other than Machine Templates, users can now add **Standard Machines** in Modern Folders, enabling them to **connect the UiPath robot on one workstation only.**

Manage Folders	🗅 HR						(i)	•
Search	Subsers	💭 Machines						
Finance	Search Q	Type: All 🗸						
🗖 Global	 NAME A	DESCRIPTION	USER MAP TYPE 🗘	UNATT	≎ NON P ≎	TESTING		G
> 🖿 HR	DOGMIHAI		Inherited fro Standard	1	0	0	Ū	:
 IT Shared 	MachinePool		Inherited fro Template	2	0	0	ē	:
				Items 10	• 1-2/2	< <	>	>1

Benefits:

• When migrating from classic to modern, users don't need to create multiple templates or change the machine key.

Reboot[™] Work.

Asset Per User-Machine Pair



Update aimed at creating a mapping between users and machines, giving users the capability of having precise control over the asset value in the context of user, machines and credentials used during execution.

Benefits:

• More control for users logging in to multiple machines

Scenarios:

- IT departments might require a very clear mapping between the machines and some of the applications credentials used by the processes.
- The Different Application Versions
- Different App Installation Paths

		Туре	
ApplicationPath		Text	~
Description			
Global Value			
Text *			
C:\Users			
USER	MACHINE	VALUE	
USER mihai.dogaru@uipath.c		VALUE C:\Users\mihai.dogary	
	DOGMIHAI	3353.434	

Feature Availability

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All the features that have been presented will be available both in the Cloud and On-Prem versions of the Orchestrator as part of the 2021.4 Release

DEMO TIME Let's see it in action



Automation Cloud User License Management

What is the User License Management Model?

Ui Path Reboot[™] Work.

This feature offers a centralized way for managing the user licenses available to your Organization from the Automation Cloud portal. You can allocate licenses in the Organization by providing licenses to a single user or to an entire user group

User licenses are managed separately from service/unattended robot licenses and are not tied to a specific tenant; a user can use its license across multiple tenants in the organization.

Direct License Assignment vs License Allocation by Group Membership

• License Allocations to Users

You can directly assign licenses to users in case you want full control over a limited set of licenses or to achieve licensing granularity while keeping access control easy using groups.

• License Allocations to Groups

Group-based licensing, on the other hand, allows you to allocate one or more licenses to a user group. This way, group will acquire the corresponding license on a first-come-first-served basis, instead of having to assign the licenses one-by-one.

What problems does it solve?



- Easy and centralized management of user licenses within an organization solely from the Automation Cloud Portal
- Licenses are allocated directly to users and/or groups and are not tied anymore to a specific tenant
- As long as a user has the necessary permissions, user licenses can be used across tenants without having an admin moving licenses from a tenant to another to accomplish this.

Compatibility considerations



• User-based licensing **is not compatible with classic folders** and is only recommended for organizations using interactive authentication.

• When migrating from on-premises to Automation Cloud Orchestrator while in a classic folder setup, you need to make sure user licensing is turned off

Beginning March, 1st, newly created organizations have user licensing enabled by default. We did not remove the legacy license management model, existing organizations are not impacted in any way by this change.

Telling Licensing Models apart



Allows you to manage all licenses in your organization in the dedicated sections on the **Licenses** Page

		^
10	Attended - Multiuser Access to Attended Robot, Apps, Action Center, Task Capture	2
10	Citizen Developer - Multiuser Access to StudioX, Attended Robot, Apps, Action Center, Task Capture	2
10	RPA Developer - Multiuser Access to Studio, StudioX, Attended Robot, Apps, Action Center, Task Capture	2
10 sk	RPA Developer Pro - Multiuser Access to Studio Pro, Studio, StudioX, Attended Robot, Apps, Action Center, Task Capture	2
		~
	10	Access to Attended Robot, Apps, Action Center, Task Capture Citizen Developer - Multiuser Access to StudioX, Attended Robot, Apps, Action Center, Task Capture RPA Developer - Multiuser Access to Studio, StudioX, Attended Robot, Apps, Action Center, Task Capture RPA Developer Pro - Multiuser Access to Studio Pro, Studio, StudioX, Attended Robot, Apps, Action Center, Task

User License Management Model

You can only visualize your licenses with no license management options

View Licenses			^
Attended - Named User Access to Attended Robot, Apps, Action Center, Task Capture	10	Attended - Multiuser Access to Attended Robot, Apps, Action Center, Task Capture	
Citizen Developer - Named User Access to StudioX, Attended Robot, Apps, Action Center, Task Capture	10	Citizen Developer - Multiuser Access to StudioX, Attended Robot, Apps, Action Center, Task Capture	
RPA Developer - Named User Access to Studio, StudioX, Attended Robot, Apps, Action Center, Task Capture	10	RPA Developer - Multiuser Access to Studio, StudioX, Attended Robot, Apps, Action Center, Task Capture	
RPA Developer Pro - Named User Access to Studio Pro, Studio, StudioX, Attended Robot, Apps, Action Center, Task Capture	10	RPA Developer Pro - Multiuser Access to Studio Pro, Studio, StudioX, Attended Robot, Apps, Action Center, Task Capture	

Legacy License Management Model

License Allocation by Group Membership



- Recommended route for enterprises
- License allocation is performed automatically through group allocation rules.
- Allows you to allocate one or more product licenses to a group.
- The pool of licenses assigned to the group becomes available to all members of the group
- Group allocation does not consume licenses but makes the pool of licenses available to the group members.

License Consumption

Users consume licenses on a first come - first served principle within the limits of the group license

Named User	Multiuser
Users consume licenses on a first come - first served principle within the limits of the group license:	Users consume licenses on a first come - first served principle.

- A license relevant to a desktop product is consumed when the desktop application is first started. (e.g., Studio, Assistant).
- A license relevant to a web product is consumed at the first operation performed in the product that requires a license. This varies with each product.
- A license is released if the user is removed from the group or organization.
- A license is released if the user does not use any product/capability that may require a license. You must log out and close the application or browser for the license to be released and become available for the next user.

Multiple Licenses per User

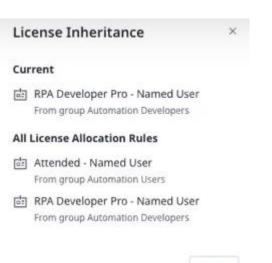
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- There can be scenarios in which one user inherits multiple licenses by group membership in which case the user will consume the most powerful of them.
- If that is not available, the user consumes the second most powerful.

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Back





License Allocation To Users

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• Recommended in order to gain full control over a limited set of licenses or to achieve licensing granularity while keeping access control easy using groups

License Consumption

Named User	Multiuser
 A license consumed as soon as it is assigned to the user A license is released if the administrator unassigns it from the user or the user is removed from the organization. 	 Users consume licenses on a first come - first served principle. A license relevant to a desktop product is consumed when the desktop application is started. (e.g., Studio, Assistant) A license relevant to a web product is consumed at the first operation performed in the product that requires a license. This varies with each product. A license is released if the user does not use any product/capability that may require a license. You must log out and close the application or browser for the license to be released and become available for the next user.

Manage Robot/Service Licenses

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Robots & Services now includes a new section where you can distribute your licenses per tenant

Tenants	Licenses Enterprise Plan						
Users and Groups	Subscription Expiry: Sep 10. 20						
External Applications	Users Rot	bots & Services					
Licenses	View Licenses						^
Audit Logs	Unattended Robot		10	NonProduction Robot			10
Organization Settings	The maximum number of Un simultaneously.	attended Robots that are able to ex	ecute back-office processes	The maximum number o processes simultaneous		are able to execute nonproductio	n
organization settings							
	Testing Robot		10				10
	The maximum number of Ter	sting Robots that are able to run sim	sultaneously.	An AI Robot is what you i ML Skills. An AI Robot car	use to run your ML Skills or to n run 2 ML Skills at a time an	a run training jobs to train or retra d can run 1 training job at a time.	in your
	Data Service Units	s you 1 GB of data storage, 5 GB of a	70 attachment storage and 10,000		enable Automation Hub on	a given tenant. There are no limita	5 ations for
	API calls/day.	you i do oi data statige, 5 do oi i	ataciment storage and 10,000	the number of users, ide Hub license.	as or reusable components t	hat can be managed within one A.	utomation
	Insights			Document Understandi	20		100K
		o enable the service on any given ter s/min)	nant. 30 Generate new	Document Understandi Number of pages API Key: Not generated y		G	enerate new
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	Insights license is required to Computer Vision Throughput limit imegapiset All Key, hot generated yet. License Allocation to Tenan Tenant DefaultTenant	umini) ts Unattended Robet 1	30 Generate new NenProduction Robot	Number of pages API Key: Not generated y Testing Robot	et. At Robot 0	Data Service Unit	enerate new ^

User Licensing Model

Robots & Services tab can only provide an overview of your licenses

Tenants		
Users and Groups	Licenses Enterprise Plan Subscription Expiny: See 10, 2030	
External Applications	Subscription expire: Sep 10, 2050 Users Robots & Services	
Licenses	View Licenses	^
Audit Logs	Unattended Robot 10 NonProduction Robot The maximum number of Unattended Robots that are able to execute back-office processes The maximum number of NonProduction Robots that are able to execute	10 te nonproduction
Organization Settings	simultaneously. processes simultaneously.	
	Texting Robot 10 AI Robot	
	Testing Robot 10 AI Robot The maximum number of Testing Robots that are able to run simultaneously. An Al Robot is what you use to run your ML Skills or to run training jobs ML Skills. An Al Robot can run 2 ML Skills at a time and can run 1 training	10 s to train or retrain your
	ML Skills. An Au Kodok can run 2 ML Skills at a time and can run 1 trainin	g joo at a time.
	Data Service Units 70 Automation Hub	5
	Each Data Service Unit grants you 1 GB of data storage. 5 GB of attachment storage and 10,000 One license is regulated to each Automation hab on a given tomant. The number of users, data or resusable components that can be manag Nab license.	here are no limitations for
	Insights Document Understanding	100K
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	Computer Vision 30	
	Throughput limit (megapixels/min) API Key: Not generated yet. Generate new	
	nes neg. nos generates yes.	
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Legacy Model

User & Groups license assignment



Users & Groups page comes with a new column to check license assignments at a glance.

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Tenants	Users and Groups					Invite Users 👻
Users and Groups	Users and Groups					anne osera
External Applications	Users Groups	Azure AD				
Licenses	Q Search					C Refresh
Audit Logs	□ Name →	Email >	Groups	Licenses	Last active >	
s Organization Settings	ORG. ADMIN	petrina calista@gmail.com	Administrators, Automation Deve	& RPA Developer Pro - Named U:	Feb 28. 2021	ē 🎤
	Indumine	hanshet Mid Higesucces	Automation Users	옵 Citizen Developer - Named Use	Feb 12, 2021	🖻 🖍 菌
	Matare Drake	dmasi2938@hranded.com	Automation Users, Finance Devs		Feb 12, 2021	🖻 🖍 🖻
	Lord Heart	hoop42668/wirese.com	Automation Developers		Feb 12, 2021	ē 🖍 🖻
	Gatthean	hacek29800@wedlec.rat	Automation Developers		Feb 12, 2021	ē 🖍 🗴
	C Stephalo	https://www.andod.com	No groups found		Feb 12, 2021	ē / Š
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User Management Model

G. Home	Tenants	Users	and Groups				Invite Users 👻
Ø	Users and Groups						
Hub 42=	External Applications		Users Groups	Azure AD			
	Licenses	Q	Search				C Refresh
Арра	Audit Logs		Name >	Email >	Groups	Last active >	
₽2 nocesses	Organization Settings	_	ORG. ADMIN	petrina.calista@gmail.com	Administrators, Automation Developers, Fir	Feb 28. 2021	1
nsights Data			Vidumina	hanshet991@tigasu.com	Automation Users	Feb 12, 2021	/ 0
Service Service			Mutare Drake	dmas2036/handed.com	Automation Users, Finance Devs	Feb 12, 2021	/ 0
D Admin			Lord Heart	hoop42688/wirese.com	Automation Developers	Feb 12, 2021	/ 0
Admin			Gathran	hacek29800@wedlec.ret	Automation Developers	Feb 12, 2021	/ 0
			Maghala	hihac315780Hrandisd.com	No groups found	Feb 12, 2021	/ 0
		1-6 of	f6	I< < P.	age 1 ▼ / 1 > >		25 👻

Legacy Model

DEMO TIME Let's see it in action





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01 02 03 Automation Ops Overview

Main Benefits

- 3 Personas & Competition
- 04 Licensing & Pricing & Deployment





Ui Path[®] Automation Ops

Centralized Ops management for automation projects

Automation Ops is a development operations tool with centralized governance capabilities that enables cloud administrators to define and deploy governance policies to organization employees.

Tenants	Automation Ops	s (Preview)		
User and Groups		yment Settings		
Licenses		blicies to enforce your organization's rules and o cies must be deployed to take effect.	onfigurations for U	JiPath products
Automation Ops (Preview)			Add Product Polic	y 🗘 Refres
Audit Logs	Name	Description	Product	Prio
Organization Settings	StudioX beginne	. Limited access to package streams	StudioX	1
	RPA developers	Full access to all automation features	Studio	1
	CoE	Center of Excellency - full access	Studio Pro	1
	Test Automation	QA engineers and Test Automation develope	Studio Pro	2
	StudioX Advanced	Advanced Citizen Developers	StudioX	2
		Items per page 10 💌	1-5/5 ∢	$\langle \rangle \rangle$

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RPA developer and center of automation excellence leads have business requirements tied into automation development that surpass our previous UiPath Platform and Cloud offering. These needs stem from the fact that automation development, no matter how simple or user-intuitive, is ultimately still development.

Studio, StudioX, Apps, Assistant as well as future authoring tools produce automation code across the organization at dazzling speed. Managing large automation development teams requires dedicated software to ensure standards, reliability and consistency across projects, departments and release versions.



Main benefits

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- Integrated in your existing automation flows
- Applies to existing install base
- Deployed as part of UiPath Automation Cloud
- Tightly connected to all your Studio family products
- Policy deployment down to individual level
- Oversight and control without intrusion and undue restrictions
- Restrict applications and URLs that can be automated
- Custom policies for your organization
- Policy management
- Version management



Matches your development cycle



Controlling the inputs	Controlling the outputs	Logging and auditing through Orchestrator
Persona based rights management	Built in rules ensure compliant and high-quality automations	Robot automatically logs important information • Who / when
Restrict applications and URLs that can be automate.	Require users to pass analyzer check before running or publishing	 Errors Application interactions Resource use (Word, Excel, Email)
Prevent insecure password use		 Email) Created emails (to/cc/bcc, from, sent or saved as draft)
Configure custom policies for your organization		nom, sent of saved as draity

Who needs it? And Who's the competition?



All organizations that want to control their development lifecycle

Major competitive advantage



Licensing. Pricing. Deployment

Included in the RPA Developer license

Free solution

Deployed through the UiPath Automation Cloud

Cloud-first, rich web-based application, enabling users to quickly setup policies and package sources.



Easily govern large deployments of the Studio Family products, and keep your automations under control, while at the same time allowing your developers the freedom of designing their very best work.



DEMO TIME Let's see it in action





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06

Insights Cloud Overview

Main Benefits

Features

- Personas & Competition
- 05 Licensing & Deployment
 - New in 2021.4 Enterprise Release



Ui Path[®] Insights

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Insights Cloud - A powerful analytics solution that helps you to measure, optimize and scale your RPA operation and its impact to your business is now available in Automation Cloud.

Ui Path [™] Insights								
Dashboards								
My Dashboards	Tenant	UiPath Templates						
Search	٩							
Business ROI UiPath Templates		Processes UiPath Templates		Queues UiPath Templates		Robots UiPath Templates		
Owner UiPath		Owner UiPath		Owner UiPath		Owner UiPath		
	© ⊉		<u>r</u>		© ⊉		© ⊉	



Insights Cloud enables the ability to track and measure robot accuracy, utilization and capacity.

Support organizational-wide decision making with shareable dashboards that showcase the impact of your automation program.





Measure RPA's impact on your bottom line

Gain situational awareness of all your critical KPIs in one place

- Measure and analyze robot and process performance, queues and business metrics in a single interface.
- Visualize process and transaction-level (Queues) automation trends in pre-built dashboard templates
- Measure Robot utilization, performance & accuracy



Measure the performance of your RPA operations

Easily quantify the time and money saved by your automations

- Align RPA operations with your specific KPIs and business goals
- Track and analyze business outcomes to guide business and automation investments

Shareable Insights



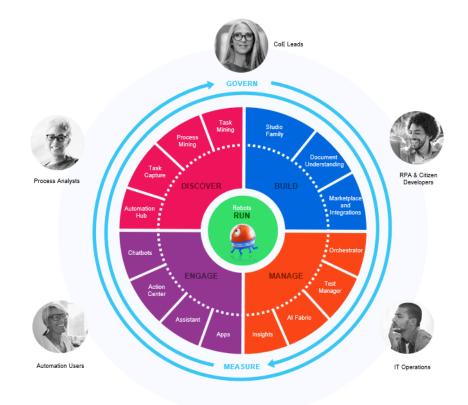
The easy-to-use interface enables users to stay informed without the need for complex training.

- Schedule and share reports with key stakeholders.
- Library of curated, pre-built dashboard templates
- Get notified about critical events and major milestones

Main benefits



- Measure the performance of your RPA operations with a library of curated dashboard templates
- Calculate the impact and ROI of your automation program including time and money saved
- Schedule or share dashboards and reports across your organization and with key stakeholders







- Robots, Processes, Queues, Business ROI & Customizing and sharing dashboards
- Download & Schedule a dashboard
- Creating and managing alerts
- Custom Dataset for Business ROI
- User Management: ROI Viewer + ROI Designer



Who needs it? Who's the competition?

Automation Cloud customers that are seeking to utilize an analytics solution to track, measure and report on their automation program.

Target Personas: Center of Excellence Leaders (CoE), RPA Analysts, Business Leadership, Line of Business Owners, Business Process Owners

- 1. It brings us to parity with AA with regards to deployment options, as Bot Insights is available both on-prem and in the cloud.
- 2. Microsoft only has analytics in the cloud via PowerBI, but do not have the same business metrics available for Power Automate

DEMO TIME

Let's see it in action





