

## **The price is too high**

Just keep in mind: we are normally no sharing and non-stop in a nicer vehicle and we have better drivers, so it's a lot faster, safer and more convenient (than Groom). Plus we offer door to door service 24/7 on your schedule, so you don't have to worry about getting squished into a van with a bunch of people, stopping repeatedly, or paying double for a taxi to get from the bus stop to your home or the airport. Would you like me to set it up for you?

## **I can take a Super Shuttle for less**

Super Shuttle went bankrupt about two years ago. Many of the shuttles that used to do shared rides for \$40 to \$50 went bankrupt due to COVID, and gas prices have gone up a lot, so it's going to be difficult to find anyone else and most of the smaller companies are a lot more. Would you like me to set it up for you?

## **I can take the Greyhound bus for less**

The Greyhound is cheaper, but they only go to Flagstaff or Tucson once a day, and they don't have phone or in person customer service due to COVID, so you can only get tickets on their website at [greyhound.com](http://greyhound.com). It will also take about twice as long since they stop and wait many times along the way. With us you won't be squished in a bus with a bunch of people, and we can save you hours of stops on the way. Would you like me to set it up for you?

## **I can take an Uber or Lyft for less**

We're a lot more reliable than Uber and Lyft, so you don't miss your flight. They often cancel last minute, double the price if there is a shortage of drivers, and sometimes there are no drivers available. Would you like me to set it up for you?

## **I can get a rental car for less**

Lately, there's been a big shortage of rental cars in Phoenix causing the prices to be \$250 per day. Even if it's back to normal price, you also have to factor in high gas prices, \$30 per day in insurance, and the 15% in other taxes and fees they add at the end, so generally it's less overall to take a shuttle even on long trips. Plus the rental car companies add \$250 if you drop it off at a different location. Would you like me to set it up for you?