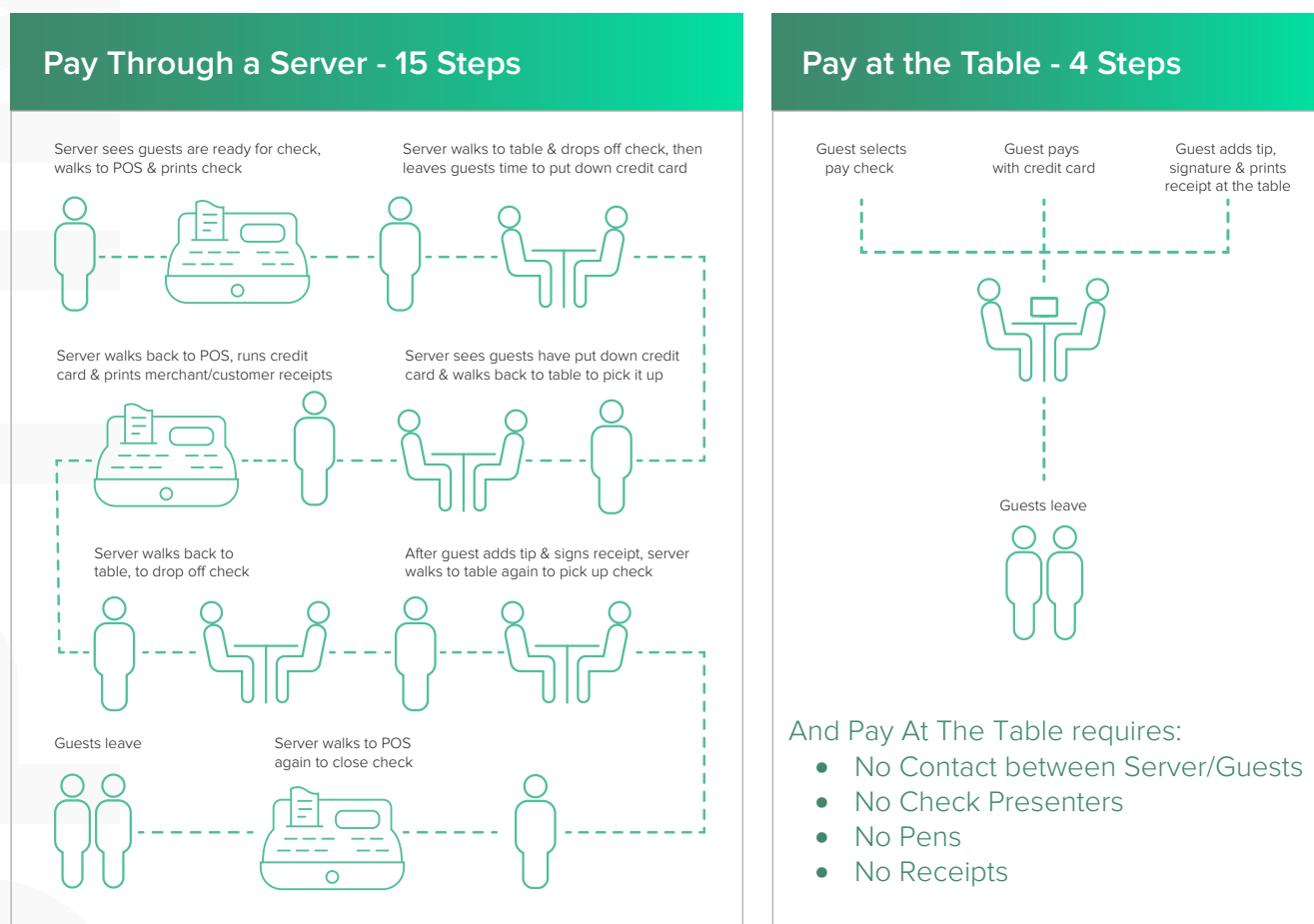


Optimize Labor Savings

Can I save money by optimizing labor?

The minimum wage and cost of benefits are rising, but guests still expect and deserve exceptional service. How can you reduce labor while delivering a positive guest experience to encourage patrons to return more often? If the answer were simple, you would already know it. When understanding if technology can improve your labor cost, it's important to bring your attention to the steps of service.

The steps of service that require the bulk of a server's time with the least amount of guest interaction comes with paying the check.



Simply by virtue of having payment at the table, you're able to save so much of the server's time, which can be then reinvested into your guests.

Contact your Sales Representative today to **OPTIMIZE** labor savings and server productivity.



Optimize Labor Savings

Your servers can effectively manage 50% more tables, which means you need less staff to satisfy your guests—while delivering a much higher quality guest experience.

Let's take a restaurant concept with 5 locations in Colorado to see the impact of tabletop technology on labor savings.

\$10

HOURLY WAGE

24

SHIFTS PER
MONTH TO
IMPACT

03

HOURS PER
SHIFT

05

LOCATIONS

Restaurant Labor Efficiencies

	REDUCE BY 1 SERVER	REDUCE BY 1.5 SERVERS	REDUCE BY 2 SERVERS
Reduced server cost per store/per week	\$183.60	\$275.40	\$367.20
Reduced server cost per store/per month	\$734.40	\$1,101.60	\$1,468.80
Reduced server cost per store/per year	\$8,812.80	\$13,219.20	\$17,625.60
Annual reduced server cost for all locations	\$44,064.00	\$66,096.00	\$88,128.00

One location can save up to \$17,000 in labor costs with tabletop technology and this 5 store chain can save almost \$90,000!

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