AppXite Distribution Platform

Recognized in Forrester's 2021 Channel Software Tech Stack in the categories Channel Marketplace, Finance, Pricing & Inventory and Ecosystem Management

AppXite Platform is a white-label multi-vendor, multi-cloud, multi-channel cloud platform for distributors to manage their digital channel ecosystems on integrated to the largest vendor platforms (Microsoft, IBM Cloud, Google Cloud, AWS, etc.). It eliminates the complexity of building, operating, and growing as-a-service distribution businesses by:

1. Optimizing the as-a-service channel management.

2. Removing the complexity of billing and invoicing.

3. Providing a self-service marketplace where sellers and customers can buy & manage their public, hybrid cloud and SaaS solutions.

4. Enabling MSPs to onboard their own solutions and bundle them with offerings from all the major cloud platforms and SaaS vendors.

Subscription management	Subscription management	Subscription management	Provision services	Invoice calculation
Track & manage subscriptions throughout the customer lifecycle.	Management-friendly reporting backed by analyst-friendly extracts.	Edit fees, mark-ups and price logics for products and services.	Let your customers buy, pay, provision, and manage cloud services.	Automate or outsource billing before it becomes a business bottleneck.

The future of distribution is not in SKUs selling partners but in building nonlinear ecosystems of diverse partners with customer values, products, and services originating not only from the vendor.

Get in touch with our sales team here or request a demo for your specific business case by submitting this form.

What can the AppXite Platform do for you?

Technical IP for Indirect & Direct XaaS businesses	Vendor Enablement Framework and agreements	Operational Enablement support
Multi-tier channel automation and optimization for XaaS – with integration to ERP/CRM/ITSM	**Multi-cloud** & **-vendor** agreements, product management, bundles of own- and third-party products	Experience and competence within as-a-service packaging and Go-To-Market models

Platform's functions and schema overview

AppXite Platform is an end-to-end platform helping companies to fast track their digital transition & scale their as-a-service business by focusing on delivering customer values and not on keeping up with vendors' API changes.

Self-Service End User Front End

Marketing Automation Integration	Marketplaces	Product Catalogue
Shopping Cart	Reporting	Invoices
Self registration and onboarding	Configure-Price-Quote	
Subscription Management		

Self-Service Management Pages

Catalogue Management	Contract Management	User & Organizations Management
Bundle Management	Quotations	Product Management	Plan Management	Billing & Invoicing
Price Management	Marketing Content Manager	Integrations Manager

Automation Services

| Workflows | Notifications | Provisioning |

Core Services

Service API's

| Users | Organizations | Contracts | Subscriptions |
| Plans | Card Payment | Telemetry | SKU |

Data

| Service Bus (-es) | SQL/DWH |

Get in touch with our sales team [here](#) or request a demo for your specific business case by submitting this [form](#).

Support for the largest vendor models

Expand your digital ecosystem with complimentary cloud services and solutions to address the demands of customers. Leverage AppXite's integrations and contracts. Find our full vendor portfolio here.

Get in touch with our sales team here or request a demo for your specific business case by submitting this form.