

Data Center Decommissioning



The Sage solution for decommissioning your data center delivers the highest value. We outperform our competitors in terms of security and project efficiency, while delivering superior environmental results. Every data center project is different, so our approach includes a detailed discovery process and rigorous project management from planning through final reporting. Everything is 100% secure and transparently reported.

Our mission:
To make the world
more sustainable by
extending the life of
electronics.

Services

- Onsite Data Security – erasure, degauss, shred, data flash and factory reset. All logged and reported in certified data destruction reporting package.
- Onsite or offsite audit for serialized assets
- Decommissioning Servers, Network devices, etc.
- Dismantling racks, cabinets, tape libraries, etc.
- Packaging and transportation of materials, assets and misc. devices for resale or recycling
- Sub-floor cable removal – power, fiber, cat 5/6, phone, etc.
- Separation and recycling of commodities for materials revenue share

Benefits

- Onsite Professional Project Management
- Daily project updates and close communication with onsite team
- Materials revenue share (steel, copper, etc.)
- Asset remarketing value share
- Flexibility to adapt to changing scope requirements
- Transparent and timely reporting

CASE STUDY

Data Center Decommissioning



In March of 2018, Sage participated in a complex, large-scale data center decommission event for a top banking client. Sage provided a professional onsite team of resources who successfully managed strict onsite requirements, navigated live power and fiber cables and coordinated seamlessly with the existing onsite resources. Daily project updates and close communications allowed the onsite team to adapt well to multiple scope changes and increases throughout the project, well within the designated timeline.

General Scope included:

- Cabinet decommissioning and removal
- Sub-floor wire removal of power, fiber and Cat5/6 cabling
- Removal of receptacles and other sub-floor materials
- Careful navigation of live power and fiber cables and sub-floor systems (fire and leak sensors, etc.)
- Removal, separation and recycling of commodities for materials share
- Decommissioning, audit and resale of assets and parts with value (PDUs, etc.)

OUTCOMES

Transparent reporting and commodity revenue share

\$13,000 in steel commodity value shared with client

\$40,000 in power cable commodity value shared with client

\$10,000 in Cat5/6 cable commodity value shared with client

33,000lbs of fiber cable removed and recycled

\$10,000-\$15,000 in value for misc. asset resale

Zero security or safety occurrences by onsite team

Flexible, hard-working and professional project team

Daily communications between onsite team, project team and client, including evenings and weekends

Work completed **prior to estimated timeline**