# CHALLENGES

#### ENHANCING THE DIGITAL CUSTOMER EXPERIENCE

Moving into the digital age, customers want their marketing materials fast, with the best quality & the best price. Digital presence is everything for your customer experience.

#### QUALITY OF MARKETING MATERIAL

The quality of the jobs you produce is going to keep your clients coming back. You wouldn't want your name on something that wasn't perfect, right?

#### UNREASONABLE TURNAROUND TIMES

Sometimes there's a deadline that is unrealistic but in order to keep your client's happy, you try your hardest to hit the deadline, which can lead to stress on your team, your machines & leaves room for error with unrealistic promises.

#### WORKFLOW CHALLENGES

When it comes to jobs, each one is unique in its own way. If it takes a lot of manual integration, the production time can be slowed down & productivity declines.

APPLIED'S SERVICE TEAM IS AMAZING,
THAT'S A DISTINGUISHING FACTOR FOR
THEM & IT ALLOWS ME TO AVOID ANY
STORIES OR EXCUSES THAT NO ONE
WANTS TO HEAR. THE FLEXIBILITY, THE
PARTNERSHIP, THE CAN-DO ATTITUDE. IT'S
ALL ABOUT BEING A PARTNER WITH US.

- DAVID HAMILTON, OPERATIONS MANAGER, ARBOR OAKLAND GROUP



## SOLUTIONS

#### MANAGED NETWORK SERVICES

Proactive IT services with patch updates, 24-hour user support, network & severe security will keep your print shop or marketing firm secure & mitigate any risk from a data breach.

#### COLOR MANAGEMENT

Photographers, designers, commercial printers & publishers all feel the burden if colors are not properly outputted. Applied Imaging's PROTEAM can craft a solution to exceed your expectations.

#### AUTOMATING WORKFLOW

There's no time for bottlenecks in your workflow, especially with tight deadlines & expectations. Applied Imaging has solutions that can elevate your business & decrease the headache in manual processes & increase the customer experience.

#### DIGITAL HIGH-QUALITY PRODUCTION DEVICES

When speed & quality are expectations that are put on your organization from your customers, Applied Imaging can outfit you with the right devices to produce show-stopping results. Impress your customers so they can impress their prospects.

### APPLIED **WORK WITH A COMPANY THAT HAS OVER 30 YEARS OF EXPERIENCE** SERVING YOUR INDUSTRY. FAST, FRIENDLY & AMAZING SERVICE; **BACKED BY OUR CUSTOMER LOYALITY** CENTER THAT ANSWERS YOUR CALLS; LIVE! 3.5 HOUR AVERAGE RESPONSE TIME -ONE OF THE BEST IN THE INDUSTRY! 98.8% CLIENT RETENTION RATE. SUPPORT 40,000+ COPIERS & PRINTERS IN THE FIELD. 3500+ MANAGED SERVERS & WORKSTATIONS BY NETSMART PLUS. **RECOGNIZED BY INC5000 AS ONE OF** THE FASTEST GROWING COMPANIES IN THE UNITED STATES! RECOGNIZED BY ENX MAGAZINE AS BEING AN ELITE DEALER. 09 12 LOCATIONS TO SERVE YOU IN

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