### APPLIED I M A G I N G



## CONSTRUCTION

# CHALLENGES

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#### COLLABORATION

When designing the blueprints & coordinating with other colleagues in different offices, version control on blueprints & plans becomes a challenge when there are multiple revisions.

#### WORKFLOW

Keeping track of the overwhelming amount of paperwork that flows through a job site & making sure it makes its way back to the home office.

#### APPROVAL

When approvals need to be made to revisions of plans, change orders, expense reports, etc. If there are multiple approvers, it could slow a job down, creating friction between your company & your client.

#### SPEED

Office equipment is expected to work at optimal performance on site; as slowdowns & low quality prints can hinder performance & create confusion.

OUR BUSINESS RELIES ON THOSE PLOTTERS WORKING AT ALL TIMES. WITH APPLIED, WE NEVER HAVE TO GO THROUGH ANY DOWNTIME EVEN IF SOMETHING HAPPENED WITH ONE OF THE MACHINES THAT WAS NOT THEIR FAULT. THEY WILL TAKE WHAT WE HAVE & GO & PRINT THEMSELVES & RETURN OUR DRAWINGS IN A TIMELY MANNER SO NONE OF OUR PROJECTS HAVE ANY DOWNTIME. APPLIED HAS BEEN GREAT. THE WHOLE TEAM FROM START TO FINISH HAS BEEN AMAZING WITH EVERYTHING THEY'VE DONE FOR US.

- KAY FLETCHER, EXECUTIVE ASSISTANT. DEE CRAMER



## SOLUTIONS

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#### COLLABORATION

Interactive Whiteboards for collaboration between designers & engineers for blueprints & plans.

#### WORKFLOW MANAGEMENT

Workflow solutions to ensure process automation with rules & escalators.

#### ENTERPRISE CONTENT MANAGEMENT

Workflow solutions to ensure all documents (receipts, blueprints, job tickets, proposals, etc.) are compiled & easily accessible by all parties.

#### PRODUCTION WIDE FORMAT

Wide format solutions for printing, copying & scanning blueprints backed by our 3.5 hour average technician response time.

#### ACCOUNTING SOLUTIONS

Workflow solutions to ensure invoices & change orders are processed in a timely manner to take advantage of early payment discounts & increased productivity.

### APPLIED

### ADVANTAGE

- OI WORK WITH A COMPANY THAT HAS OVER 30 YEARS OF EXPERIENCE SERVING YOUR INDUSTRY.
- O2 FAST, FRIENDLY & AMAZING SERVICE; BACKED BY OUR CUSTOMER LOYALITY CENTER THAT ANSWERS YOUR CALLS; LIVE!
- 93 3.5 HOUR AVERAGE RESPONSE TIME -ONE OF THE BEST IN THE INDUSTRY!
- 04 98.8% CLIENT RETENTION RATE.
- PS SUPPORT 40,000+ COPIERS & PRINTERS IN THE FIELD.
- 06 3500+ MANAGED SERVERS &
   WORKSTATIONS BY NETSMART PLUS.
- OF RECOGNIZED BY INC5000 AS ONE OF THE FASTEST GROWING COMPANIES IN THE UNITED STATES!
- OS RECOGNIZED BY ENX MAGAZINE AS BEING AN ELITE DEALER.
- 09 12 LOCATIONS TO SERVE YOU IN MICHIGAN & OHIO.