



U.S. Dairy
Export Council.

Ingredients | Products | Global Markets



U.S. Dairy Export Data: Nov 2020



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Summary



Year-To-Date Performance: January - November

Category	2018	2019	2020	'19-'20 % Change	'19-'20 Vol Change	Unit
Total Export Value	\$5,154.5	\$5,495.0	\$6,059.4	10.3%	\$564.5	Million \$
Total Milk Solids	1,851,830	1,682,307	1,923,176	14.3%	240,868	MT
SMP/NFDM	661,691	631,960	753,839	19.3%	121,879	MT
Dry Whey Products	512,250	407,467	503,574	23.6%	96,107	MT
<i>Whey (0404.10)</i>	<i>473,373</i>	<i>365,978</i>	<i>450,447</i>	<i>23.1%</i>	<i>84,469</i>	<i>MT</i>
<i>WPC80+</i>	<i>38,877</i>	<i>41,489</i>	<i>53,127</i>	<i>28.0%</i>	<i>11,638</i>	<i>MT</i>
Cheese	318,903	330,421	330,340	0.0%	-80	MT
Lactose	364,645	348,341	350,218	0.5%	1,878	MT
WMP	45,943	33,984	35,461	4.3%	1,477	MT
Butterfat	42,669	22,621	22,217	-1.8%	-404	MT
MPC	29,781	31,179	39,612	27.0%	8,432	MT
Infant Formula	30,901	29,863	30,104	0.8%	241	MT
Evap/Cond Milk	15,300	15,814	9,598	-39.3%	-6,216	MT
Casein	2,651	2,475	2,779	12.3%	304	MT
Fluid Milk/Cream	105,911	120,975	119,020	-1.6%	-1,955	000 L

Month Of Performance: November

Category	2018	2019	2020	'19-'20 % Change	'19-'20 Vol Change	Unit
Total Export Value	\$441.5	\$536.9	\$509.7	-5.1%	-\$27.2	Million \$
Total Milk Solids	142,442	163,239	162,971	-0.2%	-268	MT
SMP/NFDM	47,794	67,362	62,169	-7.7%	-5,193	MT
Dry Whey Products	41,396	38,348	48,569	26.7%	10,221	MT
<i>Whey (0404.10)</i>	37,308	33,647	43,133	28.2%	9,485	MT
<i>WPC80+</i>	4,088	4,700	5,436	15.7%	736	MT
Cheese	26,179	28,450	23,941	-15.8%	-4,509	MT
Lactose	25,546	31,981	27,567	-13.8%	-4,415	MT
WMP	3,656	3,856	3,802	-1.4%	-54	MT
Butterfat	4,431	1,621	1,578	-2.7%	-43	MT
MPC	2,915	2,732	3,382	23.8%	650	MT
Infant Formula	3,093	2,927	2,101	-28.2%	-827	MT
Evap/Cond Milk	1,945	1,862	778	-58.2%	-1,084	MT
Casein	149	276	282	2.3%	6	MT
Fluid Milk/Cream	9,749	10,821	9,520	-12.0%	-1,302	000 L



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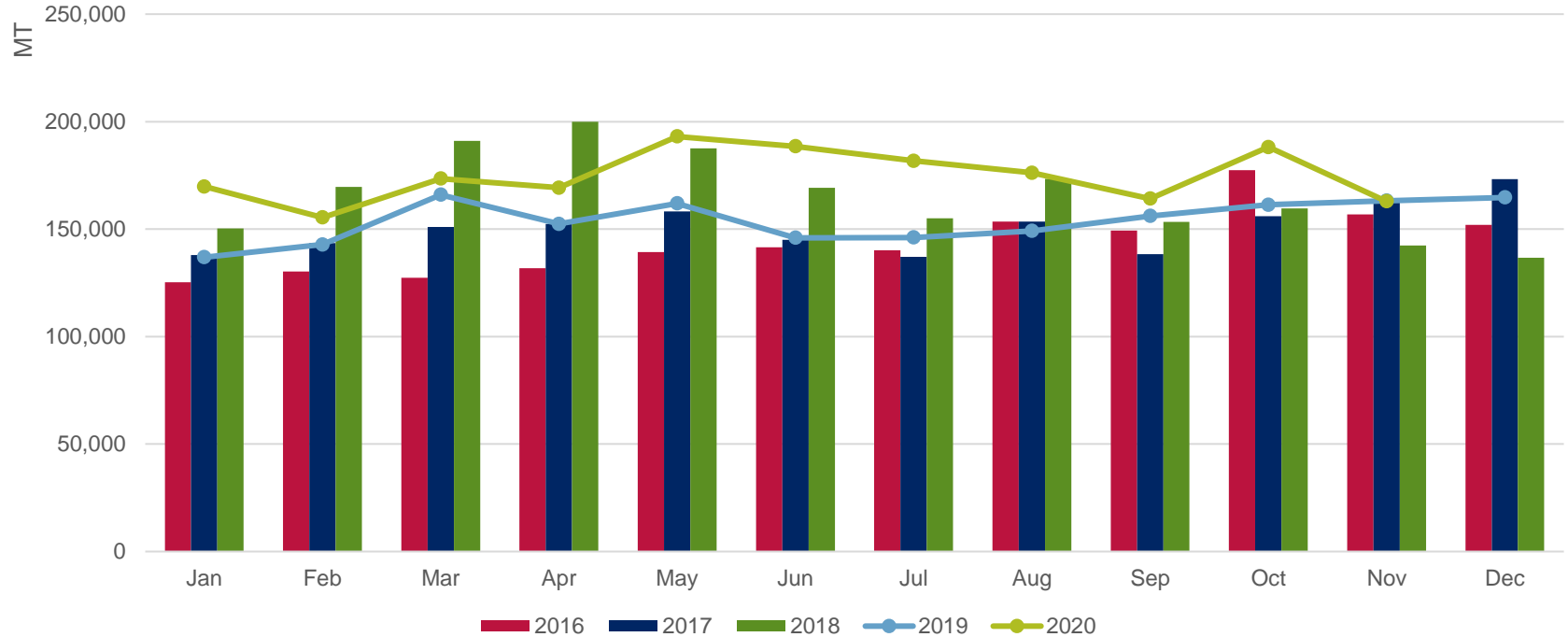


Total Milk Solids



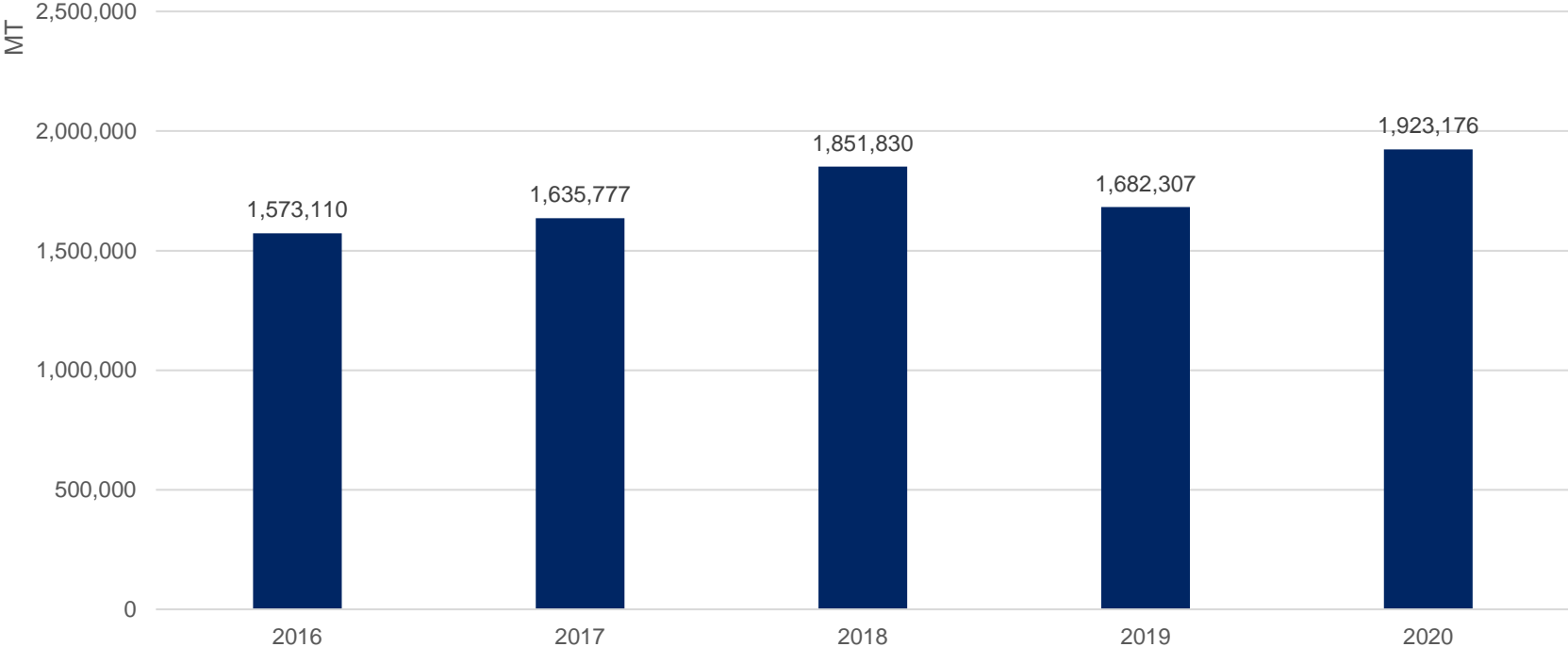
Total Milk Solids Exports

U.S. Total Milk Solids Exports: World



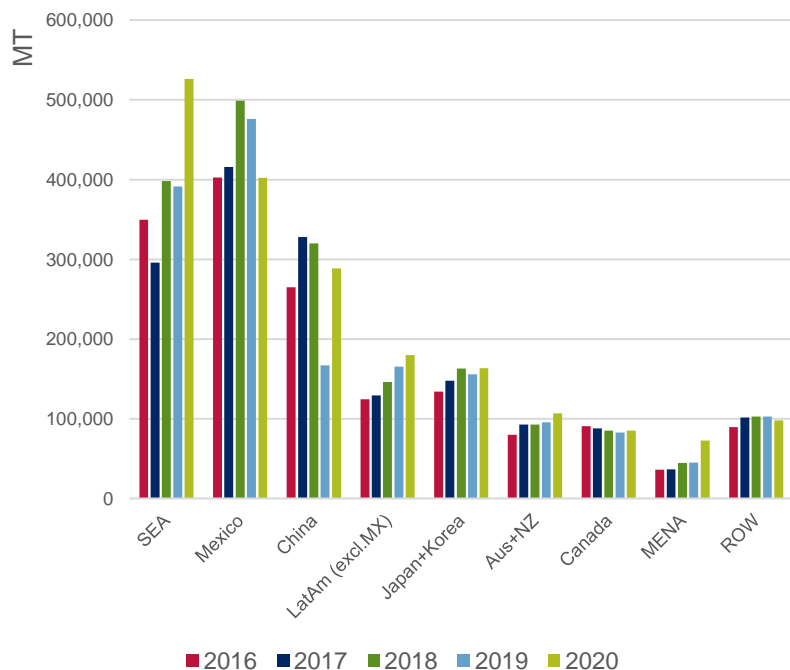
Total Milk Solids Exports

U.S. Total Milk Solids Exports: World YTD



Total Milk Solids Exports

U.S. Total Milk Solids Exports: World YTD



Total Milk Solids: Year to Date				
		1	2	3
Top Markets	World	SEA	Mexico	China
% of Total Exports		27%	21%	15%
Volume	1,923,176	526,223	402,158	288,520
YOY Change	240,868	134,754	-73,932	121,533
YOY % Change	14%	34%	-16%	73%

Total Milk Solids: Month Of				
		1	2	3
Top Markets	World	SEA	Mexico	China
% of Total Exports		23%	22%	18%
Volume	162,971	36,816	35,852	29,070
YOY Change	-268	-5,662	-566	10,174
YOY % Change	0%	-13%	-2%	54%



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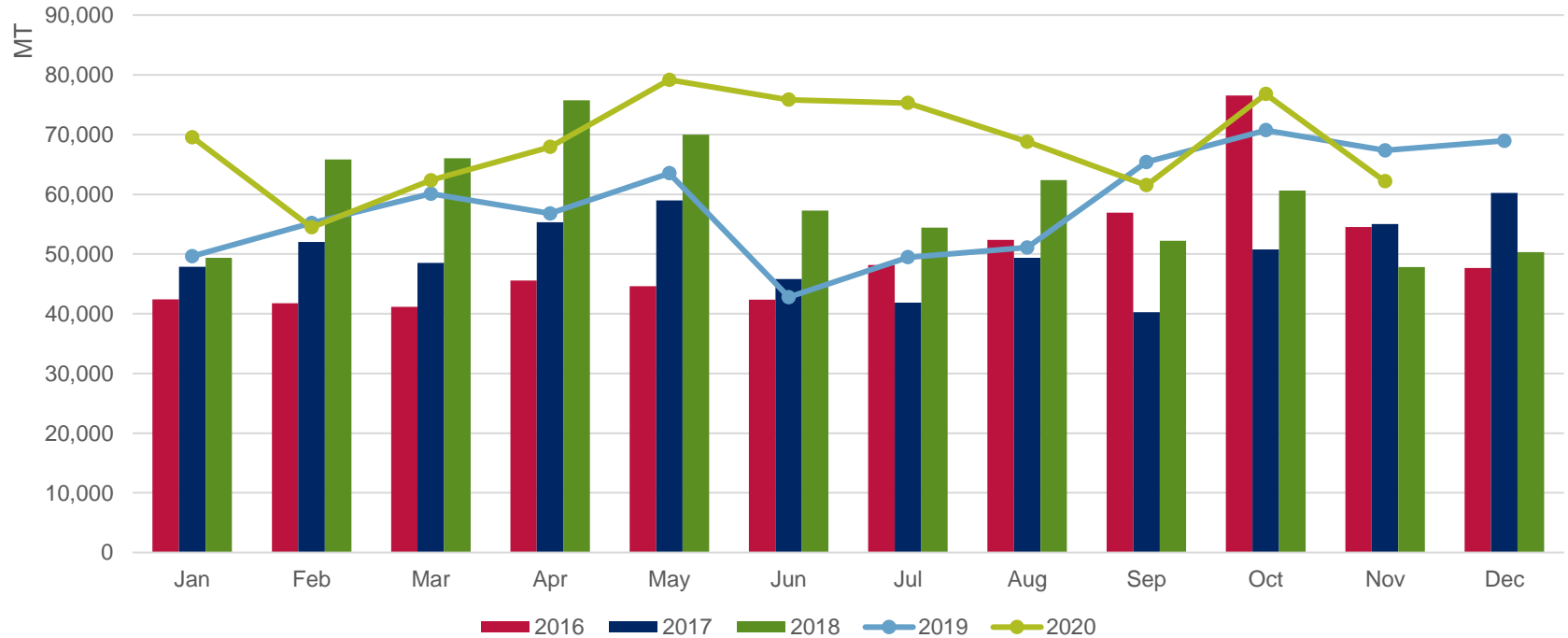


NFDM/SMP



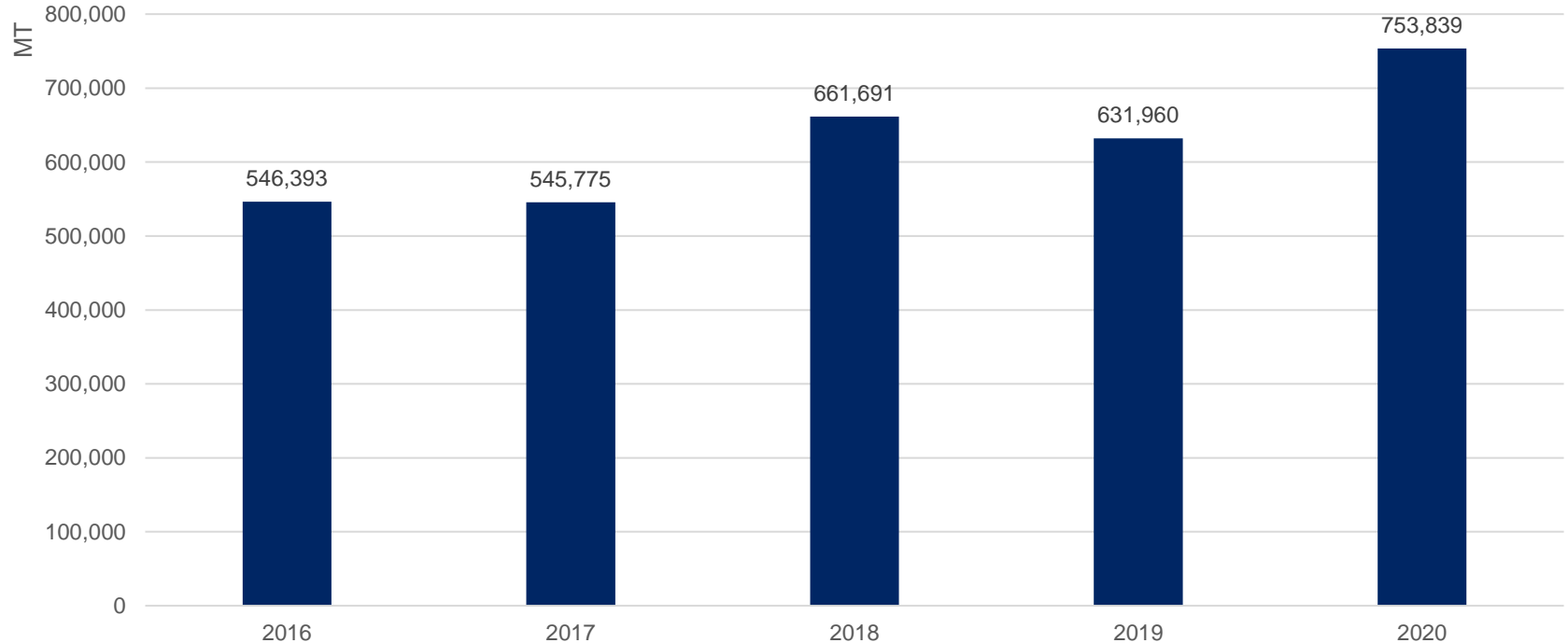
Total NFDM/SMP Exports

U.S. SMP/NFDM Exports: World



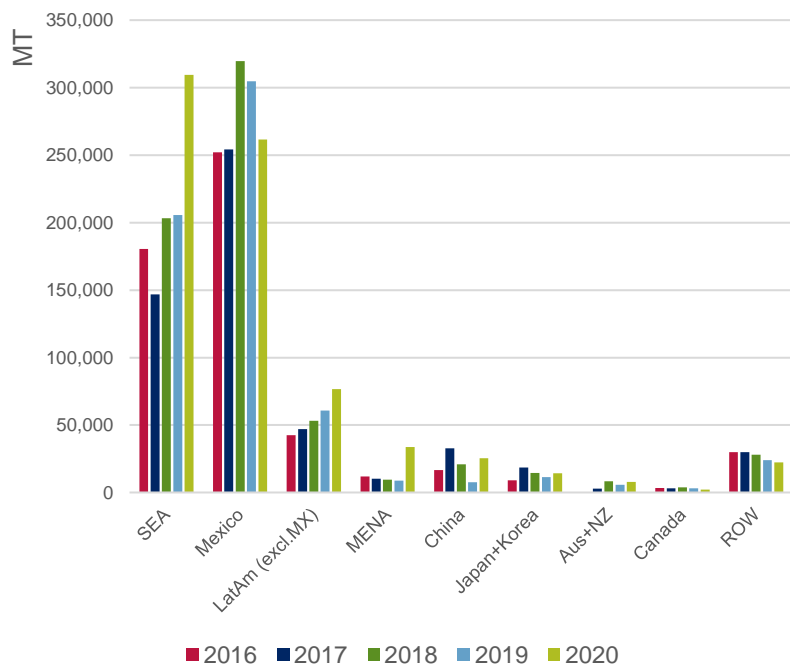
Total NFDM/SMP Exports

U.S. SMP/NFDM Exports: World YTD



Total NFDM/SMP Exports

U.S. SMP/NFDM Exports: World YTD



SMP/NFDM: Year to Date				
		1	2	3
Top Markets	World	SEA	Mexico	LatAm (excl.MX)
% of Total Exports		41%	35%	10%
Volume	753,839	309,484	261,661	76,750
YOY Change	121,879	103,744	-43,104	16,022
YOY % Change	19%	50%	-14%	26%

SMP/NFDM: Month Of				
		1	2	3
Top Markets	World	Mexico	SEA	LatAm (excl.MX)
% of Total Exports		40%	32%	15%
Volume	62,169	24,804	19,965	9,484
YOY Change	-5,193	3,366	-7,419	1,692
YOY % Change	-8%	16%	-27%	22%



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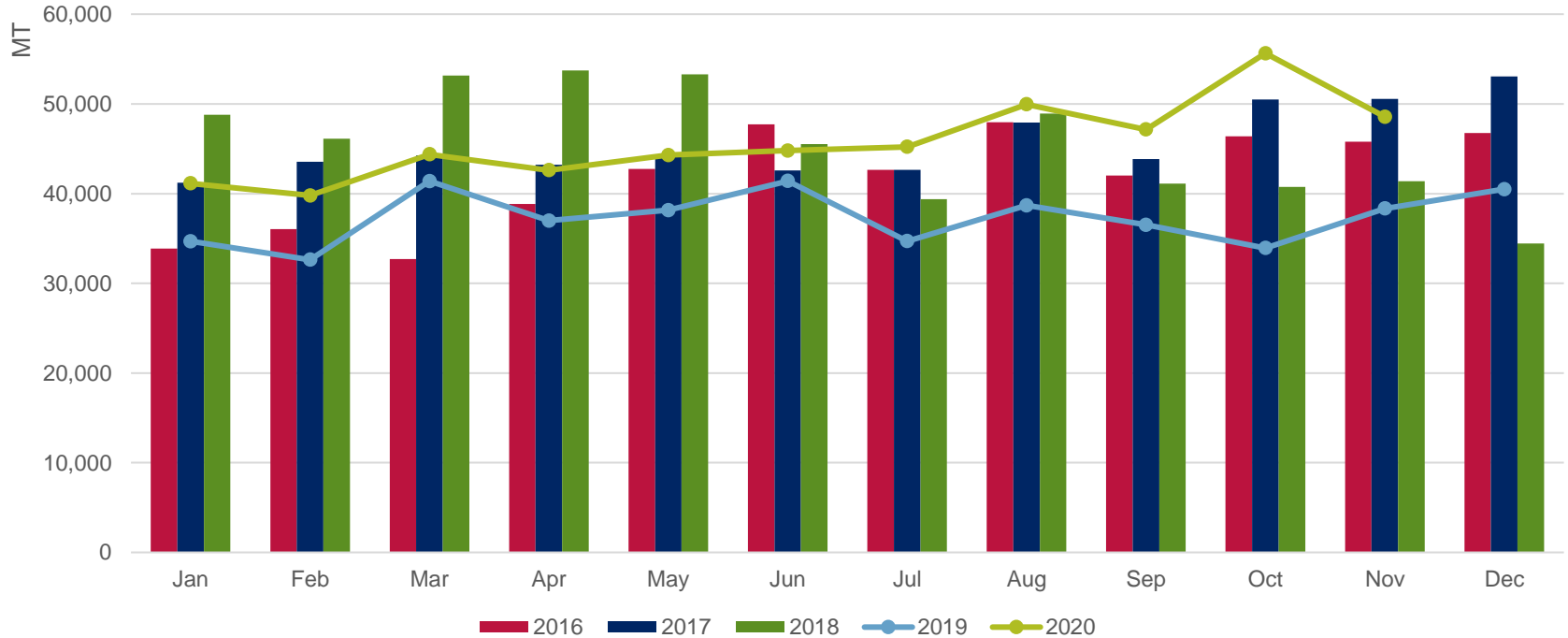


Whey Products



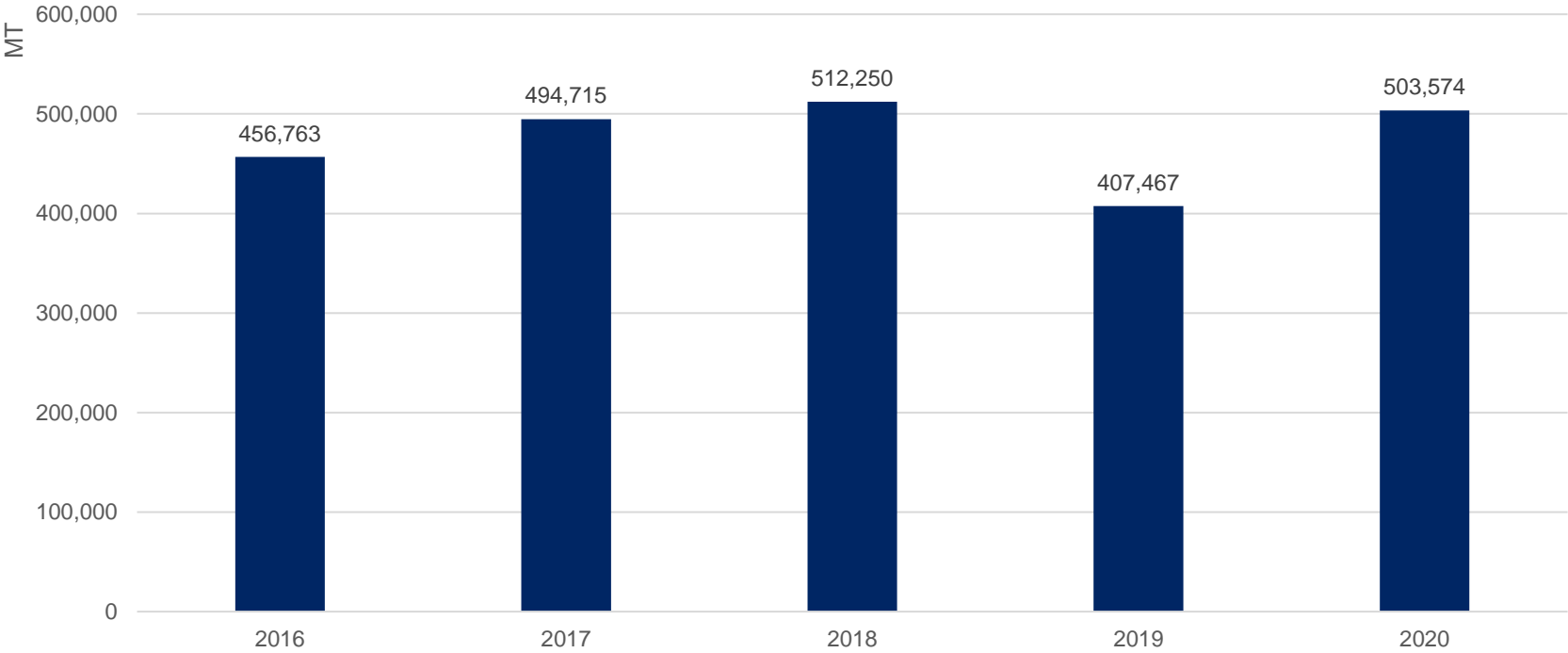
Total Whey Products Exports

U.S. Dry Whey Products Exports: World



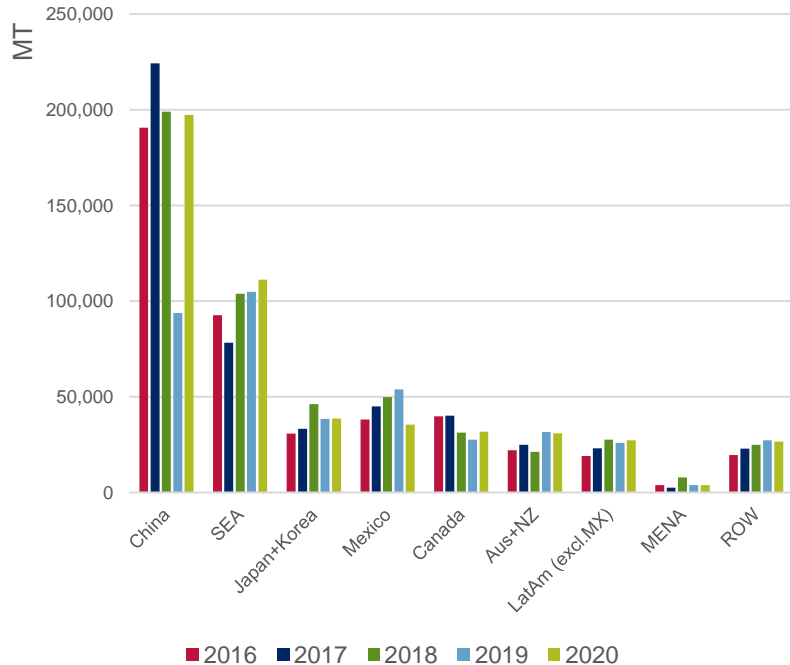
Total Whey Products Exports

U.S. Dry Whey Products Exports: World YTD



Total Whey Products Exports

U.S. Dry Whey Products Exports: World YTD



Dry Whey Products: Year to Date				
	1	2	3	
Top Markets	World	China	SEA	Japan+Korea
% of Total Exports		39%	22%	8%
Volume	503,574	197,391	111,233	38,745
YOY Change	96,107	103,556	6,391	244
YOY % Change	24%	110%	6%	1%

Dry Whey Products: Month Of				
	1	2	3	
Top Markets	World	China	SEA	Japan+Korea
% of Total Exports		45%	18%	9%
Volume	48,569	21,626	8,706	4,424
YOY Change	10,221	11,252	89	783
YOY % Change	27%	108%	1%	21%



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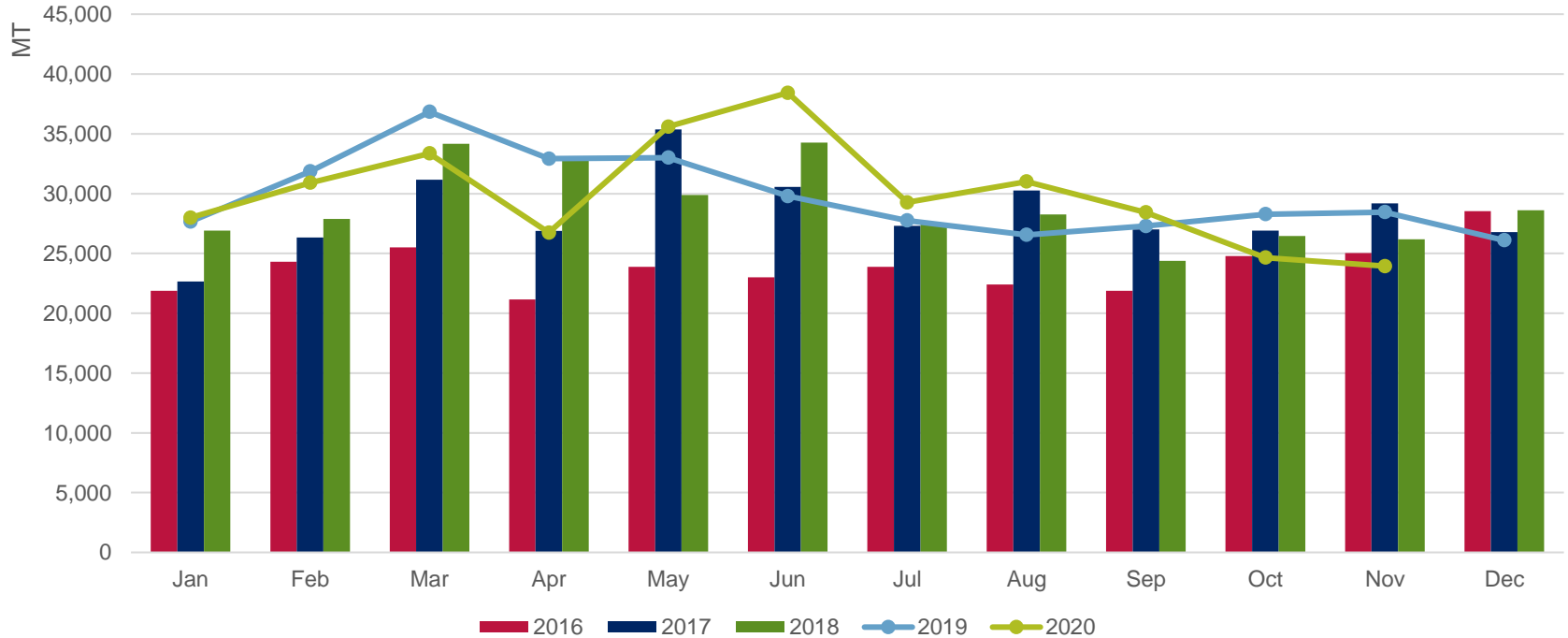


Cheese



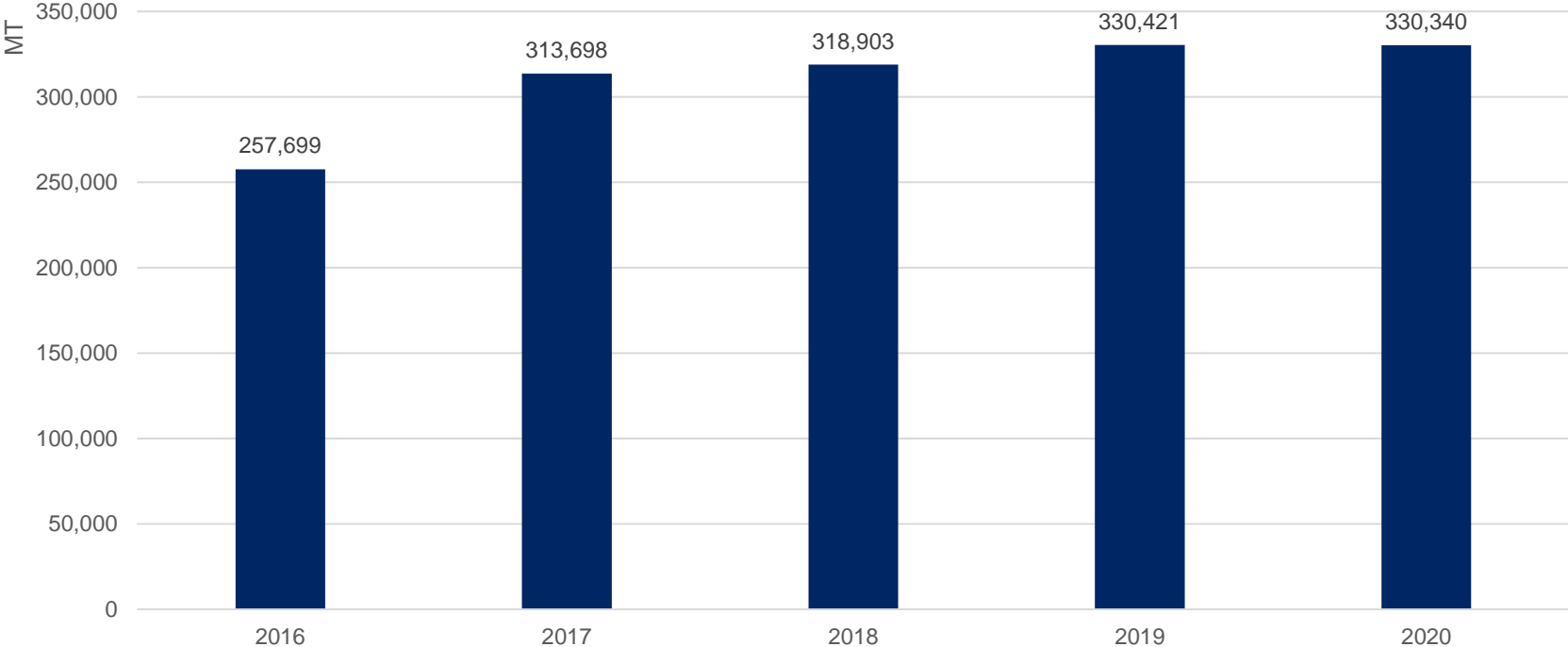
Total Cheese Exports

U.S. Cheese Exports: World



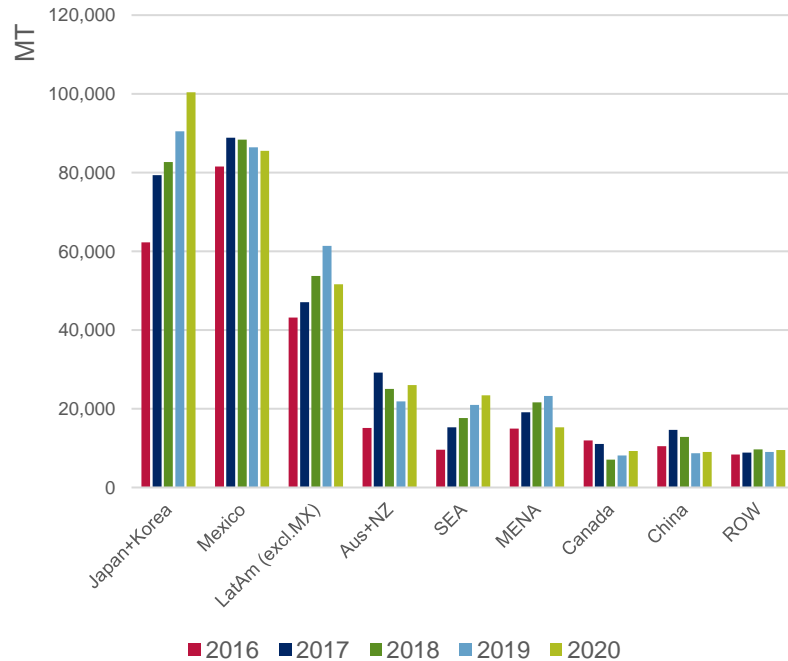
Total Cheese Exports

U.S. Cheese Exports: World YTD



Total Cheese Exports

U.S. Cheese Exports: World YTD



Cheese: Year to Date				
		1	2	3
Top Markets	World	Japan+Korea	Mexico	LatAm (excl.MX)
% of Total Exports		30%	26%	16%
Volume	330,340	100,422	85,521	51,677
YOY Change	-80	9,879	-891	-9,762
YOY % Change	0%	11%	-1%	-16%

Cheese: Month Of				
		1	2	3
Top Markets	World	Japan+Korea	Mexico	LatAm (excl.MX)
% of Total Exports		28%	23%	21%
Volume	23,941	6,753	5,436	5,059
YOY Change	-4,509	-92	-3,356	-908
YOY % Change	-16%	-1%	-38%	-15%



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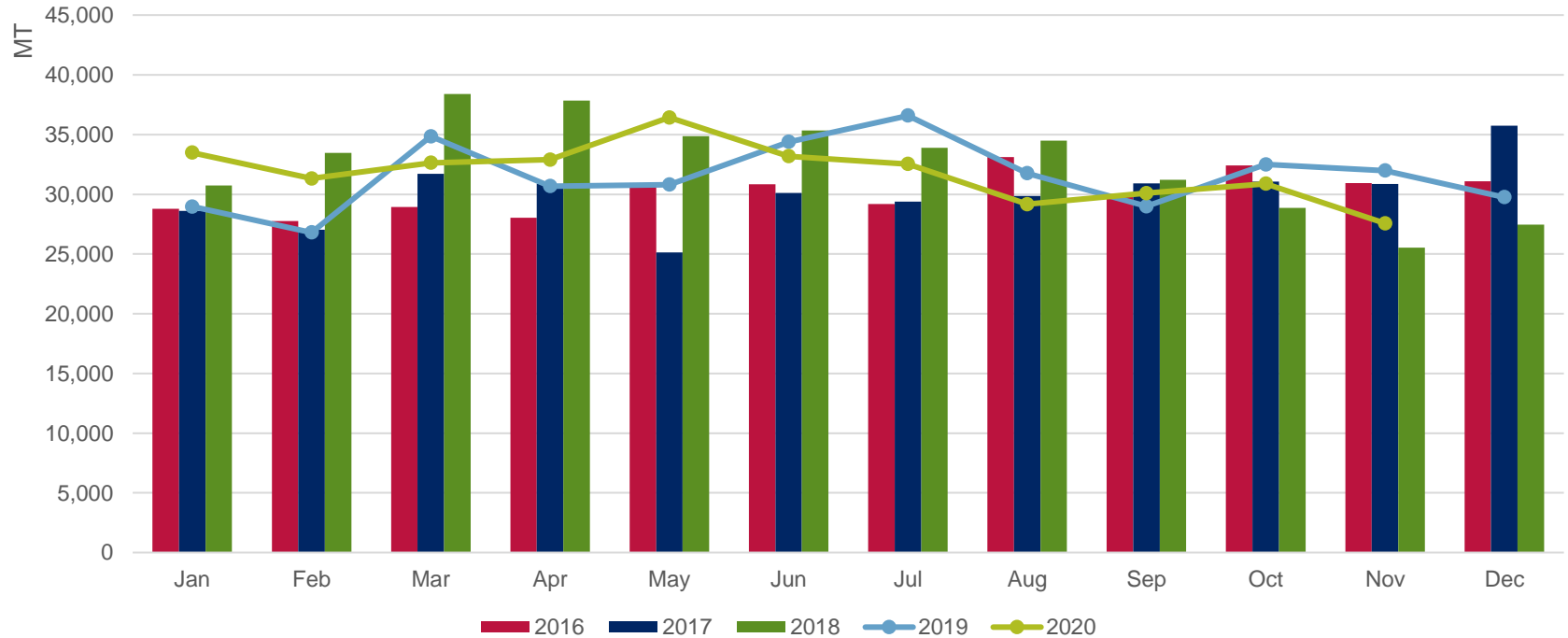


Lactose



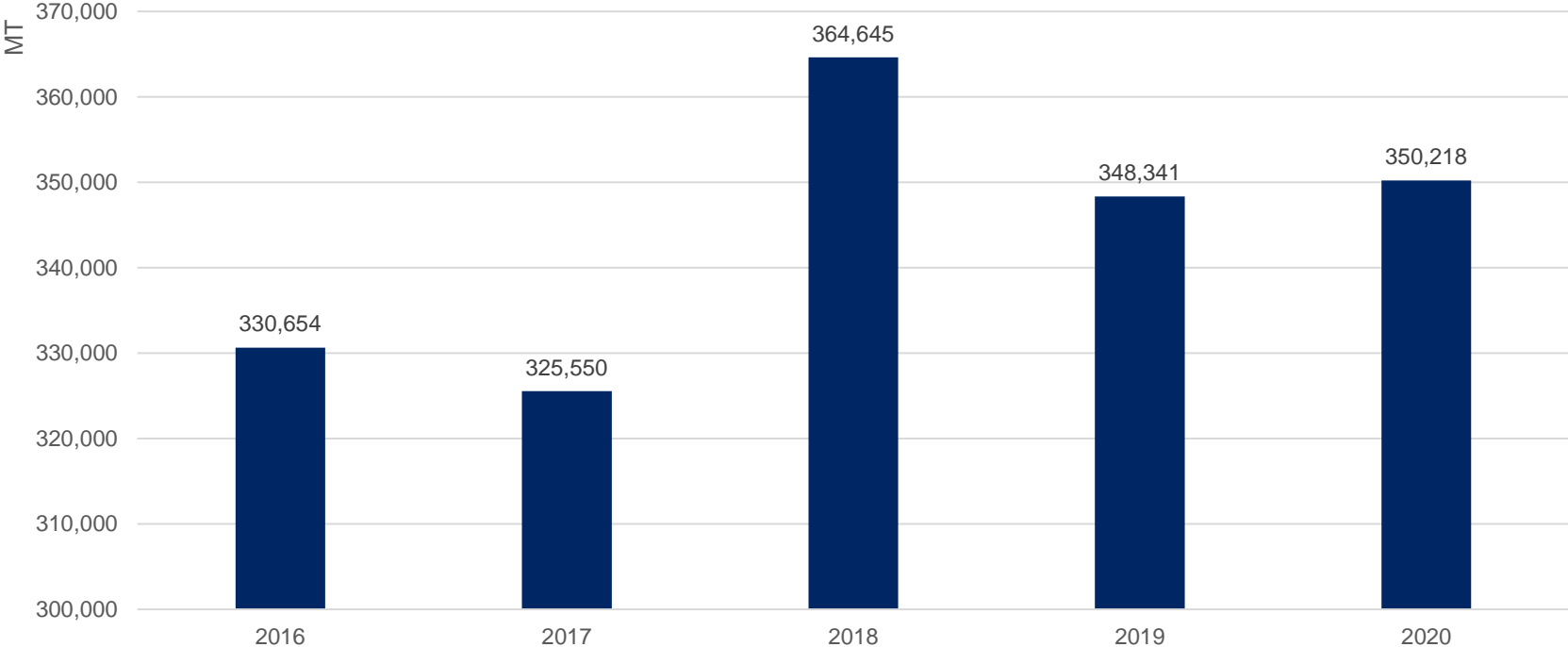
Total Lactose Exports

U.S. Lactose Exports: World



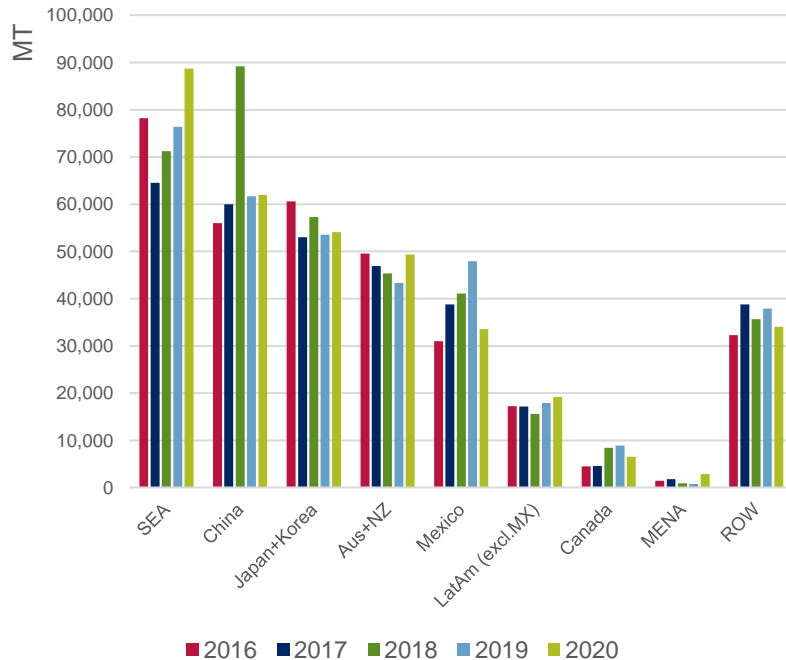
Total Lactose Exports

U.S. Lactose Exports: World YTD



Total Lactose Exports

U.S. Lactose Exports: World YTD



Lactose: Year to Date				
		1	2	3
Top Markets	World	SEA	China	Japan+Korea
% of Total Exports		25%	18%	15%
Volume	350,218	88,731	61,971	54,092
YOY Change	1,878	12,354	307	517
YOY % Change	1%	16%	0%	1%

Lactose: Month Of				
		1	2	3
Top Markets	World	SEA	China	Aus+NZ
% of Total Exports		26%	17%	16%
Volume	27,567	7,129	4,752	4,423
YOY Change	-4,415	578	-107	-267
YOY % Change	-14%	9%	-2%	-6%