



U.S. Dairy
Export Council

Ingredients | Products | Global Markets



U.S. Dairy Export Data: March 2021



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Summary



Year-To-Date Performance: January - March

Category	2019	2020	2021	'20-'21 % Change	'20-'21 Vol Change	Unit
Total Export Value	\$1,432.3	\$1,675.8	\$1,759.0	5.0%	\$83.2	Million \$
Total Milk Solids	445,820	498,814	554,534	11.2%	55,721	MT
SMP/NFDM	164,878	186,360	220,985	18.6%	34,625	MT
Dry Whey Products	108,712	125,304	155,772	24.3%	30,468	MT
<i>Whey (0404.10)</i>	<i>97,357</i>	<i>110,369</i>	<i>140,018</i>	<i>26.9%</i>	<i>29,649</i>	<i>MT</i>
<i>WPC80+</i>	<i>11,354</i>	<i>14,935</i>	<i>15,754</i>	<i>5.5%</i>	<i>819</i>	<i>MT</i>
Cheese	96,372	92,264	92,327	0.1%	63	MT
Lactose	90,628	97,448	87,379	-10.3%	-10,069	MT
WMP	6,682	9,524	10,270	7.8%	746	MT
Butterfat	7,718	5,405	11,616	114.9%	6,212	MT
MPC	8,322	12,578	9,661	-23.2%	-2,916	MT
Infant Formula	9,010	8,314	7,318	-12.0%	-996	MT
Evap/Cond Milk	3,534	3,052	2,647	-13.2%	-404	MT
Casein	641	790	635	-19.6%	-155	MT
Fluid Milk/Cream	30,028	28,231	32,488	15.1%	4,256	000 L

Month Of Performance: March

Category	2019	2020	2021	'20-'21 % Change	'20-'21 Vol Change	Unit
Total Export Value	\$537.2	\$592.0	\$688.0	16.2%	\$96.0	Million \$
Total Milk Solids	166,002	173,505	215,557	24.2%	42,052	MT
SMP/NFDM	60,083	62,346	86,532	38.8%	24,187	MT
Dry Whey Products	41,396	44,380	57,181	28.8%	12,802	MT
<i>Whey (0404.10)</i>	<i>37,194</i>	<i>39,508</i>	<i>52,054</i>	<i>31.8%</i>	<i>12,546</i>	<i>MT</i>
<i>WPC80+</i>	<i>4,202</i>	<i>4,871</i>	<i>5,127</i>	<i>5.2%</i>	<i>256</i>	<i>MT</i>
Cheese	36,840	33,356	36,919	10.7%	3,563	MT
Lactose	34,848	32,634	36,173	10.8%	3,539	MT
WMP	1,624	3,923	4,373	11.5%	450	MT
Butterfat	2,503	1,836	4,551	147.9%	2,715	MT
MPC	3,395	5,550	3,868	-30.3%	-1,682	MT
Infant Formula	3,027	2,865	3,091	7.9%	226	MT
Evap/Cond Milk	1,411	969	988	1.9%	19	MT
Casein	214	234	229	-2.2%	-5	MT
Fluid Milk/Cream	10,334	10,205	10,531	3.2%	326	000 L



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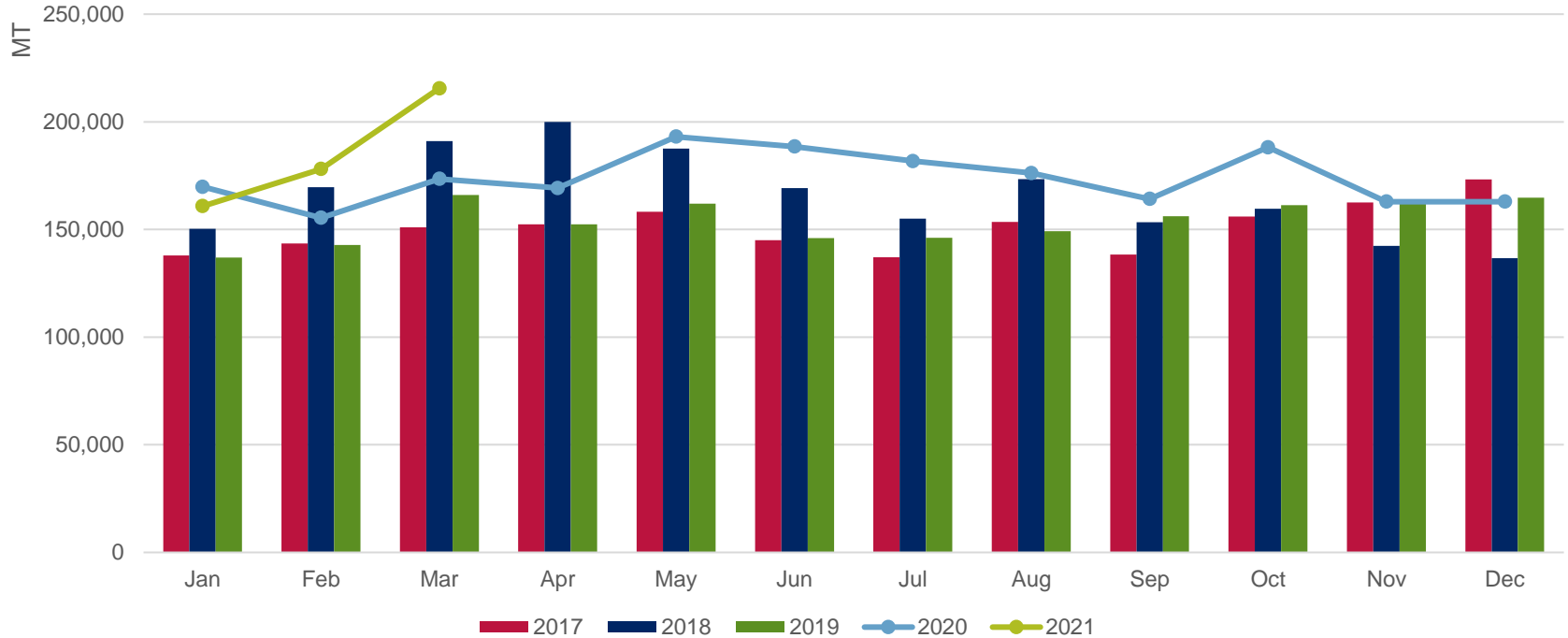


Total Milk Solids



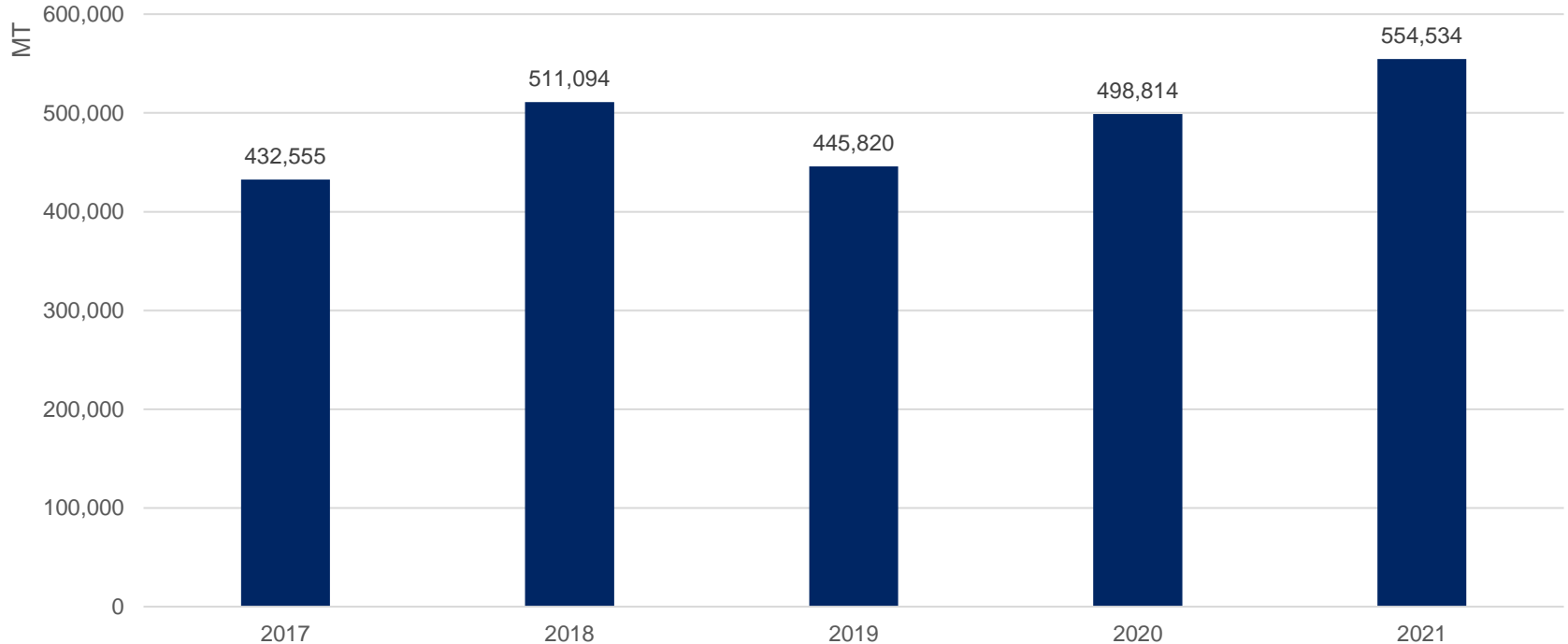
Total Milk Solids Exports

U.S. Total Milk Solids Exports: World



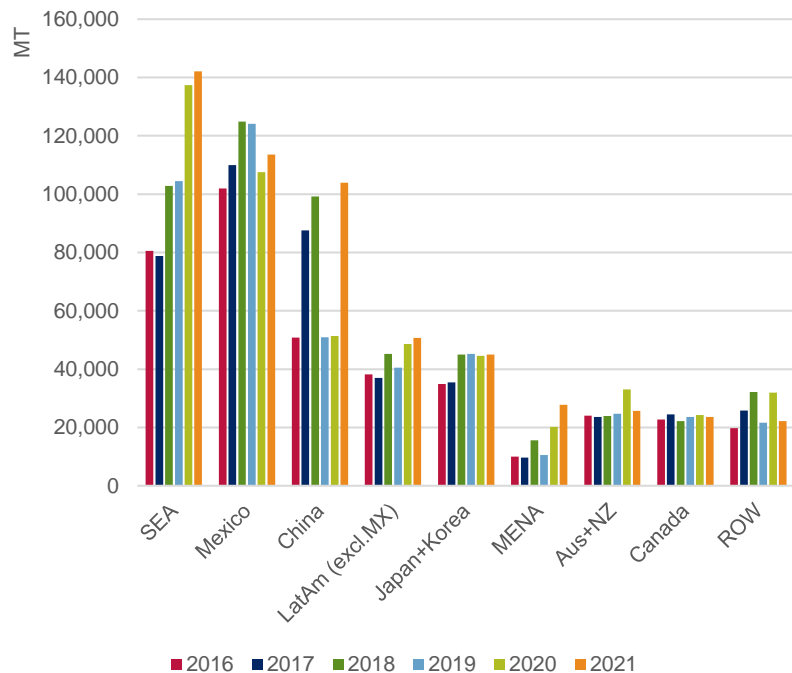
Total Milk Solids Exports

U.S. Total Milk Solids Exports: World YTD



Total Milk Solids Exports

U.S. Total Milk Solids Exports: World YTD



Total Milk Solids: Year to Date				
		1	2	3
Top Markets	World	SEA	Mexico	China
% of Total Exports		28%	22%	10%
Volume	554,534	142,084	113,603	103,869
YOY Change	55,721	4,768	6,061	52,536
YOY % Change	11%	3%	6%	102%

Total Milk Solids: Month Of				
		1	2	3
Top Markets	World	SEA	Mexico	China
% of Total Exports		28%	20%	10%
Volume	215,557	56,768	41,835	41,007
YOY Change	42,052	7,930	7,432	23,210
YOY % Change	24%	16%	22%	130%



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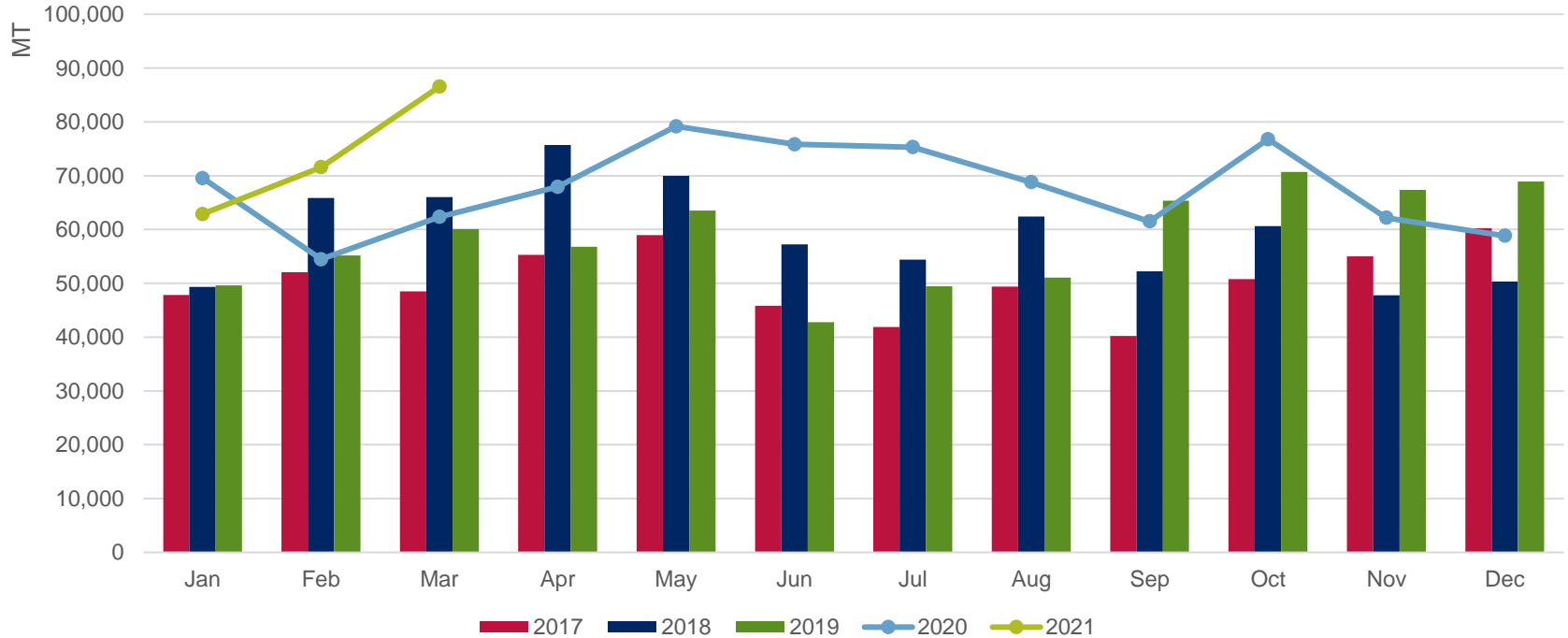


NFDM/SMP



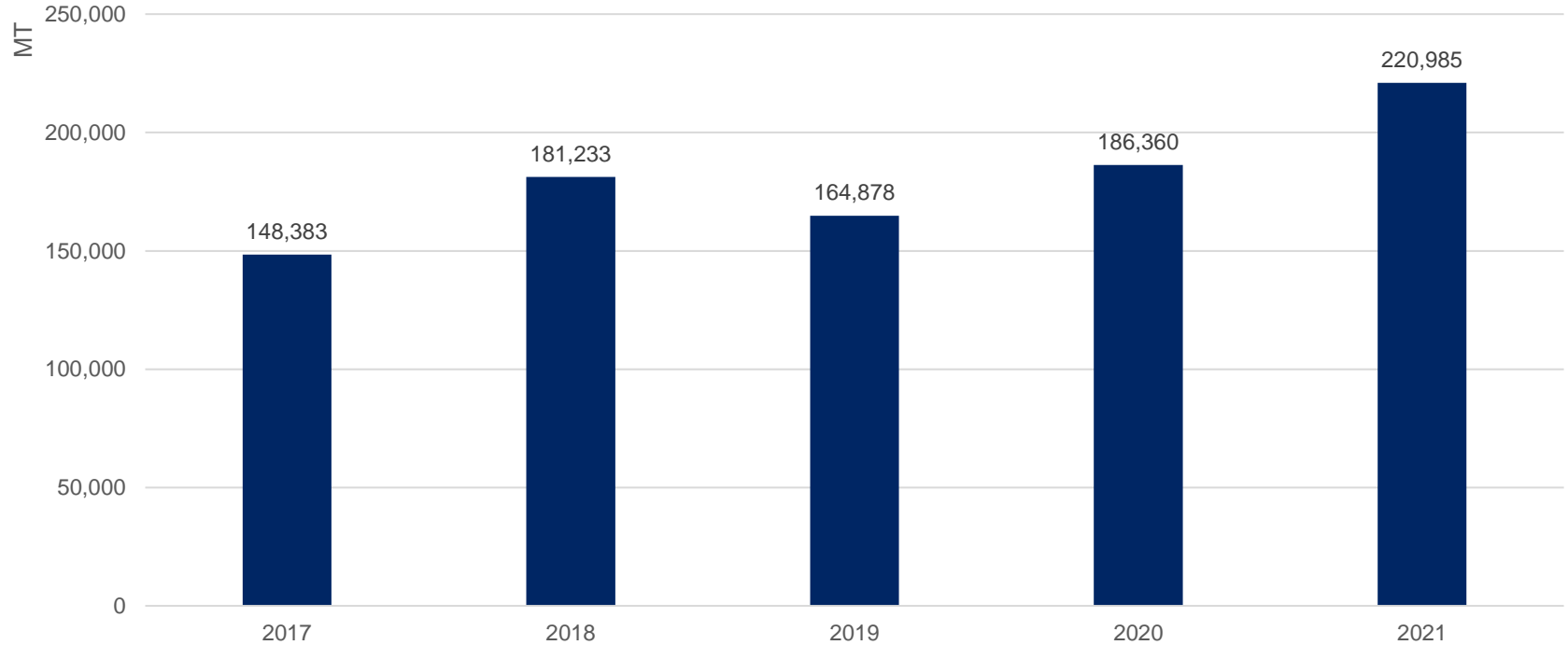
Total NFDM/SMP Exports

U.S. SMP/NFDM Exports: World

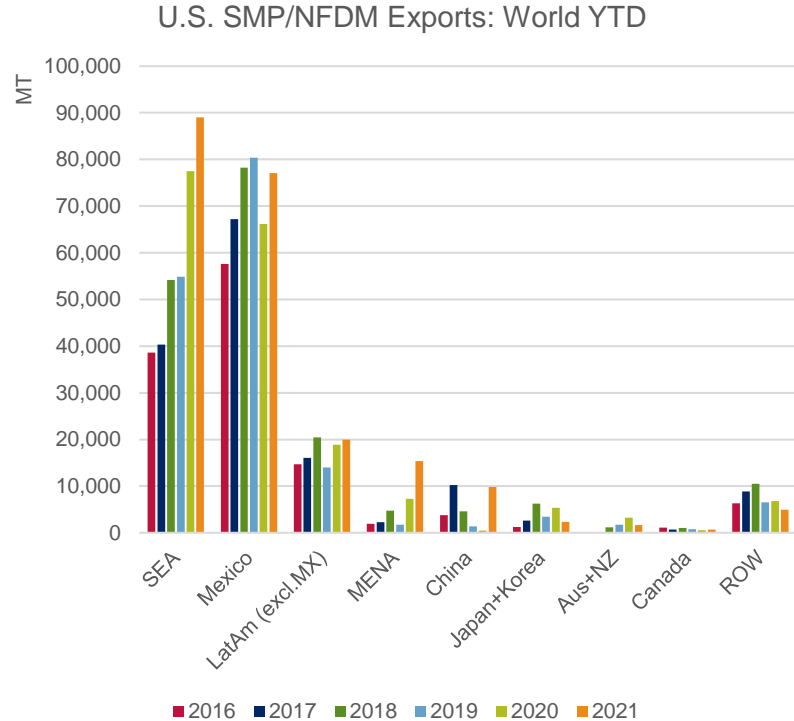


Total NFDM/SMP Exports

U.S. SMP/NFDM Exports: World YTD



Total NFDM/SMP Exports



SMP/NFDM: Year to Date				
		1	2	3
Top Markets	World	SEA	Mexico	LatAm (excl.MX)
% of Total Exports		42%	36%	10%
Volume	220,985	89,014	77,088	19,987
YOY Change	34,625	11,513	10,914	1,128
YOY % Change	19%	15%	16%	6%

SMP/NFDM: Month Of				
		1	2	3
Top Markets	World	SEA	Mexico	MENA
% of Total Exports		43%	33%	6%
Volume	86,532	34,646	26,761	9,215
YOY Change	24,187	7,703	5,943	5,667
YOY % Change	39%	29%	29%	160%



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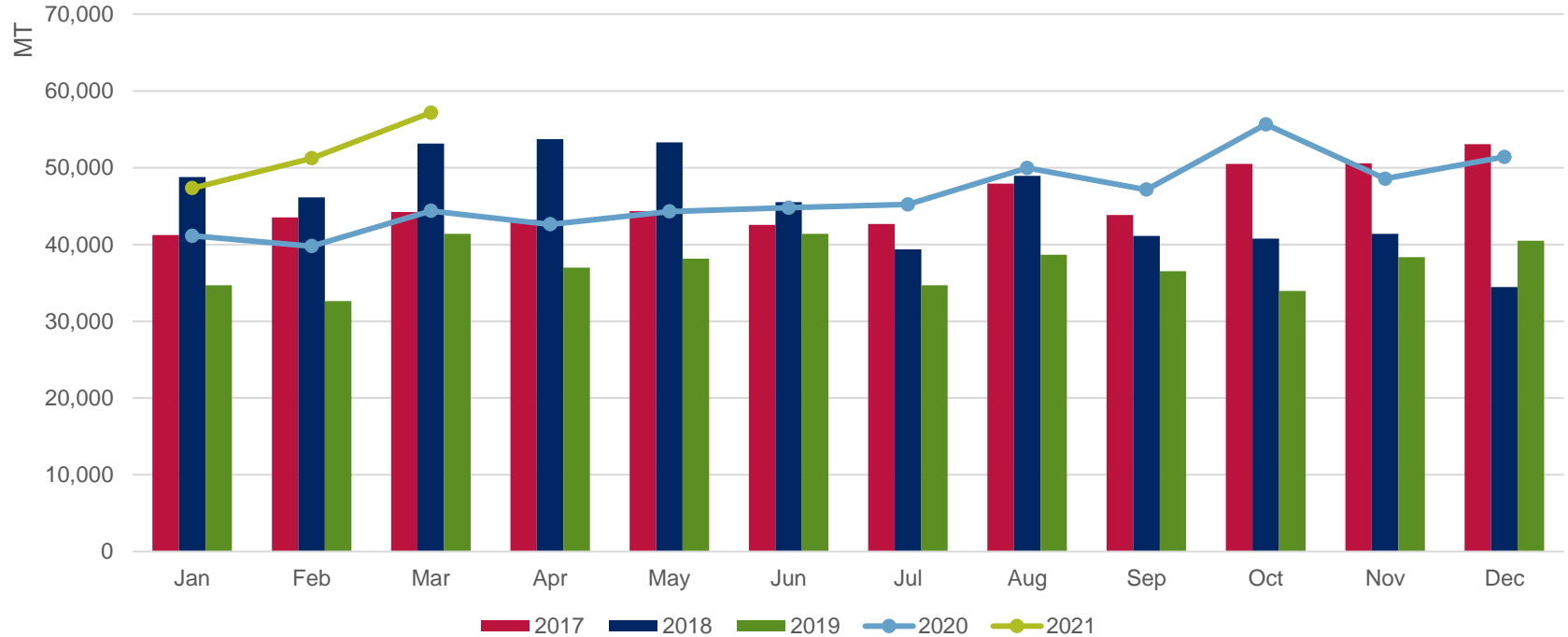


Whey Products



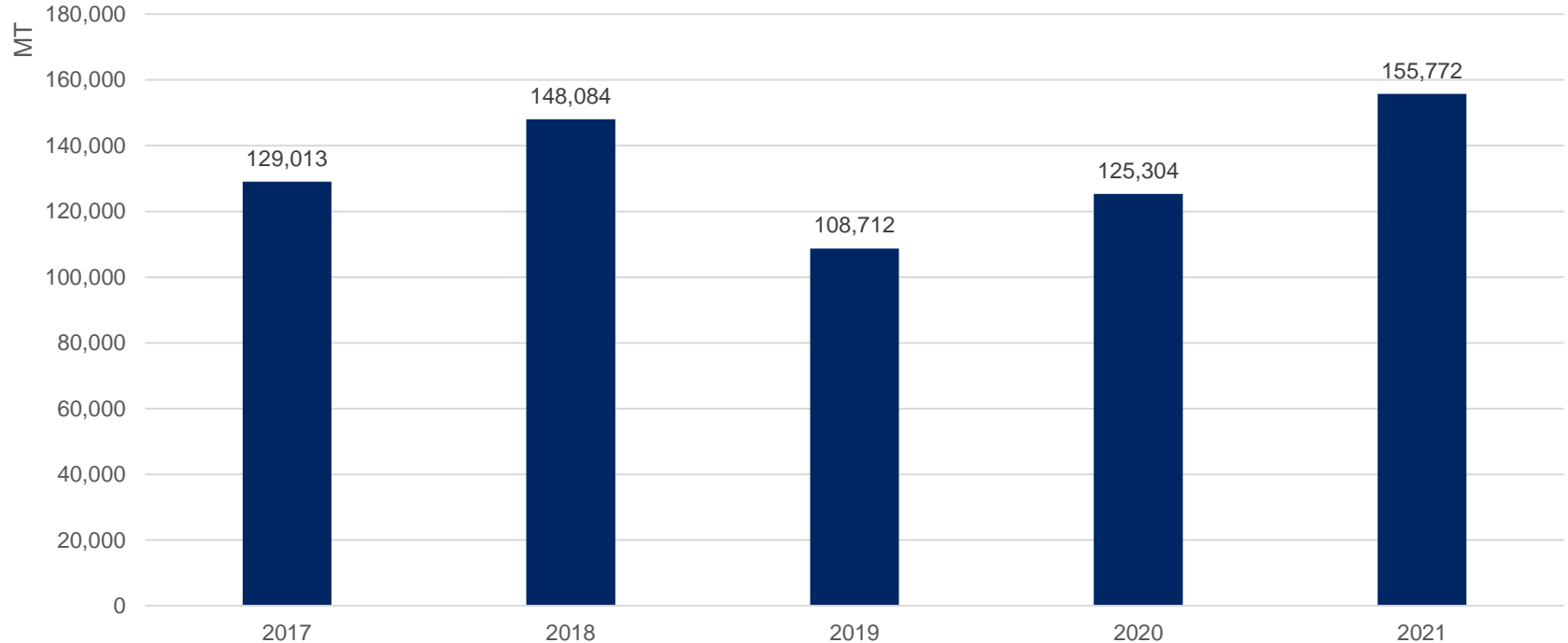
Total Whey Products Exports

U.S. Dry Whey Products Exports: World



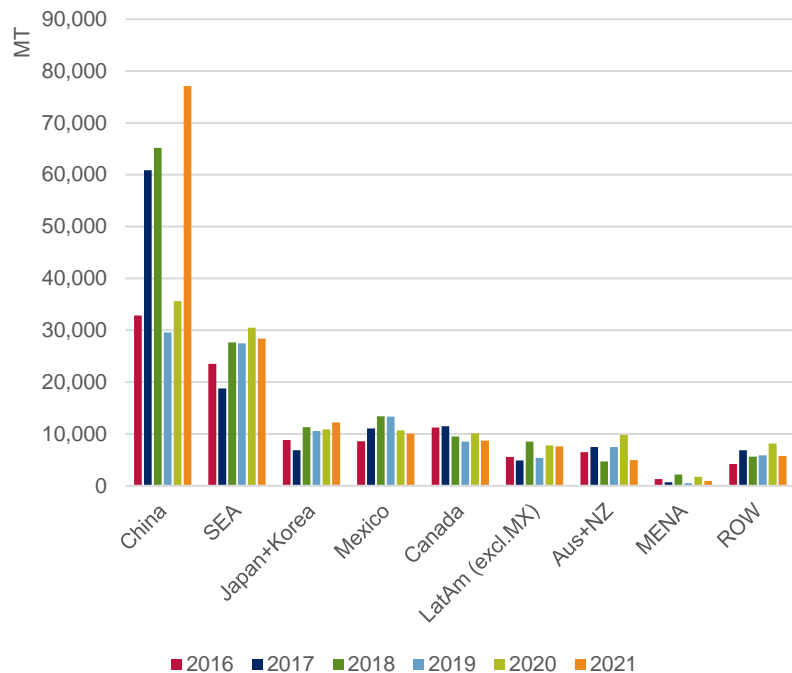
Total Whey Products Exports

U.S. Dry Whey Products Exports: World YTD



Total Whey Products Exports

U.S. Dry Whey Products Exports: World YTD



Dry Whey Products: Year to Date				
	1	2	3	
Top Markets	World	China	SEA	Japan+Korea
% of Total Exports		28%	24%	9%
Volume	155,772	77,054	28,420	12,229
YOY Change	30,468	41,434	-2,048	1,367
YOY % Change	24%	116%	-7%	13%

Dry Whey Products: Month Of				
	1	2	3	
Top Markets	World	China	SEA	Japan+Korea
% of Total Exports		29%	24%	7%
Volume	57,181	26,876	12,347	4,155
YOY Change	12,802	14,076	1,568	848
YOY % Change	29%	110%	15%	26%



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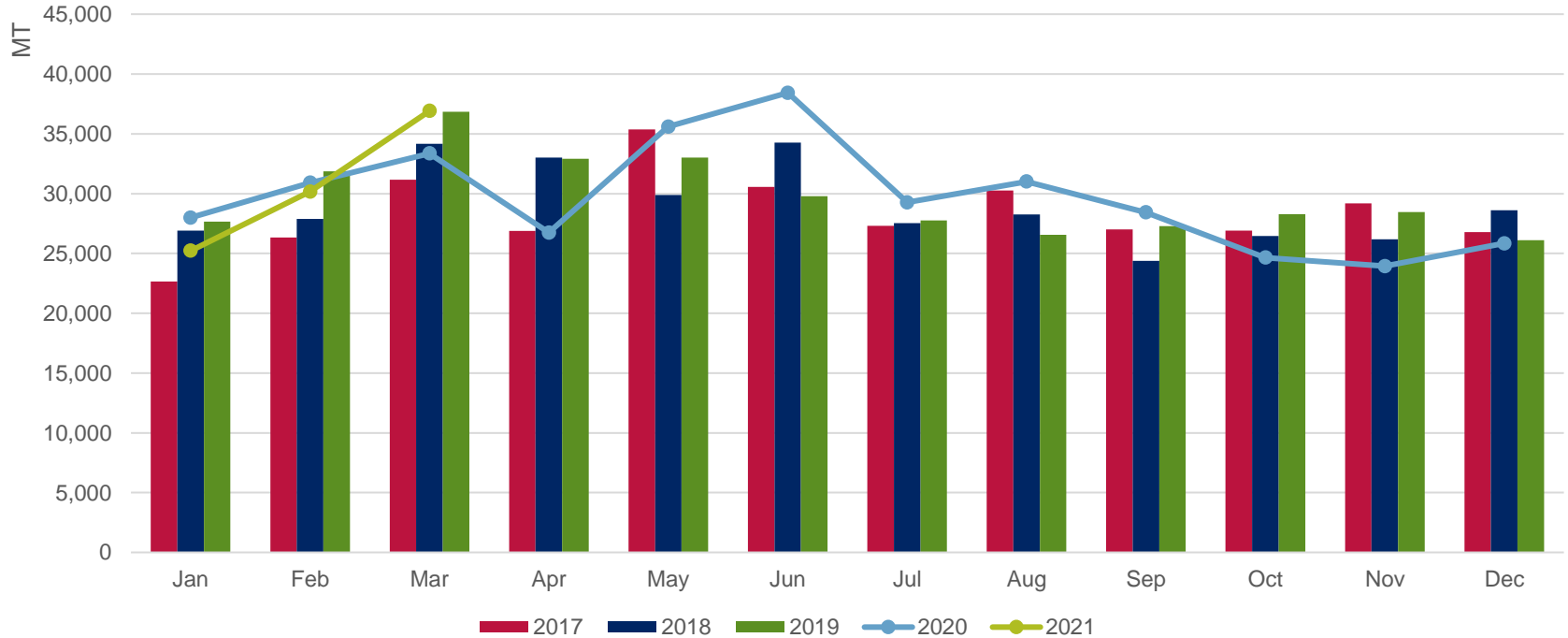


Cheese



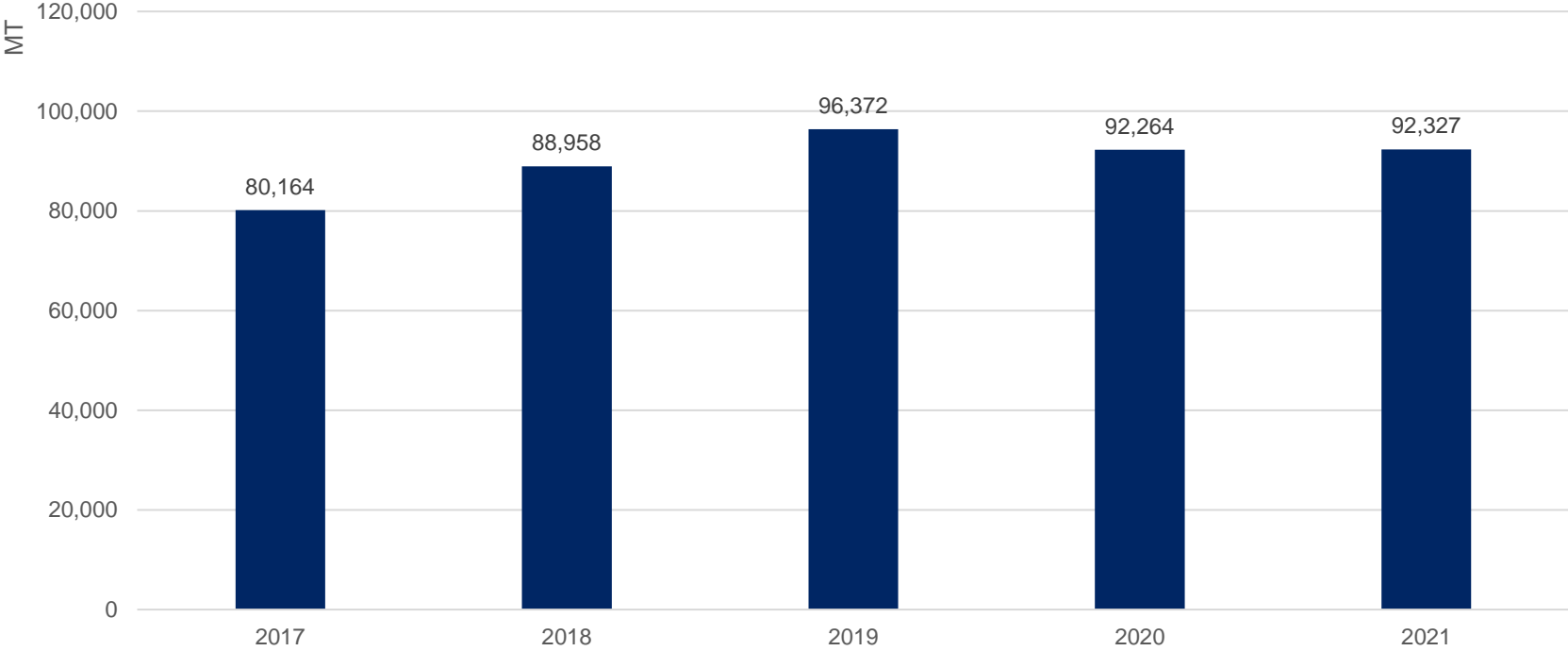
Total Cheese Exports

U.S. Cheese Exports: World

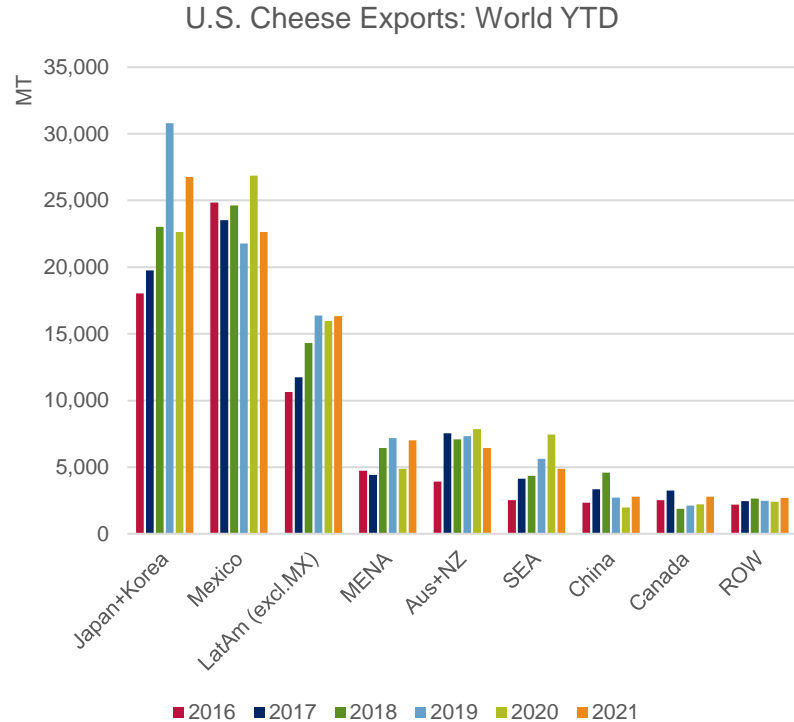


Total Cheese Exports

U.S. Cheese Exports: World YTD



Total Cheese Exports



Cheese: Year to Date				
		1	2	3
Top Markets	World	Japan+Korea	Mexico	LatAm (excl.MX)
% of Total Exports		25%	29%	17%
Volume	92,327	26,772	22,636	16,334
YOY Change	63	4,134	-4,220	359
YOY % Change	0%	18%	-16%	2%

Cheese: Month Of				
		1	2	3
Top Markets	World	Japan+Korea	Mexico	LatAm (excl.MX)
% of Total Exports		28%	26%	16%
Volume	36,919	10,747	9,687	6,331
YOY Change	3,563	1,450	990	1,028
YOY % Change	11%	16%	11%	19%



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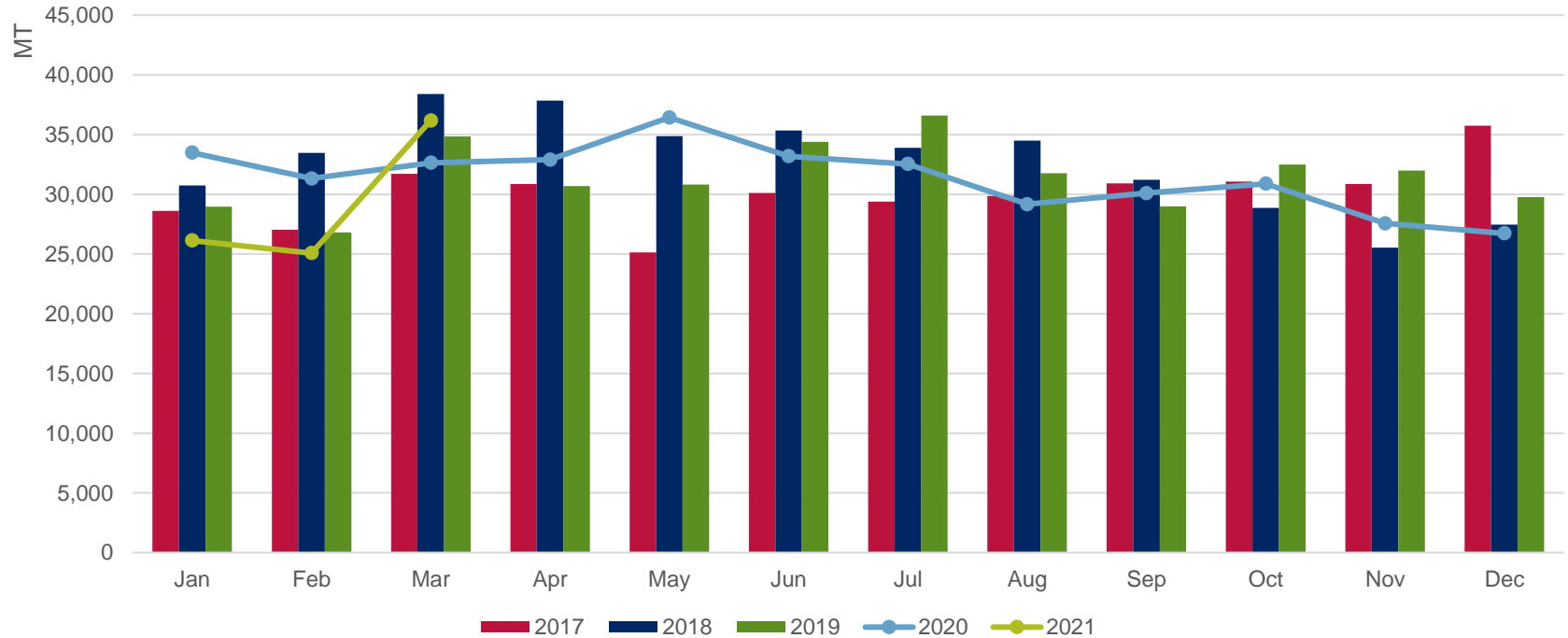


Lactose



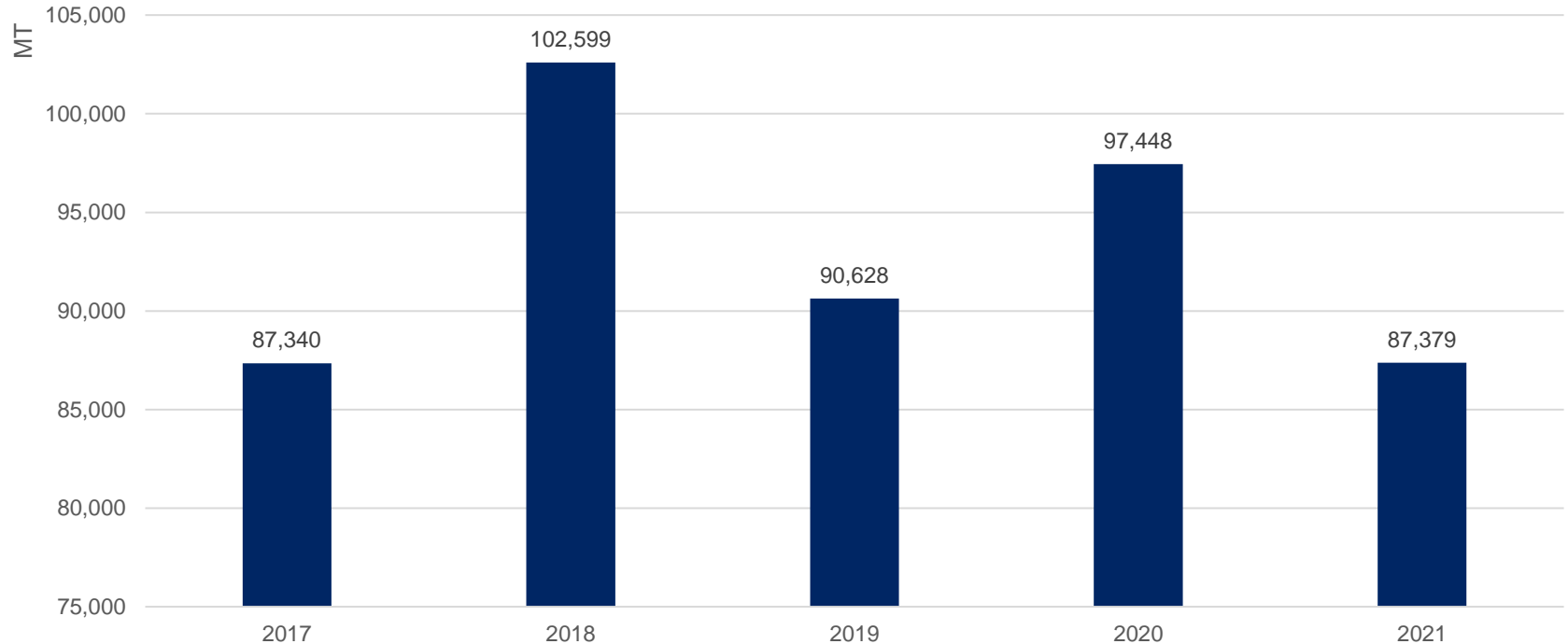
Total Lactose Exports

U.S. Lactose Exports: World



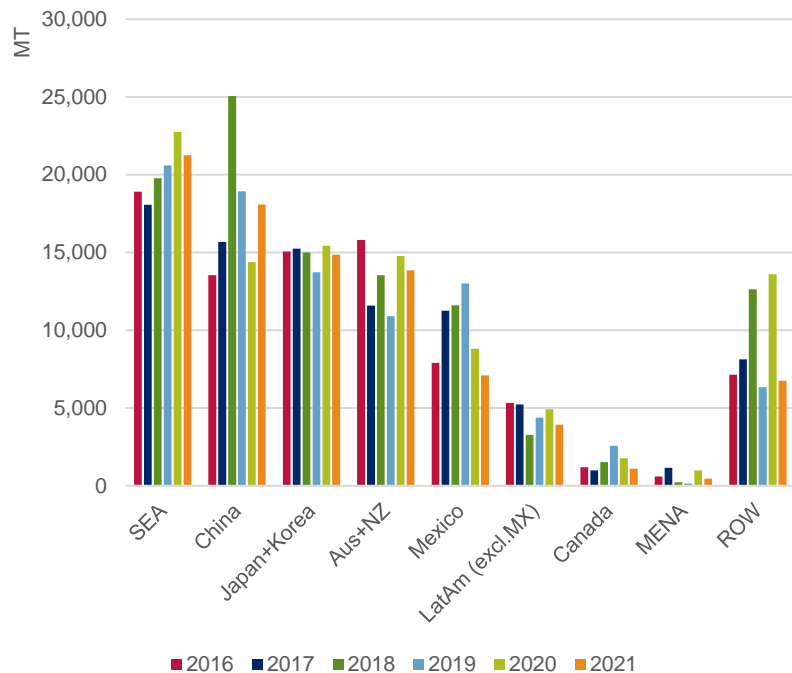
Total Lactose Exports

U.S. Lactose Exports: World YTD



Total Lactose Exports

U.S. Lactose Exports: World YTD



Lactose: Year to Date				
		1	2	3
Top Markets	World	SEA	China	Japan+Korea
% of Total Exports		23%	15%	16%
Volume	87,379	21,254	18,080	14,851
YOY Change	-10,069	-1,499	3,690	-571
YOY % Change	-10%	-7%	26%	-4%

Lactose: Month Of				
		1	2	3
Top Markets	World	China	SEA	Aus+NZ
% of Total Exports		14%	25%	16%
Volume	36,173	9,019	8,880	5,666
YOY Change	3,539	4,293	616	402
YOY % Change	11%	91%	7%	8%