



U.S. Dairy
Export Council

Ingredients | Products | Global Markets



U.S. Dairy Export Data: Feb 2021



Table of Contents

- I. [Summary](#)
- II. [Total Milk Solids](#)
- III. [NFDM/SMP](#)
- IV. [Whey Products](#)
- V. [Cheese](#)
- VI. [Lactose](#)



U.S. Dairy
Export Council.

Ingredients | Products | Global Markets



Summary



Year-To-Date Performance: January - February

Category	2019	2020	2021	'20-'21 % Change	'20-'21 Vol Change	Unit
Total Export Value	\$895.1	\$1,083.8	\$1,071.0	-1.2%	-\$12.8	Million \$
Total Milk Solids	279,818	325,308	338,977	4.2%	13,669	MT
SMP/NFDM	104,795	124,014	134,452	8.4%	10,438	MT
Dry Whey Products	67,316	80,924	98,591	21.8%	17,667	MT
<i>Whey (0404.10)</i>	60,163	70,860	87,964	24.1%	17,103	MT
<i>WPC80+</i>	7,152	10,063	10,627	5.6%	564	MT
Cheese	59,533	58,907	55,408	-5.9%	-3,500	MT
Lactose	55,780	64,814	51,206	-21.0%	-13,608	MT
WMP	5,057	5,602	5,897	5.3%	296	MT
Butterfat	5,215	3,569	7,065	98.0%	3,496	MT
MPC	4,927	7,028	5,794	-17.6%	-1,234	MT
Infant Formula	5,983	5,449	4,226	-22.4%	-1,222	MT
Evap/Cond Milk	2,123	2,082	1,660	-20.3%	-423	MT
Casein	427	556	406	-27.0%	-150	MT
Fluid Milk/Cream	19,694	18,026	21,956	21.8%	3,930	000 L

Month Of Performance: February

Category	2019	2020	2021	'20-'21 % Change	'20-'21 Vol Change	Unit
Total Export Value	\$465.0	\$529.0	\$565.5	6.9%	\$36.5	Million \$
Total Milk Solids	142,843	155,458	178,090	14.6%	22,632	MT
SMP/NFDM	55,176	54,464	71,584	31.4%	17,120	MT
Dry Whey Products	32,636	39,786	51,243	28.8%	11,457	MT
<i>Whey (0404.10)</i>	<i>29,310</i>	<i>34,586</i>	<i>45,661</i>	<i>32.0%</i>	<i>11,075</i>	<i>MT</i>
<i>WPC80+</i>	<i>3,326</i>	<i>5,200</i>	<i>5,582</i>	<i>7.3%</i>	<i>382</i>	<i>MT</i>
Cheese	31,862	30,913	30,176	-2.4%	-737	MT
Lactose	26,807	31,327	25,072	-20.0%	-6,256	MT
WMP	2,905	3,624	3,645	0.6%	21	MT
Butterfat	2,924	1,797	3,867	115.2%	2,070	MT
MPC	2,841	3,885	2,825	-27.3%	-1,059	MT
Infant Formula	2,830	2,518	1,987	-21.1%	-531	MT
Evap/Cond Milk	1,136	1,022	846	-17.3%	-177	MT
Casein	204	372	238	-36.1%	-134	MT
Fluid Milk/Cream	10,238	9,091	10,997	21.0%	1,906	000 L



U.S. Dairy
Export Council.

Ingredients | Products | Global Markets

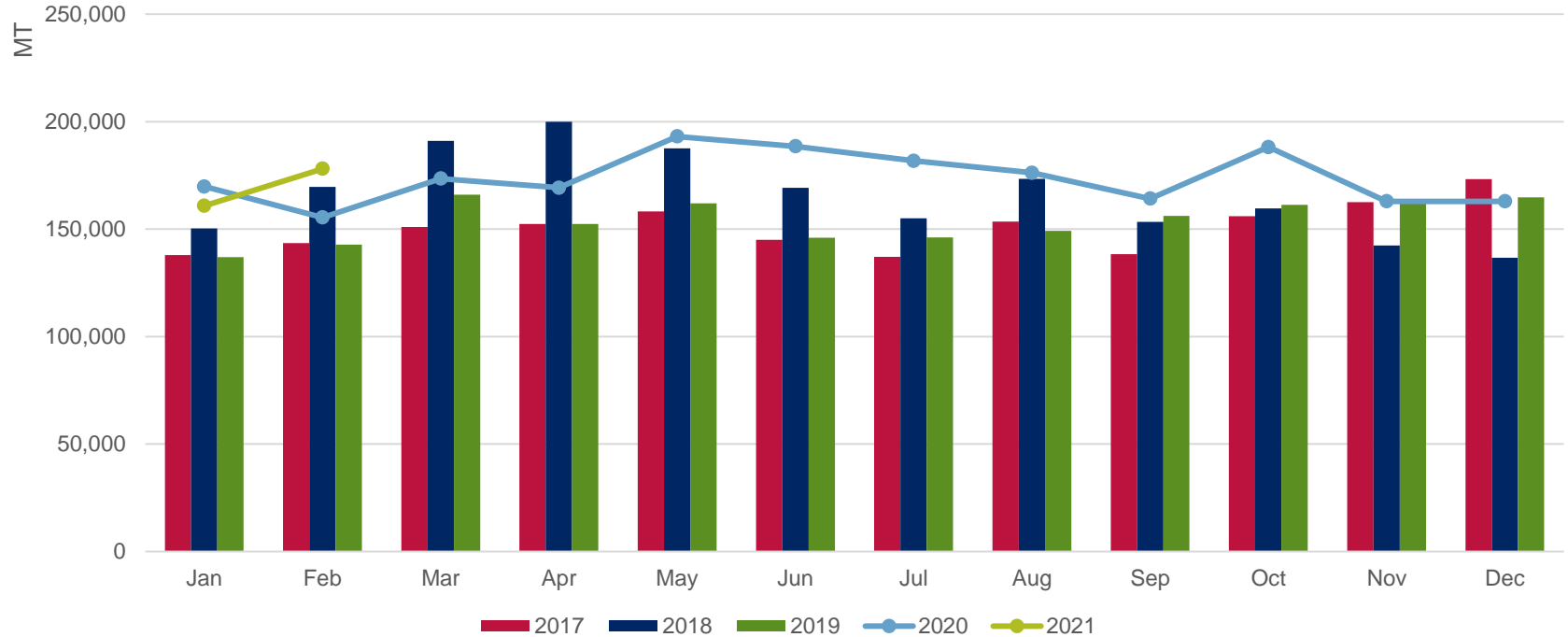


Total Milk Solids



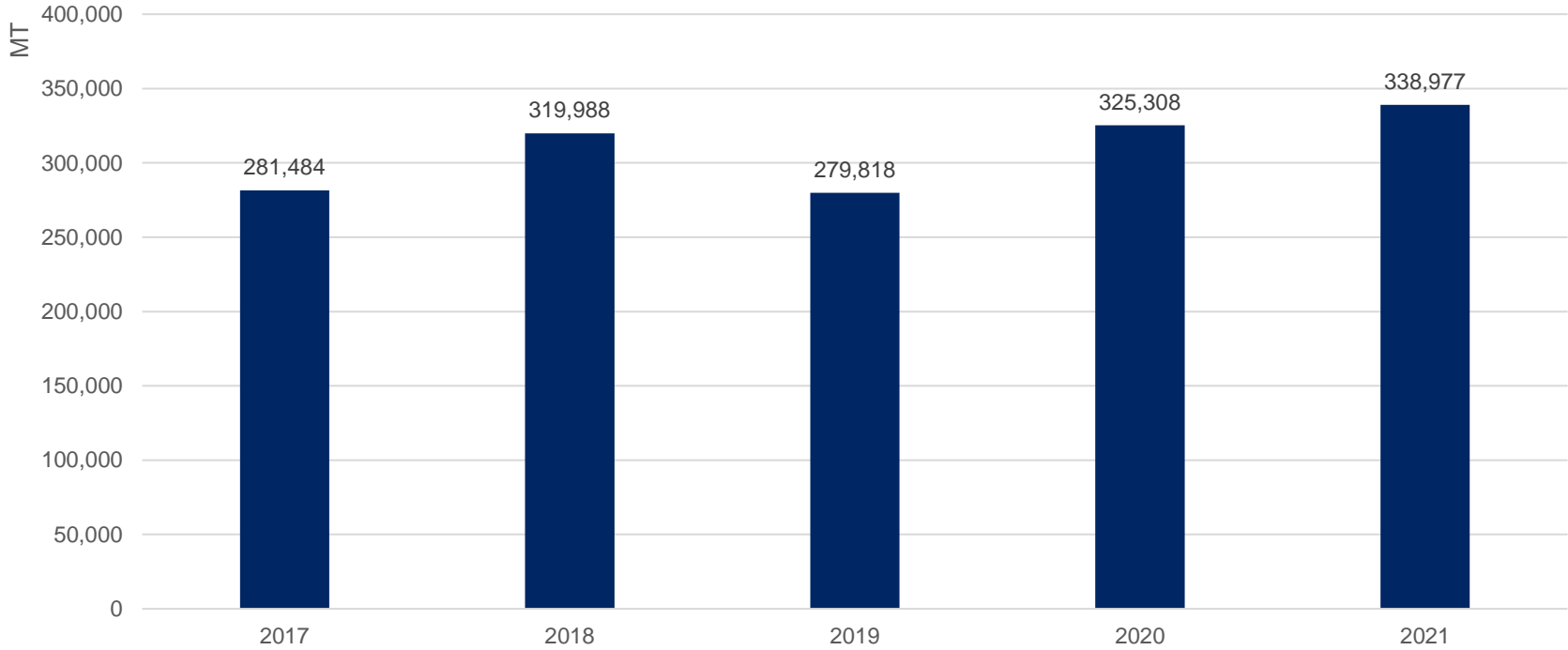
Total Milk Solids Exports

U.S. Total Milk Solids Exports: World



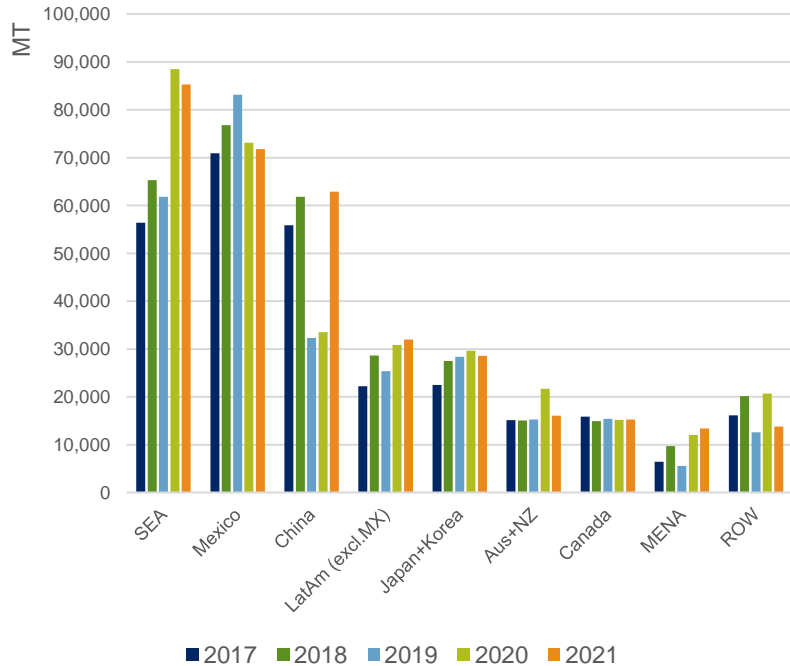
Total Milk Solids Exports

U.S. Total Milk Solids Exports: World YTD



Total Milk Solids Exports

U.S. Total Milk Solids Exports: World YTD



Total Milk Solids: Year to Date				
		1	2	3
Top Markets	World	SEA	Mexico	China
% of Total Exports		27%	22%	10%
Volume	338,977	85,316	71,768	62,862
YOY Change	13,669	-3,162	-1,371	29,326
YOY % Change	4%	-4%	-2%	87%

Total Milk Solids: Month Of				
		1	2	3
Top Markets	World	SEA	Mexico	China
% of Total Exports		26%	22%	10%
Volume	178,090	45,517	38,712	33,899
YOY Change	22,632	4,521	3,787	17,894
YOY % Change	15%	11%	11%	112%



U.S. Dairy
Export Council.

Ingredients | Products | Global Markets

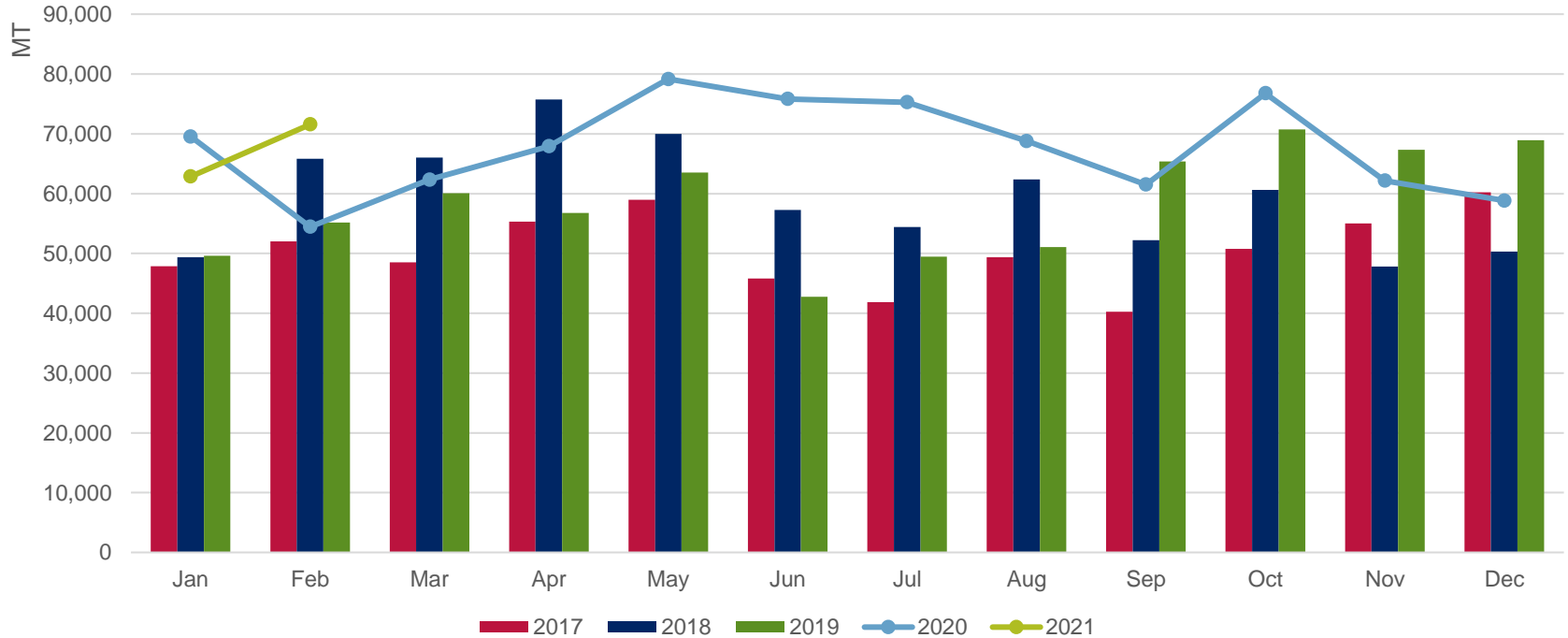


NFDM/SMP



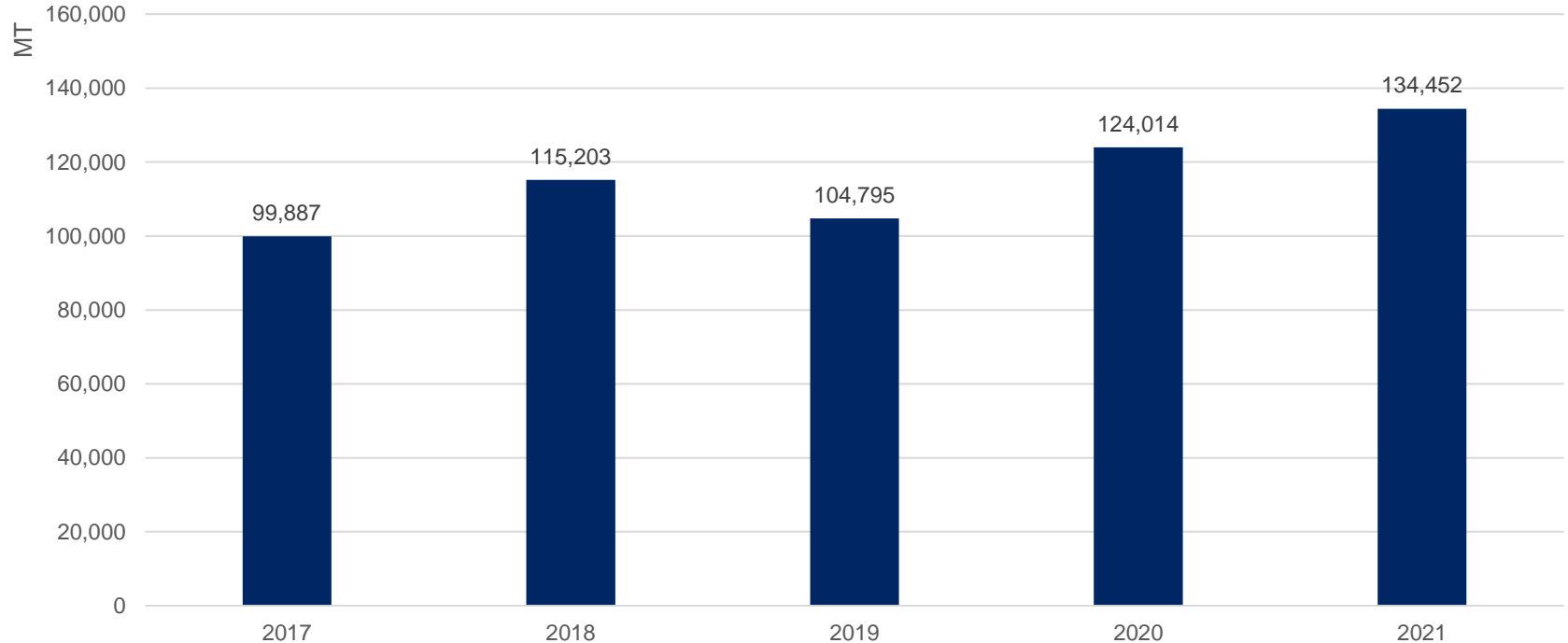
Total NFDM/SMP Exports

U.S. SMP/NFDM Exports: World



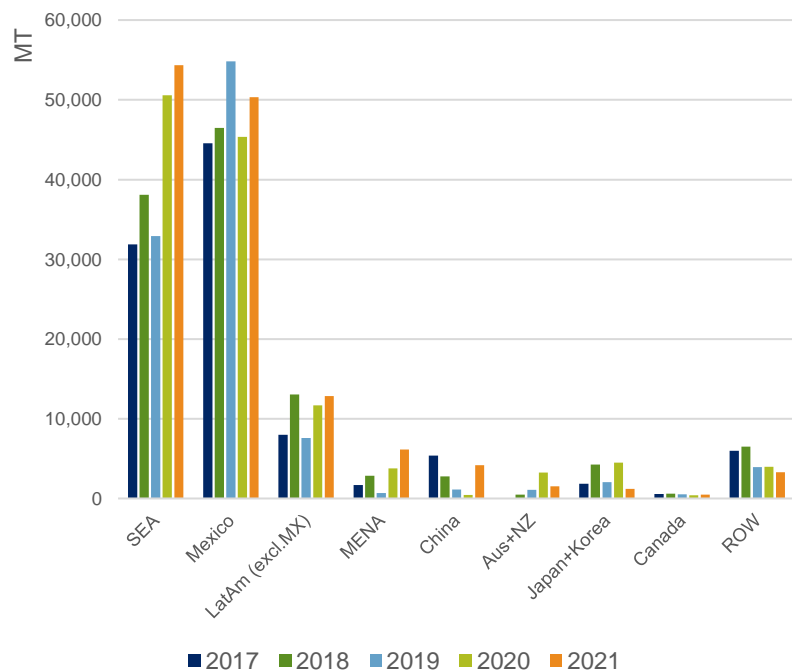
Total NFDM/SMP Exports

U.S. SMP/NFDM Exports: World YTD



Total NFDM/SMP Exports

U.S. SMP/NFDM Exports: World YTD



SMP/NFDM: Year to Date				
		1	2	3
Top Markets	World	SEA	Mexico	LatAm (excl.MX)
% of Total Exports		41%	37%	9%
Volume	134,452	54,368	50,327	12,841
YOY Change	10,438	3,809	4,970	1,134
YOY % Change	8%	8%	11%	10%

SMP/NFDM: Month Of				
		1	2	3
Top Markets	World	SEA	Mexico	LatAm (excl.MX)
% of Total Exports		40%	37%	11%
Volume	71,584	30,414	25,845	5,677
YOY Change	17,120	8,421	5,936	-101
YOY % Change	31%	38%	30%	-2%



U.S. Dairy
Export Council.

Ingredients | Products | Global Markets

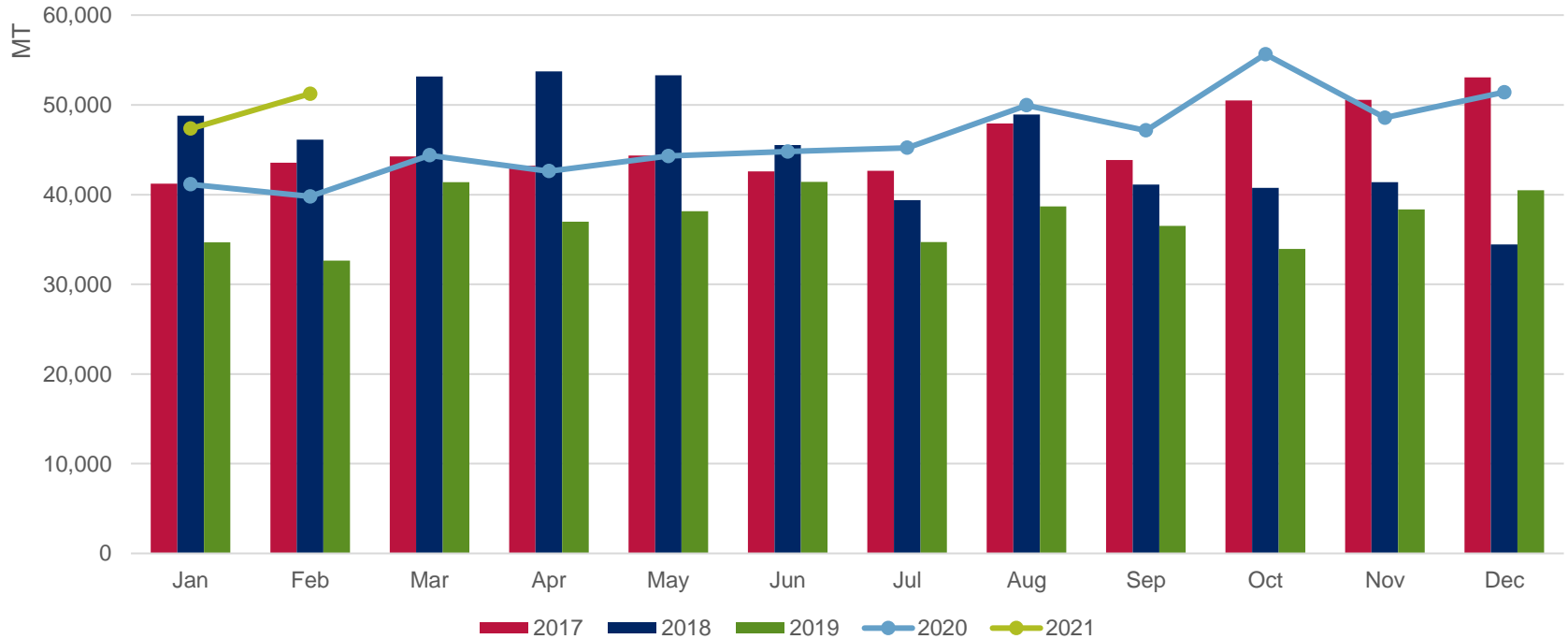


Whey Products



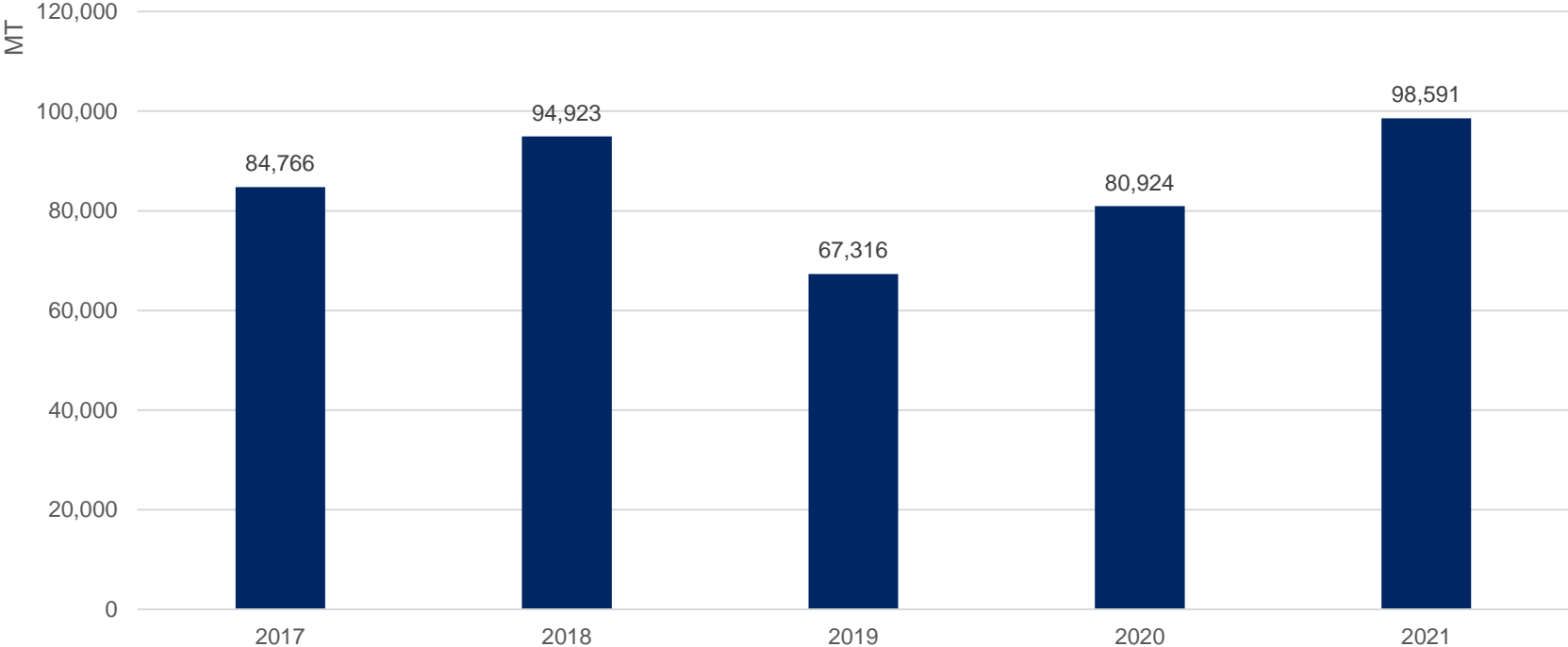
Total Whey Products Exports

U.S. Dry Whey Products Exports: World



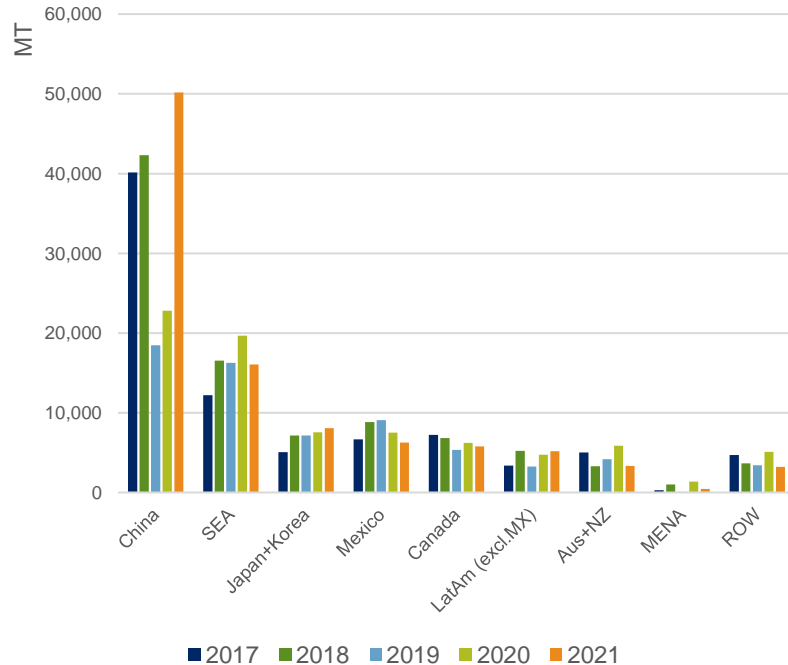
Total Whey Products Exports

U.S. Dry Whey Products Exports: World YTD



Total Whey Products Exports

U.S. Dry Whey Products Exports: World YTD



Dry Whey Products: Year to Date				
		1	2	3
Top Markets	World	China	SEA	Japan+Korea
% of Total Exports		28%	24%	9%
Volume	98,591	50,178	16,073	8,073
YOY Change	17,667	27,358	-3,616	520
YOY % Change	22%	120%	-18%	7%

Dry Whey Products: Month Of				
		1	2	3
Top Markets	World	China	SEA	Japan+Korea
% of Total Exports		26%	25%	10%
Volume	51,243	26,520	7,332	4,269
YOY Change	11,457	16,270	-2,767	150
YOY % Change	29%	159%	-27%	4%



U.S. Dairy
Export Council.

Ingredients | Products | Global Markets

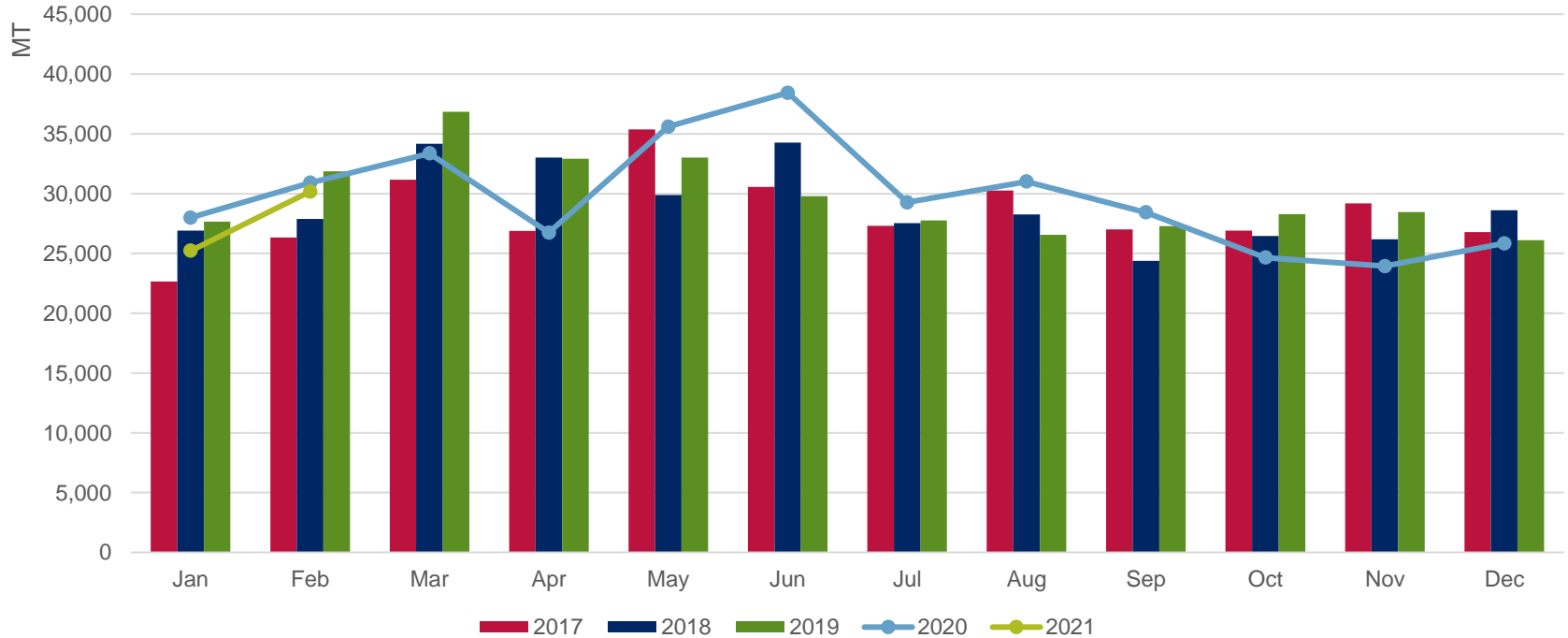


Cheese



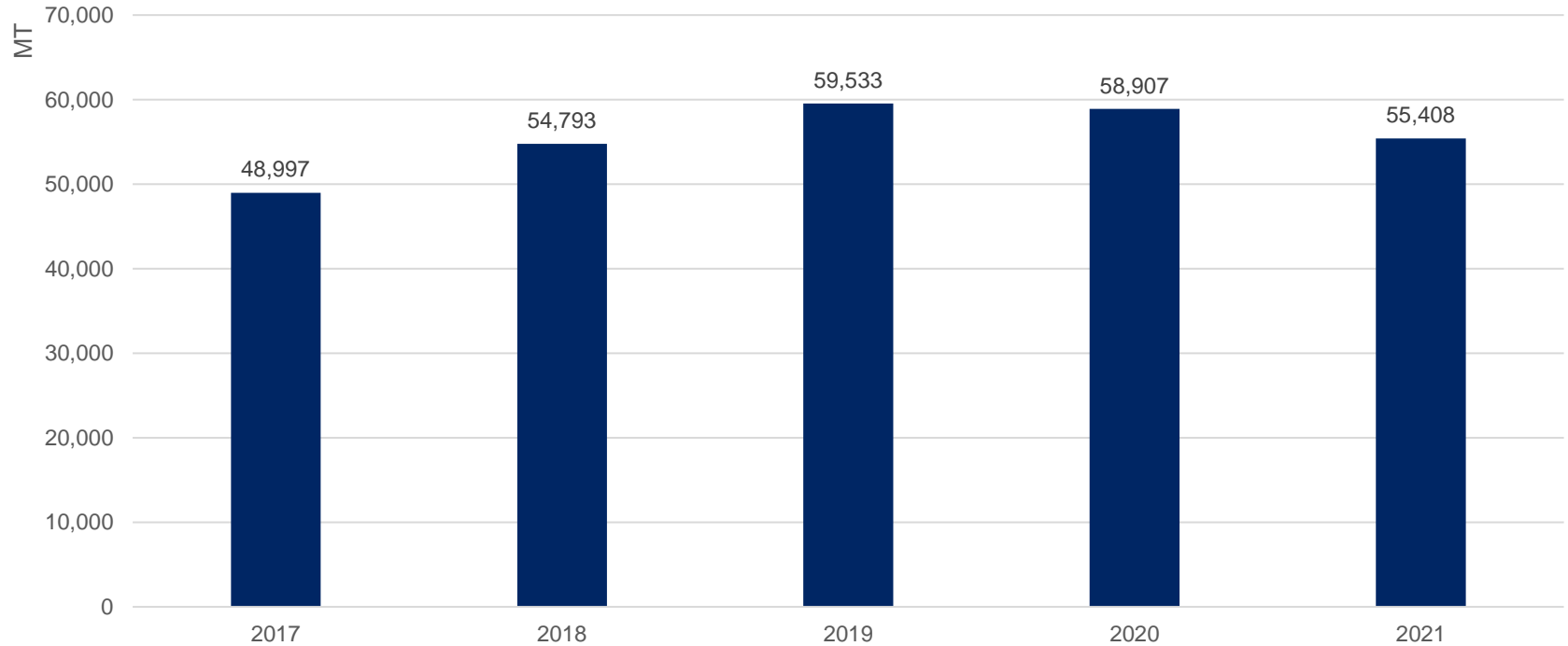
Total Cheese Exports

U.S. Cheese Exports: World



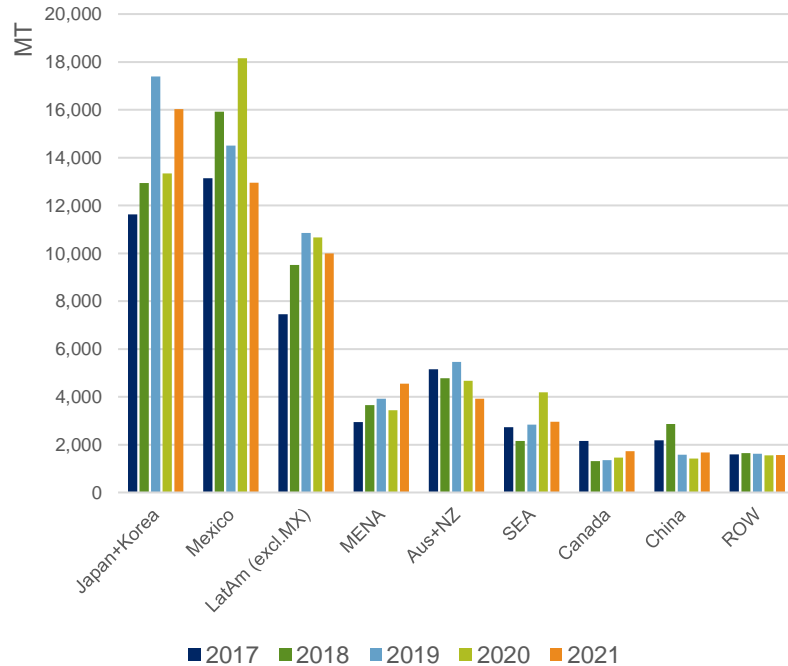
Total Cheese Exports

U.S. Cheese Exports: World YTD



Total Cheese Exports

U.S. Cheese Exports: World YTD



Cheese: Year to Date				
		1	2	3
Top Markets	World	Japan+Korea	Mexico	LatAm (excl.MX)
% of Total Exports		23%	31%	18%
Volume	55,408	16,025	12,949	10,003
YOY Change	-3,500	2,684	-5,211	-668
YOY % Change	-6%	20%	-29%	-6%

Cheese: Month Of				
		1	2	3
Top Markets	World	Mexico	Japan+Korea	LatAm (excl.MX)
% of Total Exports		31%	23%	17%
Volume	30,176	8,591	7,554	4,575
YOY Change	-737	-1,019	450	-539
YOY % Change	-2%	-11%	6%	-11%



U.S. Dairy
Export Council.

Ingredients | Products | Global Markets

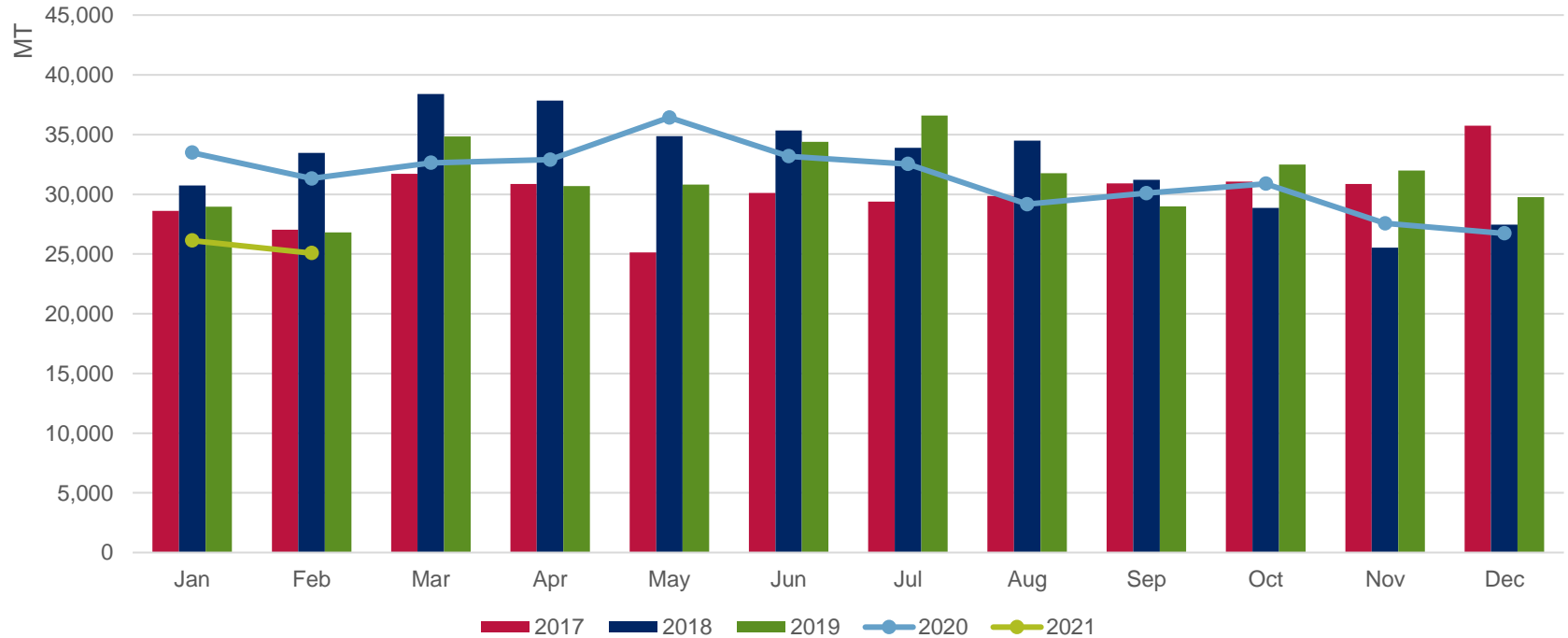


Lactose



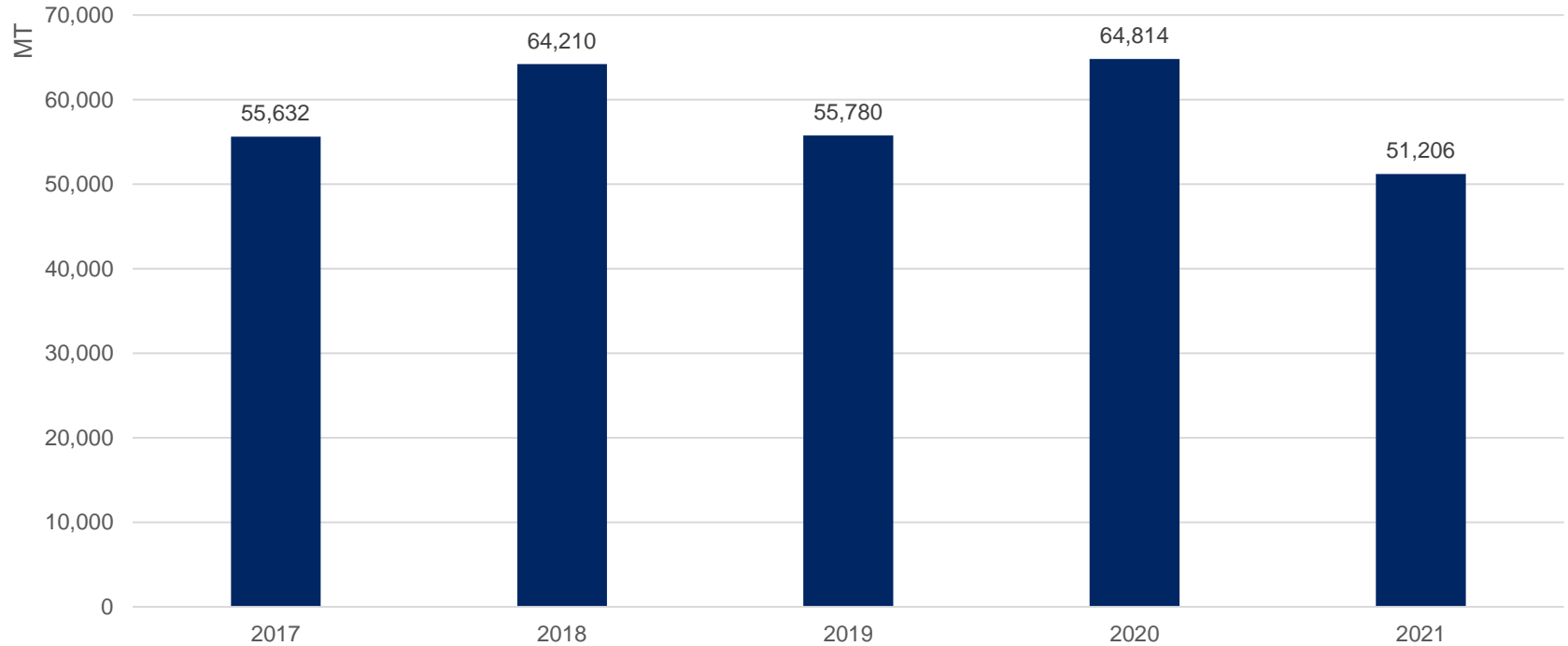
Total Lactose Exports

U.S. Lactose Exports: World



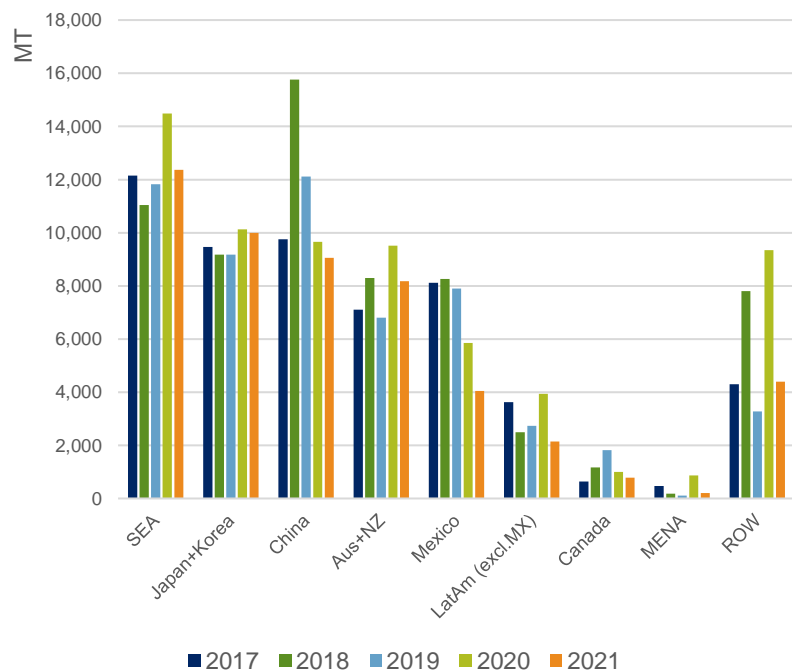
Total Lactose Exports

U.S. Lactose Exports: World YTD



Total Lactose Exports

U.S. Lactose Exports: World YTD



Lactose: Year to Date				
		1	2	3
Top Markets	World	SEA	Japan+Korea	China
% of Total Exports		22%	16%	15%
Volume	51,206	12,374	9,999	9,061
YOY Change	-13,608	-2,115	-129	-602
YOY % Change	-21%	-15%	-1%	-6%

Lactose: Month Of				
		1	2	3
Top Markets	World	SEA	China	Japan+Korea
% of Total Exports		20%	16%	14%
Volume	25,072	6,010	5,269	4,490
YOY Change	-6,256	-273	177	-28
YOY % Change	-20%	-4%	3%	-1%