

Secure Your Group's Future



Partner with the Recognized Leader in Emergency Medicine

American[®]
PHYSICIAN PARTNERS

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What is your plan to secure your group's future?

Even pre-pandemic, many independent Emergency Medicine groups were already grappling with payer relationships and reimbursement challenges combined with the numerous headaches of running a practice—recruitment and retention, payroll, billing & collections, finance, and program growth. Struggles with COVID-19 exacerbated many of these challenges, causing groups to seek security by joining a hospital/health system, a multi-specialty physician group, or a larger emergency medicine company.

Regardless of personal biases you may have, practice leaders owe it to their group members to explore various options and secure the best arrangement to allow the group to continue meeting the needs of its hospital partner(s) while ensuring growth and stability for the team.

Why American Physician Partners?

American Physician Partners (APP) is among the nation's fastest growing and largest Emergency Medicine management companies. Since our founding in 2015, APP has grown to more than 150 practice sites through both strategic acquisitions and organic growth.

We are privileged to partner with some of the nation's leading healthcare systems, and we enjoy the opportunity to serve a wide variety of clients, including community hospitals, free-standing EDs, pediatric facilities, teaching hospitals, and all levels of trauma centers.

We are ever-focused on quality, as indicated by several key performance indicators:

- 95%** Emergency physician retention rate
- 97%** Client retention rate
- <0.5%** Locums usage rate
- >99.5%** Achievement with MIPS composite scores
- 1.3%** Avg LWBS rate across *all* EDs
- 22 mins** Avg arrival to provider time across *all* EDs

What can we offer your group?

Emergency Medicine practices that have chosen to join APP have enjoyed:

- A solution to the headache of managing a physician practice in today's unpredictable healthcare environment
- A means to monetize the equity you've built in your practice through the years
- Strong, stable relationships with hospitals and systems in support of growth and retention
- A full suite of physician practice support, including recruiting and retention, credentialing, scheduling, and professional liability insurance management
- Revenue cycle management, including payer contracting, coding, billing and collections
- The opportunity to advance your group's clinical quality through the APP Patient Safety Organization and our ACCME-accredited educational offerings
- Information technology infrastructure to support business, revenue cycle, quality and education initiatives
- Human resources support for assistance with talent selection, payroll, benefits and performance evaluations
- Leadership development opportunities and career progression for future physician leaders



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From Our CMO

Tony Briningstool, MD, FACEP
Chief Medical Officer

At American Physician Partners, we believe in a decentralized approach to the patient care experience. We empower our local medical directors and their physician and APC teams to make decisions and deliver care in the best interest of their patients. Our role is to provide a tremendous amount of support and resources to those teams to make those decisions effectively.

Through our biweekly Regional Leadership Meetings, our monthly Medical Director Leadership Huddle, our Quarterly Leadership Development Institutes, our annual Leadership Conference, and our Quality Steering Committee, each practice within our organization learns and benefits from the clinical and operational best practices shared throughout our team. We also provide numerous development opportunities for members of your group who want to advance their careers and make an impact on a larger level.

If you want to partner with a company where all members are valued and working in an environment intentionally designed to create an exceptional patient-centered care experience, you owe it to yourself and your team to consider securing your group's future with APP.

Strategic System Relationships

Much of our growth has come from healthcare systems asking us to expand within their network due to excellence in service to some of their hospitals. Some of the systems we are proud to serve include:



What do our groups say about their decision to join APP?

“We talked to a number of companies—big, national players and regional firms—when we looked for a partner. I knew I wanted to maintain active involvement in the management of my provider teams and hospital relationships, and APP promised I’d retain a level of control over our group and practice decisions. I’m pleased to say, more than three years later, that they have upheld their promise. They have provided the resources to help develop our existing practices as well as the support to help our region grow. I feel very comfortable in my choice.”

--Dr. Tressa Gardner, President, DeGarA - Joined APP Nov 2016

“We were a financially sound practice with strong hospital relationships—we didn’t partner because we *had* to—we *wanted* to join a larger company so we could continue to grow and prosper on our terms. We talked to several groups and selected APP because they emulated our philosophy on patient care. Their leadership team really listens and allowed us the ability to maintain local control over our practices. Their recruitment capabilities are unmatched, and we valued their track record of never having lost a hospital contract. We’ve been very happy with our decision.”

--Dr. Mark Woodard, President, Northeast Tennessee Emergency Physicians – Joined APP March 2018

“After discussions with many potential emergency medicine groups, we chose American Physician Partners because their philosophy of patient-centered care closely mirrored ours. So far, we believe this partnership has strengthened our group’s ability to deliver exceptional care to the patients we have the privilege of serving in Southwest Michigan.”

--Dr. Eric Blackwell, President, Kalamazoo Emergency Associates – Joined APP June 2018

“We invested a significant amount of time searching for a partner who matched our values and culture. APP’s commitment to excellence in patient care and demonstrated ability to exceed the expectations of their hospital partners appealed to us.

--Dr. Brad Harrison, President, Progressive Medical Associates – Joined APP October 2018

“We sought a partner with the resources and track record to help us build upon our existing strong foundation to further enhance the level of care and service for our emergency department patients and their families. After a two-year exhaustive search for the right emergency medicine partner, we chose American Physician Partners because their values and commitment to patient-centered care mirrors ours. We have appreciated the security of being a part of a larger group that enables us to continue to meet and exceed the needs of the patients we serve, the providers in our practice, and the hospitals that have chosen to partner with us.”

--Dr. Jeremy Finkelstein, President, Emergigroup Physician Associates – Joined APP January 2019

“We were impressed with American Physician Partners’ strong relationship with Merit Health in the Mississippi market and their reputation for improving emergency department metric performance. Sharing very similar values and cultures, we decided to partner with APP due to their patient-focused, physician-centric model.”

--Dr. Nathan McIntosh, Co-founder and Partner, Capital Emergency Physicians – Joined APP June 2019

“We were impressed with American Physician Partners’ strong growth in the Texas market and their significant experience with high-volume emergency departments. Their demonstrated expertise in emergency department operations combined with their patient-centric culture and ongoing commitment to performance improvement were key factors when selecting a partner that matched our values. It’s been great to gain the practice support resources that enable us to continue to deliver excellence in emergency care to our patients throughout East Texas.”

--Dr. Stan Upchurch, Co-founder and Partner, Leading Edge Medical Associates – Joined APP June 2019

“We wanted a partner who shared our commitment to recruiting and retaining the best emergency physicians focused on quality patient care. This partnership has enabled us to continue to provide the best service to our hospital clients and further our group’s continued growth into new hospitals and health systems.

--Dr. David Soria, President, TruePartners – Joined APP October 2019

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