

# Darkbeam

Stand Out from the Crowd

Introducing drive digital risk reduction and efficiency.



# Darkbeam – Identifying priorities, every second, every day.

We enable technology partners to enrich supplier information with real-time and actionable digital risk data.

This increases the value of a client's procurement data and closes an important “blind spot” in supplier risk management.

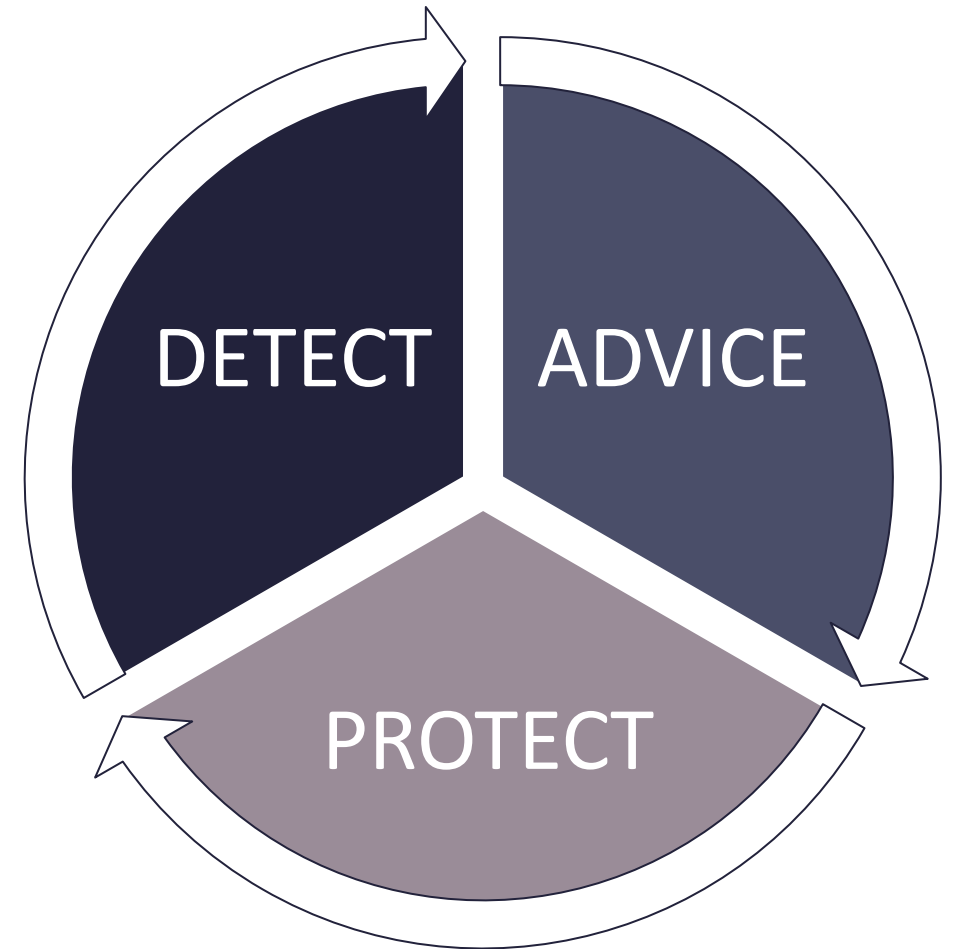


# Digital Risk Protection For Procurement

*“Purpose built to support procurement prevent tomorrows threats. Instantly.”*

Digital Risk Protection is a procurement capability that supports the management and reduction of digital risk throughout a supply chain.

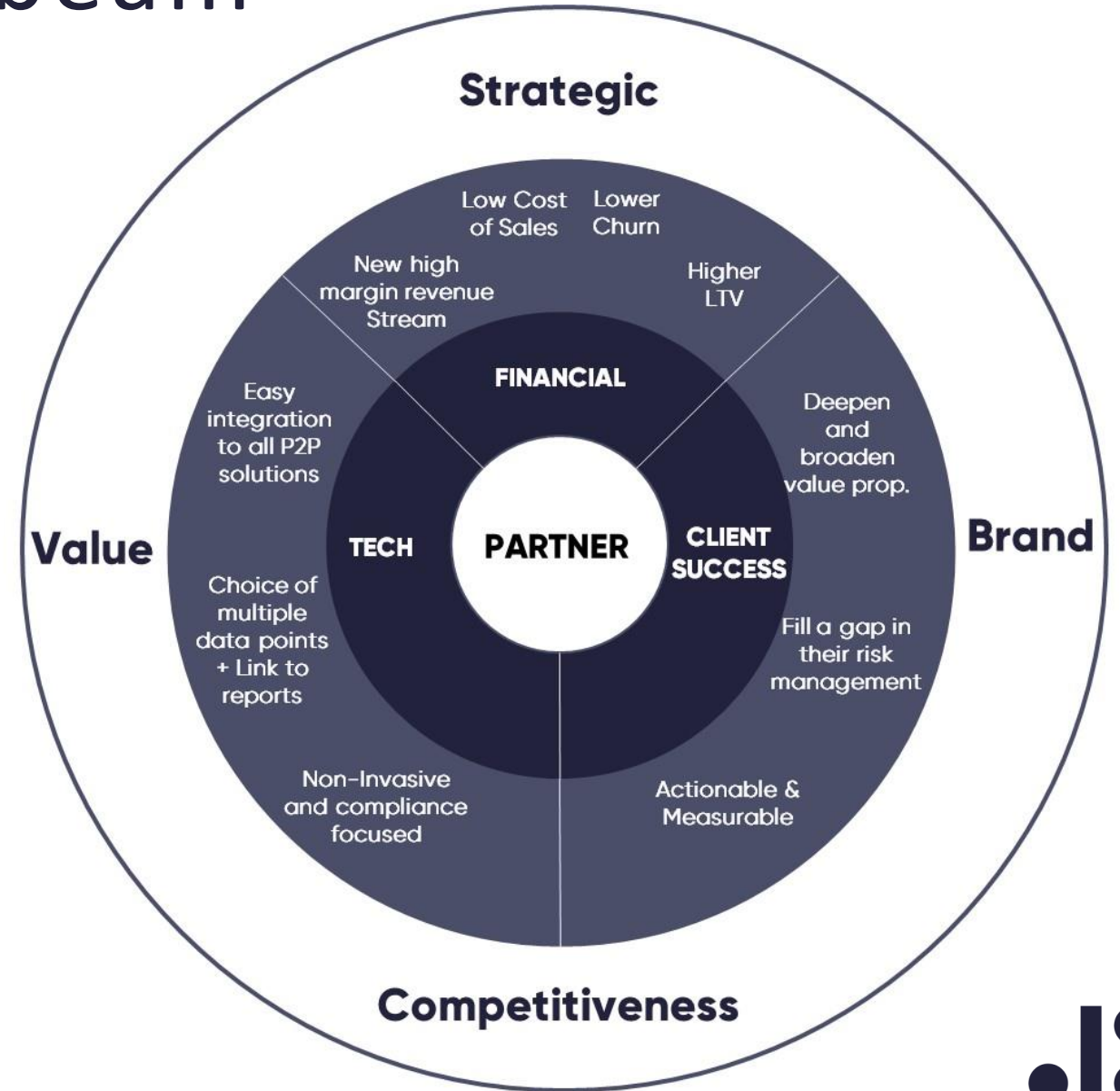
Darkbeam provides its partners with API's that enable them to quickly integrate and enrich client data with actionable digital risk information. By enriching supplier information and spend data with this data greatly extends the value of our partner's services whilst supporting their clients' needs to meet their new compliance and governance responsibilities.



# Why Partner with Darkbeam

## *Limitless Integrations with No-Code Automation*

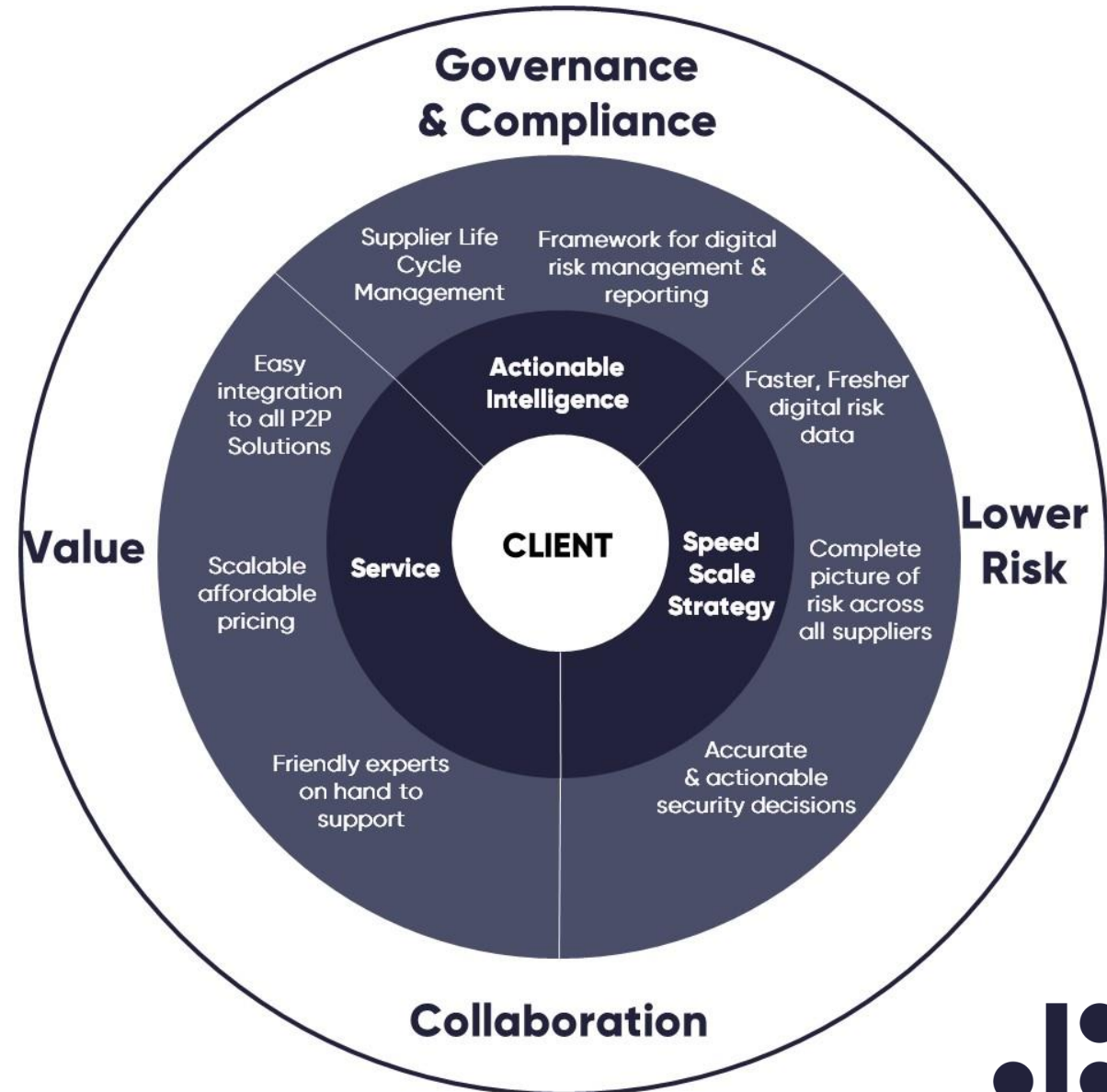
- **Value Proposition:** Extend into a relevant and important area of persistent risk
- **Actionable Info:** Not a passive “rating” but ACTIVE real time indicator
- **Usability:** Actionable, measurable, easy to use and understand. SaaS model with zero deployment cost
- **Speed & Scale:** Fast and accommodates any sized supply chain. Results in seconds
- **Financial:** Short sales cycle, high margins, increased TCV, lower churn
- **Pricing:** simple, scalable & highly competitive
- **Ease of Integration:** simple API includes full reports
- **Procurement in mind:** we talk procurement
- **Services & Support:** partner success managers support partners sell and deliver value



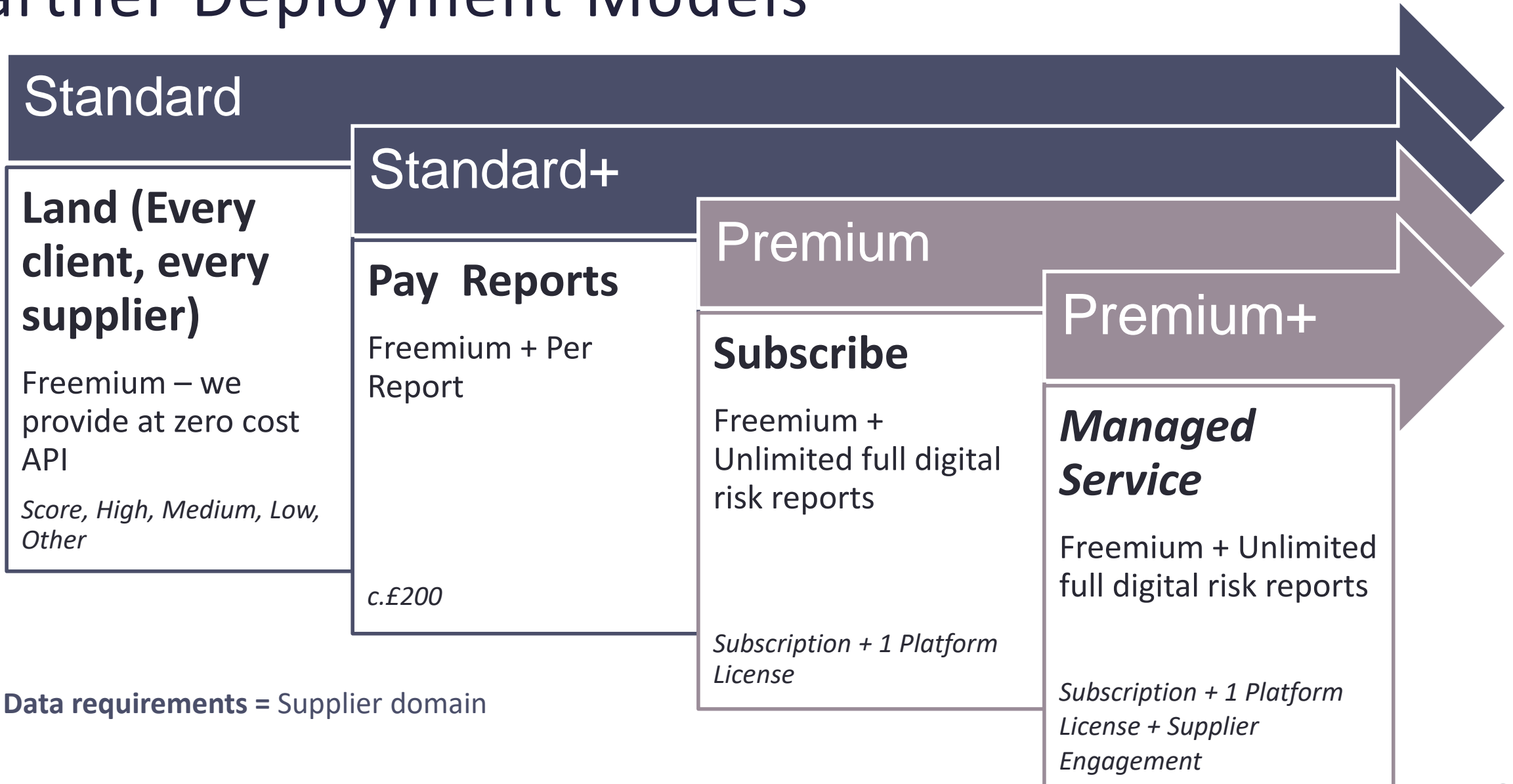
# Benefits for your Clients

*Clients get time back. In real time.*

- **CPO** – constantly scanning to maintain a thorough understanding of all supplier's digital risk
- **CPO** - Enhance GDPR, compliance and governance capabilities in regulated markets
- **CPO** - Reporting and benchmarking for boards and other stakeholders on digital risk exposure
- **Category managers** – accurately evaluate digital risk versus Trust
- **Sourcing & Procurement** - Decision making based on a current picture of digital risk
- **Strategic** – establish the interdependencies of digital risk between the procurement categories & the associated suppliers with the operations, products, services and customers
- **All Procurement** – integrated into existing solutions and is easy to use, understand and action.
- **Value/Cost** – attractive



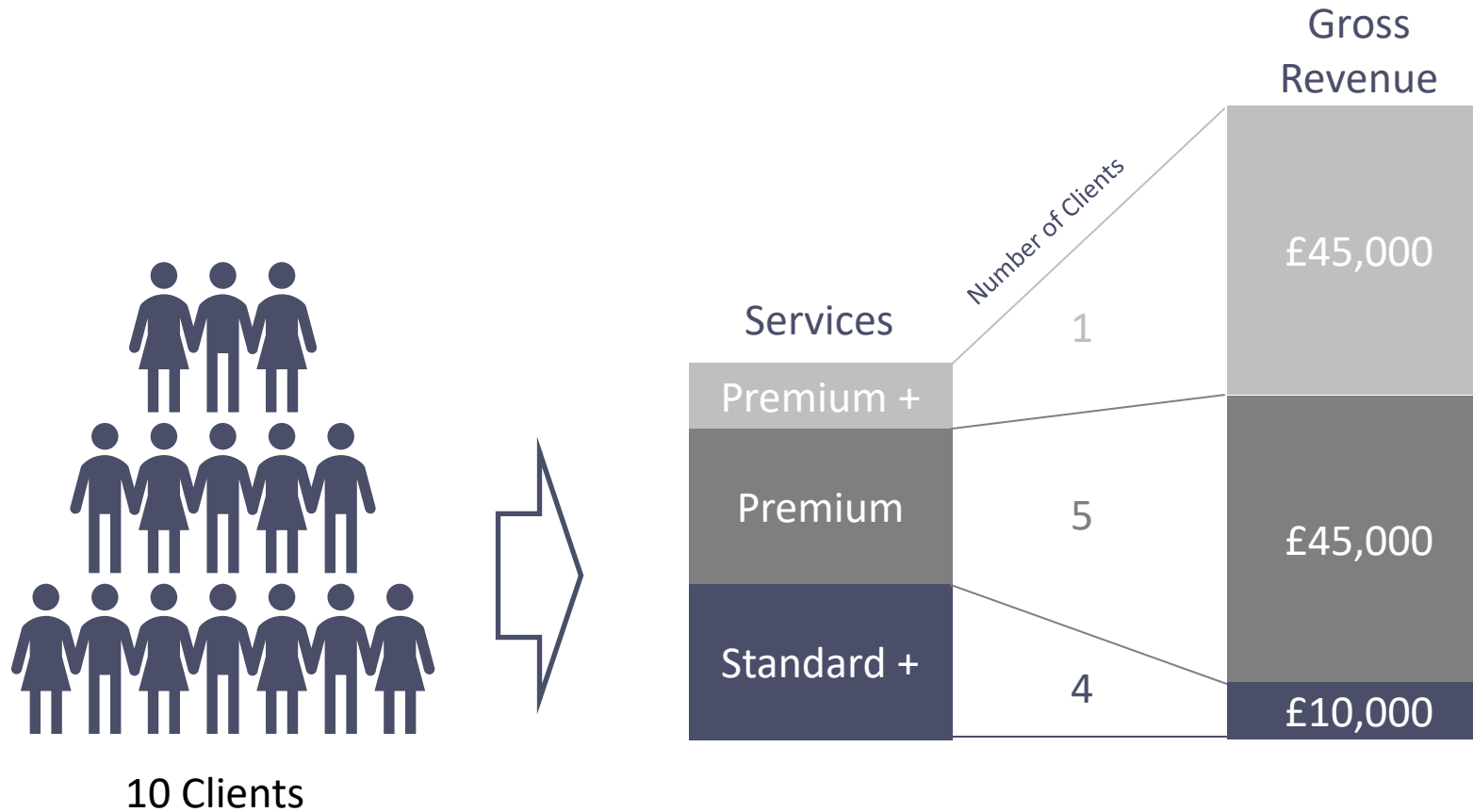
# Partner Deployment Models



Data requirements = Supplier domain



# Typical Economics for 10 Clients



Revenue share is flexible and based on the business model to be agreed.



# Your Call to Action

**Contact us to receive access to  
your free API, to trial with up to  
1000 suppliers**

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