

Product Commission Schedule



A. RLI Insurance Company	New Business	Renewal Business
Personal Umbrella	10%	10%
Home Business Insurance	12%	12%
B. Workers' Compensation	New Business	Renewal Business
Hartford Insurance Company *DIA, Expense Constant & Terrorism	75% of Number One's Commission	75% of Number One's Commission
Norfolk & Dedham *DIA Assessment	8%	7%
Alternative Market *DIA Assessment + ARAP	6%	6%
<i>*Denotes Non-Commissionable Portion of Premium</i>		
C. Lawyers' Professional Liability Swiss Re Corporate Solutions	New Business	Renewal Business
Professional Liability Policy	9%	9%
Extended Reporting Period	4%	n/a
Excess Market	Provided w/ Quote	Provided w/ Quote
D. Liquor Liability GL, CP & Excess Hospitality Mutual Insurance Co.	New Business	Renewal Business
Preferred & Package Store	15%	10%
Standard Accounts	12%	9%
Commercial GL & CP	15%	10%
Excess Liability	12%	9%
Temporary Event Policies	7%	7%
E. Specialty Markets "Toys" Safeco Insurance	New Business	Renewal Business
Motorcycle & Off-Road Vehicles	12%	7%
Watercraft	12%	12%
Motorhomes, Travel Trailers, Classic Cars	75% of Number One's Commission	75% of Number One's Commission
F. Flood Concierge Program	New Business	Renewal Business
	60% of Number One's Commission	60% of Number One's Commission
G. MA PFML Private Stand-Alone Plan ShelterPoint	New Business	Renewal Business
Premium of \$0 to \$4,999	15%	15%
Premium of \$5,000 to \$9,999	10%	10%
Premium of \$10,000 to \$49,999	5%	5%
Premium of \$50,000 or more	2%	2%

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