

FHYZICS BUSINESS CONSULTANTS

BUILDING BUSINESS EXCELLENCE



Consulting • EDP • Certifications
SUPPLY CHAIN MANAGEMENT
PROCUREMENT
BUSINESS ANALYSIS
NEW PRODUCT DEVELOPMENT

Version 6.0

www.Fhyzics.net

Fhyzics Business Consultants was established in the year 2007 and became a Private Limited in 2012. Fhyzics' team of consultants are specializing in Supply Chain Management, New Product Development and Business Analysis. Fhyzics' services are broadly classified into Consulting, Executive Development Programs and Professional Certifications.

Fhyzics represents the following global professional bodies in the domains of supply chain management, procurement, new product development and business analysis.

Association for Supply Chain Management (ASCM), USA.
Chartered Institute of Procurement and Supply (CIPS), UK.

Product Development and Management Association (PDMA), USA.

International Institute of Business Analysis (IIBA), Canada.

International Requirements Engineering Board (IREB), Germany.

British Computer Society (BCS), UK.





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FHYZICS DIGEST

Subscribe to our newsletter
to receive weekly updates.

Focus: Procurement, Supply Chain Management,
Business Analysis, New Product Development,
Process Improvement, Business Strategy, Business
Plan and Standard Operating Procedure.

Industry trends, upcoming EDPs and certification
programs, best practices, standards, book reviews,
case studies, leaders talk and articles.



CONSULTING

Phyzics' consulting services are centered around supply chain management, procurement, new product development and business analysis.



Business Strategy Advisory Services
Business Plan
Standard Operating Procedure (SOP)
Business Process Design
Process Mapping
Business Analysis Services
Software Selection

Sourcing Services
Supplier Selection
Supplier Audit
Supplier Certification
Warehouse Functional Design

NPD Stage-Gate Process Design
NPD Strategy Formulation
Establishing Innovation Engine

Website & Blog Design
CRM Implementation - HubSpot Partner
ECommerce Portal Setup - Shopify Partner
Digital Marketing



EDPs

Fhyzics' 300+ Executive Development Programs are aimed at imparting a specific capability to the participants in the domains of supply chain management, procurement, new product development and business analysis. These EDPs heavily rely on case-study based teaching and scenario analysis with guaranteed learning outcomes.



EDPs

Some from the list
of 300+ EDPs



PROCUREMENT

Supplier Selection
Supplier Certification
Strategic Sourcing
International Standards
Negotiation
Contracting
Supplier Risk Management
Sustainable Procurement

SUPPLY CHAIN MANAGEMENT

Forecasting
Demand Management
Capacity Management
Manufacturing Planning and Control
Warehouse Management
Transportation
Distribution Requirements Planning
International Standards

BUSINESS ANALYSIS

The Art of Elicitation
Requirements Management
Process Mapping

NEW PRODUCT DEVELOPMENT

NPD Strategy
Stage-Gate Process

CERTIFICATIONS

Fhyzics offers certification programs in the following four domains.



PROCUREMENT
SUPPLY CHAIN
BUSINESS ANALYSIS
NEW PRODUCT DEVELOPMENT

Certified Professional in Strategic Procurement (CPSP), IISCM
Certified Inventory Optimization Professional (CIOP), IISCM
Certified Professional in Sourcing Excellence (CPSE), IISCM
Warehouse Design and Operations Professional (WDOP), IISCM
Certified Professional in Supply Chain Analysis (CPSCA), IISCM
Certified Professional in Supplier Development (CPSD), IISCM
Professional in Global Distribution Management (PGDM), IISCM
Professional in International Transportation Management (PITM), IISCM
Professional in Supply Chain Technology (PSCT), IISCM
Imports and Exports Management Professional (IEMP), IISCM

CERTIFICATIONS



Certified Supply Chain Professional (CSCP), ASCM

Certified in Planning and Inventory Management (CPIM), ASCM

Certified in Logistics, Transportation, and Distribution (CLTD), ASCM

Certificate in Procurement and Supply Operations (Level 2), CIPS

Advanced Certificate in Procurement and Supply (Level 3), CIPS

Diploma in Procurement and Supply (Level 4), CIPS

Advanced Diploma in Procurement and Supply (Level 5), CIPS

Professional Diploma in Procurement and Supply (Level 6), CIPS

Certified Enterprise Business Analyst (CEBA), FIBAAR

Foundation Certificate in Business Analysis, BCS

Certified Business Analysis Professional (CBAP), IIBA



Certification of Capability in Business Analysis (CCBA), IIBA
Entry Certificate in Business Analysis (ECBA), IIBA
Certified Professional for Requirements Engineering (CPRE), IREB

**Certificate in Innovation and
New Product Development (CINPD), FINPD**

**New Product Development Professional
(NPDP), PDMA**



About Principal Consultant

Venkadesh Narayanan is the Principal Consultant at Fyzics Business Consultants Private Limited. He is a Mechanical Engineer and an MBA with over 30 years of experience in Procurement, Supply Chain Management, Business Analysis and New Product Development.

He is a former member of Indian Civil Services [IRAS 2000 Batch] and served at Indian Railways, Larsen & Toubro-ECC, Siemens (USA), Euro-Pro LLC (USA) and Latex International (USA) prior to joining Fyzics.

He is functioning as the Approved WAREX Assessor for Confederation of Indian Industry - Institute of Logistics and assessed more than 30 Warehouses across India. Served as a Member of Confederation of Indian Industry (CII) Affirmative Action Sub-Committee during the financial years 2017-18 and 2018-19.

Venkadesh Narayanan is also teaching a 3-credit course titled "Business Analysis and Design" for the MBA students of Bharathidasan Institute of Management (BIM), Trichy covering the key areas of business analysis such as Overview of Business Analysis and The Role of Business Analyst, Requirements Gathering, Requirements Documentation, Testing & Deployment and Being a successful BA. He is also a visiting

faculty at SSN School of Management teaching BCS Business Analysis Body of Knowledge. He is also functioning as Honorary Director of KingMakers IAS Academy, a leading institution in India, preparing graduates towards Indian Civil Services Examinations.

He is also credited with the application of business analysis in Tamil Movies and one of the factors behind several blockbuster movies such as Thani Oruvan (2015), Velaikkaran (2017) and Mersal (2017). Times of India recognised his contribution through an article in its newspaper titled "In a First of Its Kind, Tamil Director Uses Business Analysis to Enhance Script".

He is also a member of several professional bodies and holds the below certifications:

Certified Supply Chain Professional (CSCP), APICS, USA

Certified Business Analysis Professional (CBAP®), IIBA®, Canada

Certified PMI - Professional in Business Analysis (PMI-PBA®), USA

New Product Development Professional (NPDP), USA

Certified Professional in Requirements Engineering (CPRE-FL), IREB®, Germany

Certified Business Process Professional (CBPP), ABPMP, USA

Certified in Planning and Inventory Management (CPIM), APICS, USA

Certified in Lean from Society of Manufacturing Engineers, USA

Certified in Six Sigma from Motorola University, USA

Certificate in Hospital Management, Sankara Nethralaya, Chennai.

CLIENTS

Organizations that hired Fhyzics'
Consulting, Certification and
EDP services.

IT & Software

Adobe Systems India Private Limited

Cognizant

Dell

Kinaxis

Accenture

HCL Technologies

Lenovo

Wipro Arabia Limited

Encore Software Services, Inc.

Ensure Support Services India Limited

Smartlinks Technology India Pvt. Ltd.

Fortinet

Aero Space

Collins Aerospace



Manufacturing

APC Warehouses

Ford Motor Company

Caterpillar Inc.

Eaton Corporation

Larsen & Toubro

Flex

Royal Enfield

Logistics Sector Skill Council

Robert Bosch Engineering and Business Solutions Private Limited

Daimler India Commercial Vehicles

BASE Automation Technologies Private Limited

Bharat Electronics Limited

TVS and Sons Private limited

Mahindra Logistics

Mercedes-Benz Financial Services

Nokia Solutions and Networks

Zalco Metals DMCC

Valeo Friction Materials India Pvt. Ltd.

Rane Group

DuPont

FLSmidth Private Limited

Parker Hannifin

Schneider Electric India Private Limited

Armored Vehicles and Heavy Equipment Factory

Baobab Energy Botswana (KFCFranchisee)

Bottlers Nepal Limited

Brahmaputra Cracker and Polymer Limited

Carborundum Universal Limited

New Zealand Steel Limited

Hitachi Solutions India Pvt. Ltd.
Roca Bathroom Products Pvt. Ltd.
EMCOR Facilities Services Qatar WLL
ELGI Rubber Co. Ltd.
Luminous Power Technologies
WNS Denali
Infinity Engineering Solutions
General Electric
Jindal Shadeed Iron and Steel
Lodge Industries GmbH
TE Connectivity
Konecranes
Intel Edge Tech Pvt. Ltd.
Glowtech Trading and Contracting

Consulting

Inspirage, LLC
Deloitte, Canada
Boston Consulting Group, USA

Biotechnology

Indian Immunologicals Limited

Health Care

Neopharma LLC
Xellia Pharmaceuticals India Pvt. Ltd.
SAJA Pharmaceutical Co. Ltd.
RPG Life Sciences
Metropolis Healthcare Ltd.
Viatris
Smartlinks Technology India Pvt. Ltd.

Attune Technologies
RR Donnelley
Age Care India
Sanofi

Defence

Indian Air Force

Retail

Target Corporation

Food & Beverages

Ajinomoto India Private Limited
Heritage Foods
Crust 'n' Crumb
Tamy Foods Corporation
Aujan Coca Cola Beverages
The Coca-Cola Company

BFSI

Edelweiss Group
PNB Met Life India Insurance Co. Ltd.

Lighting

Signify

Transportation

Shuttl

EPC

Saudi Arabian Saipem Ltd.

Al Hugayet General Contracting Company
Saudi Arabian Saipem Ltd.
Rosenberger India

Export

Apotex Research Private Limited

Oil & Gas

Chemfine
Saipem

E-commerce

Flipkart
Amazon Seller Service Private Limited
Redington (India) Limited

Education

SSN College of Engineering
SSN School of Management
Ehtiraj College
Bharadhidasan Institute of Management
Kirloskar Institute of Advanced Management Studies
Kingmakers IAS Academy
Motion Education

Hospitality

Pleasant Days Resort, Chennai
Hotel Ambica Empire
Le Royal Méri dien Chennai



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