

Innovate BC

2019/20
Annual Service Plan Report



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Board Chair's Accountability Statement



The *Innovate BC 2019/20 Annual Service Plan Report* compares the corporation's actual results to the expected results identified in the *2019/20 – 2021/22 Service Plan* created in February 2019. I am accountable for those results as reported.

A handwritten signature in blue ink that reads "Alan Shaver". The signature is written in a cursive, flowing style.

Alan Shaver
Board Chair
June 12, 2020

Table of Contents

Board Chair’s Accountability Statement	3
Letter from the Board Chair & CEO.....	5
Purpose of the Annual Service Plan Report.....	6
Purpose of the Organization.....	6
Strategic Direction	6
Operating Environment.....	7
Report on Performance: Goals, Objectives, Measures and Targets.....	8
Financial Report.....	15
Discussion of Results	15
Financial Summary	16
Variance and Trend Analysis.....	17
Auditor’s Report	18
Audited Financial Statements	22
Appendix A: Additional Information.....	36

Letter from the Board Chair & CEO

Innovate BC continued to serve B.C.'s tech sector in meaningful ways in 2019/20, guided by the [Mandate Letter](#) issued by the Minister of Jobs, Economic Development and Competitiveness. Innovate BC adhered to Crown Agencies and Board Resourcing Office (CABRO) policies and best practices, and utilized outcome-based metrics, including measures of job creation and investment. The Innovate BC team builds and maintains an extensive range of partnerships and continues to diversify programming to strengthen entrepreneurship development and support regional initiatives.

The Mandate Letter outlines actions to enable Innovate BC and the Ministry to work effectively together and to ensure accountability for outcomes and measurements identified by the Minister responsible. The two parties are fulfilling the actions outlined in this plan.

Innovate BC's actions are aligned with its mandate and with Government's key commitment to building a strong, sustainable economy that works for everyone. Additionally, Innovate BC's actions help to build and support the services that people count on, creating high-paying jobs and opportunities for all British Columbians to benefit from a strong, forward-looking economy.

Through initiatives like the BC Acceleration Network (BCAN), Venture Acceleration Program and the Innovation Marketplace, Innovate BC reached companies across all regions of the Province. Programs such as Ignite and the B.C. Tech Co-op Grants Program supported research commercialization and talent development, respectively, which directly contributed to building a strong innovation economy.

In 2019/20, Innovate BC continued quarterly assessments of performance and finances. Innovate BC's CEO met with Government regularly to implement initiatives that directly supported and accelerated commercialization in the province, ensuring that programs align with Government priorities.

Alan Shaver



Board Chair, Innovate BC
June 12, 2020

Raghwa Gopal



President & CEO, Innovate BC
June 12, 2020

Purpose of the Annual Service Plan Report

The Annual Service Plan Report is designed to meet the requirements of the [Budget Transparency and Accountability Act](#) (BTAA), which sets out the legislative framework for planning, reporting and accountability for Government organizations. Under the BTAA, the Crown Corporation's Board is required to report on the actual results of the Crown's performance related to the forecasted targets documented in the previous year's Service Plan.

Purpose of the Organization

Innovate BC is a Crown agency under the [Innovate BC Act](#) with a mandate to help companies to start, scale and stay in B.C. and ensure that the benefits of technology and innovation are felt in all regions of our province. Innovate BC funds and delivers programs that support the growth of B.C. companies by helping them access and develop talent, secure capital and connect with customers. Innovate BC is unique in that it is truly province-wide, with program delivery partners providing services accessible to companies in every region.

Based on the *Innovate BC Act* and direction provided in the annual [Mandate Letter](#), Innovate BC's activities include:

- Delivering programs to help technology start-ups grow and create jobs in B.C.;
- Offering a spectrum of business development and partnership opportunities responsive to industry needs;
- Supporting B.C. entrepreneurs and companies at all stages of growth, offering tools, resources and expert guidance;
- Building the capacity of B.C. companies to access global markets and attract new investment;
- Curating and facilitating strong relationships between industry and B.C. public post-secondary institutions;
- Providing policy and program advice to Government to foster innovation and commercialization of B.C. technologies; and
- Working with regional partners to ensure the benefits of technology and innovation are felt around the province.

Innovate BC is a primary point of contact for entrepreneurs and businesses across the province, providing them with the tools and resources they need to benefit from the opportunities of the emerging economy.

Strategic Direction

The strategic direction set by Government in 2019/20, and expanded upon in the Board Chair's [Mandate Letter](#) from the Minister Responsible in 2019, shaped the [2019/20 Innovate BC Service Plan](#) and results reported in this annual report.

Innovate BC is aligned with Government’s key priorities, including:

Government Priorities	Innovate BC aligns with these priorities by:
A strong, sustainable economy	<ul style="list-style-type: none"> • Encouraging the Development and Application of Advanced or Innovative Technology to Meet the Needs of Industry in B.C. (Goal 1) • Strengthening Entrepreneurship Development and Increasing Company Growth (Goal 2) • Supporting Government in the Implementation of Strategic Initiatives that Strengthen British Columbia’s Position as a Preferred Location for New and Emerging Technologies (Goal 3) • Facilitating Connections that Solve Industry Challenges and Enable High-Potential Companies to Expand (Goal 4)
Delivering the services people count on	<ul style="list-style-type: none"> • Delivering effective and high-value programs and services (Objective 2.2)

Operating Environment

Technology and innovation help to drive prosperity and job creation throughout B.C. and enable growth and competitiveness across industries. The most recent data offering a snapshot of the technology sector in B.C. are from 2018. In that year, B.C.’s high technology sector generated about 6.5 per cent of the province’s GDP. According to the Profile of the British Columbia Technology Sector: 2019 Edition, the high technology sector grew (3.1 per cent) faster than the overall provincial economy (2.7 per cent) and has outperformed the economy as a whole in all but two years in the last decade.

Employment in the high technology sector continued to rise in 2018 to 123,170 jobs, a new all-time high, and an increase of 6.2 per cent over 2017, making up 5.4 per cent of B.C.’s workforce. More than 10,900 B.C. companies employed workers in the high technology sector, 93 per cent of which were in service sector industries.

British Columbia’s economy was strong in 2019 with real GDP growth of 2.8 per cent compared to the year before. Labour market conditions in B.C. remained tight, highlighted by the lowest unemployment rate in the country at 4.7 per cent, unchanged in rank and level from 2018. Employment increased by 2.6 per cent on the year. Average weekly wages grew by 2.5 per cent, registering a second consecutive year of positive real wage growth, with the annual consumer price index up 2.3 per cent. B.C. retail sales increased by 0.6 per cent in 2019, a more moderate pace compared to 2.0 per cent growth in 2018, as consumer spending was weighed down by more cautious overall consumer behaviour and declines in housing-related spending amid falling home sales year-over-year. Meanwhile, residential construction remained strong. Although the forestry sector faced significant challenges in 2019, LNG development provided some support for economic growth and job creation in the province. On the external front, global trade policy uncertainty, escalating trade tensions and commodity price declines weighed on B.C.’s export sector in 2019.

Technology and innovation are critical to all areas of society and the economy. The adoption of technology helps to drive competitiveness and productivity, which is particularly important to supporting the Province’s goal of helping companies scale-up, anchor in B.C. and create well-

paying jobs. Through its programs and initiatives, Innovate BC supports industrial innovation across all sectors and all areas of the Province as it works to support companies that are solving B.C.'s most pressing socio-economic and business challenges.

Innovate BC effectively delivered its programs in 2019/20, supported by a stable operating environment and strong leadership in the technology community.

Report on Performance: Goals, Objectives, Measures and Targets

The goals, objectives and strategies outlined in this plan are in alignment with Government's strategic priorities. To ensure continued alignment in 2019/20, Innovate BC met quarterly with Government to discuss performance, finances and the implementation of initiatives that directly support and accelerate commercialization in the province.

Goal 1: Encourage the Development and Application of Advanced or Innovative Technology to Meet the Needs of Industry in B.C.

Objective 1: Facilitate the Commercialization of Innovative Technology

Commercialization is an entrepreneurial activity that transforms research into a new product or service, creates a business and introduces the resulting product or service to the market. Along the commercialization journey, companies may take steps to protect the intellectual property they've created to maximize potential revenues.

Innovate BC recognizes the value that is created through the commercialization process and facilitates this process through a range of strategies, including its network of acceleration programs, outreach to industry to understand market challenges, matching innovators with industry-driven needs and opportunities and funding commercializable research programs.

Key Highlights

- Oversaw a network of accelerators, known as the [BC Acceleration Network](#).
- Delivered Innovate BC Ignite, which provides funding to accelerate commercialization of new technologies and innovations in the natural resources and applied sciences.
- Launched the [BC Fast Pilot](#) program, which provides funding to companies to design, build and operate pilot plants and small demonstrations of their technology with goal of driving customer adoption.
- Matched innovators with industry-driven needs and opportunities, with a focus on areas where B.C. has a competitive advantage.
- Provided market validation training and other support to early stage companies to commercialize concepts through the BC Venture Acceleration Program, which is delivered by the BC Acceleration Network and Executives-in-Residence (EIRs) throughout the province.
- Strategically assisted B.C. companies across all sectors to increase their competitive advantage through the adoption of innovation technology.

Performance Measure	2018/19 Actuals	2019/20 Target	2019/20 Actuals	2020/21 Target	2021/22 Target
1.1 The percentage of ventures in Innovate BC-funded programs with patent protection for their innovations or a structured approach to maintaining trade secrecy ¹	62%	45%	62%	45%	45%

Data Source: Progress reports from program partners. This measure is based on participant surveys and presents the percentage of “Yes” responses relative to the total number of participants answering the survey. 2019/20 data based on responses from 262 companies. This measure is collected from the Venture Acceleration Program, RevUp Program, BCIC-New Ventures BC Competition, Launch Academy Programs and Ignite Program.

¹ This measure was replaced in the [2020/21-2022/23 Service Plan](#) with a measure that more accurately gauges the achievement of this Service Plan goal.

Discussion of Results

Innovate BC supports programs and initiatives that help innovative technologies reach the market. A patent demonstrates the innovative nature of a new technology. Trade secrets are also an effective way of shielding intellectual property. A product based on a novel technology tends to have a stronger chance of competing against established players because it can offer differentiated value to customers. Companies with patented intellectual property (IP) are better able to defend their innovation when they become successful in the market. By encouraging the use of patents and trade secrets, Innovate BC’s programs improve the growth rate and survivability of small- and medium-sized businesses located in B.C.

The target represents a goal to achieve a high level of patent protection. In 2019/20, 62 per cent of ventures in Innovate BC programs answered in the affirmative, exceeding our target of 45 per cent, which may be attributed to the inclusion of higher-caliber companies. The programs that are evaluated using this measure have changed, from more early stage companies to later-stage companies that may be more interested in securing IP protection for their innovations.

Goal 2: Strengthen Entrepreneurship Development and Increase Company Growth

Innovate BC works with its program partners to train entrepreneurs in B.C. to become successful. By training entrepreneurs and developing their skills, companies are more likely to succeed and grow, creating well-paying jobs in B.C. and strengthening our local economy.

Objective 2.1: Develop and Enhance Entrepreneurial Skills

Innovate BC works with its program partners to help British Columbians become successful entrepreneurs.

Key Highlights

- Provided mentorship and training through our B.C.-based network of Executives in Residence and accelerators (B.C. Acceleration Network).
- Delivered the B.C. Tech Co-op Grants Program and funded the Innovator Skills Initiative which enabled companies access talent and develop future leaders for the tech sector.

Performance Measure	2018/19 Actuals	2019/20 Target	2019/20 Actuals	2020/21 Target	2021/22 Target
2.1 Health Score of Ventures in BC Acceleration Network: The overall level to which BC Acceleration Network clients have a solid business foundation for the success of their companies ¹	89	89	90	89	89

Data source: Progress reports from program partners. This measure presents an overall score out of a possible 100 points. 2019/20 data is based on responses from 288 companies. The score is determined by a set of indicators identified by Innovate BC as important elements for a venture to progress. This measure is collected from the Venture Acceleration Program.

¹ This measure was replaced in the [2020/21-2022/23 Service Plan](#) with a measure that more accurately gauges the achievement of this Service Plan goal.

Discussion of Results

Innovate BC exceeded its target of 89 in 2019/20. It is essential that companies in Innovate BC programs progress from early-stage ventures to larger, mature companies with job opportunities. The Health Score reflects the level to which ventures in Innovate BC-funded programs are on track to progress into companies that will experience job growth. Specifically, the model used reflects a venture’s progress relative to jobs, revenue, investment and skills development.

Objective 2.2: Deliver effective and high-value programs and services

Confirmation from businesses that Innovate BC programs enable them to progress indicates the value the programs have provided in the form of knowledge and tools.

Key Highlights

- Delivered programs such as Ignite and the B.C. Fast Pilot that supported the commercialization of research and assisted companies to drive customer adoption.
- Delivered the B.C. Tech Co-op Grants Program and funded the Innovator Skills Initiative which enabled companies to access talent and develop future leaders for the tech sector.

Performance Measure	2018/19 Actuals	2019/20 Target	2019/20 Actuals	2020/21 Target	2021/22 Target
2.2 The percentage of participants in Innovate BC-funded programs who confirm Innovate BC’s programs have a high value impact in advancing their technology venture ¹	96%	92%	96%	92%	92%

Data source: Progress reports from program partners. This measure is based on participant surveys and presents an average of the overall weighted score out of a possible 100 points. 2019/20 data is based on responses from 1,088 companies. This measure is collected from the Venture Acceleration Program, RevUp Program, BCIC-New Ventures BC Competition, ACETECH Programs, Launch Academy Programs, Ignite Program and hiring grants.

¹ This measure was replaced in the [2020/21-2022/23 Service Plan](#) with a modified calculation approach that more accurately gauges the achievement of this measure and Service Plan goal.

Discussion of Results

As shown in Performance Measure 2.2, companies who have engaged with Innovate BC have reported great value coming from Innovate BC's programs and services. Our goal is to support programs that provide high value to technology entrepreneurs, equipping them with the knowledge and tools to advance their technologies.

Evaluation of programs at this percentile suggests significant value and effectiveness. Evaluation results enable us to assess how well we are delivering on our mission to provide unique programs and services. Reports from the participants in Innovate BC-supported programs and services help to inform, shape, refine and improve our offerings and position Innovate BC as an integral component to the growth and success of our client companies.

The 2019/20 score of 96 per cent indicates a high degree of satisfaction with Innovate BC's programs and services and exceeds the target of 92 per cent.

Goal 3: Support Government in the Implementation of Strategic Initiatives that Strengthen B.C.'s Position as a Preferred Location for New and Emerging Technologies

Innovate BC invests in programs for entrepreneurs who will build their companies in our province so that the benefits resulting from company growth (job creation, economic growth, first access to innovation) are felt by British Columbians. Innovate BC also focuses on programs that support companies in later stages to help keep talent and jobs in B.C.

Objective 3.1: Focus resources on entrepreneurs who can build a successful venture based in B.C.

Key Highlights

- Made programming available in physical accelerator locations across the province as well as virtually for those in more remote areas or areas where an accelerator is not physically present.
- Worked with partners to focus program resources on entrepreneurs who can achieve early customer acquisition while maintaining base operations in B.C.
- Provided regional support in the form of curated solutions and matching innovators to potential buyers for early validation and a roadmap to global markets.

Performance Measure	2018/19 Actuals	2019/20 Target	2019/20 Actuals	2020/21 Target	2021/22 Target
3.1 The percentage of participants in Innovate BC-funded programs who are assessed as being able to be successful in their venture without needing to leave B.C. to do so	98%	95%	100%	95%	95%

Data source: Progress reports from program partners. This measure is based on the experience and knowledge of Executives-in-Residence and mentors who evaluate the opportunities they are supporting. The 2019/20 data is based on responses from 237 companies. This measure is collected from the Venture Acceleration Program, RevUp Program and BCIC-New Ventures BC Competition.

Discussion of Results

Entrepreneurs with early stage innovative concepts and business ventures are highly mobile. For many, it is tempting to move to new locations outside of B.C. to be near their key customers, suppliers or financiers. Of the three prime relationships, the most compelling is that with customers, who are the ultimate source of value in an entrepreneurial venture. Innovate BC encourages companies to grow and stay in B.C. in order to avoid committing taxpayer resources to ventures that may create jobs elsewhere.

As a result of quality programs, the vast majority of ventures supported by Innovate BC-funded programs are expected to be successful without needing to leave B.C. While these programs are highly effective in equipping the next cohort of entrepreneurs with drive and resources to stay in this province, it is conceivable that a small percentage of entrepreneurs will need to exit B.C. to be successful.

Innovate BC exceeded its target of 95 per cent for 2019/20, with 100 per cent of companies assessed as being successful. The programs included in this measure for 2019/20 targeted ambitious companies and provided more hands-on support compared to previous years. Thus, the companies included in this measure were higher-caliber, more established companies that were receiving targeted support, and were therefore more confident in their ability to be successful without leaving the province.

Goal 4: Facilitate Connections that Solve Industry Challenges and Enable High-Potential Companies to Expand

Innovate BC supports programs that accelerate the adoption of technology by companies in B.C.'s traditional industries. Innovate BC connects technology buyers with technology companies through a challenge process designed to solve mission-critical business problems. These connections allow large organizations to keep up with the changing nature of their industries while expanding technology companies' innovative products and services into the local and global marketplace. For B.C., these connections increase competitiveness as well as revenue and economic development across all regions in B.C. Innovate BC also supports programs that address the needs of high-potential companies facing rapid-growth business challenges as these later-stage companies are more capable of creating a large number of high-quality well-paying jobs for British Columbians.

Objective 4.1: Engage B.C. companies with industry opportunities and targeted growth programs

Key Highlights

- Oversaw a network of accelerators, known as the BC Acceleration Network.
- Assisted high-potential companies to identify critical talent, capital and market opportunities to increase jobs and accelerate revenue growth.
- Matched innovators with industry-driven needs and opportunities in the clean technology and natural resource sectors, where B.C. has a competitive advantage.
- Provided high-potential companies with tailored input and assistance as to how they can best prepare and position their companies to capitalize on growth and industry opportunities.
- Delivered the Agritech Innovation Challenge in partnership with the Ministry of Agriculture.
- Sponsored and promoted conferences, competitions and events that provide valuable education and networking opportunities including the New Ventures BC Competition, Vancouver Entrepreneurs’ Forum, CrossOver AI and the Global VR/AR Summit.

Performance Measure	2018/19 Actuals	2019/20 Target	2019/20 Actuals	2020/21 Target	2021/22 Target
4.1 The average score of participants engaged in Innovate BC-funded programs that received support yielding improved company growth (via talent, capital, market) and industry opportunities ¹	72	70	73	70	70

Data source: Progress reports from program partners. This measure is based on participant surveys and presents an average of the overall weighted score out of a possible 100 points. 2019/20 data based on responses from 12 companies. This measure is collected from the RevUp program.

¹ This measure was replaced in the [2020/21-2022/23 Service Plan](#) with a measure that more accurately gauges the achievement of this Service Plan goal.

Discussion of Results

B.C. has had significant success in supporting highly innovative technology ventures; however, it is Canada’s mid-sized businesses that have the greatest potential for growth and impact on the economy. These growing and mid-sized companies hire more employees and have the resources to invest and export. As such, Innovate BC’s advanced access programming aims to catapult high potential ventures and established companies into this rapid growth phase.

To support these priorities, Innovate BC seeks to further the development of medium-sized firms in B.C. with the RevUP program. RevUP provides high potential companies with advanced access to growth (in talent, capital and markets) and industry opportunities with the objective of accelerating job creation and economic returns for the province. This measure is designed to reveal the impact of programming targeted at companies more advanced in their life-cycle that have the potential for rapid growth.

Survey questioning is divided into scores for three thematic areas from which an average is calculated. Talent, Capital and Markets are the core thematic pillars of Innovate BC's advanced access programming. Each pillar consists of four questions totalling a score of 100. Improved management capabilities, a "Basic Threshold" in our survey, is the most heavily weighted component of each pillar, scoring 40 points out of 100. The remaining three questions in each pillar are allocated 20 points each. A breakdown of the scoring system is located in Appendix C of Innovate BC's 2019/20 Service Plan.

Innovate BC exceeded its target with a score of 73 in 2019/20. It is the nature of the RevUP program that most companies are dedicated to improving one aspect (pillar) of their organization, rather than focusing on all three pillars simultaneously, hence the target of 70 as opposed to a greater number. As anticipated, companies scored higher for one pillar than the other two pillars in most cases. This score has been increasing annually from 65 in 2017/18 to 72 in 2018/19, and now 73 in 2019/20, which shows the program is offering increasing value and mentorship to companies year to year.

Financial Report

Discussion of Results

Innovate BC's core operations and activities are funded by the Province of B.C. through the Ministry of Jobs, Economic Development and Competitiveness. With these funds, Innovate BC will continue to leverage partnerships across the province to develop and deliver programs that meet its mandate. To deliver the best returns on investments, Innovate BC's partners are encouraged to leverage other funding sources, public and private, to gain additional sources of revenue.

A summary of Innovate BC's financial results is presented on the following page. This financial information was prepared in accordance with Canadian public sector accounting standards as recommended by the Public Sector Accounting Board of the Chartered Professional Accountants of Canada.

Financial Summary

(\$000)	2018/19 Actual	2019/20 Budget	2019/20 Actual	2019/20 Variance
Revenue				
By Major Sources				
Province of British Columbia	6,099	8,090	6,090	(2,000)
Internal Program Funding	276	10	616	606
NRAS Endowment	1,211	1,785	1,051	(734)
Interest and Other	805	170	744	574
Total Revenue	8,391	10,055	8,501	(1,554)
Expenses				
Programs and Initiatives	3,925	5,297	4,395	(902)
NRAS Endowment	1,131	1,785	970	(815)
Salaries and Benefits	2,013	2,160	2,141	(19)
Rent	323	312	333	21
Amortization	58	39	42	3
Operational & administrative expenses	924	462	600	138
Total Expenses	8,374	10,055	8,481	(1,574)
Net Income	17	0	20	20
Total Liabilities	9,304	11,131	8,095	(3,036)
Capital Expenditures	16	50	114	64
Accumulated Surplus	57,058	56,516	57,079	563

Variance and Trend Analysis

Revenues were \$1.6 million lower than budgeted 2019/20. Revenue from the province was less than budgeted because \$2.0 million in procurement concierge initiative funds were repurposed by the ministry after it was identified that existing programs would meet the initiative objectives. Internal program funding was more than budgeted because additional deferred revenue was recognized during the year. Natural Resource and Applied Science (NRAS) Research Endowment interest planned to be used for BC Ignite awards in the fourth quarter was postponed to the first quarter of 2021. Other revenue was higher due to higher interest revenue earned on the unrestricted funds and other funding received for programs.

Total expenses were lower than budgeted mainly due to the reduction in funding from the Province and the timing of the BC Ignite awards. Operational costs were slightly higher due to travel expenses to attend meetings and events to enhance relationships and increase Innovate BC's profile.

Risks and Uncertainties

Innovate BC's programs are primarily funded by core funding from the Province of B.C. with the organization aligning its funding to programs that meet its mandate. Innovate BC has limited access to its restricted funds (funds accumulated from past years that were not spent and have been directed to future programs). Interest returns on investments increased in the current year, but it is unknown whether interest returns will remain at this level in the next term.

The COVID-19 outbreak was declared a pandemic by the World Health Organization in March 2020. Given unknowns about the duration and magnitude of the crisis on the economy, it is not yet feasible to estimate future financial impacts to Innovate BC.

Auditor's Report

Financial Statements of

INNOVATE BC

And Independent Auditors' Report thereon Year

ended March 31, 2020



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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of Innovate BC and
To the Minister of Jobs, Economic Development and Competitiveness of British Columbia

Opinion

We have audited the financial statements of Innovate BC (the "Entity"), which comprise:

- the statement of financial position as at March 31, 2020;
- the statement of operations and accumulated surplus for the year then ended;
- the statement of changes in net financial assets for the year then ended;
- the statement of cash flows for the year then ended; and
- notes to the financial statements, including a summary of significant accounting policies

(hereinafter referred to as the "financial statements").

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Entity as at March 31, 2020, and its results of operations, its changes in net financial assets, and its cash flows for the year then ended in accordance with Canadian public sector accounting standards.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the "Auditors' Responsibilities for the Audit of the Financial Statements" section of our auditors' report.

We are independent of the Entity in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian public sector accounting standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Entity's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Entity's financial reporting process.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit.

We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.

The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.



- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

KPMG LLP

Chartered Professional Accountants

Vancouver, Canada
May 14, 2020

Audited Financial Statements

INNOVATE BC

Statement of Financial Position

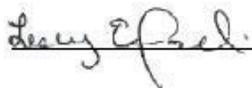
March 31, 2020, with comparative information for 2019

	2020	2019
Financial Assets		
Cash and cash equivalents:		
Unrestricted	\$ 1,224,901	\$ 2,121,444
Restricted - deferred programs (note 6)	916,004	908,218
Restricted - NRAS endowment (note 7)	1,928,142	1,454,150
	<u>4,069,047</u>	<u>4,483,812</u>
Investments (note 3):		
Unrestricted	5,677,537	5,794,417
Restricted - deferred programs (note 6)	2,084,828	1,970,192
Restricted - NRAS endowment (note 7)	2,913,730	2,923,439
	<u>10,676,095</u>	<u>10,688,048</u>
Accounts receivable	231,977	61,263
	<u>14,977,119</u>	<u>15,233,123</u>
Liabilities		
Accounts payable and accrued liabilities	251,881	1,576,325
Deferred program revenues (note 6)	3,000,832	3,351,010
Deferred revenue from NRAS endowment (note 7)	4,841,872	4,377,589
	<u>8,094,585</u>	<u>9,304,924</u>
Net Financial Assets	6,882,534	5,928,199
Non-Financial Assets		
Restricted - NRAS endowment investments (notes 3 and 7)	50,000,000	50,000,000
Tangible capital assets (note 4)	161,839	90,699
Program funds under management	-	987,100
Prepaid expenses	34,211	52,307
	<u>50,196,050</u>	<u>51,130,106</u>
Accumulated surplus (note 5)	\$ 57,078,584	\$ 57,058,305

Commitments and contingency (note 8)
 Contractual obligations (note 9)
 Impact of COVID-19 (note 17)

See accompanying notes to financial statements.

Approved on behalf of the Board:

 Director

 Director

INNOVATE BC

Statement of Operations and Accumulated Surplus

Year ended March 31, 2020, with comparative information for 2019

	Budget 2020 (Note 2(e) and 15)	2020	2019
Revenue:			
Grants from the Province of British Columbia (note 12)	\$ 6,090,000	\$ 6,090,000	\$ 6,099,645
Program revenue (note 6)	620,000	616,346	275,459
NRAS endowment (note 7)	1,745,000	1,050,559	1,210,938
Interest	-	255,325	232,946
Other	725,000	489,435	572,371
	9,180,000	8,501,665	8,391,359
Expenses (note 13):			
Programs and initiatives	4,294,000	4,395,140	3,924,502
NRAS endowment funds	1,745,000	970,455	1,130,834
Salaries and benefits	2,160,000	2,140,772	2,013,185
Rent	365,000	333,182	323,509
Amortization	39,000	41,579	58,031
Operational and administrative expenses	577,000	600,258	924,243
	9,180,000	8,481,386	8,374,304
Annual surplus	-	20,279	17,055
Accumulated surplus, beginning of year	57,058,305	57,058,305	57,041,250
Accumulated surplus, end of year	\$ 57,058,305	\$ 57,078,584	\$ 57,058,305

See accompanying notes to financial statements.

INNOVATE BC

Statement of Changes in Net Financial Assets

Year ended March 31, 2020, with comparative information for 2019

	Budget 2020 (Note 2(e) and 15)	2020	2019
Annual surplus	\$ -	\$ 20,279	\$ 17,055
Acquisition of tangible capital assets	(100,000)	(113,887)	(15,845)
Amortization of tangible capital assets	39,000	41,579	58,031
Impairment of tangible capital assets	-	-	23,478
Loss on disposal of tangible capital assets	-	-	449
Proceeds on disposal of tangible capital assets	-	1,168	-
	(61,000)	(50,861)	83,168
Acquisition of program funds under management	-	-	(482,245)
Funds under management transferred to Innovate BC	-	987,100	-
Use of program funds under management	-	-	20,145
	-	987,100	(462,100)
Acquisition of prepaid expenses	-	(18,802)	(35,015)
Use of prepaid expenses	-	36,898	526,492
	-	18,096	491,477
Change in net financial assets	(61,000)	954,335	112,545
Net financial assets, beginning of year	5,928,199	5,928,199	5,815,654
Net financial assets, end of year	\$ 5,867,199	\$ 6,882,534	\$ 5,928,199

See accompanying notes to financial statements.

INNOVATE BC

Statement of Cash Flows

Year ended March 31, 2020, with comparative information for 2019

	2020	2019
Cash provided by (used in):		
Operating:		
Annual surplus	\$ 20,279	\$ 17,055
Items not involving cash:		
Amortization of tangible capital assets	41,579	58,031
Impairment of tangible capital assets	-	23,478
Loss on disposal of tangible capital assets	-	449
	61,858	99,013
Changes in non-cash operating working capital:		
Accounts receivable	(170,714)	19,203
Program funds under management	987,100	(462,100)
Prepaid expenses	18,096	491,477
Accounts payable and accrued liabilities	(1,324,444)	808,758
Deferred program revenues	(350,178)	(1,599,119)
Deferred revenue from NRAS endowment	464,283	70,220
	(313,999)	(572,548)
Capital:		
Purchase of tangible capital assets	(113,887)	(15,845)
Proceeds on sale of tangible capital assets	1,168	-
	(112,719)	(15,845)
Investments:		
Purchase of investments	(7,468,540)	(39,998,710)
Proceeds on maturity of investments	7,480,493	40,959,074
	11,953	960,364
Increase (decrease) in cash and cash equivalents	(414,765)	371,971
Cash and cash equivalents, beginning of year	4,483,812	4,111,841
Cash and cash equivalents, end of year	\$ 4,069,047	\$ 4,483,812

See accompanying notes to financial statements.

INNOVATE BC

Notes to Financial Statements

Year ended March 31, 2020

1. Authority and purpose:

Innovate BC was established on March 15, 2018 by an amendment of the British Columbia Innovation Council Act to the Innovate BC Act (the "Act"). Prior to March 15, 2018, Innovate BC was known as British Columbia Innovation Council (the "Council"). The Council was established in 2006 by an amendment of the Innovation and Science Council Act to the British Columbia Innovation Council Act.

Innovate BC is governed by a Board of Directors, appointed by the provincial government of British Columbia (the "Province"). Innovate BC is exempt from the payment of income taxes under Section 149 of the Income Tax Act.

Under Section 13 of the Act, the directors, officers, and employees of Innovate BC have certain immunities in the exercise of their duties carried out in their connection with Innovate BC.

The objective of Innovate BC is to encourage development and application of advanced or innovative technology to meet the needs of industry in British Columbia including the implementation, administration and funding of programs.

2. Significant accounting policies:

(a) Basis of accounting and presentation:

These financial statements are prepared in accordance with Canadian public sector accounting standards as recommended by the Public Sector Accounting Board of the Chartered Professional Accountants of Canada.

(b) Cash and cash equivalents:

Cash and cash equivalents include investments with a term to maturity of 90 days or less at the date of acquisition.

(c) Investments:

Investments, which include investments with original terms to maturity of greater than 90 days, are recorded at amortized cost plus accrued interest, which approximates market value. Interest income is recognized in the period earned.

Investments in privately-held corporations are recorded at market value.

(d) Revenue recognition:

Unrestricted contributions are recorded as revenue when received or receivable, if the amounts can be estimated and collection is reasonably assured. Other unrestricted revenue, including sales of services, are reported as revenue at the time the services are provided or the goods delivered.

Investment income on unrestricted assets is recognized as revenue when it is earned. Investment income that is subject to external restrictions is deferred and recognized as revenue in the year in which the related expense is incurred.

INNOVATE BC

Notes to Financial Statements (continued)

Year ended March 31, 2020

2. Significant accounting policies (continued):

(d) Revenue recognition (continued):

Endowment contributions are recognized as revenue when received. Investment income earned from restricted cash and investments related to the endowment funds are deferred and recognized as revenue when they are spent or disbursed in accordance with the restrictions of the endowment.

Contributions externally restricted for non-capital specific purposes are recorded as deferred revenue and recognized as revenue in the year in which the stipulations are met.

(e) Budget figures:

The budget figures presented in these financial statement are based on the amended fiscal year 2020 operating budget, approved by the Board of Directors on February 3, 2020.

(f) Government transfers:

Transfers from governments with restrictions are deferred and recognized as revenue when they are spent in accordance with the stipulations in the related agreements. Transfers from governments without restrictions are recognized as revenue when received or receivable if the amounts can be reasonably estimated and collection is reasonably assured.

(g) Financial instruments:

Financial instruments are classified into two categories: fair value or amortized cost.

Investments with fixed maturity dates are recorded at amortized cost. Income on these investments is recognized in the Statement of Operations and Accumulated Surplus over the period of time the investments are held, except for those that are restricted in use. The income from investments that are restricted in use are included within deferred revenue and recognized in the Statement of Operations and Accumulated Surplus when restrictions are satisfied. Sales and purchases of investments are recorded on the trade date. Transaction costs related to the acquisition of investments are included in the cost of the related investments.

The carrying amounts of other financial instruments such as cash and cash equivalents, and accounts receivables also approximate their fair value due to their short-term maturities.

Innovate BC does not have any financial instruments required or elected to be subsequently recorded at fair value.

INNOVATE BC

Notes to Financial Statements (continued)

Year ended March 31, 2020

2. Significant accounting policies (continued):

(h) Non-financial assets:

Non-financial assets are not available to discharge existing liabilities and are held for use in the provision of services. They may have useful lives extending beyond the current year and are not intended for sale in the ordinary course of operations.

(i) Tangible capital assets:

Tangible capital assets are initially recorded at cost which includes amounts that are directly attributed to acquisition, construction, development, or betterment of the asset. The historical cost, less residual value, of the tangible capital assets is amortized commencing at the time the asset is available for use based on the methods and rates as shown in the schedule below:

Asset	Amortization
Furniture, fixtures and equipment	20% declining balance
Computer hardware and software	33% declining balance
Leasehold improvements	Straight line over the lesser of the term of the lease and the useful life of the asset

When events or circumstances indicate that a tangible capital asset no longer has any long-term service potential, the net carrying amount is written down to the residual value of the asset.

(j) Prepaid expenses:

Prepaid expenses are recorded at cost and amortized over the period where the benefits are received.

(k) Employee future benefits:

Innovate BC accrues employee vacation entitlements, included in accounts payable and accrued liabilities. Innovate BC is a member of the Public Service Pension Plan (note 11). Defined contribution plan accounting is applied to the multi-employer defined benefit plan and, accordingly, contributions are expensed when paid or payable.

(l) Use of estimates:

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. The significant areas requiring the use of management estimates include the determination of useful lives of tangible capital assets for amortization and the accrual of liabilities. When actual results differ from the estimates and assumptions, the impact will be recorded in future periods when the difference becomes known.

INNOVATE BC

Notes to Financial Statements (continued)

Year ended March 31, 2020

3. Investments:

Restricted and unrestricted investments consist of term deposits and guaranteed investment certificates with maturity dates ranging from May 2020 to December 2023, bearing interest at rates ranging from 1.65% to 3.36% (2019 – 2.00% to 3.46%).

Included in unrestricted investments are shares of previous British Columbia Advanced Systems Foundation (“ASI”) program participant private corporations received in exchange for all or a portion of loan or royalty interests. As at March 31, 2020, Innovate BC has assessed these shares of privately-held corporations to have nominal market value of \$1 each for each company shareholding. The estimated market value of the long-term investments as at March 31, 2020 is \$5 (2019 - \$5).

4. Tangible capital assets:

Cost	Balance, March 31, 2019	Additions	Disposals	Balance, March 31, 2020
Furniture, fixtures and equipment	\$ 210,415	\$ 46,334	\$ -	\$ 256,749
Computer hardware and software	406,373	2,812	2,812	406,373
Leasehold improvements	120,569	64,741	27,770	157,540
	\$ 737,357	\$ 113,887	\$ 30,582	\$ 820,662

Accumulated Amortization	Balance, March 31, 2019	Amortization	Accumulated amortization of disposals	Balance, March 31, 2020
Furniture, fixtures and equipment	\$ 175,832	\$ 10,348	\$ -	\$ 186,180
Computer hardware and software	366,257	13,606	1,644	378,219
Leasehold improvements	104,569	17,625	27,770	94,424
	\$ 646,658	\$ 41,579	\$ 29,414	\$ 658,823

INNOVATE BC

Notes to Financial Statements (continued)

Year ended March 31, 2020

4. Tangible capital assets (continued):

	Net book value March 31, 2020	Net book value March 31, 2019
Furniture, fixtures and equipment	\$ 70,569	\$ 34,583
Computer hardware and software	28,154	40,116
Leasehold improvements	63,116	16,000
	\$ 161,839	\$ 90,699

5. Accumulated surplus:

Accumulated surplus is comprised of the following:

	2020	2019
Invested in tangible capital assets	\$ 161,839	\$ 90,699
NRAS endowment	50,000,000	50,000,000
Program funds under management	-	987,100
Unrestricted	6,916,745	5,980,506
	\$ 57,078,584	\$ 57,058,305

6. Deferred program revenues:

	Balance March 31, 2019	Funds returned	Funds received	Funds expended	Balance March 31, 2020
Agriculture Science and Innovation	\$ 1,160,725	\$ -	\$ -	\$ (281,556)	\$ 879,169
LEEF Student Program	908,244	-	17,044	(9,283)	916,005
Aquaculture & Environment Research	376,024	-	-	-	376,024
Industrial Innovation Scholarship	102,750	-	-	-	102,750
Internet of Things Challenge	4,079	(4,079)	-	-	-
Smart Communities Pilot	4,430	-	-	(4,430)	-
Innovation Exchange	472,600	-	-	-	472,600
BC Tech Summit (a)	322,158	-	253,203	(321,077)	254,284
	\$ 3,351,010	\$ (4,079)	\$ 270,247	\$ (616,346)	\$ 3,000,832

(a) The revenue and expenses for the BC Tech Summit are recorded on a gross basis in fiscal 2020 (2019 - net basis). As directed by the Ministry of Jobs, Economic Development and Competitiveness, Innovate BC acted as the principal in the transactions involved for the BC Tech Summit in the current year.

(b) Funds restricted for future program expenses have been separated and classified as restricted cash and cash equivalents - deferred programs and restricted investments - deferred programs.

INNOVATE BC

Notes to Financial Statements (continued)

Year ended March 31, 2020

7. Natural Resources and Applied Science Research Endowment (NRAS):

In fiscal year 2005/2006, Innovate BC was charged with stewarding an endowment contribution of \$50,000,000 from the Ministry of Economic Development. Investment earnings are restricted for the support of training, research and development in natural resources and applied sciences. As at March 31, 2020, restricted cash and investments of \$54,841,872 (2019 - \$53,377,589) are comprised of the permanently restricted endowment balance of \$50,000,000 and unspent interest earnings of \$4,841,872 (2019 - \$4,377,589). Out of the unspent interest, the amount of \$1,201,576 (2019 - \$1,048,710) is committed for future payments of contracted awards. During the year ended March 31, 2020, Innovate BC awarded Ignite Awards totaling \$912,380 (2019 - \$1,048,710) to research projects in natural resources and applied sciences.

Deferred revenue from the NRAS endowment balance comprises of the following:

	2020	2019
Accumulated interest, beginning of year	\$ 4,377,589	\$ 4,307,369
Interest earned net of fees	1,514,842	1,281,158
Awards and administration fees	(1,050,559)	(1,210,938)
Accumulated interest, end of year	\$ 4,841,872	\$ 4,377,589

8. Commitments and contingency:

(a) Operating leases:

Innovate BC has entered into operating leases for their premises and certain office equipment. Total estimated lease payments up to the end of the lease terms are as follows:

2021	\$ 346,991
2022	347,956
2023	355,084
2024	361,024
2025	300,148
	\$ 1,711,203

(b) Contingencies:

From time to time, Innovate BC is subject to certain legal proceedings and claims which arise in the ordinary course of business. The outcome of such claims are undeterminable at this time and accordingly no provision has been made for these claims.

INNOVATE BC

Notes to Financial Statements (continued)

Year ended March 31, 2020

9. Contractual obligations:

Innovate BC has entered into a number of project grant contracts as at March 31, 2020 to provide future funding of research projects to be completed subsequent to the year-end. These contractual obligations are funded in installments and payments are due based on the satisfaction of conditions included in the contracts. As such, no liability has been accrued in the financial statements as Innovate BC is not liable for payments until these conditions have been met.

The contractual obligations of Innovate BC as at March 31, 2020 are \$2,848,576 (2019 - \$1,975,956).

10. Contractual rights:

Innovate BC has entered into a number of contracts with third parties, and are entitled to receive payments to the end of the contract terms as follows:

	2021	2022
Lease	\$ 34,000	\$ 26,000
BC Tech Works Program	206,000	-
	\$ 240,000	\$ 26,000

11. Employee future benefits:

Innovate BC and its employees contribute to the Public Service Pension Plan (the "Plan") in accordance with the *Public Sector Pension Plans Act* (the "Act"). The Public Service Pension Board of Trustees, representing Plan members and employers, is responsible for administering the Plan, including investment of assets and administration of benefits. As the Plan is a multi-employer, defined benefit plan, Innovate BC accounts for its payments on the basis of a defined contribution plan. The Plan covers approximately 64,308 active employees.

Every three years, an actuarial valuation is performed to assess the financial position of the Plan and adequacy of funding. The actuary determines an appropriate combined employer and member contribution rate to fund the Plan. The actuary's calculated contribution rate is based on the entry-age normal cost method, which produces the long-term rate of member and employer contributions sufficient to provide benefits for average future entrants to the Plan. This rate is then adjusted to the extent there is amortization of any funding deficit.

The latest actuarial valuation as at March 31, 2017, indicated a funding surplus of \$1,896,000,000 for basic pension benefits on a going concern basis. The next valuation will be as at March 31, 2020, with results available in early 2021.

During the year ended March 31, 2020, Innovate BC paid and expensed \$142,186 (2019 - \$130,312) for contributions to the Plan.

INNOVATE BC

Notes to Financial Statements (continued)

Year ended March 31, 2020

12. Related parties:

Innovate BC is related through common ownership to all Province of British Columbia ministries, agencies, crown corporations, school districts, health authorities, hospital societies, universities and colleges that are included in the provincial government reporting entity. Transactions with these entities, unless disclosed otherwise, are recorded at the exchange amount, which is the amount of consideration established and agreed to by the related parties.

During the year ended March 31, 2020, Innovate BC received \$6,090,000 (2019 - \$6,090,000) in provincial funding from the Ministry of Jobs, Economic Development and Competitiveness.

13. Expenses by object:

The following is a summary of expenses by object:

	2020	2019
Expenses:		
Program expenses and disbursements	\$ 5,365,595	\$ 5,055,336
Salaries and benefits (a)	2,140,772	2,013,185
Rent	333,182	323,509
Contracted services	134,720	533,766
Office expenses	152,946	194,874
Other costs	312,592	195,603
	<u>8,439,807</u>	<u>8,316,273</u>
Amortization	41,579	58,031
Total expense	\$ 8,481,386	\$ 8,374,304

(a) Salary and benefits of \$765,858 were associated with the delivery of programs during current year (2019 – \$563,605).

14. Financial risk management:

(a) Credit risk:

Credit risk refers to the risk that a counterparty may default on its contractual obligations resulting in a financial loss. For cash and accounts receivable, Innovate BC's credit risk is limited to the carrying value on the statement of financial position. Management does not believe that Innovate BC is subject to any significant concentration of credit risk. There have been no changes to the risk exposure from the prior year.

(b) Liquidity risk:

Liquidity risk is the risk that Innovate BC is not able to meet its financial obligations on a timely basis or at a reasonable cost. Innovate BC has established budget processes and regularly monitors cash flows to ensure the necessary funds are on hand to fulfill upcoming obligations. There have been no changes to the risk exposure from the prior year.

INNOVATE BC

Notes to Financial Statements (continued)

Year ended March 31, 2020

14. Financial risk management (continued):

(c) Market risk:

Market risk is the risk that changes in market prices, such as interest rates, will affect Innovate BC's income. Innovate BC utilizes market risk management to control market risk exposures to within acceptable parameters while optimizing the return on risk.

Innovate BC is not exposed to significant interest risk as it does not have amounts payable that are charged interest. There have been no changes to the risk exposure from the prior year.

15. Budget figures:

	Original Budget	Amended Budget	Change
Revenue:			
Grants from the Province of British Columbia (a)	\$ 8,090,000	\$ 6,090,000	\$ (2,000,000)
Internal program funding (b)	10,000	620,000	610,000
NRAS endowment	1,785,000	1,745,000	(40,000)
Interest and other (c)	170,000	725,000	555,000
	10,055,000	9,180,000	(875,000)
Expenses:			
Program expenses and disbursements:			
Programs and initiatives	5,297,000	4,294,000	(1,003,000)
NRAS endowment funds	1,785,000	1,745,000	(40,000)
Salaries and benefits	2,160,000	2,160,000	-
Rent	312,000	365,000	53,000
Amortization	39,000	39,000	-
Operational and administrative expenses	462,000	577,000	115,000
Total expenses	\$ 10,055,000	\$ 9,180,000	\$ (875,000)

Changes between the original budget and the amended budget primarily result from:

- (a) Reduced budget from Province of British Columbia
- (b) Increase to programs and initiatives, and associated revenues and expenses.
- (c) Increase in other funding.

INNOVATE BC

Notes to Financial Statements (continued)

Year ended March 31, 2020

16. Comparative information:

Certain comparative information has been reclassified to conform to the financial statement presentation adopted for the current year.

17. Impact of COVID-19:

In March 2020, the COVID-19 outbreak was declared a pandemic by the World Health Organization. At the time of the approval of these financial statements, Innovate BC has experienced the following indicators of financial implications and undertaken the following activities in relation to the COVID-19 pandemic:

- (a) Cancellation of the 2020 BC Tech Summit based on public health recommendations on gatherings of larger than 50 people, and changes to work arrangements; and
- (b) Deployment of work from home protocols for Innovate BC's office.

Management has assessed the financial impacts of the cancellation of the 2020 BC Tech Summit, changes to work arrangements, and additional expenses related to the COVID-19 pandemic, and the corresponding adjustments have been reflected in these financial statements.

Potential future impacts on Innovate BC's business could include future decreases in revenue. As the situation is dynamic and the ultimate duration and magnitude of the impact on the economy are not known, an estimate of the future financial effect on Innovate BC is not practicable at this time.

Appendix A: Additional Information

Corporate Governance

Role and Membership of the Board

The Lieutenant Governor, through Order-in-Council, appoints the members of Innovate BC's board and delegates the role of the chair. The board chair reports to the British Columbia Legislative Assembly through the Minister of Jobs, Economic Development and Competitiveness. As at March 31, 2020, the Board of Directors had 11 members:

- Dr. Alan Shaver, Chair
- Dr. Lesley Esford
- Michael Fergusson
- Suzanne Gill
- Dr. Joy Johnson
- Dave Krysko
- Dr. Gail Murphy
- Dr. Tom Roemer
- Benjamin Sparrow
- Don Stuckert
- Denise Williams

Senior Management:

- Raghwa Gopal, President & CEO
- Jennie Choboter, Chief Financial Officer
- Tomica Divic, Vice President, Operations

Organizational Overview

Enabling Legislation

Innovate BC is a provincial Crown Agency, operating under the [*Innovate BC Act*](#).

Contact Information

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