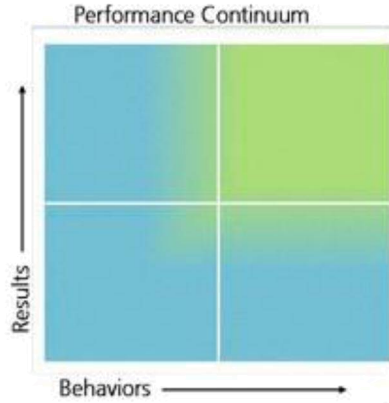


Performance Continuum Insight Method® Worksheet

START HERE:

1. Indicate Current and Planned Position:



2. Start With Your Judgments, Perceptions, and Opinions:

7. Reframe the supporting examples to describe the specific actions that will demonstrate the on-target performance:

3. Describe Your Supporting Examples:

Steps 1-5
Analyze Performance
Steps 6-8
Talking Points

6. Reframe the problem to the "turnaround" to describe the on-target performance:

8. Reframe the negative impact to what the positive impact will be:

5. Analyze All Steps and State the Problem:

4. Name the Negative Impact(s):