

## SALES CONSULTANT

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**Ouwens Casserly Real Estate** is Australia's fastest growing independent residential property firm - our success is borne of culture, professionalism, and a genuine desire to help people reach their goals through property.

OC Sales Consultants provide a high-level of service to every client, to assist in the sale or purchase of a property, from advising clients about market conditions, conducting opens and private inspections and providing guidance to their clients through every step of the process of buying or selling their property.

### Key responsibilities include:

- Client prospecting
- Property appraisals
- Listing and selling residential real estate
- Promote sales through advertisements, open houses and listing services
- Provide advice to assist sellers and buyers in the marketing and purchasing of property
- Develop tailored presentations and solutions for clients
- Database management
- Working collaboratively with Property Managers and the Business Development team to identify, develop and maximise opportunities
- Delivering exceptional service to all clients.

### Qualifications and experience required:

- Minimum 12 months successful real estate sales experience
- Real estate license (essential)
- A genuine passion for property and delivering exceptional results
- Database management experience (AgentBox advantageous)
- Intermediate Microsoft Office skills
- Highly developed verbal and written communication skills
- Exceptional attention to detail, organisation, and time management skills
- Ability to carry out duties autonomously and work effectively in a team environment

At OC, we set ourselves apart from other Real Estate Agencies through our people and culture. We offer exceptional administration and marketing support to our sales team, along with industry training, reward and recognition programs and career development opportunities.

We are seeking interest from talented real estate sales professionals who connect with our company values of Authenticity, Optimism, Passion and Precision.

Please send your application to Simone de Laine, People and Culture Manager - [careers@ocre.com.au](mailto:careers@ocre.com.au).