



NetSuite Goes Well Beyond Financials

For Companies Looking to Outsource a Variety of Critical Business Processes

We know the impact that every decision has on the growth of your business. One critical decision in achieving fast growth is choosing a business system platform that meets your specific requirements and can scale as your business matures. Finding the right software platform fit can be the differentiating factor between growing and thriving versus just surviving—but the search doesn't have to be a challenge.

NetSuite, the world's leading cloud ERP, goes far beyond financials: NetSuite's robust capabilities include enterprise-class functionality that can easily be enabled as you grow. Here are some of the advanced capabilities NetSuite can implement as you need them:

Recurring Revenue Management

NetSuite provides the critical end-to-end functionality you need to meet the challenges of a recurring revenue business model and turn subscription and maintenance processes into a competitive asset. NetSuite's recurring revenue management capabilities let you manage automated subscription and maintenance billing processes, drive customer renewals by providing employees with visibility into a customer's entire history with your company, and monetize existing

customers by enabling service and sales teams to more effectively cross-sell and up-sell.

Human Resources Management

SuitePeople offers powerful functionality for organizations to automate their HR and workforce management process. It's packaged with an exceptional employee experience that allows your employees to complete most everyday HR tasks independently. NetSuite understands the different roles that employees play in your organization, which is why the capabilities include customizable workflows and reports tailored to how you do business. It's built to bring you real-time, relevant information you need when you need it.

NetSuite's SuitePeople features let you and your employees create customized time-off plans, quickly search and find employees and contact information in the organization using the "employee directory" and "org browser," foster employee engagement through positive feedback and recognition, and view reports and analytics covering all key HR processes.

Omnichannel Commerce

SuiteCommerce is an ecommerce solution that enables merchants to deliver unique, personal and engaging online experiences on any device while also providing a single view of customer orders, inventory and other critical business data, enabling real-time understanding of your ecommerce operations. As a true SaaS platform free from “version lock,” you can automatically take advantage of new features and upgrades as they are made available. NetSuite’s SuiteCommerce features let you easily manage and add new site features and functionalities, support both B2C and B2B customers, drive sales with SEO and marketing features, integrate entire customer shopping experience, and create reports to gain insight into your business.

Advanced Manufacturing

Advanced Manufacturing delivers comprehensive functionality specifically designed to help manufacturers of all sizes reduce operating costs, increase revenue, and better manage their business and supply chain processes overall. Providing deep industry functionality, NetSuite’s Advanced Manufacturing features let you effectively plan your shop floor and supply chain activities, manage quality, service and inspection, control work order release, and access fully integrated bar code scanning and wireless tablet functionality in real-time.

Advanced Billing

SuiteBilling provides transparency around all subscription billing activities with real-time visibility into billing and financial activity, helping streamline your company’s operations. SuiteBilling feature lets you bill customers using the different pricing models included, consolidate invoices, schedule and automate changes to pricing and subscriptions, create common pricing templates and customized scenarios, and access common billing and financial data quickly and easily through real-time reports.

Multi-Book Accounting

NetSuite’s Multi-Book Accounting feature allows your business to comply with multiple sets of financial regulatory systems in parallel. Whether your business operates on industry-specific rules, country-specific rules or both, this add-on enables you to issue financial statements in accordance with any accounting standard required. Multi-Book Accounting lets you easily perform financial reporting and analysis for each of your books with an intuitive toolset, perform foreign currency management per book, build customized financial processes and book specific activity based on a single business transaction for the general ledger. It includes revenue recognition, expense amortization and more in accordance with the appropriate accounting standards.

Warehouse Management System

NetSuite Warehouse Management System (WMS) optimizes day-to-day warehouse operations using industry leading best practices to increase efficiencies and minimize handling costs. WMS features let you increase labor productivity by guiding users through important tasks, improve order and fill rates and fulfillment accuracy, reduce handling time, and trace inventory movements and transactions reported in real-time using the mobile app.

Global Expansion

NetSuite OneWorld delivers a real-time, unified global business management solution for companies that manage or will manage multinational and multi-subsidiary operations, with the capability to meet local compliance and reporting obligations across the world. OneWorld features let you develop standard business processes that are deployable across divisions and subsidiaries to streamline multi-subsidiary operations, meet critical regulatory local financial compliance requirements, and view real-time key metrics and business performance through web-based access from anywhere.

Fixed Assets Management

NetSuite Fixed Assets Management gives you an easy-to-manage single version of truth for your assets, enabling you to maintain, control and report the complete asset lifecycle from creation to depreciation, revaluation and retirement. Fixed Assets Management features let you create customized depreciation methods, manage asset master data by department and ingrate asset management with NetSuite's core accounting functionality, eliminating the need for manual effort and multiple error-prone spreadsheets.

Project Management

NetSuite Project Management helps you more effectively manage service operations by monitoring the progress of your projects to improve productivity, understand costs and drive efficiencies. Project Management features let you track project time and expense, assign tasks and jobs, create and issue invoices, compare project performance, and manage revenue recognition and other project-related financials to better organize work and allow visibility into a complex organization.

If you are interested in more information on these capabilities, please reach out to your provider to request a demo.