

# **New Account Form**

# MUST BE COMPLETE TO BE CONSIDERED

I. Select Laboratory of Choice						
Primary Lab	□ Asheville □ Atlanta □ Baltimore	□ Dallas □ Denver □ Eugene	□ Lewiston □ Los Angeles □ Minneapolis □ Mississippi	□ Phoenix □ Portland □ Ramsey	Check one:  Wholesale/Distributor ECP	
2nd Choice	<ul> <li>□ Boise</li> <li>□ Buffalo</li> <li>□ Chicago</li> <li>□ Cleveland</li> <li>□ Columbus</li> </ul>	<ul> <li>□ Greensboro</li> <li>□ Hartford</li> <li>□ Knoxville</li> <li>□ Largo</li> <li>□ Las Vegas</li> </ul>	☐ Mobile ☐ Modesto ☐ New Orleans	□ San Antonio □ San Diego □ Seattle □ St. Louis	Other (Explain)	
II. Account Information						
Name of Legal Entity		Telephone			Fax	
Ship To Address		City, State,	Zip		Office Contact Name / Phone	
Exempt From Sales Tax?	:)	Business E	mail Address and Web	osite		
III. Business Ownership Information						
Company Organization: Corporation State and Date of Busi	ness Formation	Federal Ta	x I.D.		Social Security Number	
Name of Business Owner		L F	Reflects New Ownersh	ip	Telephone ( )	
Address	City/State/Zip			Fax ( )		
Name of Business Owner #2				Telephone ( )		
Address	City/State/Zip				Fax ( )	
IV. Trade References						
Existing HOYA Account #						
Name of Business City	5	State	Account #		Telephone ( )	
Name of Business City	5	State	Account #		Telephone ( )	
V. Billing Information						
Bill Me Through My Buying Group	count #		Name of Buying Grou	p		
Bill Me Direct			Telephone ( )		Fax ( )	
Address If same address a	s above, please che	ck this box 🛛	City/State/Zip			
Payment Method Check or Call in Credit Card Please Send Me a Credit Card Auto Pay Authorization Form Please Send Me a Bank Draft Auto Pay Authorization Form Please Send Me a Bank Draft Auto Pay Authorization Form						
VI. Signature						
The credit applicant named at the beginning of this application entities to conduct a credit bureau investigation of the applic certifies that he/she is authorized to sign this application on America. Credit availability shall be at the sole discretion of Ho at any time. Accounts past due will be charged a 1.2% per m all reasonable collection costs and attorney fees. The under Tax Certification: 1. The number shown on this form is my or backup withholding because: (a) I am exempt from backup as a result of a failure to report all interest or dividends, or person. "The Internal Revenue Service does not require y	cant and agrees t behalf of applica by a Optical Labs of conth finance chai rsigned represent correct taxpayer i withholding, or (b r (c) the IRS has n	o all the Terms nt and by so d America. A cre rge. Should it I s that he/she I dentification of have been otified me tha	s and Conditions se oing binds the appl edit bureau investige become necessary has the authority to number (or 1 am wo notified by the Inter it 1 am no longer su	t forth by Hoya Opt icant to the agreem ation may be run at a to place the accour execute this credit <i>iting for a number</i> <i>nal Revenue Servic</i> <i>bject to backup wi</i>	ical Labs of America. The person signing below ent and terms set forth by Hoya Optical Labs of ny time and credit availability may be terminated the for collection, the undersigned agrees to pay agreement on behalf of the business identified. to be issued to me), and 2. I am not subject to the (IRS) that I am subject to backup withholding thholding, and 3. I am a US citizen or other US	
•	Printed Nan	ne			Date	
VII. Personal Guarantee In consideration for Hoya Optical Labs of America extending credit to the business identified below for any materials and/or services after this date at the request of applicants or its agents, the undersigned individual hereby personally guarantees unconditionally and irrevocably the prompt payment of any sums now or hereafter owed to Hoya Optical Labs of America by the business identified below whether said sums are due under open account, contract or otherwise.						

Signature	Printed Name		Date				
INTERNAL USE ONLY							
Credit Limit	Credit Approval Signature		Date				
Tax Code		Tax Approval Signature					

# EMAIL COMPLETED APPLICATION TO: <u>accountsadmin@hoya.com</u> Revised: April 2019

## POLICIES, TERMS AND CONDITIONS

ACCEPTANCE OF TERMS: This agreement consists of the following Terms and Conditions as well as the information set forth on the face of this document. By accepting delivery of the goods shown on this document, Customer acknowledges that he or she has read and agrees to all Terms and Conditions of this agreement (hereafter the "Hoya Terms and Conditions"). If the Customer has submitted a Hoya Credit Application, the terms and conditions contained therein are incorporated as if fully set forth herein. No Terms or Conditions herein or in the Hoya Credit Application may be changed except by written consent of either an Officer or the Manager of Credit Services of Hoya. Any counter offers with terms and/or conditions different from the Hoya Terms and Conditions are expressly rejected. Any value provided to Principal hereunder shall be provided in accordance with the provisions of the federal anti-kickback statute warranty safe harbor regulation (42 C.F.R. §1001.952(g)). Federal anti-kickback law provides for criminal and or/civil liability for Inducements related to any product for which payment may be made by a federal healthcare program or federally-funded state healthcare program, including Medicaid and Medicare (collectively, "Federally Funded Programs"). Some states have similar anti-kickback laws ("State Laws"). It is Consignee's policy to comply with all applicable laws; however, Consignee has no way of knowing whether any specific transaction will be paid by a Federally Funded Program or otherwise covered by State Laws. Accordingly, it is the Principal's sole responsibility to determine if a job is eligible or not eligible under this Agreement, and to notify Consignee of any transactions which should be excluded (including any transactions with third-party private payers which may be prohibited under State Laws or as a result of participation in Federally Funded Programs), and to ensure that the Principal does not accept any benefits under this Agreement that are prohibited. Consignee will provide the value of any discounts, rebates, or other price concessions, including use of equipment at no charge, to Principal so that Principal can comply with its obligation to properly disclose and appropriately reflect such discounts, rebates, or other price concessions on applicable cost reports or in charges to Medicare, Medicare, Medicare, Medicard, and other federal health insurance programs or state health insurance programs in accordance with Section 1128B(b)(3) of the Social Security Act, 42 U.S.C. §1320a-7b(b)(3).

If Principal requires any further information, Principal may contact Consignee, and Consignee will provide such information to Principal.

LAB REMAKES: Lenses made incorrectly will be re-manufactured for 180 days from the date of the original invoice. The original prescription or invoice number and date must be returned with the lenses and/or frame. Please provide specific details about the reason for the remake. Credit will be issued upon receipt and inspection of the incorrect lenses.

Rx CANCELLATION / Rx CHANGES: If lenses are not yet in process, prescription changes can be made at no charge. If lenses are already in process, 50% credit will apply. If lenses have shipped, no cancellation credit will be given

NO FAULT DOCTOR REMAKE: Finished Jobs: Hoya Vision Care will offer a 50% remake for a Doctor's change within one year of the original invoice on finished prescriptions. Hoya will credit 50% of the lessor invoice. Lenses must be returned for credit to be issued. Credit will be issued upon receipt and inspection of the lenses. Uncut Jobs: Hoya Vision Care offers 50% off price for a doctor's change or edging error within 120 days of the original billing date. Lenses must be returned for credit to be issued. \*Warranties and Redos on all Third Party work will follow the Third Party's Warranty Guidelines

RETURNS AND CREDITS: Credits will be issued upon receipt of original lenses. To ensure proper credit, please attach a completed, preprinted return label referencing your account number, the original invoice number and/or patient name. To help us keep shipping cost and prices down, please attach returned lenses with your next frame to come order.

FRAMES: Patient's own frames will be processed at doctor's risk.

PRICES

## PRICES: Product prices are subject to change without notice.

SHIPPING AND DELIVERY: Usual and customary shipping charges will be applied to each Rx. (See Special Services on the Price list for overnight Priority Service) All sales are FOB Hoya shipping dock. Please Note: Hoya reserves the right to charge customers 100% of the fuel surcharge applied by national air-freight couriers based on national fuel rates and indexes VOLUME BASED CASH DISCOUNT SCHEDULE:

Monthly Qualifying Prompt Pay Purchase	Discount
\$4,000 or Greater	20%
\$2,500 - \$3,999	15%
\$1,000 - \$2,499	10%
Up to \$999	2%

In order to qualify for the prompt pay cash discount, payment in full must be made by the 15th of the month following the statement date. Qualifying purchases include all eyeglass Rx invoices, both finished and uncut. Orders for net Rx packages, stock lenses, stock frames on Rx, non-prescription sunglasses, cases, and miscellaneous accessories are discounted on invoice if applicable. They do not receive an additional statement discount

PAYMENT TERMS: Payments are due in full by the 15 day of the month.

All past due invoices over 30 days are subject to a 1.2% finance charge per month.

### WARRANTIES

WARRANTIES: At Hoya Vision Care, we stand behind our quality and service 100%. Our goal is to consistently provide exceptional service and quality products at the best value. In our efforts to meet this goal, we have structured our policies to be flexible and responsive to all your needs. All of the warranties below are null and void in the event of improper care or abuse. **PROGRESSIVE LENS WARRANTY:** We offer a 120 day HOYA Patient Satisfaction Guarantee. Should a patient become dissatisfied with their HOYA progressive lenses within 120 days of invoice, we will remake

the progressive lenses with a fitting change, one time, at no charge. Should the patient still not adapt after the no charge replacement, we will remake the prescription into conventional lenses at full charge on the invoice and credit the original. All other progressive lens brands receive the same warranty coverage up to 60 days from delivery. All non-Hoya progressive lens brands ARE required to be returned. If time period has been exceeded, see no fault Doctor Remake Policy.

SCRATCH RESISTANT COATING WARRANTY: Hoya Vision Care will warrant all double-sided HOYA Clarity Shield 2<sup>TM</sup> Scratch Coated Lenses and HOYA Phoenix<sup>TM</sup> Lens material against scratch defects for 24 months from the original date of the patient invoice. We will replace the lenses and coating as many times as requested at no charge, providing the prescription remains the same in the same frame. Hoya Lenses are not required to be returned. Other manufacturers scratch coatings are warranted against scratch defects for 12 months form the original date of the patient invoice. We will replace the lenses and coating one time, at no charge, providing the prescription remains the same in the same frame. Lenses ARE required to be returned. The scratch resistance warranty does not apply to safety frames due to the harsh environment.

#### ANTI-REFLECTION WARRANTIES

HOYA Super HiVision and Super HiVision EX3: Warranted for 24 months from the original date of the patient invoice. We will provide unlimited replacement of the lenses and coating at no charge, providing the ription remains the same in the same frame. Lenses are NOT required to be returned.

HOYA Recharge: Warranted for 24 months from the original date of the patient invoice. We will provide unlimited replacement of the lenses and coating at no charge, providing the prescription remains the same in the same frame. Lenses are NOT required to be returned.

HOYA HiVision w/View Protect and HiVision: Warranted for 24 months from the original date of the patient invoice. We will replace the lenses and coating up to 2 times, at no charge, providing the prescription remains the same in the same frame. Lenses are NOT required to be returned.

HOYA Premium: Warranted for 12 months from the original date of the patient invoice. We will replace the lenses and coating one time, at no charge, providing the prescription remains the same in the same frame. Lenses are NOT required to be returned to receive credit.

All other A/R brands: HOYA will honor other manufacturers' A/R warranties, but will require a \$9.95 handling and processing fee to administer and outsource. Lenses ARE required to be returned.

#### OTHER

DISCLAIMER OF DAMAGES: Hoya shall not be responsible for damage to its products, or damage caused by its products, resulting from improper use, maintenance, or unintended use. In no event will Hoya be liable, whether arising under contract, tort (including negligence), strict liability, any statutory remedy, or any other cause of action whatsoever, for any special, incidental, or consequential loss or damage of any nature, arising at any time from any cause whatsoever. Hoya's cumulative maximum liability under this agreement arising from any cause whatsoever, including but not limited to breach of contract, quasi-contract, tort (including negligence), strict liability, any other statutory remedy, breach of warranty, or any other cause or form of action whatsoever will not exceed the price of the product sold.

FORCE MAJEURE: Hoya shall not be liable for any expense, loss, or damage resulting from delay or prevention of performance caused by fires; floods; Acts of God; strikes; labor disputes; labor shortages; lack of or reasonable inability to obtain materials, fuel, supplies, or equipment; riots; thefts; accidents; transportation delays; an act or failure to act by the Government; a major equipment breakdown; or any other cause beyond the reasonable control of Hoya.

BREACH AND REMEDIES: Any failure by the Customer to tender full payment when due, or any wrongful rejection or repudiation of the Hoya Terms and Conditions shall constitute a material breach, and shall entitle Hoya to pursue any or all of its remedies under the Uniform Commercial Code and applicable state law. Hoya's remedies are cumulative and shall include without limitation: (a) Withholding delivery of products; (b) Stopping delivery by the carrier; (c) Reselling the products and recovering damages; (d) Recovering damages for nonacceptance and/or nonpayment; (e) Canceling this agreement; and, (f) Reclaiming delivered products.

NO WAIVER: Any waiver of Hoya's rights or claims under this agreement must be in writing signed by it and given in exchange for valuable consideration. ASSIGNMENT AND DELEGATION: No right or interest under this agreement may be assigned or delegated by Consumer without the written consent of an authorized Hoya representative. ENTIRE AGREEMENT: The Hoya Terms and Conditions set forth herein and the Hoya Credit Application, if applicable, constitute the entire agreement between Customer and Hoya and supersede any prior or

contemporaneous representations or agreements, written or oral. No additional oral or written terms, including any attempts by purchaser to modify the Hoya Terms and Conditions or any other document relating to this sale, shall become a part of this agreement without the express written consent of an authorized Hoya representative.

SEVERABILITY: If any part of this agreement is deemed unenforceable for any reason, the remainder of the agreement and the Hoya Terms and Conditions shall remain in full force and effect. GOVERNING LAW: This agreement shall be construed under and controlled in all respects by the laws of the state of Texas. Customer agrees that personal jurisdiction and venue shall lie in Dallas or Denton

SURVIVAL: Any provisions in this Agreement that by their nature extend beyond the termination or expiration of any sale of products will remain in effect until fulfilled and will apply to both parties' respective successors and permitted assigns

ATTORNEY'S FEES: In the event that any action or proceeding is brought to enforce Hoya's rights under or arising from this agreement, Hoya shall be entitled to its actual attorney's fees and court costs, unless the of the forum state requires that the prevailing party or either party be entitled to attorneys' fees, in which event the Hoya Terms and Conditions are modified to incorporate the forum state's requirements. TAX ID: When requested, customers must provide an accurate taxpayer identification number or social security number by submitting a Form W-9, Request for Taxpayer Identification Number. This will be used for reporting information to the IRS when appropriate. We are required by law to obtain a tax identification number when making a reportable payment to you. Failure to submit a W-9 may result in federal income tax withholding and penalties applied to your account. STATE AND LOCAL TAXES: State and local sales and use taxes are not included in the listed prices. However, taxes may apply to your purchases in various states, and will be added as a separate charge. If you are

exempt from sales taxes, please submit documentation including a signed resale or exemption certificate. Failure to submit proper documentation may result in taxes charged on your purchases TAXES ON PRIZES AND AWARDS: Prizes, awards, and other payments of cash or merchandise may be subject to federal or state income taxes. Hoya will abide by all federal and state reporting requirements and to backup withholding.