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Convergint and Viakoo Establish Sales Partnership



Combined focus on Managed Services solutions

Mountain View, CA (April 25, 2019) - [Viakoo](#), the security industry's only provider of service assurance and IoT applications management solutions for physical security systems, and Convergint Technologies, a global service-based systems integrator, today announced they have signed a Platinum Partnership agreement. As a Viakoo Platinum Partner, Convergint's customers will now benefit from industry-leading technology, preferential pricing, and enhanced support.

"Convergint is well-known for offering best-in-class solutions to our customers," said Bill Gannet, Vice President at Convergint Technologies. "Viakoo's product offerings address some of the most critical needs in the industry, and we're excited to strengthen our partnership with this agreement."

Viakoo and Convergint help customers transition from a manual reactive approach of managing their physical security and video systems, to an automated proactive solution that successfully mitigates security risks through technology, while saving time and cost.

“We’re very excited to broaden our working relationship with Convergent,” said Bud Broomhead, Chief Executive Officer of Viakoo. “Working together we see that Convergent is committed to being their customers’ best service provider. Together we provide our customers with service assurance, cyber hygiene, and IoT management automation to complete their digital transformation.”

For more information on Viakoo, visit www.viakoo.com or visit Booth #33087 at ISC West 2019 to learn more about the Convergent and Viakoo partnership and to see product demonstrations.

About Viakoo

Viakoo automatically verifies performance of physical security systems and delivers automated proof of networked physical security system compliance. Leveraging purpose-built technology Viakoo quickly and automatically detects physical security system failures, diagnoses problems, alerts users with repair information, and maintains historical records on operations. With Viakoo, users improve physical surveillance and security reliability and performance, gain critical insight into physical security systems, capture valuable operational performance information, eliminate lapses in security coverage, and automate reporting for compliance and auditing.

Viakoo Inc. is an Enterprise Internet of Things (IoT) Applications Management company, located in Mountain View, California, USA.

About Convergent

Convergent Technologies is a global, industry-leading systems integrator that designs, installs, and services electronic security, fire alarm, and life safety systems. To learn more about Convergent, visit www.convergent.com.

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