

**EXPLORING UGC** | SIMPLEVIEW

# 10 WAYS to level up your website with CrowdRiff





### Meet Our Expert



JOHN FREEMAN
Social Media Specialist

## 9 Years Ago ...



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FOR IMMEDIATE RELEASE

#### CACVB Announces 'Capture Charlottesville and Albemarle' \$5000 Photography Contest

Deadline to Submit Photos is June 14

Thursday, April 19, 2012 - The Charlottesville Albemarle Convention and Visitors Bureau announced today a lucrative photography contest designed to identify the most captivating pictures of both Charlottesville and Albemarle County. The 'Capture Charlottesville and Albemarle' Photography Contest asks visitors and local photographers to share their most captivating snapshots of the area and compete for one of the four \$1000 grand prizes and ten \$100 runner-up prizes. The CACVB invites both amateur and professional photographers to submit entries. Winners will be announced the last week of June and the top photographs will be unveiled at a June 29th press conference at the Downtown Visitors Center.

Photos submitted to the contest are to be used in CACVB world-wide marketing collateral, websites, advertising, media-kits, posters, tradeshows, and for any CACVB promotion. While the CACVB will gain rights to use submitted pictures, photographers will keep the copyright of their submitted photos. As an organization designed to market the Charlottesville Albemarle area, the CACVB encourages photographers to share their photos and promote Central Virginia's beauty even after the photos have been submitted. We're looking for photos in the following areas:

- Landscapes City Life
- Architecture
- Weddings
- Culture / Dining / Shopping / Night Life / Events / Education
- Recreation / Relaxation / Sport
- Agriculture / Viticulture



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Photos submitted to the contest

continued, "We hope the generous prize money will encourage everyone from high school students, to professionals, to past or current visitors and all the way to retirees to dig into their hard drives and submit their best shots. We're excited to see what spectacular pictures come into our mailbox and we're even more excited to share those shots with the world."

Full contest rules and details can be found at www.visitcharlottesville.org/photocontest2021.

Along with a completed entry form found at the link above, photos can be submitted three ways:

1) Digitally to capturecharlottesville@gmail.com 2) On a data cd mailed to the CACVB (610 East main St. Charlottesville, VA 22902) 3) Dropped off at the CACVB offices at 610 East Main St.

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### Simpleview & Crowdriff

**78** 

**total clients** spread across four continents

14,000+

minutes spent on platform every month

3,181

**Crowdriff galleries** created



# Client with the most galleries on website

Total Galleries: 401

Total Staff: 2



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# Top Ways Clients **Are Leveling Up Their Websites** with Crowdriff





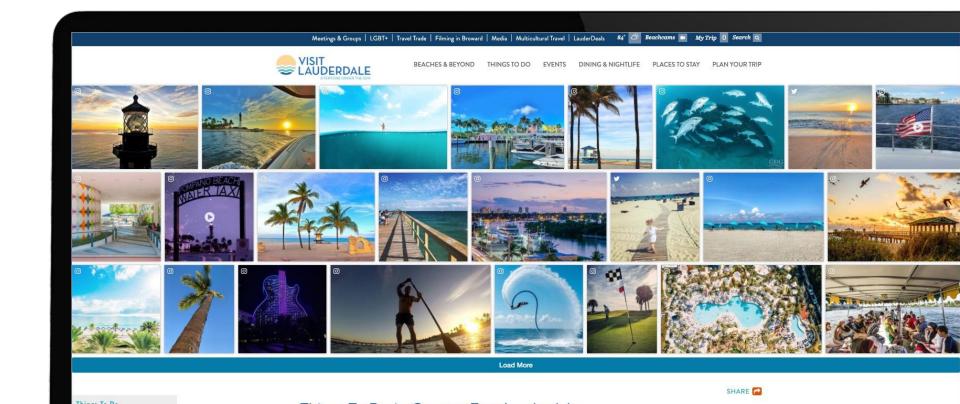
#### 1. Increase the Volume



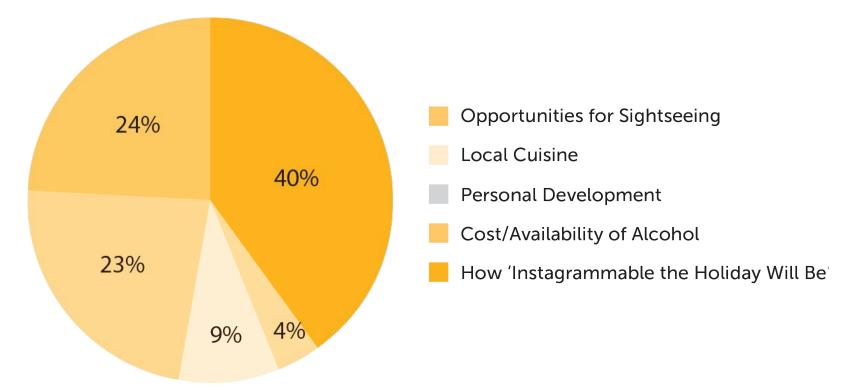
| CLIENT          | BOUNCE RATE<br>DECREASE % | SESSION DURATION INCREASE | PAGES PER SESSION<br>INCREASE |
|-----------------|---------------------------|---------------------------|-------------------------------|
| A (County)      | 30.4                      | 3:24                      | 1.97                          |
| B (State)       | 26.36                     | 2:09                      | 1.98                          |
| C (Large City)  | 33.33                     | 3:44                      | 2.05                          |
| D (Medium City) | 29.56                     | 1:04                      | 0.8                           |
| E (Region)      | 19.21                     | 1:22                      | 1.19                          |
| F (Medium City) | 20.73                     | 1:44                      | 1.41                          |
| Average:        | 26.60%                    | 2:15                      | 1.57                          |

#### Pages with UGC vs Pages without UGC

#### 2. Place UGC in Header



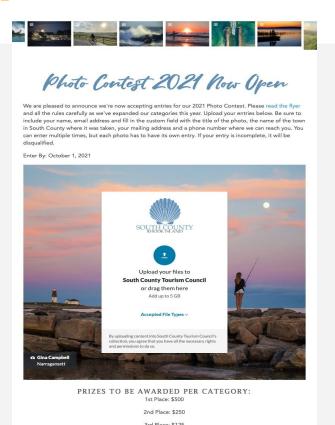
#### 2. Place UGC in Header



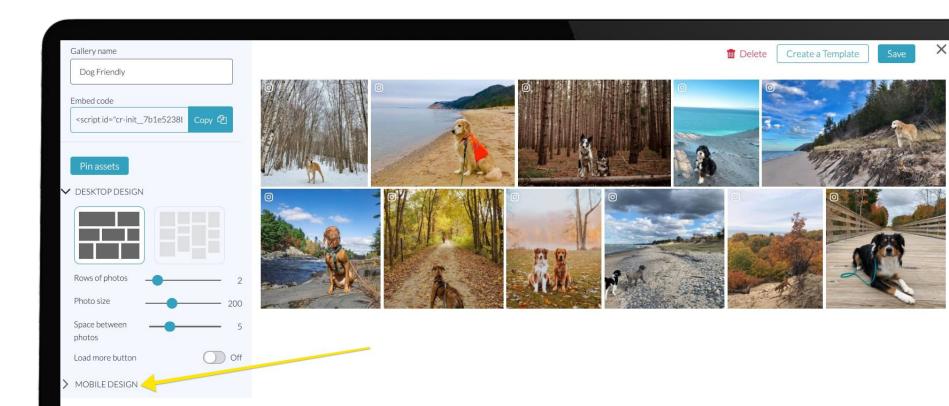
Source: Expedia Travel

#### 3. Implement Multiple Collectors

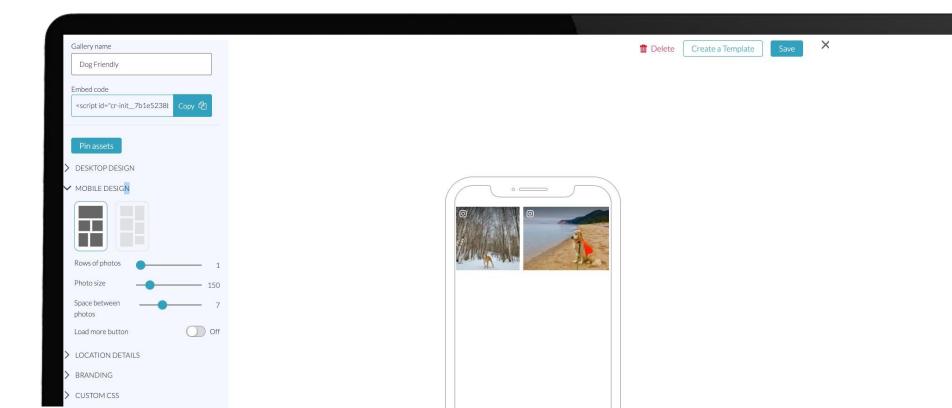
- Photo contests
- Partner specific
- General uploader on website
- Campaigns



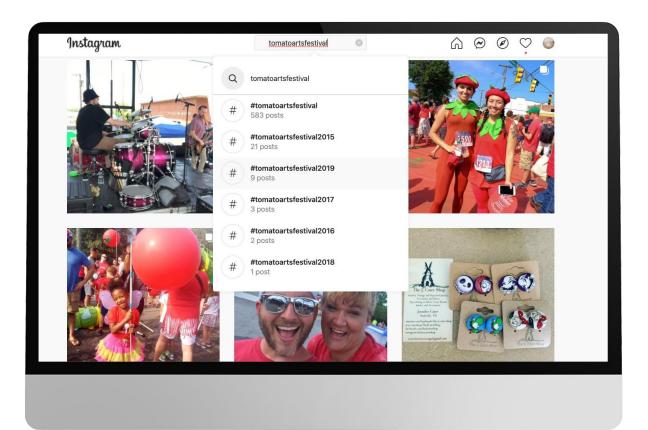
#### 4. Design Mobile Galleries



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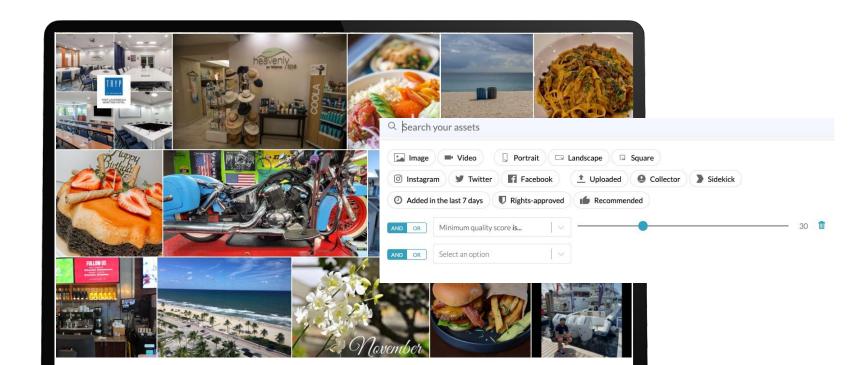


#### 5. Use Chrome Extension for events



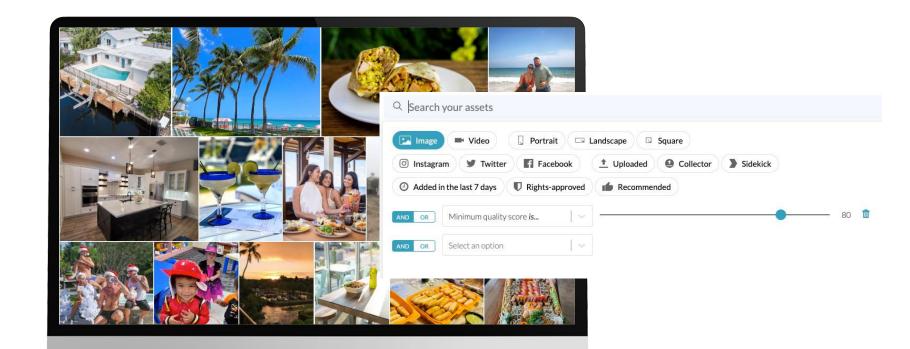
#### 6. Set Your Standards

Pick a Score and Follow It



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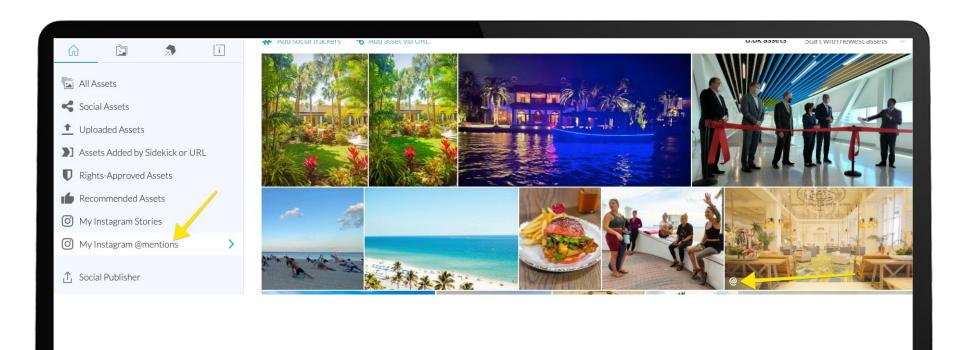
#### 6. Set Your Standards

Pick a Score and Follow It



#### 7. Get Quick Wins with Mentions

Ask permission on photos that have mentioned you



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35% vs. 55%

**Success rate** of requesting photos without mentions vs. with mentions

#### 8. Embed **Your Collector**

ABOUT INSTAGUAM SUBMIT AND WIN GUAM

#### Submit and Win

Submit your favorite #InstaGuam photos or videos\* here to enter the Visit Guam #InstaGuam photo and video contests and win awesome prizes. Follow GVB's social media channels for contest details and promotions held throughout the year.

\*Photos or videos sizes should be as large as possible (without enlarging), but must not exceed 5GB. While there is no minimum file size, the quality of the images/videos will be considered by the GVB team when selecting winners.

View Rules & Regulations



Upload your files to Visit Guam or drag them here Add up to 5 GB

Accepted File Types v

By uploading content into Visit Guam's collection, you agree that you have all the necessary rights and permissions to do

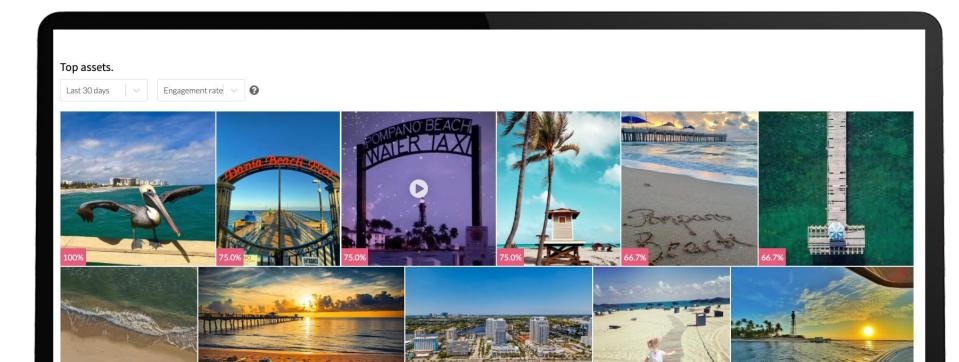


### 9. Implement CTAs



#### 10. Utilize Gallery Insights

Ask permission on photos that have mentioned you



# 11. Single Image Embed UGC

Add a single image UGC embed to your blog posts

- -Secure the rights
- -Guarantee the image will stay



#### For the Quirky

Celebrate Pittsburgh's quirkiness with unique gifts from local shops. Lawrenceville's <u>Von Walter + Funk</u> is a lifestyle boutique featuring hand-crafted goods including planters, candles, lighting and more. The store also specializes in creative balloon installations, <u>funk | BALLOON</u>, a perfect addition to your holiday home décor. Complete your holiday shopping with quirky cards for everyone on your list! Located in Shadyside, <u>Kards Unlimited</u> carries a wide variety of festive cards, coloring books, mugs, puzzles and pins.



Be sure to add <u>Dr. Tumblety's<sup>TM</sup> Time Inspired SpecialtyShop</u> to your list for tonics & trinkets, local artisan novels & novelties, cures & curiosities and vintage goods. Featured holiday items include the Christmas Magic Storybook, written by a local author, and <u>Dr.Tumblety's Cold Weather Kit</u>.

# 12. Use Interns







The most important part of displaying and using UGC is consistently curating the content. Ensuring all assets in each gallery look and feel consistent is the key to displaying successful UGC and ensuring it fits within your brand and website's identity."

- Julie Grant, Discover Newport



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### **QUESTIONS?**

