

# Enterprise Health Offers Customers A Holistic Solution For Managing Occupational Health And Worker Engagement

JUNE 2021

BY BILL PENNINGTON



ENVIRONMENT, HEALTH & SAFETY

# Enterprise Health Offers Customers A Holistic Solution For Managing Occupational Health And Worker Engagement

This report is intended for EHS executives and forms one in a series covering vendors in the EHS software and technology markets. Enterprise Health is an occupational health software solution provider which has been active in the market for over two decades. Its platform offers a range of occupational health solutions for employers, clinics and health professionals. Embracing the connectivity and interoperability of systems has given Enterprise Health an edge in developing a holistic view into occupational health management all built on an electronic health record (EHR) platform. Enterprise Health is best suited for mid-market to enterprise-scale customers looking for a scalable and secure web-based occupational health IT solution.

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## ORGANIZATIONS MENTIONED

Enterprise Health, Office of the National Coordinator for Health Information Technology (ONC)

# Enterprise Health Has Leveraged Its History In The Health Record Space To Create An Extensive Enterprise Health Platform

This report forms one in a series covering vendors in the environment, health and safety (EHS) software and technology markets. Enterprise Health is an occupational health software solution provider which has been active in the market for over two decades. Its platform offers a range of occupational health solutions for employers, clinics and health professionals. To learn more about its offerings, Verdantix spoke with Enterprise Health's President, Jeff Donnell, and Marketing Director, Kevin Nelson. We heard that Enterprise Health:

- **Was built on a strong foundation of occupational health and medical record management.**  
Founded in 1995, Enterprise Health has been immersed in the occupational health and medical record management space for over two decades. Enterprise Health was established as one of the first electronic health information exchanges to connect medical record data between hospitals, doctors and healthcare providers. Enterprise Health has leveraged over 25 years of experience and expertise in the space to support its development into a comprehensive occupational health solution provider.
- **Grew its offering through partnerships with Fortune 500 firms.**  
Having early roots in the medical record management fields provided Enterprise Health with an opportunity to partner with, and develop their solution alongside, several blue-chip firms. Enterprise Health expanded its solution into the occupational health market 15 years ago on the spurring of one of the largest chemical manufacturers in the world which was looking for a web-based electronic health record system. Enterprise Health worked closely with this firm, and other major firms in the market, to identify the most pressing needs faced by organizations managing global critical care, using this knowledge to develop their solution into the best-fit solution we see today.
- **Has embraced connectivity and interoperability as a key part of its solution offering.**  
Enterprise Health has a deep understanding of the connectivity and interoperability of systems, coming from a background as developers of one of the earliest electronic health information platforms and having worked closely with blue-chip firms and their extensive systems of record. This has allowed Enterprise Health to embrace interoperability as a key aspect of its solution, developing a platform that intelligently interfaces with a range of enterprise applications such as those in labs, human resources and immunization registries.
- **Offers solutions to support firms trying to protect their workforce from COVID-19.**  
The COVID-19 pandemic highlighted the need for effective software solutions to help protect workers and reduce potential exposures. Over the last year, occupational health software adoption has accelerated as EHS executives recognized the value these solutions offered for returning employees to work (see [Verdantix Industrial Hygiene And Occupational Health Software Capabilities Relevant To COVID-19](#)). In response, Enterprise Health launched its stand-alone, web-based COVID-19 employee monitoring solution called Channel-19. This solution allows employers to easily monitor and alert employees in case of exposure, streamline medical documentation and ensure timely compliance. Furthermore, its mass immunization tracking and management functionality is timely and pertinent to the current climate.

## Enterprise Health's Solution Ties Together Occupational Health Compliance, Safety And Worker Engagement

Enterprise Health is rooted in decades of electronic medical record experience and has worked with a range of

Fortune 500 firms to help develop the solution to where it is today. Verdantix found that the Enterprise Health solution:

- **Supports worker health from incident management to primary care on one platform.**  
Enterprise Health has built a comprehensive occupational health solution that covers a range of functions focused on overall worker health. Enterprise Health combined the worksite-related aspects, compliance, clinical management and legal aspects of occupational health onto one web-based platform. Customers leveraging the Enterprise Health solution can track workplace incidents, facilitate clinical and primary care, manage workers' return to work and set up medical surveillance all on the same platform. This gives firms the power to streamline processes and the ability to close the loop on worker health.
- **Is built on a certified electronic health record (EHR) platform.**  
Enterprise Health is the only occupational health IT solution in the marketplace built on a certified electronic health record (EHR) platform. This distinction highlights Enterprise Health's laser-focus on delivering the highest capabilities in occupational health comparative to standard EHS offerings. Being a certified EHR platform demonstrates the firm's comprehensive clinical capabilities and closes gaps in communication between healthcare providers through the use of established infrastructures.
- **Helps drive worker engagement with employee portals and mobile applications.**  
Enterprise Health offers a set of tools to help employers engage their workers and support their wellbeing and mental health. The concept of worker wellness has been pushed to the forefront of firms' minds over the last year due to COVID-19 exacerbating worker stress and negatively impacting wellbeing (see [Verdantix Strategic Focus: Supporting Worker Mental Health And Wellbeing In The Digital Age](#)). Enterprise Health offer employee portals to help engage workforces and automate routine tasks such as appointment scheduling and questionnaire completion. Additionally, these portals and associated mobile applications help to increase employee awareness and participation in health and wellness programmes, resources and services.
- **Automates and streamlines medical surveillance.**  
The Enterprise Health solution provides a streamlined and automated approach to medical surveillance which ensures accurate results and reduces tedious manual inputs typically expected of health professionals. The medical surveillance system tracks, sets up, documents and reports on a range of required screening exams such as audiometry, pulmonary function, vision and respirator fit testing. Once these exams are completed, worker responses are automatically populated in the appropriate fields to minimize data entry and management by clinic employees.

## Firms From Mid-Market To Enterprise-Scale Can Benefit From Leveraging Streamlined Occupational Health Solutions

The Enterprise Health platform offers end-to-end occupational health solutions built on a certified electronic health record platform. Firms who leverage the solution can automate their medical surveillance and drive engagement and wellness among their workers. The Enterprise Health solution provides benefits to customers in a range of industry verticals. Customers who are best fits for Enterprise Health are:

- **Fortune 500 firms looking for a secure and scalable enterprise-wide worker health solution.**  
The Enterprise Health solution is a great fit for large and wide-spread firms which need to manage occupational health across expansive workforces and geographies. Being a web-based occupational health IT solution creates an easily deployable and scalable solution for firms with clinics and sites

dispersed globally. Being deployed on an ONC-Authorized Certification Bodies-certified EHR platform ensures that the solution has passed rigorous security standards to ensure all worker medical data are secure and confidential. For example, a large energy manufacturing and logistics firm leveraged Enterprise Health's solution to manage their COVID-19 testing, tracking and return to work requirements for 16,500 employees.

- **Mid-market firms which need a solution filled with essential standardized features.**

Mid-market firms are increasingly adopting EHS software applications since web-based solutions have lowered the costs and infrastructure barriers historically seen in the space. In the latest Verdantix survey of 85 mid-market firms, 78% of respondents planned to use software applications for occupational health, industrial hygiene or ergonomics within their operations (see [Verdantix Global Corporate Survey 2019: Mid-Market Technology Preferences](#)). Enterprise Health offers a web-based platform with best practice standardized functionality to provide the correct solution for mid-market firms which may lack extensive expertise on occupational health.

- **Firms desiring robust and cost-effective web-based clinical care functionality.**

Firms with on-site clinics typically face the challenge of managing worker primary care while juggling cumbersome administrative tasks. Enterprise Health offers robust clinical care functionality to capture data, order lab tests, prescribe medications and manage worker chronic disease without the need to visit separate clinics. A major academic institution was struggling to accommodate increased visits to their clinic without increasing personnel. By leveraging the Enterprise Health solution, the institution was able to increase productivity and improve workflow, giving a calculated saving of \$247,747 in annual FTE time.



## VERDANTIX CAPABILITIES

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- Thought leadership studies for brand building and lead generation
- Executive summits, roundtables and webinars
- Advisory workshops to rapidly increase your sector knowledge
- Multi-country and complex customer survey projects
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Focuses on the decisions of investors, tech providers, financial services firms and corporate leaders. Conducting in-depth research on the full range of services and technologies required to succeed with ESG and sustainability strategies.

## WHY VERDANTIX?

Verdantix is an independent research and consulting firm with a focus on innovative technologies that optimize business operations. We have expertise in environment, health, safety, quality, operational risk, as well as smart building technologies.

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