



Complex Challenges, Smart Solutions
For Healthcare Real Estate

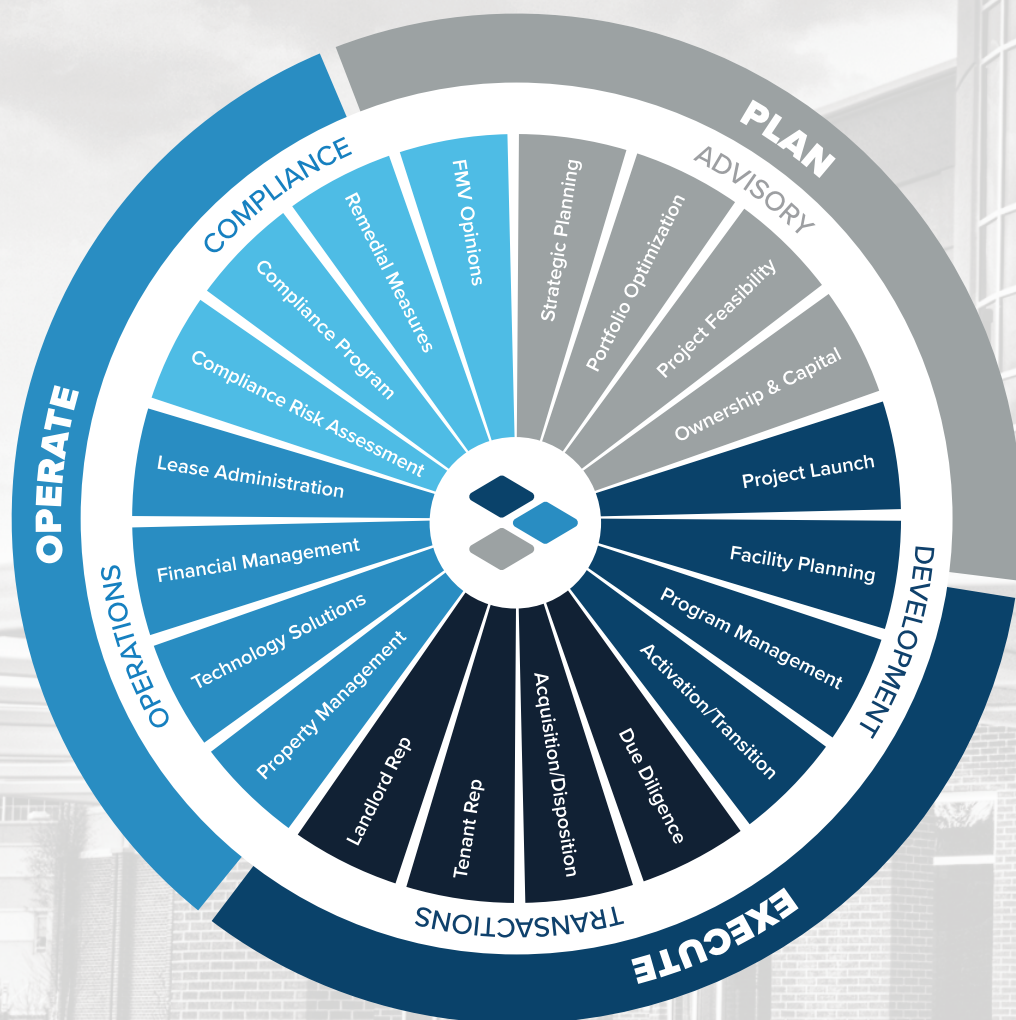
Overview of
**DEVELOPMENT
SERVICES**





Complex Challenges, Smart Solutions
For Healthcare Real Estate

OUR HEALTHCARE SERVICES



ADVISORY

Objective real estate advisory services spanning strategic, operational, and financial planning considerations.



DEVELOPMENT

Professional program management services that ensure the successful delivery of acute care and ambulatory facility development.



TRANSACTIONS

Achieving profitable and compliance-driven transaction objectives that follow the strategies of physicians and hospitals.



OPERATIONS

Comprehensive real estate operations support, including property, facility, and financial management services.



COMPLIANCE

Providing comprehensive analysis to ensure compliance with all applicable legal and regulatory requirements.

COMPANY OVERVIEW

Realty Trust Group (RTG) provides innovative real estate solutions so that healthcare leaders **save money, manage risks, and enhance delivery of care.** We act as an extension of healthcare leadership teams to bring a comprehensive view of their real estate portfolio and empower the organization to utilize real estate as a strategic asset, not just the cost of doing business.

RTG BY THE NUMBERS

25+ years

Dedicated to Serving the Healthcare Industry

10 years

Modern Healthcare
Top Development Companies

35+

States Served

4,300+

Healthcare Access Points

19M SF

Assets Under Management

\$1.1B

Development Projects Delivered

\$2.8B

In Completed Healthcare
Transaction Volume

From **conceptualization** to **completion**, we focus on your project so that you can focus on delivering quality care for the patients, staff, and visitors in the community you serve.

ACTIVATION / TRANSITION PLANNING

Punchlist & Closeout
Move Management
Staff Orientation
Post Occupancy Assessment

PROGRAM MANAGEMENT

Construction Management
Vendor Coordination
Budget & Cost Tracking
Schedule Management

FACILITY PLANNING

Operational Assessment
Design Coordination
Budget & Schedule Development
Equipment & Technology Assessment

PROJECT LAUNCH

Mission / Charter
Team Procurement
Project Delivery Method
Due Diligence

Modern
Healthcare

CONSTRUCTION
AND DESIGN
SURVEY
2023

TOP DEVELOPMENT COMPANIES



DEVELOPMENT

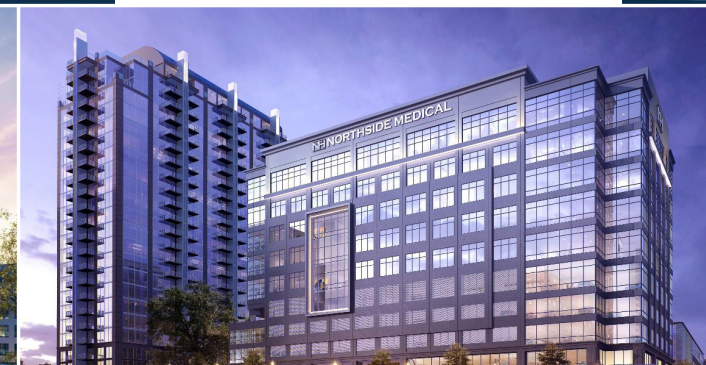
As stewards of your development services, the RTG team realizes the specific roles we must play to manage your programs effectively. Our team believes that **constant and effective communication** is essential to successfully carry out our responsibilities. RTG employs various tools that facilitate enhanced communication and collaboration between all team members all the while supporting the specific goals the owner has for each capital initiative.



Hamilton Health Care System
Peeples Cancer Institute



East Tennessee Children's Hospital
Scripps Networks Tower Expansion



Northside Hospital
Midtown Medical Office Building

CONTACT US



Dan Maxwell, CCM

Vice President Development Services

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Dan brings 32 years of engineering and construction management experience, with 27 years specifically dedicated to healthcare clients. Dan has led Program Management and Owner's Representative teams for healthcare clients nationally, providing services from facility condition assessments to delivering phased, multi-year capital programs. Over his career, Dan has provided Program Management oversight for over one billion dollars in facility capital project initiatives. Dan understands the complex challenges and planning decisions his clients face, having worked as the Director of Facilities Planning & Development for two large multi-facility health systems in Metro Atlanta.



Joe Krumdieck, CCIM

Executive Vice President

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Since joining RTG in 2003, Joe has participated in projects involving virtually every aspect of healthcare real estate planning, development, and asset management. Joe is an Executive Vice President / Principal and leads the Development service line as well as Life Science and the Florida market. Joe has served as an outsourced executive for health systems with leasing, operations, project management, and compliance responsibilities.

The most powerful
testaments to our
work and value come
from our valued
client relationships.
Please ask our
clients what it's like
to work with us.



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RTG RESOURCES

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