



Aligning Strategy, Driving Growth
Through Healthcare Real Estate

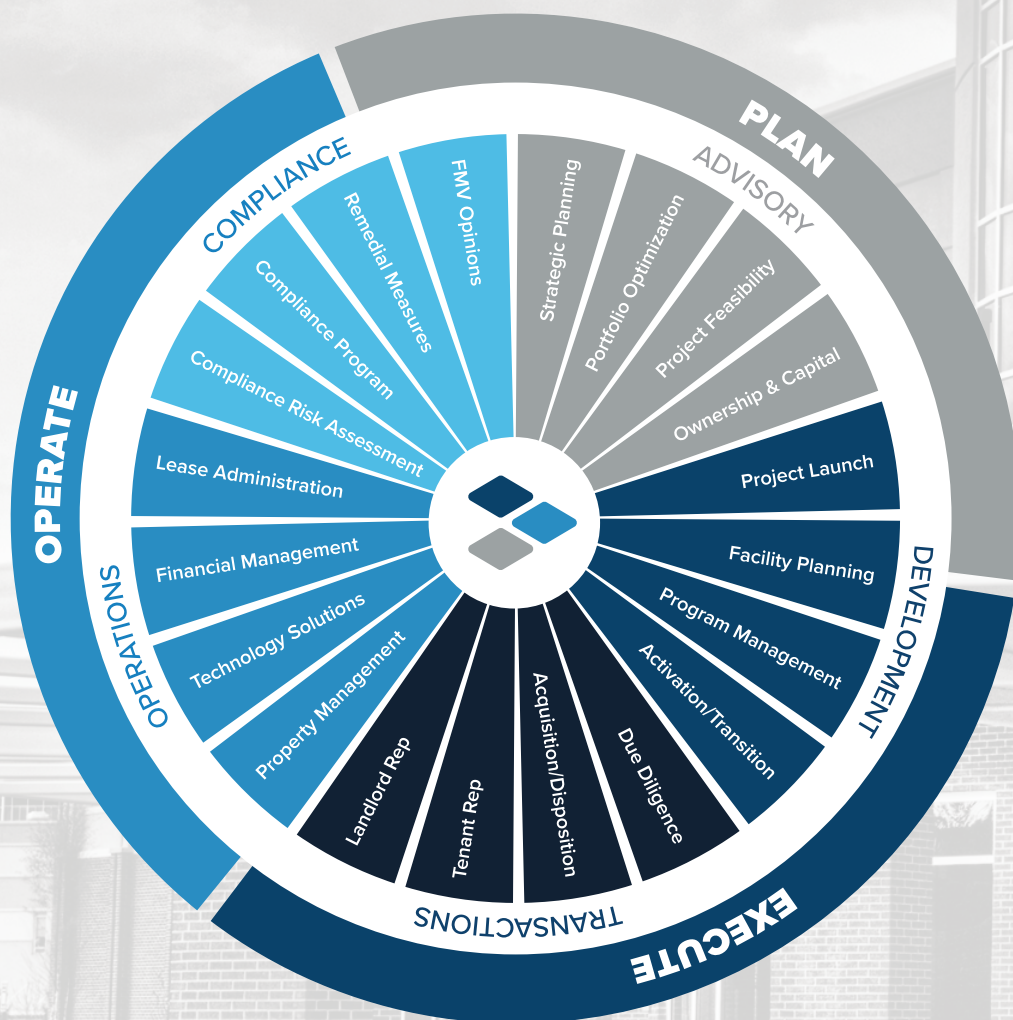
Overview of
**HEALTHCARE
REAL ESTATE
SERVICES**





Aligning Strategy, Driving Growth
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OUR HEALTHCARE SERVICES



ADVISORY

Objective real estate advisory services spanning strategic, operational, and financial planning considerations.



DEVELOPMENT

Professional program management services that ensure the successful delivery of acute care and ambulatory facility development.



TRANSACTIONS

Achieving profitable and compliance-driven transaction objectives that follow the strategies of physicians and hospitals.



OPERATIONS

Comprehensive real estate operations support, including property, facility, and financial management services.



COMPLIANCE

Providing comprehensive analysis to ensure compliance with all applicable legal and regulatory requirements.

COMPANY OVERVIEW

Realty Trust Group (RTG) provides innovative real estate solutions so that healthcare leaders **save money, manage risks, and enhance delivery of care.** We act as an extension of healthcare leadership teams to bring a comprehensive view of their real estate portfolio and empower the organization to utilize real estate as a strategic asset, not just the cost of doing business.

RTG BY THE NUMBERS

25+ years

Dedicated to Serving the Healthcare Industry

10 years

Modern Healthcare
Top Development Companies

35+

States Served

5,000+

Healthcare Access Points

23M SF

Assets Under Management

\$1.3B

Development Projects Delivered

\$3.4B

In Completed Healthcare
Transaction Volume

WHO WE HELP

The most powerful testaments to our work and value come from our valued client relationships. Please ask our clients what it's like to work with us.

Scott Wade
Vice President of Planning & Real Estate
Northside Hospital
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Marvin Eichorn
Chief Administrative Officer
Ballad Health
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Barritt Gilbert, MD
President
Harbin Properties
706.236.6392 | bgilbert@harbinclinic.com

Jeff Blankenship
Chief Financial Officer
West Tennessee Healthcare
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David J. Clark, MBA, FACHE
Senior Vice President, Operations
Broward Health
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- 6-Hospital System; 2M-SF Portfolio
 - Strategic Planning and Portfolio Optimization
 - Portfolio Management and Operations
 - Transactions and Development Support
-
- Regional Pediatric Hospital
 - Strategic Planning
 - Development and Program Management
 - Facility Activation and Transition Planning
-
- 4-Hospital Public Health System
 - Ambulatory Market Planning Support
 - Developer Selection and Negotiation
 - Real Estate FMV Support and Leasing Policy
-
- Community Health System
 - Development and Program Management
 - Facility Activation and Transition Planning
 - Property Management
-
- 150+ Physician Practice
 - Physician Ownership Model
 - Development and Program Management
 - Portfolio Monetization
-
- 3-Hospital System; 4.5M-SF Portfolio
 - Strategic Planning
 - Portfolio Management and Operations
 - Transactions and Development Support
-
- Regional Academic Medical Center; 1M-SF Portfolio
 - Portfolio Management and Operations
 - Leasing and Marketing
 - Strategic Planning
-
- 3-Hospital System; 1.3M-SF Portfolio
 - Portfolio Management
 - Transaction Support
 - Portfolio Optimization

CONTACT US



Chad Simpson, CCIM
President

865.684.2737 | csimpson@realtytrustgroup.com

Chad has over 26 years of experience in the healthcare real estate industry. Chad assumed the role of RTG President in January 2023. Chad works on engagements across the company, including health system portfolio management, strategic planning and optimization, project development, and transaction support. His experience includes the development of medical offices and specialty facilities, including ambulatory surgery centers and cancer treatment facilities.



Joe Krumdieck, CCIM
Executive Vice President

404.942.3297 | jkrumdieck@realtytrustgroup.com

Since joining RTG in 2003, Joe has participated in projects involving virtually every aspect of healthcare real estate planning, development, and asset management. Joe is an Executive Vice President / Principal and leads the Development service line as well as Life Science and the Florida market. Joe has served as an outsourced executive for health systems with leasing, operations, project management, and compliance responsibilities.



Michael Honeycutt, CRE, CCIM
Executive Vice President

865.684.2723 | mhoneycutt@realtytrustgroup.com

Michael is an RTG Principal and Executive Vice President. He provides executive leadership for RTG's Advisory, Compliance, and Valuation service lines. With 20 years of healthcare real estate advisory and development experience, he specializes in strategic planning, market expansion, medical office development, and real estate financing and partnership matters. Michael also has significant experience regarding real estate valuation and regulatory compliance matters.



Stacy Walker
Vice President of Operations

678.533.1743 | sawalker@realtytrustgroup.com

Stacy joined RTG in 2024 and has over 20 years of experience ensuring operational efficiency, profitability, team success and strong client and vendor relationships. She is an accomplished leader consistently recognized for outstanding performance, exceeding goals, generating revenue and building team strength. Stacy has a history of excellence in interpersonal communications, business development and creating opportunities through corporate relationships.



Lauren Alexander, MSRE, LEED® Green Associate™
Director, Operations

404.942.4162 | laalexander@realtytrustgroup.com

Lauren has more than 20 years of commercial property management, construction project management, and transaction management experience. As Regional Operations Director, her team is responsible and accountable for the operational and financial management of a six-million-square-foot regional medical office portfolio. Before joining RTG, Lauren was Vice President with JLL's Property Management, Project Development Services, and Strategic Consulting team.

Atlanta | Greensboro | Houston | Johnson City | Knoxville | Nashville | Tampa

RTG RESOURCES

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