



Aligning Strategy, Driving Growth
Through Healthcare Real Estate

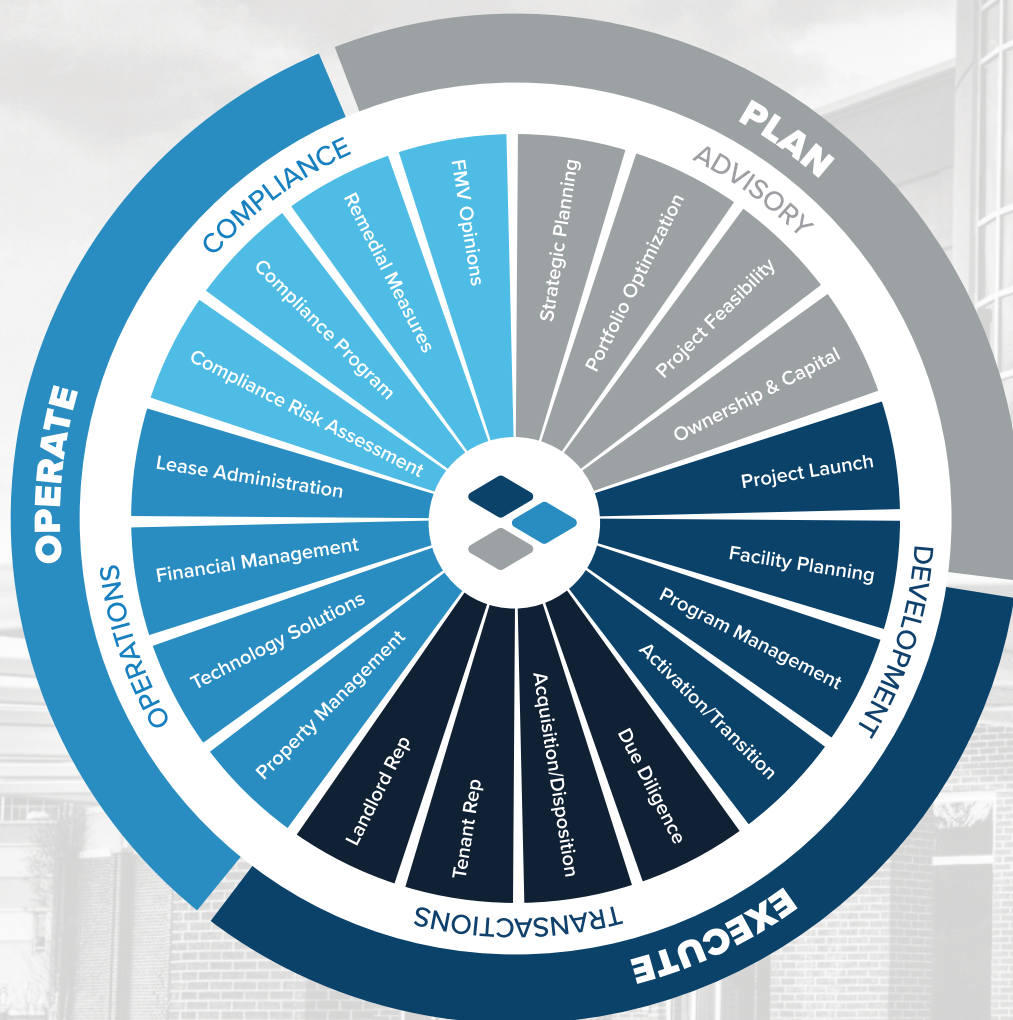
Overview of
OPERATIONS
SERVICES





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OUR HEALTHCARE SERVICES



ADVISORY

Objective real estate advisory services spanning strategic, operational, and financial planning considerations.



DEVELOPMENT

Professional program management services that ensure the successful delivery of acute care and ambulatory facility development.



TRANSACTIONS

Achieving profitable and compliance-driven transaction objectives that follow the strategies of physicians and hospitals.



OPERATIONS

Comprehensive real estate operations support, including property, facility, and financial management services.



COMPLIANCE

Providing comprehensive analysis to ensure compliance with all applicable legal and regulatory requirements.

COMPANY OVERVIEW

Realty Trust Group (RTG) provides innovative real estate solutions so that healthcare leaders **save money, manage risks, and enhance delivery of care.** We act as an extension of healthcare leadership teams to bring a comprehensive view of their real estate portfolio and empower the organization to utilize real estate as a strategic asset, not just the cost of doing business.

RTG BY THE NUMBERS

25+ years

Dedicated to Serving the Healthcare Industry

10 years

Modern Healthcare
Top Development Companies

35+

States Served

5,000+

Healthcare Access Points

23M SF

Assets Under Management

\$1.3B

Development Projects Delivered

\$3.4B

In Completed Healthcare
Transaction Volume

With a clear understanding of healthcare operations and the healthcare regulatory environment, RTG identifies opportunities for cost savings and improved performance.

2022 BOMA Georgia TOBY® Award
Medical Office Building Winner

2022 BOMA Georgia TOBY® Award
100,000-249,999 SF Building Winner

IREM Certified Sustainable Property Designation

LEASE ADMINISTRATION

Portfolio Data & Risk Visibility
Critical Data Monitoring
Compliant Lessee Accounting
Tenant COI Tracking

FINANCIAL MANAGEMENT

Property Accounting
Budgeting
Financial Reporting
Expense Reconciliations
Cash & Partnership Management

TECHNOLOGY SOLUTIONS

RTG PinPoint - Dashboard Analytics
RTG DataBridge - Software Integration
Operating Cost Management System
Cloud Based Software Solutions

PROPERTY MANAGEMENT

Property Audits & Controls
Client Care / Tenant Satisfaction
Cost Containment
Vendor Management
Facilities / Engineering

23M SF
Assets Under Management



OPERATIONS

We know that in this competitive era of healthcare reform, hospitals, medical office buildings, and other ancillary facilities must be positioned as strategic assets and managed for optimal operational advantage. RTG's approach to operations involves a broader view of the strategic plan for one or more assets, market position, capital and financing strategies, and partnership management.



University of Tennessee
Academic Medical Center
Knoxville, TN



Ballad Health
Regional Hospital System
NE Tennessee and SW Virginia



Northside Hospital
Metropolitan Hospital System
Atlanta, GA

CONTACT US



Holly Sparks, CPM
Director, Operations

865.660.9988 | hsparks@realtytrustgroup.com

Holly brings over 31 years of property management experience including all aspects of financial, project and operational management for healthcare and commercial office space. Holly leads the operations for healthcare real estate in Tennessee, Missouri and Texas. In addition, Holly serves as the Regional Vice President for the Institute of Real Estate Management (IREM) and is a licensed real estate Broker in Tennessee and Missouri.



Lauren Alexander, MSRE, LEED® Green Associate™
Director, Operations

404.942.4162 | laalexander@realtytrustgroup.com

Lauren brings over 20 years of commercial real estate experience including financial, project and operational management for healthcare and commercial office space. Lauren leads operations for healthcare real estate across RTG's Florida and Carolinas Markets. Lauren serves on the Board of Directors for Building Owners and Managers Association (BOMA) Georgia as well as Georgia State University's Real Estate Honorary Board.



Dave Bronson
Director of Property Administration

813.424.3707 | dbronson@realtytrustgroup.com

Dave joined RTG in 2023 and has over 20 years of experience developing financial solutions to drive growth and profitability in challenging and competitive markets. Dave oversees a staff of twenty-three professionals that encompass property accounting, lease administration, implementations, and Yardi administration. In his role, Dave provides leadership and oversight for the property administration team inclusive of lease administration and property accounting.



Stacy Walker
Vice President of Operations

678.533.1743 | sawalker@realtytrustgroup.com

Stacy joined RTG in 2024 and has over 20 years of experience ensuring operational efficiency, profitability, team success and strong client and vendor relationships. She is an accomplished leader consistently recognized for outstanding performance, exceeding goals, generating revenue and building team strength. Stacy has a history of excellence in interpersonal communications, business development and creating opportunities through corporate relationships.



Teresa Carlisle
Director, Operations

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Teresa joined RTG in 2025 and brings over 35 years of experience in property management and operations within the commercial real estate sector. She has held leadership roles in property and asset management, overseeing financial and operational performance for large portfolios. Prior to joining RTG, she worked with companies including Highwoods Properties, Newmark Knight Frank, Hines, Equity Office, and Equus Capital Partners. She is an active member of industry organizations such as BOMA Georgia and NAIOP Georgia.

The most powerful testaments to our work and value come from our valued client relationships. Please ask our clients what it's like to work with us.



Marvin Eichorn
Chief Administrative Officer
Ballad Health

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Scott Wade
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RTG RESOURCES

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