



Membership



# ADVOCATE. EDUCATE. DIFFERENTIATE.

**Carina Hatfield, LUTCF, CLCS, LACP**  
Pottstown, Pennsylvania  
LOYAL MEMBER SINCE 2005

## BELONG TO YOUR Professional Association

Belonging to your professional association sets you apart from the competition by ascribing to a Code of Ethics, voluntarily investing & participating in a performance-driven networking group, and serving your industry through advocacy and community service.

### NAIFA offers a business-friendly membership fee model based on your industry experience.

Year 1	Year 2	Year 3	Year 4	Year 5+
\$10/month	\$20/month	\$30/month	\$40/month	\$56/month

Your fee is based on the number of years in the industry as a producer. One fee provides you membership at the local or affiliate level, state level and national association. Take advantage of programs & networking at all three levels for one fee.

Additionally, if you have 3+ years as a producer, you can take advantage of our introductory rate of \$30/month for the first year. Your fees will then graduate up in subsequent years.

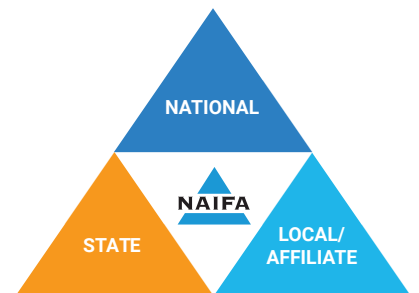
### QUICK FACTS

One fee covers membership at the local, state and national levels

Opportunities to meet & represent NAIFA with your state & federal policymakers with full training provided

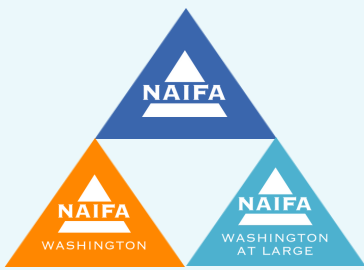
Listed & promoted to consumers with opportunities to be profiled direct to consumers

Opportunities to speak, write & volunteer at the local, state & national levels



[www.naifa.org/join](http://www.naifa.org/join)

NATIONAL ASSOCIATION OF INSURANCE  
AND FINANCIAL ADVISORS  
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Email: [recruitment@naifa.org](mailto:recruitment@naifa.org)



## OPPORTUNITIES AT State Level



- Representation with the Washington Office of the Insurance Commissioner
- Updates on Legislative happenings - Strong IFAPAC presence
- Professional Lobbyist on staff
- Day On The Hill - Interaction with Legislators
- Annual State Convention
- Professional Development programs with Continuing Education offerings built to supplement NAIFA programs
- Leadership in Life Institute

## OPPORTUNITIES AT Local Level



- Regional Professional Development
- CE & Networking Events
- Opportunities to interact with top producers

### THE VALUE TO YOU

Make more money by working smarter through sales tips & mentoring

Build your partner network of advisors with complementary services

Build your centers of influence & personal/professional brand

Increase your enjoyment & pride in your business by giving back to your clients, community & country

### TOP PROGRAMS

- Day On The Hill - Legislative Event
- Symposium - Roadshow
- Million Dollar Idea Day
- State Convention

### HELPFUL LINKS

[naifawashington.org](http://naifawashington.org)  
[facebook.com/naifawa](https://facebook.com/naifawa)  
[linkedin.com/company/naifawa/](https://linkedin.com/company/naifawa/)

### WHO TO CONTACT

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